



Alabama Grocers Association

2017 Convention Yearbook

Sandestin Golf & Beach Resort

July 24-26, 2017

#### Alabama Distributing Co., Inc. Since 1959 Providing Piggly Wiggly and Shurfine products.

Decision

Keith Milligan PWADC Member Retailer •19 stores in Alabama & Georgia

Best

Servicing Piggly Wiggly & Other Fine Independent Supermarkets throughout the Southeast!" Visit us online at -www.pwadc.net

Ever

For information about our Company or to schedule a tour, please contact: New Account Managers •Eddie Frye - 423-987-8955 •Steve Weathington - 850-209-8227

•Jerry McCann - Senior Vice President and Director Retail Operations • Paula Meeks - Executive Assistant/Retail Office Manager - 205-481-2373 Piggly Wiggly Alabama Distributing Co., Inc. 2400 J. Terrell Wooten Drive, Bessemer, Alabama 35020

#### Alabama Grocers Association 2017 Annual Convention July 24th through 26th • Sandestin Golf & Beach Resort



The mission of the Alabama Grocers Association is to promote and support the growth and success of the food industry in the state of Alabama through advocacy, education, public relations and networking.

#### Table of Contents

4 Star Convention Sponsors	Page 5
Chairman's Message	Page 7
Convention Chairman's Message	Page 9
Officers & Directors	Pages 11 & 13
Business Session Speakers	Pages 16 & 18
Monday Night Entertainment	Page 20
Tuesday Night Entertainment	Page 24
Convention Sponsors	Pages 26 & 28
Education Foundation Trustees	Page 32
Convention Schedule	Pages 34 & 35
Scholarship Award Winners	Pages 37 & 39
Retail Member Listing	Pages 40-51
Wholesale Member Listing	Page 53
Exhibitor Listing	Page 53
Broker Member Listing	Page 55
Manufacturer Member Listing	Pages 57-64
AGEF Golf Outing Sponsors	Page 64
Services/Other Member Listing	Pages 65 & 66



#### Advertisers

Alabama Power Company56
Anheuser-Busch
Associated Grocers of the SouthInside Back Cover
Associated Wholesale Grocers
Bevco Beverages
Bimbo Bakeries
Blue Bell Creameries
Buffalo Rock Pepsi Cola CoBack Cover
Byars-Wright
China Doll
Coca-Cola Bottling Co. United, Inc
Community Coffee
Country Delite Farms
Crystal Farms
Dean Foods4
Diageo Beer Company
Dutch Farms
Federated Insurance
Flowers Bakeries
Frito-Lay
General Produce
Golden Flake Snack Foods8
Johnny Fleeman's Gourmet
Lighting Specialists
Mayfield Dairy Farms
Merrill Lynck
Mitchell Grocery Corporation
Noosa Finest Yoghurt
Piggly Wiggly Alabama DistributingInside Front Cover
Pablix Saper Markets, Inc
Red Diamond, Inc
Snyder's Lance
Super Valu
The Hershey Company
The Wine Group
Truno, Retail Technology Solutions
United—Johnson Brothers
Vietti Foods Co. Inc
Wells Enterprises
WinnDixie

2017 Convention Annual | Page 3

# Cold and Fresh from Your Trusted Dairy!







- 1 No artificail growth hormones\*
- 2 All milk is tested for antibiotics
- 3 Continually quality tested to ensure purity
- (4) Only from cows fed a healthy diet
- 5 Cold shipped from your trusted dairy



\* No significant difference has been shown in milk from cows treated with the artificial growth hormone rbST and non rbST treated cows.





Alabama Grocers Association



2017 Annual Convention

Alabama Crown Distributing Alabama Power Company Anheuser-Busch, Inc. Associated Wholesale Grocers Bimbo Bakeries Blue Bell Creameries Buffalo Rock Pepsi Cola Company Coca-Cola Bottling Company United, Inc. Community Coffee Dean Foods Dutch Farms Federated Insurance Flowers Bakeries Frito-Lay Golden Flake Snack Foods Mayfield Dairy Farms Merrill Lynch Red Diamond, Inc. Snyder's-Lance The Hershey Company Truno, Retail Technology Solutions United–Johnson Brothers Vietti Foods Company, Inc.





UNITED-JOHNSON BROTHERS OF ALABAMA, LLC









UNITED







FritoLa

Good fun!



Blue Bell

FlowersBakeries FEDER



It's Our Business to Protect Yours



2017 Convention Annual | Page 5



Alabama Grocers Association



2017 Annual Convention

CHAIRMAN'S MESSAGE



Welcome to the 2017 Alabama Grocers Association Convention. As your Chairman, I am excited to welcome everyone back to beautiful Sandestin Golf & Beach Resort for our 27th Annual Convention. On behalf of the Officers and Directors, thank you to the members and partners for their hard work and support in making this

Gregerson's Foods

Peter V. Gregerson, Jr. year's convention another successful event.

Our Convention Chairman this year is Mr. Keith Lusk. Keith and his dedicated committee have put together a great Business Session for Tuesday morning and have planned some exciting nights of entertainment. Monday night Casino Night will be a blast with some great prizes. At the end of the night, you will be able to exchange your winnings for raffle tickets which you can then use to win prizes.

Also on Monday night we will have our annual Silent Auction during the evening running along with the casino activities. Silent Auction Chairman, Mr. Johnny Collins, and his committee have a great selection of items to place your bids. Please be sure to stop by the registration desk and sign up for Mobile Bidding!

Al Del Greco, football great at Auburn University and Radio Personality, will be our speaker for the Tuesday night Chairman's Banquet. Please remember this year Tuesday night will be "Wear Your Team Colors" night.

Mr. David Bullard, our Membership Committee Chairman, and his committee are right on target to add 54 new members to our association which will give us over 350 members. May I say, "Great job" to David and his committee. They have worked incredibly hard this year to push us over the 350 mark!

Mr. Wade Payne, Legislature Chairman, and his committee have done an excellent job on key issues passed affecting the industry. With the effort of the Legislative Committee and the Association staff, we were able to finally pass ABC Regulations to allow off-premise locations to sample beer and wine in their stores starting August 5th. This was a huge win for our Association this year and a special thanks goes to Mr. Pat McWhorter our legislative consultant, and AGA President Ellie Taylor for their dedication on working with the ABC Board to ensure our best interest during the negotiations.

We had another successful year raising money at the Alabama's Food Industry Finest thanks to Harold Garrett and his committee. Through the efforts of this Committee, last year's event raised over \$40,000 for the Association's SACK PAC. We will continue this event and hopefully by the next election cycle have over \$200,000 to contribute to elected official campaigns.

Mr. Jay Mitchell, Chairman of the Education, Benefits, and Services Committee has worked very hard to award \$60,000 in scholarships this year to many well deserving students who are striving to further their education. We have awarded over a million dollars in scholarships since 1992! The two golf outings this year had a profit of over \$60,000. Thank you to all our members for their monetary donations and for participating in the Golf Outings & Silent Auction. Please continue to support these worthwhile events for our children's future. Great job to Jay and his hardworking committee!

In closing, our Association is very blessed to continue standing strong on its mission to promote and support the growth and success of the food industry in the state of Alabama through advocacy, education, public relations and networking. This would not be possible without the hard work of our Association President, Ellie Taylor, who is on the forefront every day fighting for our industry.

Many thanks to the entire Association Staff for their many hours of hard work and dedication to make our Association and this convention great. I have enjoyed serving as your Chairman and hope that everyone enjoys this year's convention.

Sincerely,

Greg

Peter V. Gregerson, Jr. Association Chairman 2015-2017

#### BRINGING TO MARKET A POWERFUL BRAND PORTFOLIO FOR EVERY CUSTOMER TASTE!



Utz Quality Foods, LLC. 900 High Street, Hanover, PA 17331 1-800-FOR-SNAX utzsnacks.com

20













Alabama Grocers Association



2017 Annual Convention

#### WELCOME TO THE 2017 AGA CONVENTION!



Keith Lusk Golden Flake

On behalf of the Alabama Grocers Association Board of Directors, I would like to welcome you back to Sandestin Golf & Beach Resort and the 2017 AGA Convention. The convention has become the Association's largest fundraiser and it would not be successful without each and every one of you. A special thank you to all the companies that are exhibiting, sponsoring and adver-

tising this year. Your continued support is what helps our Association thrive in these tough times.

I would also like to take a minute to thank this year's Convention Committee Members for all their hard work, and dedication, for without them this convention would not be possible. This years convention committee includes: Mr. Jack Carlile, SuperValu; Mr. Johnny Collins, Dean Foods; Mr. Danny Babb, Associated Wholesale Grocers; Mr. Kris Jonczyk, Publix Super Markets, Inc.; Mr. Curtis Lyons, Flowers Bakeries and Mr. Eddy Quinley, Advantage Solutions.

We hope you enjoy this year's informative business session, exciting entertainment, packed exhibit hall, and all the fellowship and networking opportunities that are available. May it be both enjoyable and profitable for you and your company!

. Keith

Keith Lusk Convention Committee Chairman





Creamery

11/

Genuine Southern homemade taste since 1923.



Summer Berry Swirl PREMIUM ICE CREAM

NO

.5 QUART (1.42L)

Proud Partner of the AGA

Alabama Grocers Association



#### 2017 Annual Convention



Peter "Greg" Gregerson Chairman Gregerson' s Foods



Frank D'Amico, III Vice Chairman BTC Wholesale Distributors

#### Officers



Jack Howell Past Chairman Forster & Howell



Darwin Metcalf Treasurer Western Markets



Bo Taylor Secretary Coca-Cola Bottling Company United, Inc.



James Cochran Sgt-At-Arms Buffalo Rock Pepsi Cola Company



David Bullard Piggly Wiggly Alabama **Distributing Company** 



Gateway Foods

#### Vice Presidents



Keith Lusk Golden Flake Snack Foods

#### Directors



Jay Mitchell Mitchell Grocery Corporation



Wade Payne Food Giant



Stan Alexander Associated Grocers of the South



Associated Wholesale Grocers



Jack Carlile SuperValu



Kirk Clark Mitchell Grocery Corporation



Mike Coggins Sherwood Food Distributors



Dean

Foods



Bob Crawford United Johnson Brothers of Alabama



Bill Davis A&R Super Markets, Inc.



Mike O'Shell **Rouses Enterprises** 



John Fargason Acosta Sales and Marketing



Austin Peake Peake and Associates



Mark Gallivan Alliance Sales and Marketing



Eddy Quinley Advantage Solutions



Robert Gamble Bunzl Distribution



Dana Weldon **D**utch Farms



Julie Goolsby The Hershey Company



John Wilson Super Foods Supermarkets



Publix Super

Markets, Inc.





Curtis Lyons, Jr. Flowers Bakeries



## SHARED SUCCESS with CATEGORY GROWTH SOLUTIONS

LONG LASTING FLAY

MILK CHOCOLA

and Cormel WEWILLINGSO

KING WT280Z(T99)

The Hershey Company is proud to support the Alabama Grocers Association.

Delivering real solutions for sustainable growth through trusted, iconic brands and expert category management.



Join the Conversation: © @HersheyCompany The-Hershey-Company

ILK CHOCOLATE

thehersheycompany.com





2017 Annual Convention

#### AGA BOARD OF DIRECTORS CONTINUED



Mike Fuller Fuller's Supermarket



R. Kevin Miller Acosta Sales & Marketing



Mac Otts Autry Greer & Son's



James Scott Lighting Specialists, Inc.



Ellie Taylor President



Patrick McWhorter Legislative Representative



**Jessica Brown** Membership Event Coordinator



**Cheryl Lusk** Administrative Assistant



Lauren Taylor Summer Assistant











No matter your tastes, Vietti has your dinner plans covered!

viettifoods.com

Alabama Grocers Association



2017 Annual Convention

#### BUSINESS FORUM SPEAKERS

#### KEYNOTE SPEAKER - THOM SINGER "CONNECTING WITH PEOPLE IN A GADGET CRAZED WORLD"



Thom Singer, CSP, has more than 25 years of sales and marketing experience with firms such as RR Donnelley, Brobeck Phleger & Harrison LLP, Andrews Kurth LLP, Marsh Inc., and Wells Fargo Bank. He is an expert in human engagement and has trained thousands of professionals in the art of building professional contacts that lead to increased business.

During his Keynote, he will talk about how in today's distracted work environment there is a disconnect between social media "likes", "links", "shares" and "follows" and real meaningful

business connections. Thom will work to help people get back to the basics of relationships that lead to better opportunities and more sales.

Thom has authored twelve books on the power of business relationships, sales, networking, presentation skills and entrepreneurship, and regularly speaks to corporate, law firm and convention audiences. He is also the host of the popular "Cool Things Entrepreneurs Do" podcast. Thom interviews business leaders, entrepreneurs, solopreneurs, and others who possess an extra dose of the entrepreneurial spirit.

#### **ACTIVE SHOOTER SEMINAR**

Active shooter incidents are often unpredictable and evolve quickly. In the midst of the chaos, anyone can play an integral role in mitigating the impacts of an active shooter incident. An active shooter is an individual actively engaged in killing or attempting to kill people in a confined and other populated area. In most cases, active shooters use firearms and there is no pattern or method to their selection of victims.

In this active shooter seminar, you will learn to manage real-life situations and address employer responsibilities, develop comprehensive workplace strategies and prevention plans, how to de-escalate and minimize violent outbursts, reduce security

risks in your workplace, how to work with local law enforcement agencies and how to defuse active shooter incidents. If you do not already have an active shooter plan for your company, this is a must attend seminar for you and your employees.





#### ALABAMA E-WIC SEMINAR- MS. STACEY NEUMANN



The Alabama WIC Department and the AGA WIC Task Force have worked together at the end of the three (3) month pilot. for many years to make e-WIC a reality in Alabama. Several years ago, after much research, the decision was made by Alabama WIC to select an online system to replace the current paper based delivery system as part of the planning phase. Alabama WIC is now

entering the implementation phase. The City of Montgomery has been selected as the pilot site. Following a three (3) month pilot we will begin statewide roll out. The pilot is estimated to

begin February/March of 2018 with statewide roll out beginning

Join us as Stacey Neumann, Vendor Management Director, Alabama WIC Department discusses the new online e-WIC rollout, gives us a timeline for implementation and shares how moving to this system in 2018 will result in smoother transactions at the register, automatic electronic claim payments and reduced time "in lane" for consumers.



#### Want a Reliable Coupon Program?

#### Want to track your coupon shipments and payments?

"Streamline the redemption of your digital, paper and paperless coupons"





#### Alabama Grocers Association Coupon Program

Administered By:

**American Coupon Services** 

Let ACS share their 40 years of Customer Service experience to get you what you want!

For more information call 800-260-4642 or visit www.americancouponservices.com



# The center of your financial life is all in the family

Let us help you connect your financial goals to what matters most

#### Bank of America Corporation

Life's better when we're connected®

Getting to know you and what you care most about — planning for college, taking care of an elder family member, passing a legacy to future generations, buying a second home — is so important. Once we understand your priorities, together, we can help you pursue the goals you've set for yourself and your family. Call to learn more today.

#### The Chambliss and Chastain Group

#### Webb Chastain

Senior Vice President Senior Financial Advisor NMLS#: 510838

#### **Merrill Lynch**

4001 Carmichael Road, Suite 500 Montgomery, AL 36106 334.409.5864 fa.ml.com/webb chastain

Merrill Lynch Wealth Management makes available products and services offered by Merrill Lynch, Pierce, Fenner & Smith Incorporated, a registered broker-dealer and Member SIPC, and other subsidiaries of Bank of America Corporation.

Banking products are provided by Bank of America, N.A., and affiliated banks, Members FDIC and wholly owned subsidiaries of Bank of America Corporation.

Investment products: Are Not FDIC Insured Are Not Bank Guaranteed May Lose Value

© 2017 Bank of America Corporation. All rights reserved. | AR3L835S | AD-06-17-0031 | 471089PM-0117 | 06/2017

Alabama Grocers Association



2017 Annual Convention

#### BUSINESS FORUM SPEAKERS CONTINUED

#### **E-COMMERCE PANEL DISCUSSION**

Look around the next time you're in a grocery store and you'll see that the category is changing in ways beyond screens and phones.

Two of most obvious upgrades are the additions of home delivery (HD) and click-and-collect (CnC) services. It's important to note that there is not a single flavor of each. CnC, broadly speaking, involves any fulfilment process in which the consumer orders an item online and travels somewhere to pick it up. As you might expect, CnC does not have a fixed operational model nor is it necessarily tied to a traditional store footprint. It can involve going to a traditional store or picking up at dedicated lanes outside of one. It can even include getting items at lockers or drive-through convenience stores.

HD is similarly diverse. It can involve scheduled or unscheduled delivery with different time frames (including

almost immediately). We're also seeing personal shoppers and organized parcel delivery, with additional models coming soon.

In our e-commerce Panel Discussion, you will hear from grocery warehouse operators and small retailers that are currently offering e-commerce. You will learn why it is important, consumer trends, utilization, ease of access and best practices. Every retailer should attend this panel discussion and start the conversation of e-commerce for your company.



#### 257 YEARS AGO, WE SIGNED A 9,000 YEAR LEASE.





# Please make it home safe today.

It's Our Business to Protect Yours

330/3:14 INSURANCE



Federated Mutual Insurance Company and its subsidiaries\* federatedinsurance.com | \*Not licensed in all states. 17.08 Ed. 6/17 © 2017 Federated Mutual Insurance Company





2017 Annual Convention

WELCOME NIGHT CASINO PARTY

#### Monday, July 24, 2017 7:00 p.m.





y₀



pepsi

Dinner Sponsored By: Alabama Crown, Dr. Pepper Snapple Group, Federated Insurance, Flowers Bakeries and Mitchell Grocery Corporation

**Casino Sponsored By:** Buffalo Rock Pepsi Cola Company and Piggly Wiggly Alabama Distributing Company

Be sure to join us Monday Night for Casino Night!! The evening will be an amazing start to the convention. We will have food stations around the room, casino games and our silent auction in Azalea Ballroom. Attendees will receive gaming chips and try their hand at craps, roulette, black jack and much more. At the end of the evening, your chips will be exchanged for drawing tickets that can be placed in ballot boxes for the item of your choice. We will then draw from these boxes for our prizes.

#### A sample list of prize items:

Victrola 8-in-1 Bluetooth Record Player iRobot Roomba 620 Robotic Vacuum 49" 4K Ultra HD LED TV Jetson V5 Self Balancing Scooter Fitbit Alta Gold Wireless Tracker Coolest Cooler in Blue Moon 2 Alabama vs. Auburn Tickets
2 Alabama vs. LSU Tickets
2 Sets of XL Hunting Gear
Mountain Dew Grizzly Cooler
2 Weekender Bags
Golf set including golf balls and shirts

We will also be running the AGEF Silent Auction, be sure to stop by the registration desk to sign up for Mobile Bidding! We will also be hosting a Live Auction for some amazing items! A special thanks to our Master of Ceremonies Mr. Ryan Brown of WJOX!













A Regional Grocery Distribution Center Serving the Southeast Since 1945









Our family-owned operation has been providing agressive retail programs to our retailers since 1945.

We offer a broad menu of services to support successful independent retailers.

Proudly serving over 175 retail locations in five southeastern states.

Centrally located in Albertville, Alabama.

For More Information, Please Call 1-800-447-7081 or Visit Our Website

www.MitchellGrocery.com





© 2017. BBU, Inc. and its subsidiary companies. All rights reserved. All trademarks are used with permission.

munit

DARK

INE BLENE

 $\mathbf{0}$ 

### WE HAVE A LOORDOG LOORDOG LOORDOG DE MAKING GREAT COFFEE

WE THINK YOU'LL HAVE A LONG FUTURE OF DRINKING IT

with the how

For four generations, our family has been selecting, roasting and perfecting the best coffee beans in the world - 100% select Arabica coffee beans - so every cup is as rich and flavorful as it can be. Welcome to the family. Taste the Difference FAMILY MAKES

> Our story continues at CommunityCoffee.com

KEURIG, THE COP AND STAR DEBIGN, KEURIG BREWED, AND K-CUP ARE TRADEMARKS OF KEURIG GREEN MOUNTAIN, INC., USED WITH PERMISSION.



© 2016 Community Coffee Company



#### Tuesday, July 25, 2017 8:00 p.m.







#### "Wear Your Team Colors" Mr. Al Del Greco Sponsored By: Associated Grocers of the South, Coca-Cola Bottling Company United, Inc. and Coca-Cola Bottlers of Alabama

Al Del Greco was a four-year letterman at Auburn University and completed 110 out of 111 PATs in his college career. He also set the SEC record for field goal attempts in a single game and field goals made in a single game in a 1982 game versus Kentucky where he made six out of his seven attempts. As of 2016, he and Daniel Carlson are tied for the most Field goals in a single game for Auburn at six. His 236 career points place him fifth on the Auburn career scoring list.

Del Greco played in the NFL from 1984 to 2000 finishing his 17 NFL seasons with 347 of 449 (77%) field goals and 551 of 554 (99%) extra points, giving him a total of 1,592 points. He was inducted in the Alabama Hall of Fame and was nicknamed "Automatic Al." Al played for the Green Bay Packers, Phoenix Cardinals, and Houston Oilers/Tennessee Titans during his NFL Career and was the placekicker in Super Bowl XXXIV.

He is currently co-hosting "The Opening Drive" on WJOX 690 in Birmingham, Alabama with Jay Barker and Tony Kurre.

Join us after he addresses those in attendance for autographs and photo opportunities.



TASTE THE FEELING®

# SHARE AN ICE COLD COKE



#### proudly supports Alabama Grocers Association



©2017 The Coca-Cola Company.





2017 Annual Convention

CONVENTION SPONSORS

**D**iamond Sponsors





It's Our Business to Protect Yours









**=D)=;**?

















PUBLIX SUPER MARKETS



2017 Convention Annual | Page 26







Proudly Supporting The Alabama Grocers Association and the Alabama Grocers Education Foundation for over 10 years!



United - Johnson Brothers of Alabama is the largest wine distributor in the state of Alabama with locations in Huntsville, Birmingham, Montgomery and Mobile.

Also serving Georgia, Florida, Hawaii, Iowa, Indiana, Minnesota, Mississippi, Nebraska, New York, Nevada, North Carolina, North Dakota, Rhode Island, South Dakota and Wisconsin.



2017 Convention Annual | Page 28

# MAKE A PLANTO NAKE A PLAN</t

AB

BREWED BY OUR ORIGINAL PROCESS FROM THE CHOICEST HOPS, RICE AND BEST BARLEY MAD

Make a plan to make it home, every time you go out. Do whatever it takes to get home safely. Call a friend, arrange for a cab or designate a driver.



ENJOY RESPONSIBLY © 2015 ANHEUSER-BUSCH, BUDWEISER® BEER, ST. LOUIS, MO



# Blue Bell<sup>®</sup> Ice Cream

www.bluebell.com Follow us on

Retail Accounting

Retail Systems Department

Advertising & Sales Promotions

Category Management Program Loyalty Marketing Program

Center Store Program

Retailer Insurance Program Pharmacy Program (Risk Planners)

Retail Pricing

Retail Training Services

V Strategic Planning

SUPERVALU Harbor

Customer Service "Hot Line"

V Private Label Controlled Brands

V Design Services Group

Market Analysis Research

VElectronic Shopping (e-VALU)

GM Seasonal Merchandising

Cross-Dock Supply Program

< Fuel Program

Credit/Debit/EBT Program

Putting the Resources of the Country's #1 Food Wholesaler to Work for You!

### E I AILER' SHOPPING LIST EPENDEN FOR SUCCESS

Understanding the dynamics of today's grocery business Helping your business to succeed is our mission is our business.

development of your business. We are here to assist in the

# **CONTACT US TODAY.**

Let us go to work for you

**Executive Vice President** (678) 398 - 3<u>5</u>30 <u>Mark Gossett</u>

Director of Market Development **Charles Weathington** <u>(678) 398 - 3536</u>

Indianola, MS Distribution Center **Area Marketing Director Terry Albonetti** (901) 277 **-** 7891

Quincy, FL, Latin America & Caribbean **Anniston Distribution Center** Area Marketing Director (678)398-3537 **Jack Carlile** 

Alabama Grocers Association



#### 2017 Annual Convention

#### AGEF BOARD OF TRUSTEES

Officers

Trustees



Jay Mitchell Chairman Mitchell Grocery Corporation



Phillip Davis Vice Chairman A&R Super Markets, Inc.



Ellie Smotherman Taylor President Alabama Grocers Association



Paul Burnett Secretary/Treasurer Byars | Wright



Chris Crosby Golden Flake Snack Foods



Gerry D'Alessandro Forth Avenue Supermarket



Jimmy Freeman Freeman's Shur Valu



Don Richardson Company United, Inc.





Kevin Gillespie Kelley Foods a Division Of Ben E Keith Foods



Chip Harden Bank of America



Ken Hestley SellEthics Marketing Group



Mike Oakley Alabama Power Company



Coca-Cola Bottling



Brian Smith Community Coffee Company



Cliff Thomas Snyder's-Lance



Chris Woods Truno, Retail Technology Solutions

Mark Your Calendars! AGEF Fall Golf Outing - October 19th Inverness Country Club Birmingham, Alabama







#### 2017 Annual Convention

#### SUNDAY - JULY 23, 2017

5:00 p.m.	Board of Directors Meeting & Dinner (INVITATION ONLY)
	Sponsored by: Super Valu, Inc. and United Johnson Brothers of Alabama
MONDAY - JULY 24	,2017
8:00 a.m.	Golf Tournament (Baytowne Golf Course)
	Sponsored by: Merrill Lynch and Snyder's-Lance
	Golf Refreshment Carts Sponsored by: Sargento
	Coffee Sponsored By: Community Coffee Company
10:00 a.m. to 5:00 p.m.	<b>Registration Desk Open</b> (Baytowne Conference Center Main Level Foyer)
•	Registration Refreshments Sponsored by: Milo's Tea Company
	Registration Gifts Sponsored by: Mars Chocolate North America
	Name Tags Sponsored by: Mitchell Grocery Corporation
	Neck Cords Sponsored by: Golden Flake Snack Foods
10:00 a.m. to 4:30 p.m.	<b>Exhibitor Set-up</b> (Magnolía Ballroom)
5:30 p.m.	4 Star Reception (INVITATION ONLY)
6:00 p.m. to 10:00 p.m.	Children's Program (Jasmíne Ballroom)
1 1	Sponsored by: Blue Bell Creameries and Forster & Howell
6:00 p.m. to 6:45 p.m.	<b>Board of Directors Reception</b> (Baytowne Conference Center Main Level Foyer) Sponsored by: Dutch Farms, MillerCoors, Whitfield Foods and Winn-Dixie
7:00 p.m.	Welcome Night Casino & Silent Auction Party (Azalea Ballroom)
* 1	Dinner Sponsored by: Alabama Crown, Dr. Pepper Snapple Group, Federated Insurance,
	Flowers Bakeries and Mitchell Grocery Corporation
	Casino Sponsored by: Buffalo Rock Pepsi Cola Company and Piggly Wiggly Alabama Distributing
	Mobile Bidding Sponsored by: Truno, Retail Technologies, Inc.
	Casino Night Desserts Sponsored by: Community Coffee Company
THESDAY - JULY 25	5, 2017
7:00 a.m. to 9:00 a.m.	<b>Breakfast Buffet</b> (Azalea I Ballroom)
	Sponsored by: Bimbo Bakeries, Red Diamond, Inc., Royal Foods , Walmart and Whitfield Foods

7:00 a.m. to 5:00 p.m. Registration Desk Open (Baytowne Conference Center Main Level Foyer)



#### THESDAY - JULY 25, 2017 (continued)

8:00 a.m. to 12:00 noon	Business Session (Azalea 11 g 111 Ballrooms)
	Sponsored by: Alabama Power Company, Publix Super Markets Charities, Regions and Sherwood Foods
	Coffee Courtesy of: Red Diamond, Inc.
	Active Shooter Seminar - FBI Agent Eric Pulwicz
	Update on Tasting Regulations - ABC Administrator, Mac Gipson
	Keynote Speaker - Thom Singer "Connecting with People in a Gadget Crazed World" Alabama eWIC Seminar - Stacey Neumann, Vendor Management Director E-Commerce Panel Discussion
	Kate Favrow, Associated Wholesale Grocers
	Steve Weathington, Piggly Wiggly Alabama Distributing
	John Wilson, Super Foods Supermarkets
	Jímmy Wríght, Wríght's Market
10:00 a.m.	<b>Bingo</b> (Camellía Ballroom)
	Sponsored by: Super Foods Supermarkets and The Hershey Company
12:30 p.m. to 3:30 p.m.	<b>Exhibit Hall Open</b> (Magnolía Ballroom)
6:00 p.m. to 10:00 p.m.	Children's Program (Camellía 1 Ballroom)
	Sponsored by: Blue Bell Creameries and Forster & Howell
6:00 p.m. to 6:45 p.m.	<b>Vice Chairman's Reception</b> (Baytowne Conference Center Main Level Foyer)
	Sponsored by: Anheuser-Busch, Palermo Villa, The Kroger Company and Vietti
7:00 p.m.	<b>Chairman's Banquet</b> (Azalea Ballroom)
	Sponsored by: Altria Client Services, Associated Wholesale Grocers, Dean Foods,
	Golden Flake Snack Foods, Mayfield Dairy Farms and United Johnson Brothers of Alabama
	Grand Prize Sponsored by: Bevco Beverages
	Vice Chairman's Gift Sponsored by: Frito-Lay
	Chairman's Gift Sponsored by: R. J. Reynolds Tobacco Company
8:15 p.m.	<b>Celebrity Entertainment - Mr. Al Del Greco</b> (Azalea Ballroom)
	Sponsored by: Associated Grocers of the South and Coca-Cola Bottling Company United, Inc.
WEDNESDAY - JUL	Y 26, 2017
7:00 a.m. to 9:00 a.m.	Closing Breakfast Buffet (Azalea 1 & 11 Ballrooms)

Closing Breakfast Buffet (Azalea 1 g 11 Ballrooms) Sponsored by: China Doll/Dixie Lily, Crystal Farms, Fleeman's Gourmet and ' Moore's Marinades & Sauces

#### A Southern Tradition for Over 75 Years!

# CONTRACTOR DIXES LILY



Support Your Alabama Based Businesses! P.O. Box · Saraland, AL 36571 · 800.446.2668 · www.chinadollrice.com Alabama Grocers Association



# 2017 Annual Convention

SCHOLARSHIP WINNERS



Amber Ajlouny Parent Winner Buy Lo Quality Foods



Jade Ajlouny Parent Winner Buy Lo Quality Foods



Parent Winner Fresh Express



Amanda Anderson Bill Ragland Memorial Ragland Brothers Retail



Kendall Armstead Student Winner Buy Lo Quality Foods



Dakota Belue Piggly Wiggly of Red Bay Piggyback



Marcus Bush Student Winner Winn-Dixie



Parent Scholarship Dean Foods



**Sarah Clark** *Parent Winner* Hometown Market



**Joseph Clark** Parent Winner Mitchell Grocery Corporation



**Jason Collins** Parent Winner Dean Foods



Jeremy Collins Parent Winner Dean Foods



Juan Contreras Student Winner Bruce's Foodland



Parent Winner Hometown Market



Maxwell Crawford James L. Smotherman Memorial United Johnson Brothers of AL



Camden Cutright Parent Winner Associated Wholesale Grocers



Jacob Delaney Parent Winner Kelley Foods



Samuel Delaney Parent Winner Kelley Foods



**Tina DiChiara** AWDA Piggyback City Wholesale Grocers



Deana Diveto Student Winner Bill and Son's



Emi Dutton Student Winner Gateway Foods



Raven Edwards Associated Grocers of the South Piggyback



Hannah Elliott Mary Hardin Memorial Crystal Farms



Ryleigh Esco Parent Winner Milo's Tea



Kelli Frye Piggly Wiggly Alabama Distributing Company Piggyback



**Lancy Gaddis** *Parent Winner* Bruce's Foodland



Ansley Gross Parent Winner Mrs. Stratton's Salads



Demarcus Joiner Student Winner Piggly Wiggly #95



**Jonathon Joncs** John E Wilson Memorial Piggyback



Madelyn Kelley Parent Winner Kelley Foods

2017 Convention Annual | Page 37

# TRUNC retail technology solutions

TRUNO is the national leader in integrated technology solutions focused solely on the retail industry. With over 35 years of experience and innovation, 3,000 customer sites, unmatched customer service and a world-class network of partners – TRUNO delivers retailers secure, stable and integrated technology solutions enabling them to navigate through an environment of ever-changing regulation, competition and technology.







**ONCR** 

TOSHIBA





# SCHOLARSHIP WINNERS CONTINUED



Ling Hui Liu Student Winner A&R Super Markets, Inc



Parent Winner Food Giant Supermarkets



Alan J. Frankel Memorial Piggyback Gregerson Foods



Joseph Longmire John E. Wilson Memorial Piggyback



Kyne Loven Parent Winner Wal-Mart



TaShara Mason Student Winner Publix Super Markets, Inc.



Nathan Scott Jones Student Winner Grant Foodland



Haley McAllister Gateway Foods Piggyback



Gateway Foods Piggyback



Emily McCord Parent Winner Tallassee Super Foods



Chandler McCosh Parent Winner Mayfield Dairy



Macy Murray Parent Winner Bunzl Distribution



Christine Nguyen Student Winner Guntersville Foodland



Reagan Padgett Associated Grocers of the South Piggyback



Piggly Wiggly of Red Bay Piggyback



Cecilia Ragusa Parent Winner Whitfield Foods



Drew Richardson Parent Winner Associated Wholesale Grocers



**Levi Sanford** Student Winner Gateway Foods



Hannah Smith Parent Winner Mayfield Dairy Farms



Robert Smith Parent Winner Albertville Foodland



Sydney Standridge Parent Winner Dave's Market



Nicolle Stanfill Parent Winner Autry Greer & Son's



Nautica Steele Student Winner Piggly Wiggly of Jefferson County



Chassity Terrell Bill Ragland Memorial Piggyback Ragland Brothers Retail



Felix Toussaint Student Winner Publix Super Markets, Inc.



Quanisha Trammell Student Winner Publix Super Markets, Inc.



Seth Weiss Parent Winner The Pictsweet Company



Allie Williams Bill Ragland Memorial Piggyback Ragland Brothers Retail



Zachary Woder Student Winner Gateway Foods



Johnathan Woods Parent Winner Associated Wholesale Grocers







## MEMBERSHIP LISTING · RETAILERS

#### A & R SUPERMARKETS

PHILLIP DAVIS, OWNER/PRESIDENT BILL DAVIS, OWNER/VICE PRESIDENT CHRIS SMITHERMAN, STORE MANAGER TONY ADAMS, STORE MANAGER TERRY SIMS, STORE MANAGER KEN HERRON, STORE MANAGER JAKE SIM, STORE MANAGER ROBERT BURNETT, STORE MANAGER ASSOCIATED FOODS - CLANTON FOOD OUTLET - BRENT FOOD OUTLET - CALERA FOOD MARKET - LEEDS FOOD OUTLET COST PLUS - TARRANT FOOD OUTLET COST PLUS - CRESTWOOD

#### ALABAMA SUPERMARKETS, INC.

KEVIN SMOKER, OWNER

#### ALEXANDRIA FOODLAND

SAM PRICHARD, CEO ERIC PRICHARD, PRESIDENT

#### **AUTRY GREER & SONS, INC.**

J. BARTON GREER, JR., CHAIRMAN JACK V. GREER, SR., PRESIDENT JACK GREER, JR., V.P. & TREASURER ROBERT A. GREER, V.P. & SECRETARY O.M. (MAC) OTTS, V.P. FINANCE **GREER'S SUPERMARKET #14 - BAY MINETTE** GREER'S SUPERMARKET #16 - BAYOU LA BATRE GREER'S SUPERMARKET #17 - BEAUMONT, MS **GREER'S SUPERMARKET #31 - COFFEEVILLE GREER'S SUPERMARKET #40 - EIGHT MILE** GREER'S SUPERMARKET #33 - ELLISVILLE, MS **GREER'S SUPERMARKET #18 - FAIRHOPE** GREER'S SUPERMARKET #09 - GRAND BAY **GREER'S SUPERMARKET #50 - GROVE HILL** GREER'S SUPERMARKET #38 - HEIDELBERG, MS GREER'S SUPERMARKET #19 - HURLEY, MS GREER'S SUPERMARKET #05 - JAY, FL GREER'S SUPERMARKET #03 - McINTOSH GREER'S SUPERMARKET #10 - MILLRY **GREER'S SUPERMARKET #11 - MOBILE GREER'S SUPERMARKET #15 - MOBILE** GREER'S SUPERMARKET #25 - MOBILE **GREER'S SUPERMARKET #35 - MOBILE GREER'S SUPERMARKET #36 - MOBILE** GREER'S SUPERMARKET #42 - MOUNT OLIVE, MS GREER'S SUPERMARKET #06 - PENSACOLA, FL GREER'S SUPERMARKET #07 - PENSACOLA, FL GREER'S SUPERMARKET #30 - POPLARVILLE, MS GREER'S SUPERMARKET #27 - PRICHARD GREER'S SUPERMARKET #46 - QUITMAN, MS **GREER'S SUPERMARKET #34 - ROBERTSDALE GREER'S SUPERMARKET #08 - SEMMES** GREER'S SUPERMARKET #01 - SOSO, MS GREER'S SUPERMARKET #37 - STATE LINE, MS **GREER'S SUPERMARKET #28 - THEODORE GREER'S SUPERMARKET #04 - VANCLEAVE, MS** 

#### **B & H MOBILE, INC.**

STEVEN ROSS, PRESIDENT

#### **B & W FOODS**

RONALD BAKER, PRESIDENT DORIS BAKER, VICE PRESIDENT JAY WELBORN, SECRETARY PIGGLY WIGGLY #252 - NORTHPORT PIGGLY WIGGLY #251 - TUSCALOOSA PIGGLY WIGGLY #255 - TUSCALOOSA PIGGLY WIGGLY #255 - TUSCALOOSA

#### BAKER FOODS, INC.

RONALD BAKER, OWNER/PRESIDENT DORIS BAKER, SECRETARY/TREASURER PIGGLY WIGGLY #14 - CENTRE PIGGLY WIGGLY #117 - COLLINSVILLE PIGGLY WIGGLY # 238 - ALEXANDER CITY PIGGLY WIGGLY # 246 - COLLINSVILLE PIGGLY WIGGLY # 246 - COLLINSVILLE PIGGLY WIGGLY # 240 - CHILDERSBURG PIGGLY WIGGLY # 240 - CHILDERSBURG PIGGLY WIGGLY #244 - MONTEVALLO PIGGLY WIGGLY #241 - TALLADEGA

#### **BUY-LOW QUALITY FOODS**

NASEEM AJLOUNY, OWNER BASIM AJLOUNY, OWNER PIGGLY WIGGLY #260 - BIRMINGHAM PIGGLY WIGGLY #263 - BIRMINGHAM PIGGLY WIGGLY #265 - BLUFF PARK PIGGLY WIGGLY #266 - McCALLA PIGGLY WIGGLY #266 - McCALLA PIGGLY WIGGLY #269 - MIDFIELD PIGGLY WIGGLY #269 - MOUNTAIN BROOK PIGGLY WIGGLY #288 - NORTH BIRMINGHAM PIGGLY WIGGLY #267 - HUEYTOWN PIGGLY WIGGLY #267 - HUEYTOWN PIGGLY WIGGLY #270 - CRESTLINE

#### **BIG B GROCERY**

ROGER BHATT, OWNER

#### **BIG STAR SUPERMARKET**

ERIC DAVIS, OWNER/PRESIDENT DOREE PETTUS, OWNER/SECRETARY BIG STAR SUPERMARKET - FLORENCE BIG STAR SUPERMARKET - ST. FLORIAN

#### BILL & SONS SUPERMARKET RICHARD J. BARNES, PRESIDENT

#### **BOZEMAN ASSOCIATED FOODS**

PHILLIP BOZEMAN, OWNER MARK BOZEMAN, OWNER BOZEMAN COST PLUS - SUMITON PIGGLY WIGGLY - CORDOVA PIGGLY WIGGLY #80 - DORA PIGGLY WIGGLY #81 - BERRY

#### **BRUCE'S FOODLAND SUPERMARKETS**

ERIC BRUCE FOODLAND PLUS #369 - FT. PAYNE FYFFE FOODLAND #366 - FYFFE IDER FOODLAND #367 - IDER RAINSVILLE FOODLAND #368 - RAINSVILLE SECTION FOODLAND #361 - SECTION SCOTTSBORO FOODLAND - SCOTTSBORO

#### BRUCE'S FOODLAND COST PLUS

TIM DAVIS





## MEMBERSHIP LISTING . RETAILERS CONTINUED

#### C & M DISCOUNT GROCERY WILMER CREWS

#### CASH BARGAINS (MONTGOMERY) AMAL MOHAMED

#### **DAVE'S MARKET**

DAVID OLIVER DAVE'S MARKET - THOMASTON DAVE'S MARKET - VALLEY GRANDE

#### **DISCOUNT FOODS, INC.**

MIKE SANDERS, OWNER LEAMON M FITE III, OWNER FOOD OUTLET JR. #465 - ALEXANDRIA FOOD OUTLET #450 - ANNISTON FOOD OUTLET #456 - BYNUM FOOD OUTLET #451 - PELL CITY FOOD OUTLET #468 - ANNISTON

#### **EDGAR'S FOODLAND**

DAN J. EDGAR, PRESIDENT GAVIN EDGAR, VICE PRESIDENT

#### ESTES FOODS, INC.

VANESSA ESTES, OWNER/SECRETARY ABBY ESTES, BOOKKEEPER

#### FANT FOODLAND

FANT FAMILY, OWNERS

#### **FAYETTE SHOP & SAVE**

KATHY TURMAN, OWNER GARY TURMAN, OWNER FAYETTE SHOP & SAVE GROCERY #1 FAYETTE SHOP & SAVE GROCERY #2

#### FOOD CHAMPS, LLC

JACK HERMAN, OPERATIONS MGR. FOOD CHAMPS #330 - MOBILE

#### FOOD FARE

GARY HANKINS, MANAGER ERIC HANKINS, MANGER

#### FOOD GIANT, INC.

WADE PAYNE, DIRECTOR OF RETAIL OPERATIONS FOOD GIANT - BESSEMER FOOD GIANT - CENTERPOINT FOOD GIANT - HUEYTOWN FOOD GIANT - LEEDS FOOD GIANT - PINSON

#### FOOD GIANT SUPERMARKETS, INC.

JOHN LIVINGSTON, VP SOUTHERN DIVISION **CITRONELLE MARKET PLACE #743 - CITRONELLE** COST PLUS #774 - ANDALUSIA, AL FOOD GIANT #716 - ABBEVILLE FOOD GIANT #722 - CLAYTON FOOD GIANT #208 - ELBA FOOD GIANT #767 - GEORGIANA FOOD GIANT #263 - SLOCOMB PIC N SAV #776 - ANDALUSIA, AL PIC N SAV #773 - BREWTON **PIGGLY WIGGLY #500 - ALBERTVILLE PIGGLY WIGGLY #756 - BAY MINETTE** PIGGLY WIGGLY #501 - BOAZ **PIGGLY WIGGLY #741 - BUTLER PIGGLY WIGGLY #711 - EVERGREEN PIGGLY WIGGLY #759 - FLORALA** 

PIGGLY WIGGLY #748 - GENEVA PIGGLY WIGGLY #771 - GILBERTOWN PIGGLY WIGGLY #204 - GREENVILLE PIGGLY WIGGLY #502 - GUNTERSVILLE PIGGLY WIGGLY #721 - HARTFORD PIGGLY WIGGLY #761 - MONROEVILLE PIGGLY WIGGLY #503 - SCOTTSBORO PIGGLY WIGGLY #275 - SULLIGENT

#### FOREST PARK PRODUCE INC. OF ALABAMA

JAMES IL H. YIM, OWNER JOHN YIM

#### FOURTH AVE. SUPERMARKET

GERRY D'ALESSANDRO DORSEY'S SUPERMARKET - OXFORD FOURTH AVE SUPERMARKET - BESSEMER FRESH VALU MARKETPLACE - TRUSSVILLE

#### FREEMAN FOOD GROUP

JAMES D. FREEMAN, JR. , PRESIDENT KAREN E. FREEMAN, VICE PRESIDENT FOOD OUTLET - DOTHAN FOOD OUTLET - MANCHESTER, GA PIC'N SAVE - COLQUITT, GA SHUR VALU FOODS - DOTHAN

#### FULLER'S SUPERMARKET

MIKE FULLER, PRESIDENT RICHARD MOSELEY, STORE MANAGER

#### GARRETT FOODS, INC.

STEVE GARRETT, OWNER JENNIFER GARRETT, OWNER PIGGLY WIGGLY #130 -TROY PIGGLY WIGGLY #134 -TROY

#### GATEWAY FOODLAND

BILL WALDROP, CEO HAROLD GARRETT, PRESIDENT GREG WALDROP, VICE PRESIDENT GATEWAY FOODLAND - DOUBLE SPRINGS GATEWAY FOODLAND - CURRY GATEWAY FOODLAND - FOSTERS GATEWAY FOODLAND - MOULTON GATEWAY FOODLAND - WINFIELD GATEWAY FOODLAND - WOODSTOCK

#### **GIVORNS FOODS**

SHELVIE GIVORNS GIVORNS FOODS - VALLEY GIVORNS FOODS - WEST POINT, GA

#### GOAR'S MARKET

TIM GOAR

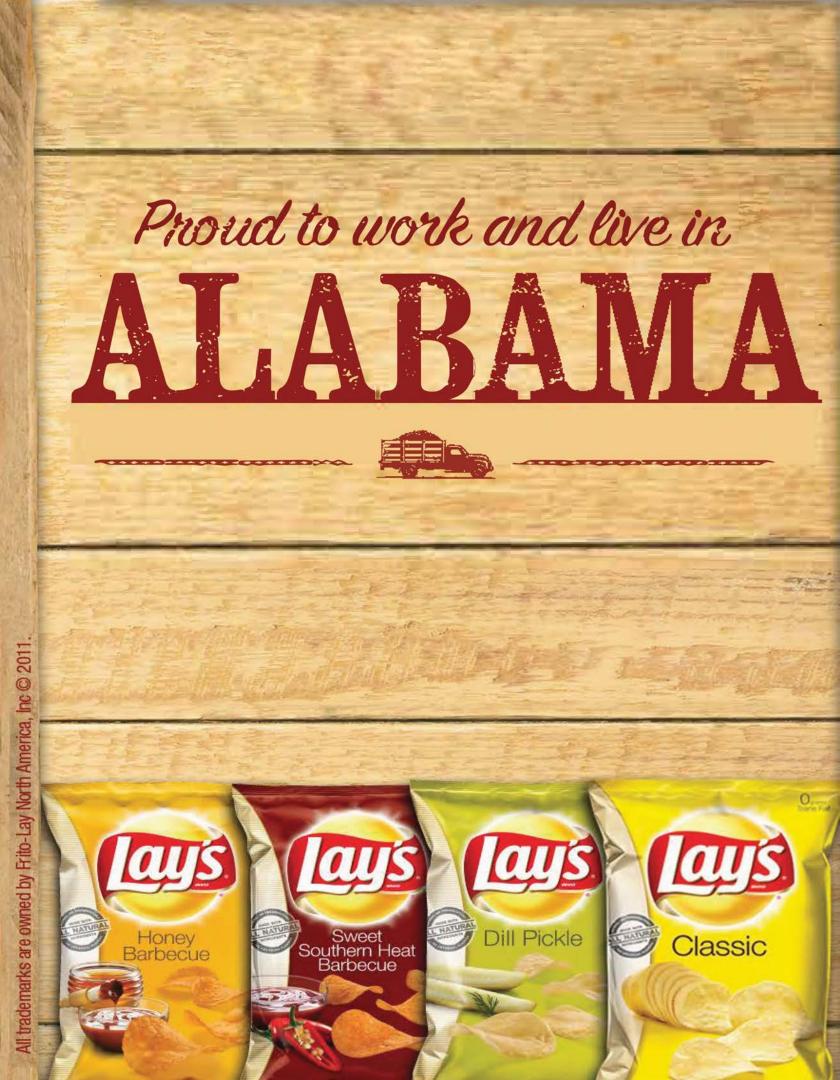
GRANT FOODLAND MELVIN DENNIS, OWNER

#### **GREGERSON'S FOODS, INC.**

GREG GREGERSON, PRESIDENT/CEO DAVID GREGERSON, EXECUTIVE VP/COO GREGERSON'S CASH SAVER OF PIEDMONT GREGERSON'S CASH SAVER OF GADSDEN GREGERSON'S CASH SAVER OF HOKES BLUFF

#### **GROCERY OUTLET (FORSTER & HOWELL)**

JACK HOWELL, OWNER GREG HOWELL, OWNER KENT FORSTER, OWNER



Alabama Grocers Association



2017 Annual Convention

## MEMBERSHIP LISTING . RETAILERS CONTINUED

BILL BRADFORD, OWNER GROCERY OUTLET - DOTHAN GROCERY OUTLET #7707 - BAMBRIDGE, GA GROCERY OUTLET #7709 - CALLAWAY, FL GROCERY OUTLET #7713 - DALEVILLE GROCERY OUTLET #7714 - DALEVILLE GROCERY OUTLET #7710 - MARIANNA, FL GROCERY OUTLET #7715 - NICEVILLE, FL GROCERY OUTLET #7711 - OPP GROCERY OUTLET #7714 - OZARK GROCERY OUTLET #7705 - PANAMA CITY, FL GROCERY OUTLET #7706 - PENSACOLA, FL GROCERY OUTLET #7712 - PENSECOLA, FL GROCERY OUTLET #7718 - PACE, FL

#### HACKLEBURG MARKET

WALLY KEMP, OWNER CINDY GARRETT, CFO

HILL'S FOOD CENTER JOHNNY HILL, PRESIDENT

#### HOMETOWN GROCERY

RANDALL HOLLOWAY, PRESIDENT HOMETOWN MARKET - ATHENS HOMETOWN MARKET - DECATUR HOMETOWN MARKET - FLORENCE HOMETOWN MARKET - HARTSFLLE

#### HOMETOWN MARKET - ONEONTA

HOPPER FAMILY MARKET AND PHARMACY JIMMIE HOPPER, OWNER MIKE HOPPER, OWNER

#### HOUCHENS INDUSTRIES

JIM McCLELLAND SAVE-A-LOT #23562 - ALBERTVILLE SAVE-A-LOT #24052 - ANNISTON SAVE-A-LOT #23450 - BRIDGEPORT SAVE-A-LOT #23454- GADSDEN SAVE-A-LOT #23451 - HUNTSVILLE SAVE-A-LOT #24048 - JASPER SAVE-A-LOT #24046 - NORTHPORT SAVE-A-LOT #23458- SCOTTSBORO

#### JACK'S FOODLAND - EVA LARRY SMITH, OWNER

JLR, LLC.

GARY HUDDLESTON, OWNER HUDD'S FOOD CENTER - WILSONVILLE WEST BLOCTON FOOD CENTER - WEST BLOCTON

#### J.D. GROCERY, LLC

JEFFREY DAVIS, OWNER OHATCHEE DISCOUNT SUPERMARKET

# Your Business is Our Promise -

a promise of consistent insurance coverage with reliable customer service you can depend on.

For over 70 years Byars | Wright Inc. has insured grocers like you and knows what it takes to keep you properly protected.

With Byars | Wright, you can face the future with confidence.



Paul Burnett, Account Executive 205-221-8675 pburnett@byarswright.com

www.byarswright.com

Where Relationships Matter.





ON 25 YEARS

from your friends at

25<sup>th</sup> Anniversar

Snyder's-Lance Inc. Proud Supporters of the AGA and Education Foundation







### MEMBERSHIP LISTING . RETAILER'S CONTINUED

#### J.T.M. CORPORATION

KEITH MILLIGAN, OWNER DREW MILLIGAN, MANAGER PIGGLY WIGGLY #432 - COLUMBUS, GA PIGGLY WIGGLY #407 - COLUMBUS, GA PIGGLY WIGGLY #412 - COLUMBUS, GA PIGGLY WIGGLY #423 - COLUMBUS, GA PIGGLY WIGGLY #427 - COLUMBUS, GA PIGGLY WIGGLY #434 - COLUMBUS, GA PIGGLY WIGGLY #444 - COLUMBUS, GA PIGGLY WIGGLY #416 - EUFAULA **PIGGLY WIGGLY #436 - EUFAULA** PIGGLY WIGGLY #401 - LeGRANGE, GA PIGGLY WIGGLY #429 - LAGRANGE, GA PIGGLY WIGGLY #428 - LANETT **PIGGLY WIGGLY #443 - OPELIKA** PIGGLY WIGGLY #411 - PHENIX CITY **PIGGLY WIGGLY #418 - PHENIX CITY** PIGGLY WIGGLY #425 - PHENIX CITY PIGGLY WIGGLY #430 - THOMASTON, GA

#### JMBL, INC.

JAY MITCHELL MATT CAMPBELL, DISTRICT MANAGER JEREMY SANDERSON, DISTRICT MANAGER DON WILSON, DISTRICT MANAGER ARAB FOODLAND #115 - ARAB FOOD GIANT #0410 - BIRMINGHAM FOODLAND #101- FORD CITY FOODLAND #0105 - ELGIN FOODLAND #0106 - FLORENCE FOODLAND #0108 - MUSCLE SHOALS FOODLAND #110 - RUSSELVILLE FOODLAND #0114 - ROGERSVILLE FOODLAND #0116 - FLORENCE FOODLAND #0117 - KILLEN FOODLAND #0118 - FLORENCE FOODLAND #0119 - TUSCUMBIA FOODLAND #450 - ALABASTER FOODLAND #814 - DECATUR FOODLAND PLUS #130 - SHEFFIELD **GUNTERSVILLE FOODLAND #052 - GUNTERSVILLE** HOLAWAY'S MARKET #815- DECATUR WAREHOUSE DISCOUNT GROCERIES #0816 - ARAB WAREHOUSE DISCOUNT GROCERIES #0817 - CULLMAN WAREHOUSE DISCOUNT GROCERIES #0818 - HANCEVILLE WAREHOUSE DISCOUNT GROCERIES #0819 - CULLMAN

#### JOHNSON GIANT FOODS

MACK JOHNSON LYNN JOHNSON WILLIAM JOHNSON JOHNSON GIANT FOOD #1- ATTALLA JOHNSON GIANT FOOD #4 - EAST GADSDEN JOHNSON GIANT FOOD #2 - GADSDEN

#### LANGLEY, INC.

ALAN LANGLEY, OWNER CLOVERLAND AG - MONTGOMERY HAYNEVILLE AG - HAYNEVILLE PRATTVILLE AG - PRATTVILLE

#### LANGLEY & NORMAN, LLC

ROBBIE NORMAN, PRESIDENT ALAN LANGLEY, VICE PRESIDENT EASTBROOK FOOD OUTLET - MONTGOMERY PRATTVILLE FOOD OUTLET-PRATTVILLE

#### MAIN STREET FOODS

CHARLES A. BOYD, OWNER 7002 CHEROKEE FOOD DEPOT 7052 SOUTH OATES FOOD DEPOT 7062 ASHFORD FOOD DEPOT 7022 MAIN ST FOOD DEPOT

#### MANNING, INC. (D/B/A FOOD FOR LESS)

DANNY MANNING, PRESIDENT/CEO K.C. CONSTANTINE, GENERAL MANAGER DONALD RAY, MEAT OPERATION MANAGER RICHARD NAMAN, PRODUCE OPERATION MGR **PIGGLY WIGGLY #461 - MOBILE** PIGGLY WIGGLY #462 - MT VERNON **PIGGLY WIGGLY #463 - CHUNCHULA** PIGGLY WIGGLY #464 - SARALAND **PIGGLY WIGGLY #465 - MOBILE PIGGLY WIGGLY #466 - MOBILE PIGGLY WIGGLY #467 - WHISTLER PIGGLY WIGGLY #468 - MOBILE PIGGLY WIGGLY #469 - MOBILE PIGGLY WIGGLY #470 - MOBILE** PIGGLY WIGGLY #471 - SPANISH FORT PIGGLY WIGGLY #472 - LOXLEY **PIGGLY WIGGLY #473 - FAIRHOPE PIGGLY WIGGLY #474 - FOLEY** 

#### MAPLESVILLE SUPERMARKET

DEWEY CLECKLER, OWNER

#### MARINO'S ASSOCIATED FOODS

ANTHONY C. MARINO MARINO'S SUPERMARKET #1 - BIRMINGHAM MARINO'S SUPERMARKET #2 - BIRMINGHAM

#### MITCHELL GROCERY RETAIL STORES

ALBERTVILLE FOODLAND BOAZ FOODLAND GARDENDALE FOODLAND HIGHLANDER FOODLAND LIVELY'S FOODLAND - PIEDMONT LUCKY'S FOODLAND - MONTEVALLO

#### PERRYLAND SUPERMARKETS

CAROL PERRY HAYNES ROB PERRY PERRYLAND SUPERMARKETS - LINEVILLE PERRYLAND SUPERMARKETS - WEDOWEE

#### PIGGLY WIGGLY #53 JEMISON LAMERLE HAMM

PIGGLY WIGGLY #65 RICK SUDDUTH

#### PIGGLY WIGGLY #75 RON SUDDUTH

PIGGLY WIGGLY #095 PAM LANE

PIGGLY WIGGLY #593 KEVIN SMOKER

#### PIGGLY WIGGLY DISCOUNT FOODS

RICKY TREADWELL, OWNER PIGGLY WIGGLY DISCOUNT FOODS #1 - DOTHAN PIGGLY WIGGLY DISCOUNT FOODS #2 - DOTHAN PIGGLY WIGGLY DISCOUNT FOODS #3 - COLUMBIA



# Fresh. Leaf Brewed. Tea.



Expect Perfection.®

Family owned and operated in Alabama since 1906



Available at your Alabama grocer.

Alabama Grocers Association



2017 Annual Convention

## MEMBERSHIP LISTING · RETAILER'S CONTINUED

PIGGLY WIGGLY OF BRUNDIDGE STANLEY GARRETT

#### **PIGGLY WIGGLY OF HALEYVILLE**

TOM WILLIAMS PIGGLY WIGGLY #045 - HALEYVILLE PIGGLY WIGGLY #087 - PHIL CAMPBELL

PIGGLY WIGGLY OF JEFFERSON COUNTY STANLEY VIRCIGLIO, PRESIDENT ANDY VIRCIGLIO CRESTLINE PIGGLY WIGGLY - CRESTLINE PIGGLY WIGGLY #211 - HOMEWOOD PIGGLY WIGGLY #269 - MOUNTAIN BROOK

#### PIGGLY WIGGLY OF RED BAY

GLENN VINSON, GENERAL MANAGER PIGGLY WIGGLY#93 - RED BAY PIGGLY WIGGLY #59 - IUKA, MS PIGGLY WIGGLY #28 - BELMONT, MS

#### PLATT'S FOOD STORE

STEVE PLATT, PRESIDENT

#### PRICEVILLE FOODLAND, LLC

JOSHUA GRAY, OWNER

#### PUBLIX SUPER MARKETS, INC.

JOE DIBENEDETTO, ATLANTA DIVISION VP KRIS JONCZYK, REGIONAL DIRECTOR, WEST REGION GREG BOXX, DISTRICT MGR., JACKSONVILLE, DIV. RANDY BURT, DISTRICT MGR., JACKSONVILLE, DIV. ALBERT DIMERCURIO, DISTRICT MGR., ATLANTA DIV. KEN WILSON, DISTRICT MGR., JACKSONVILLE DIV. VINCE MINGIONE, DISTRICT MGR., ATLANTA DIV. JAMES MOWERY, DISTRICT MGR., ATLANTA, DIV JEFF JEUP, DISTRICT MANAGER, ATLANTA, DIV JOHN PROVENZANO, GOVERNMENTAL AFFAIRS VP PUBLIX SUPER MARKET # 1073 - ALABASTER PUBLIX SUPER MARKET # 1294 - AUBURN

PUBLIX SUPER MARKET #1355 - AUBURN PUBLIX SUPER MARKET #1200 - BESSEMER PUBLIX SUPER MARKET #0838 - BIRMINGHAM PUBLIX SUPER MARKET #1059 - BIRMINGHAM PUBLIX SUPER MARKET #1512 - BIRMINGHAM PUBLIX SUPER MARKET #1281 - CALERA PUBLIX SUPER MARKET #1370 - CHELSEA PUBLIX SUPER MARKET #1503 - CULLMAN PUBLIX SUPER MARKET #1362 - DAPHNE PUBLIX SUPER MARKET #0045 - DECATUR PUBLIX SUPER MARKET #1069 - DECATUR PUBLIX SUPER MARKET #1369 - DOTHAN PUBLIX SUPER MARKET #1375 - DOTHAN PUBLIX SUPER MARKET #1377 - DOTHAN PUBLIX SUPER MARKET #1402 - ENTERPRISE PUBLIX SUPER MARKET #1265 - FAIRHOPE **PUBLIX SUPER MARKET #1409 - FLORENCE** PUBLIX SUPER MARKET #1206 - GARDENDALE PUBLIX SUPER MARKET #1292 - GULF SHORES **PUBLIX SUPER MARKET #1462 - GUNTERSVILLE** PUBLIX SUPER MARKET #1218 - HARVEST PUBLIX SUPER MARKET #1074 - HELENA PUBLIX SUPER MARKET #0165 - HOMEWOOD PUBLIX SUPER MARKET #0839 - HOOVER PUBLIX SUPER MARKET #0882 - HOOVER PUBLIX SUPER MARKET #1207 - HOOVER PUBLIX SUPER MARKET #1065 - HUEYTOWN PUBLIX SUPER MARKET #0209 - HUNTSVILLE

PUBLIX SUPER MARKET #0574 - HUNTSVILLE PUBLIX SUPER MARKET #1126 - HUNTSVILLE PUBLIX SUPER MARKET #1451 - HUNTSVILLE PUBLIX SUPER MARKET #0598 - MADISON PUBLIX SUPER MARKET #0745 - MADISON PUBLIX SUPER MARKET #1185 - MADISON PUBLIX SUPER MARKET #1190 - MERIDIANVILLE **PUBLIX SUPER MARKET #1404 - MOBILE** PUBLIX SUPER MARKET #1436 - MOBILE PUBLIX SUPER MARKET #1604 - MOBILE PUBLIX SUPER MARKET #1024 - MONTGOMERY PUBLIX SUPER MARKET #1025 - MONTGOMERY PUBLIX SUPER MARKET #1026 - MONTGOMERY PUBLIX SUPER MARKET #1027 - MONTGOMERY PUBLIX SUPER MARKET #1508 - MOODY PUBLIX SUPER MARKET #1085 - MOUNTAIN BROOK PUBLIX SUPER MARKET #1532 - MUSCLE SHOALS PUBLIX SUPER MARKET #1075 - NORTHPORT PUBLIX SUPER MARKET #1213 - ORANGE BEACH PUBLIX SUPER MARKET #0573 - OWENS CROSS RD PUBLIX SUPER MARKET #1420 - OXFORD PUBLIX SUPER MARKET #0841 - PELHAM PUBLIX SUPER MARKET #1202 - PELHAM PUBLIX SUPER MARKET #1391 - PELL CITY PUBLIX SUPER MARKET #1086 - PHENIX CITY PUBLIX SUPER MARKET #1069 - PINSON PUBLIX SUPER MARKET #1228 - PRATTVILLE PUBLIX SUPER MARKET #1476 - RAINBOW CITY PUBLIX SUPER MARKET #1400 - SPANISH FORT PUBLIX SUPER MARKET #1525 - TROY PUBLIX SUPER MARKET #1082 - TRUSSVILLE PUBLIX SUPER MARKET #0075 - TUSCALOOSA PUBLIX SUPER MARKET #1083 - TUSCALOOSA PUBLIX SUPER MARKET #1253 - TUSCALOOSA PUBLIX SUPER MARKET #0842 - VESTAVIA PUBLIX SUPER MARKET #1545 - VESTAVIA

#### **RAGLAND BROS. RETAIL CO.**

WARD RAGLAND, PRESIDENT & CEO LUCKY'S SUPERMARKET #94 - BLOUNTSVILLE LUCKY'S SUPERMARKET #20 - DECATUR STOP TO SAVE #34 - HENAGAR LUCKY'S SUPERMARKET #18 - HUNTSVILLE LUCKY'S SUPERMARKET #38 - PISGAH STOP TO SAVE #22 - MOULTON STOP TO SAVE #22 - MOULTON STOP TO SAVE #37 - RAINSVILLE STOP TO SAVE #39 - SCOTTSBORO PIGGLY WIGGLY SUPERMARKET #80 - ARDMORE, TN PIGGLY WIGGLY SUPERMARKET #85 - ELKMONT PIGGLY WIGGLY SUPERMARKET #84 - GURLEY PIGGLY WIGGLY SUPERMARKET #82 - NEW HOPE PIGGLY WIGGLY SUPERMARKET #86 - SNEAD

#### **RAINBOW FOODS**

LYNN SHELLY RAINBOW FOODS - PHENIX CITY RAINBOW FOODS - PHENIX CITY

#### REFORM MERCANTILE WILLIAM ASHMORE

#### **RENFROE MARKET**

ROBERT RENFROE, OWNER RENFROE MARKET #706 RENFROE MARKET #707 RENFROE MARKET #708

# Made by cheese lovers for cheese lovers.



In Lake Mills, Wisconsin, home of Crystal Farms, cheese has been a way of life for generations. Which is why we put so much care into every slice, shred, and block of cheese we make. The finest ingredients. Consistently satisfying flavor. And all the tasty varieties your customers crave.

Learn more at CrystalFarmsCheese.com.



#### **ROUSES ENTERPRISES, LLC.**

DONALD ROUSE, OWNER, CHAIRMAN OF BOARD STEVE BLACK, PRESIDENT, COO DONNY ROUSE, CEO MICHAEL O'SHELL, VP CENTER STORE SLS & MKTG. JAMES BREUHL, VP PERISHABLES CLINT ADAMS, VP OPERATIONS TIM ACOSTA, DIRECTOR OF ADVERTISING ROUSES MARKET #54 - GULF SHORES ROUSES MARKET #51 - MOBILE ROUSES MARKET #52 - SARALAND ROUSES MARKET #53 - SPANISH FORT ROUSES MARKET #50 - THEODORE

#### RUSSELL PIGGLY WIGGLY STORES

JERROLD RUSSELL, PRESIDENT PIGGLY WIGGLY #295 - PINSON PIGGLY WIGGLY #296 - CULLMAN PIGGLY WIGGLY #294 - WARRIOR

#### SCVS, INC.

CHARLES CULOTTA, PRESIDENT PIGGLY WIGGLY #235 - COLUMBIANA PIGGLY WIGGLY #234 - SYLACAUGA PIGGLY WIGGLY #236 - SYLACAUGA

#### SON'S OF PARRISH

ANDREW WRIGHT

#### SON'S SUPERMARKET

JIMMY LEE SON'S SUPERMARKET - JASPER SON'S SUPERMARKET - ARLEY

#### SOUTH ALABAMA GROCERS, LLC

ELAINE PARKER, OWNER **OZARK SUPER SAV** 

#### STAR MARKET, INC.

DARDEN HERITAGE, OWNER/PRESIDENT/C.E.O. STAR MARKET #1 - HUNTSVILLE STAR MARKET #2 - MERIDIANVILLE STAR MARKET #3 - MADISON STAR MARKET #4 - HUNTSVILLE

#### SUPER FOODS SUPERMARKETS

JOHN M. WILSON, PRESIDENT/COO SHERRY SCOTT, MANAGER GREENVILLE DALE BROWN, MANAGER LUVERNE DOYLE HUDSON, MANAGER EVERGREEN LILLIAN K. WILSON, HR DIRECTOR GREENVILLE SUPER FOODS LUVERNE SUPER FOODS/FOOD DEPOT

#### TALLASSEE SUPER FOODS

GENE LAWRENCE, PRESIDENT DAVID LAWRENCE, VICE PRESIDENT TALLASSEE SUPER FOODS EAST TALLASSEE SUPER FOODS

#### TAYLOR'S PIGGLY WIGGLY

MARY TAYLOR BOB TAYLOR PIGGLY WIGGLY #41 - GREENSBORO PIGGLY WIGGLY #128 - UNIONTOWN

#### THE KROGER COMPANY

TREGG PLAYER, DIST. 5 MGR., N AL/SOUTHERN TN DANA CURL, DIST. N MGR., SOUTH ALABAMA MELISSA EADS, GOVERNMENT RELATIONS FELIX TURNER. GOVERNMENT RELATIONS LINDA CHAMNESS, DIST. 5 ADMIN, ASSISTANT **KROGER #260 - AUBURN KROGER #854 - DECATUR KROGER #894 - HARTSELLE KROGER #508 - HUNTSVILLE** KROGER #517 - HUNTSVILLE KROGER #552 - HUNTSVILLE **KROGER #677 - HUNTSVILLE KROGER #849 - HUNTSVILLE KROGER #310 - LANETT KROGER #605 - MADISON KROGER #631 - OPELIKA** 

#### TORME'S FOODS, INC.

MARVIN TORME MERV TORME

#### TRADER JOE'S (BIRMINGHAM)

GARY SEALS, STORE MANAGER TRIPLE I FOODS, INC.

ROGER INGRAM, PRESIDENT ECLECTIC PIGGLY WIGGLY

#### TRIPLE N ENTERPRISES

ROBBIE NORMAN, OWNER FOOD OUTLET - MILLBROOK NORMAN FOOD OUTLET - WAYNESBORO, MS NORMAN FOODS - PRATTVILLE NORMAN FOODS - THOMASVILLE SUPER FOODS - THOMASVILLE

#### VERNON SAV-MOR

JEFF RANDOLPH, OWNER

#### WALMART STORES, INC.

GLEN WILKINS, DIR, PUBLIC AFFS & GOVN'T AFFAIRS JOE MASSANELLI, OPERATIONS COMPLIANCE JOHN TOW, REGIONAL MANAGER GREG ALLEN, MARKET MANAGER (HUNTSVILLE) "PETESY" BYRON BAKER, MKT. MGR (TUSCALOOSA) PORTER DUNLAP, MARKET MANAGER (BIRMINGHAM) ALFONSO GRACE, MKT MGR (AUBURN) DAVID JOHNSON, MARKET MANAGER (DOTHAN) MICHAEL RICH, MARKET MANAGER (ANNISTON) PATRICK RILEY, MKT MGR (MONTGOMERY) CHRISTOPHER WEINBERG, MKT MGR (S. ALABAMA) DON WIGGINS, MKT MGR (S. ALABAMA) BRITT WOOD, MARKET MANAGER (BIRMINGHAM) WALMART NEIGHBORHOOD MKT 4504 - BIRMINGHAM WALMART NEIGHBORHOOD MKT 5100 - CENTERPOINT WALMART NEIGHBORHOOD MKT 2488 - DECATUR WALMART NEIGHBORHOOD MKT 4188 - FLORENCE WALMART NEIGHBORHOOD MKT 4189 - HELENA WALMART NEIGHBORHOOD MKT 3184 - HOOVER WALMART NEIGHBORHOOD MKT 3185 - HUNTSVILLE WALMART NEIGHBORHOOD MKT 4648 - MOBILE WALMART NEIGHBORHOOD MKT 5098 - MOBILE WALMART NEIGHBORHOOD MKT 5653 - ORANGE BEACH WALMART NEIGHBORHOOD MKT 4580 - VESTAVIA WALMART SUPERCENTER #423 - ALABASTER WALMART SUPERCENTER #726 - ALEXANDER CITY WALMART SUPERCENTER #1091 - ANDALUSIA



WALMART SUPERCENTER #329 - ANNISTON WALMART SUPERCENTER #306 - ARAB WALMART SUPERCENTER #661 - ATHENS WALMART SUPERCENTER #7247 - ATMORE WALMART SUPERCENTER #316 - ATTALLA WALMART SUPERCENTER #356 - AUBURN WALMART SUPERCENTER #2739 - BAY MINETTE WALMART SUPERCENTER #764 - BESSEMER WALMART SUPERCENTER #762 - BIRMINGHAM WALMART SUPERCENTER #1158 - BIRMINGHAM WALMART SUPERCENTER #298 - BOAZ WALMART SUPERCENTER #425 - BRENT WALMART SUPERCENTER #1620 - BREWTON WALMART SUPERCENTER #3271 - CALERA WALMART SUPERCENTER #5126 - CENTRE WALMART SUPERCENTER #4330 - CHELSEA WALMART SUPERCENTER #424 - CLANTON WALMART SUPERCENTER #670 - CULLMAN WALMART SUPERCENTER #934 - DAPHNE WALMART SUPERCENTER #662 - DECATUR WALMART SUPERCENTER #731 - DEMOPOLIS WALMART SUPERCENTER #604 - DOTHAN WALMART SUPERCENTER #2534 - DOTHAN WALMART SUPERCENTER #734 - ENTERPRISE WALMART SUPERCENTER #1638 - EUFALA WALMART SUPERCENTER #763 - FAIRFIELD WALMART SUPERCENTER #4333 - FAIRHOPE WALMART SUPERCENTER #1052 - FAYETTE WALMART SUPERCENTER #766 - FLORENCE WALMART SUPERCENTER #4187 - FLORENCE WALMART SUPERCENTER #904 - FOLEY WALMART SUPERCENTER #691 - FT. PAYNE WALMART SUPERCENTER #301 - GADSDEN WALMART SUPERCENTER #1201 - GARDENDALE WALMART SUPERCENTER #1063 - GENEVA WALMART SUPERCENTER #1462 - GREENVILLE WALMART SUPERCENTER #2748 - GULF SHORES WALMART SUPERCENTER #681 - GUNTERSVILLE WALMART SUPERCENTER #409 - HALEYVILLE WALMART SUPERCENTER #1100 - HAMILTON WALMART SUPERCENTER #1124 - HARTSELLE WALMART SUPERCENTER #6878 - HAZEL GREEN WALMART SUPERCENTER #1481 - HOMEWOOD WALMART SUPERCENTER #1229 - HOOVER WALMART SUPERCENTER #2111 - HOOVER WALMART SUPERCENTER #4497 - HUEYTOWN WALMART SUPERCENTER #332 - HUNTSVILLE WALMART SUPERCENTER #375 - HUNTSVILLE WALMART SUPERCENTER #433 - HUNTSVILLE WALMART SUPERCENTER #434 - HUNTSVILLE WALMART SUPERCENTER #5703 - HUNTSVILLE WALMART SUPERCENTER #1711 - IRONDALE WALMART SUPERCENTER #300 - JACKSONVILLE WALMART SUPERCENTER #287 - JASPER WALMART SUPERCENTER #562 - LEEDS WALMART SUPERCENTER #2690 - MADISON WALMART SUPERCENTER #4318 - MILLBROOK WALMART SUPERCENTER #853 - MOBILE WALMART SUPERCENTER #866 - MOBILE WALMART SUPERCENTER #991 - MOBILE WALMART SUPERCENTER #4581 - MOBILE WALMART SUPERCENTER #1493 - MONROEVILLE WALMART SUPERCENTER #930 - MONTGOMERY WALMART SUPERCENTER #938 - MONTGOMERY WALMART SUPERCENTER #4407 - MONTGOMERY WALMART SUPERCENTER #5348 - MONTGOMERY WALMART SUPERCENTER #394 - MOULTON WALMART SUPERCENTER #660 - MUSCLE SHOALS WALMART SUPERCENTER #2306 - NORTHPORT

WALMART SUPERCENTER #315 - ONEONTA WALMART SUPERCENTER #355 - OPELIKA WALMART SUPERCENTER #5197 - OWENS CROSSROADS WALMART SUPERCENTER #809 - OXFORD WALMART SUPERCENTER #740 - OZARK WALMART SUPERCENTER #5262 - PELHAM WALMART SUPERCENTER #5113 - PELL CITY WALMART SUPERCENTER #1284 - PHENIX CITY WALMART SUPERCENTER #483 - PRATTVILLE WALMART SUPERCENTER #6173 - ROBERTSDALE WALMART SUPERCENTER #863 - ROANOKE WALMART SUPERCENTER #403 - RUSSELLVILLE WALMART SUPERCENTER #1212 - SARALAND WALMART SUPERCENTER #712 - SCOTTSBORO WALMART SUPERCENTER #700 - SELMA WALMART SUPERCENTER #5174 - SEMMES WALMART SUPERCENTER #3386 - SPRINGVILLE WALMART SUPERCENTER #2723 - SUMITON WALMART SUPERCENTER #730 - SYLACAUGA WALMART SUPERCENTER #432 - TALLADEGA WALMART SUPERCENTER #1057 - TALLASSEE WALMART SUPERCENTER #1174 - THOMASVILLE WALMART SUPERCENTER #723 - TROY WALMART SUPERCENTER #2713 - TRUSSVILLE WALMART SUPERCENTER #715 - TUSCALOOSA WALMART SUPERCENTER #733 - VALLEY WALMART SUPERCENTER #1101 - WETUMPKA WALMART SUPERCENTER #362 - WINFIELD

#### WESTERN MARKETS

KEN HUBBARD, CEO DARWIN METCALF, PRESIDENT, COO BUTCH SMATHERS, VP ADVERTISING & MERCHANDISING LISA WISE, HUMAN RESOURCES ADMINISTRATOR FOOD DEPOT BY WESTERN - MAIN STREET (GARDENDALE) WESTERN SUPERMARKET - CULVER ROAD (MOUNTAIN BROOK) WESTERN SUPERMARKET - HIGHLAND AVE. (BIRMINGHAM) WESTERN SUPERMARKET - MORGAN DRIVE (VESTAVIA) VILLAGE MARKET BY WESTERN - SECOND AVE. (BIRMINGHAM)

#### WINN-DIXIE

DREW ELKINS, MONTGOMERY REGIONAL VP JOE GIAMETTA, REGIONAL CENTER STORE SLS MGR. STEVE BOYCE, DISTRICT MANAGER RICHARD McGOUGH, DISTRICT MANAGER DAVID LOGAN, DISTRICT MANAGER EUGENE OKORLEY, DISTRICT MANAGER JIM ROSETTI, DISTRICT MANAGER LYNN RUSHING, DISTRICT MANAGER WINN-DIXIE #456 - ALEXANDER CITY WINN-DIXIE #471 - ANDALUSIA WINN-DIXIE #429 - ANNISTON WINN-DIXIE #434 - ANNISTON WINN-DIXIE #447 - ANNISTON WINN-DIXIE #512 - ATMORE WINN-DIXIE #579 - AUBURN WINN-DIXIE #571 - BAY MINETTE WINN-DIXIE #595 - BESSEMER WINN-DIXIE #405 - BIRMINGHAM WINN-DIXIE #435 - BIRMINGHAM WINN-DIXIE #445 - BIRMINGHAM WINN-DIXIE #509 - CHELSEA WINN-DIXIE #400 - CHILDERSBURG WINN-DIXIE #411 - CLANTON WINN-DIXIE #596 - DAPHNE WINN-DIXIE #422 - DOTHAN WINN-DIXIE #426 - DOTHAN WINN-DIXIE #457 - DOTHAN WINN-DIXIE #454 - DOTHAN

Alabama Grocers Association



WINN-DIXIE #476 - ENTERPRISE WINN-DIXIE #478 - EUFALA WINN-DIXIE #599 - FAIRHOPE WINN-DIXIE #570 - FOLEY WINN-DIXIE #458 - FULTONDALE WINN-DIXIE #586 - GULF SHORES WINN-DIXIE #525 - JACKSONVILLE WINN-DIXIE #496 - JASPER WINN-DIXIE #451 - MILLBROOK WINN-DIXIE #1333 - MOBILE WINN-DIXIE #564 - MOBILE WINN-DIXIE #590 - MOBILE WINN-DIXIE #572 - MOBILE WINN-DIXIE #549 - MOBILE WINN-DIXIE #591 - MOBILE WINN-DIXIE #578 - MOBILE WINN-DIXIE #1333 - MOBILE WINN-DIXIE #569 - MONROEVILLE WINN-DIXIE #446 - MONTGOMERY WINN-DIXIE #448 - MONTGOMERY WINN-DIXIE #460 - MONTGOMERY WINN-DIXIE #463 - MONTGOMERY WINN-DIXIE #464 - MONTGOMERY WINN-DIXIE #521 - MONTGOMERY WINN-DIXIE #526 - NORTHPORT WINN-DIXIE #528 - NORTHPORT WINN-DIXIE #437 - OPELIKA

WINN-DIXIE #490 - ORANGE BEACH WINN-DIXIE #462 - OXFORD WINN-DIXIE #410 - PELL CITY WINN-DIXIE #433 - PHENIX CITY WINN-DIXIE #500 - PINSON WINN-DIXIE #527 - PRATTVILLE WINN-DIXIE #442 - RAINBOW CITY WINN-DIXIE #1345 - ROBERTSDALE WINN-DIXIE #473 - SEMMES WINN-DIXIE #543 - SELMA WINN-DIXIE #580 - THEODORE WINN-DIXIE #461 - TRUSSVILLE WINN-DIXIE #407 - TUSCALOOSA WINN-DIXIE #479 - TUSCALOOSA WINN-DIXIE #517 - VESTAVIA WINN-DIXIE #428 - WETUMPKA

#### WM GROCERY

DOUG WILLIAMS WM GROCERY - HEFLIN WM GROCERY - WEDOWEE WM GROCERY - PIEDMONT

WRIGHT'S MARKETS, INC. JIMMY WRIGHT, PRESIDENT



# Speaking DUTCH Cheese-Kaas(käz)

Dutch Farms

A Family Tradition of Quality

# We Speak Quality





# MEMBERSHIP LISTING . WHOLESALERS

#### ALLISON WHOLESALE INC.

NELSON PARKER, OWNER

#### ASSOCIATED GROCERS OF THE SOUTH, INC. STAN ALEXANDER, PRESIDENT & CEO JACKIE PLOTT, VICE PRESIDENT &CFO

BILLY LEVERETT, VP OF SALES

ASSOCIATED WHOLESALE GROCERS, INC. - GULF COAST DIVISION JACK WALL, VP SALES & MERCHANDISING DANNY BABB, BUSINESS DEVELOPMENT MANAGER PATRICK McCARTHY, DIRECTOR OF FRESH WARREN ZWEIG, DIRECTOR OF CENTER STORE

#### ASSOCIATED WHOLESALE GROCERS, INC. - MEMPHIS DIVISION

GARY JENNINGS, SR. VP/DIVISION MANAGER DAVID GATES, VP OF MERCHANDISING ALLEN JONES, DIRECTOR OF CENTER STORE BILLY BOBBITT, DIRECTOR OF FRESH MATT BROOKS, DEVELOPMENT MANAGER

#### ASSOCIATED WHOLESALE GROCERS, INC. - NASHVILLE DIVISION

JOHN LIKENS, SR. VP/DIVISION MANAGER TERRY ROBERTS, VP MERCHANDISING LEONARD SPRAY, DIRECTOR, FRESH KEITH HOWREN, DIRECTOR, CENTER STORE TIM CHAFFIN, NEW BUSINESS DEVELOPMENT MGR. SCOTT COSSIBOOM, DISTRICT MANAGER

#### BTC WHOLESALE DISTRIBUTORS, INC.

FRANK D'AMICO, III, PRESIDENT CHRIS D'AMICO, DIRECTOR OF BUSINESS DEVELOPMENT LARRY MASON, HEAD OF MERCHANDISING

#### GENERAL PRODUCE LLC, A CASTELLINI GROUP OF COMPANIES

DEREK POWELL, VICE PRESIDENT SOUTH EAST MARK DANIELS, BUSINESS DEVELOPMENT

#### IMPERIAL DISTRIBUTORS

JEFF GALLANT, ACCOUNT MANAGER

#### **KEHE DISTRIBUTING**

CHAD O'NEAL, SENIOR ACCOUNT MGR, SE

#### MITCHELL GROCERY CORPORATION

DAVID MITCHELL, PRESIDENT KIRK CLARK, DIRECTOR OF MERCHANDISING TERRY DUNNIVANT, DIRECTOR RETAIL SUPPORT JAY MITCHELL, VICE PRESIDENT OF RETAIL OPERATIONS

#### PIGGLY WIGGLY ALABAMA DISTRIBUTING COMPANY

DAVID BULLARD, PRESIDENT AND CEO JERRY McCANN, SENIOR VP & DIR. RETAIL OPERATIONS MATT PETERS, VP & DIR FINANCE & ADMINISTRATION DELMA CRAFT, VP AND DIRECTOR OF PROCUREMENT

#### SHERWOOD FOOD DISTRIBUTORS

MIKE COGGINS, GENERAL MANAGER KEN PEEPLES, DIRECTOR OF PURCHASING

#### SUPERVALU, INC.

MARK GOSSETT, EXECUTIVE VP SOUTHEAST REGION VERNON PRICE, ACCOUNT MANAGER ATLANTA/ANNISTON JACK CARLILE, AREA MKTG. DIR FL, GA, AL, LATIN AMERICA & CARIBBEAN TERRY ALBONETTI, AREA MARKETING DIR. INDIANOLA CHARLES WEATHINGTON, DIR. MARKET DEVELOPMENT TONY MCNAIR, VP MARKET DEVELOPMENT

# 2017 Convention Exhibitors

Ace Hardware Alabama ABC Alabama Crown Distributing Alabama Dept. of Agriculture Alabama Power Company Alabama WIC Alabev **Amber Falls Winery and Cellars** Anheuser-Busch **Associated Wholesale Grocers** Bamawise **Bimbo Bakeries Blue Bell Buffalo Rock Pepsi Cola Company** Byars | Wright Coca-Cola Bottling Co. United, Inc. **Community Coffee Conecuh Sausage Cummins Allison Davison Fuels & Oil** 

**DCR Profit Control Systems Dean Foods Dean Sausage Dutch Farms Edwards Equipment Eternal Water** FBI **Federated Insurance Flowers Bakeries** Frito-Lav **Golden Flake Snack Foods** Ice Cream Specialties, Inc. **Inventure Foods** Mars Chocolate North America **Mavfield Dairy Farms** Media Solutions Corporation Merrill Lynch **MillerCoors** Milo's Tea Company Monroe Sausage

Mrs. Stratton's Salads Palermo's Pizza Peake & Associates **Pilleteri Products** Polk's Meat **Post Consumer Brands** Red Diamond **Reese Group Retail Data Systems Southeast** Selma Good Sherwood Foods **Snyder's Lance** Spina Marketing Tampico The Hershey Company The Pickle Juice Company Truno, Retail Technology **United Johnson Brothers** Vietti Wells Enterprises

# Wells Enterprises ad





# MEMBERSHIP LISTING . BROKERS

#### ACOSTA SALES & MARKETING

JOHN FARGASON, VICE PRESIDENT - TEAM LEADER KEVIN MILLER, DIRECTOR, MID-SOUTH REGION CHRIS FIELDS, DIRECTOR - RETAIL KENNY BIRD, BUSINESS MANAGER CRAIG DELLINGER, BUSINESS MANAGER STEVE FULMER, BUSINESS MANAGER HUGH HOGUE, BUSINESS MANAGER AMY VALENTINE, BUSINESS MANAGER CAROL LAND, BUSINESS MANAGER

#### ADVANTAGE SOLUTIONS

GREG WILSON, SALES MANAGER JOHN COMER, BUSINESS DEVELOPMENT MANAGER EDDY QUINLEY, BUSINESS DEVELOPMENT MANAGER THOMAS GAY, BUSINESS DEVELOPMENT MANAGER CYNTHIA WOOD, BUSINESS DEVELOPMENT MANAGER SONYA JACKSON, BUSINESS DEVELOPMENT SPECIALIST

#### ALABAMA HOME PRODUCTS

CAROL PILLETERI, OWNER CHARLES J PILLETERI, OWNER

#### ALLIANCE SALES & MARKETING

DOUG TINNEY, PRESIDENT ROBERT DUNBAR, PARTNER MARK GALLIVAN, VICE PRESIDENT OF SALES BILL LAWRENCE, DIRECTOR OF RETAIL EDDIE ANDREWS, BUSINESS MANAGER BILL LAWRENCE, III, BUSINESS MANAGER

#### BAMAWISE

JEFF GENTRY, OWNER

#### CROSSMARK

ROB DOD, CUSTOMER BUSINESS MANAGER MARK KOCH, CUSTOMER BUSINESS MANAGER

#### D & T SALES AND MARKETING

ROBERT McGUFFIE, PRESIDENT VINCENT PIZZITOLA , ACCOUNT MANAGER CORY McGUFFIE, ACCOUNT MANAGER

#### EDLINCO, INC.

ED LINDLEY BUBBA LINDLEY CECILE LINDLEY

#### PEACHTREE SALES & MARKETING VERN CALLAHAN, OWNER/VP

#### PEAKE & ASSOCIATES

R. BEN PEAKE T. AUSTIN PEAKE

#### RAM, INC.

VINCENT A. SAIA, CHAIRMAN OF THE BOARD JOSEPH SAIA, CEO/TREASURER VINCENT SAIA, JR., PRESIDENT/SECRETARY

#### **REESE GROUP**

DARRELL REESE, PRESIDENT TOM JESSEE, EASTERN REGION VICE-PRESIDENT RYAN REESE, CORPORATE VICE PRESIDENT BILL BOWLING, BUSINESS MANAGER

#### SELLETHICS MARKETING GROUP, INC.

KEN HESTLEY, VP SALES WENDY MASON, SR. VP OF SALES & OPERATIONS CRAIG SANFORD, BUSINESS MANAGER SIERRA HEATH, BUSINESS MANAGER JOE WARD, BUSINESS MANAGER

SOUTHERN FOOD BROKERS

#### STEVE HOBBS

#### **WOLGEMUTH & ASSOCIATES**

LAMAR WOLGEMUTH, PRESIDENT

### MARK YOUR CALENDARS!

**ALABAMA GROCERS ASSOCIATION** 

**2018 ANNUAL CONVENTION** 

JULY 30 - AUGUST 1St

SANDESTIN GOLF & BEACH RESORT

**DESTIN, FLORIDA** 

2017 Convention Annual | Page 55

(ELECTRIC COOKING)

# COOL KITCHEN.

Switch to electric cooking and feel the difference.

A cooler work environment is just one reason to switch. Alabama Power offers our customers solutions for a better place. When you switch from gas to electric cooking, you'll also benefit from faster preheat and recovery times, less product shrinkage, reduced cleanup time, longer equipment life and lower maintenance costs. All of which explains why some of the best chefs around are converts. Find your solution to a better place at 1-888-430-5787 or AlabamaPower.com.



Always on.<sup>™</sup>





## MEMBERSHIP LISTING · MANUFACTURERS

#### 2 SISTERS' SALSA COMPANY

JASON BORDELON, BUSINESS ASSOCIATE

#### ALABAMA CROWN DISTRIBUTING COMPANY

GREG RAINS, GENERAL MANAGER / VP DAN KELLY, DIRECTOR OF NATIONAL ACCOUNTS

#### ALABAMA SUNSHINE

JULIE MADISON, CO-OWNER

#### ALABEV

HARRY A. KAMPAKIS, PRESIDENT STEVE BARTH, GENERAL MANAGER

ALEX KONTOS FRUIT COMPANY, INC. JOHN KONTOS, PRESIDENT HAROLD SHIVERS, SALES

#### ALTRIA CLIENT SERVICES, INC.

HENRY TURNER, VP STATE GOVERNMENT AFFAIRS SEAN COLLINS, DIST DIR STATE GOVT AFFAIRS JAMES DUKE, AXXOC MGR LOCAL AFFAIRS & REG COMPL,

#### **ALTRIA SALES & DISTRIBUTION**

GREGG AUGUSTINE, REGION VICE PRESIDENT SE DAVE BOWERSOCK, DIRECTOR SECTION SALES JEFF FLEMING, DISTRICT SALES MGR ALABAMA

#### ANASTASIA CONFECTIONS, INC.

STEVE ARNOLD, SALES MANAGER

#### ANHEUSER-BUSCH

MELANIE LeBLANC, CATEGORY MANAGER DOUG BAILEY

SEAN QUINN, SR KEY ACCOUNT MANAGER

#### BARBER DAIRY

JOHN HIRT, LARGE FORMAT RAM

#### **BENGAL PRODUCTS, INC.**

TED MAURO, NATIONAL SALES DIRECTOR

#### **BEVCO DIV. NATIONAL BEVERAGE**

DON MINOR, DIVISION MANAGER TRIPP ERWIN, VP, GENERAL MANAGER

#### **BIMBO BAKERIES U.S.A.**

VERONICA TORRES, REGIONAL SALES MGR. - SOUTH AL KENNY SMITH, REGIONAL SALES MGR. - NORTH AL PAUL WHITLEY, REGIONAL SALES MGR. - CENTRAL AL WESLEY SMITH

#### **BLUE BELL CREAMERIES**

DAVID BROWNLOW, BRANCH MANAGER - MOBILE MARK HINDMAN, BRANCH MANAGER - MONTGOMERY DAVID ROGAS, BRANCH MANAGER - BIRMINGHAM TIM REAGAN, BRANCH MANAGER–HUNTSVILLE JASON STONE, SALES MANAGER–BIRMINGHAM KENNY HALL, SALES MANAGER–MONTGOMERY

#### **BORDEN DAIRY**

KEN MERRELL, DISTRIBUTION MANAGER KENNY TAYLOR, SALES MANAGER

#### BUD'S BEST COOKIES, INC.

BUD CASON, CEO AL CASON, PRESIDENT JAMEY HELTON, VP AUBREY PEARCE

#### BUFFALO ROCK (BIRMINGHAM)- PEPSI COLA COMPANY

MATTHEW DENT, PRESIDENT & COO JAMES LEE, CHAIRMAN OF THE BOARD & CEO WARREN AUSTIN, VP CUSTOMER DEVELOPMENT DAVID MILLER, CORPORATE GEN. MGR OF MRK & SALES DAVID CARLEE, GENERAL MANAGER JAMES COCHRAN, CORP EXE DIR. RETAIL MRK & SALES CHRIS TURNER, BUSINESS DEVELOPMENT MGR BRAD FLINN, FRANCHISE SALES MANAGER BUFFALO ROCK / PEPSI COLA COMPANY - DOTHAN CHAD PEAK, GENERAL MANAGER KYLE ISBELL, FRANCHISE SALES MANAGER

BUFFALO ROCK / PEPSI COLA COMPANY - GADSDEN CLINT MIZELL, GENERAL MANAGER CHRIS BROCK, FRANCHISE SALES MANAGER

BUFFALO ROCK / PEPSI COLA COMPANY - HUNTSVILLE MIKE STEWART, GENERAL MANAGER DALE OWENS, FRANCHISE SALES MANAGER

BUFFALO ROCK / PEPSI COLA COMPANY - MOBILE JOHN ISBELL, GENERAL MANAGER JOEY PETERSON, FRANCHISE SALES MANAGER

BUFFALO ROCK / PEPSI COLA COMPANY - MONTGOMERY KEN DISMUKES, FRANCHISE SALES MANAGER

BUFFALO ROCK / PEPSI COLA COMPANY - TALLADEGA CLINT MIZELL, GENERAL MANAGER NATHAN GRAHAM, FRANCHISE SALES MANAGER

BUFFALO ROCK / PEPSI COLA COMPANY - TUSCALOOSA JOHN COOK, GENERAL MANAGER BRYNE WILSON, SALES MGR

BUFFALO ROCK / PEPSI COLA COMPANY - TUSCUMBIA MIKE HAMILTON, GENERAL MANAGER DANNY OWENS, FRANCHISE SALES MANAGER

BUFFALO ROCK / PEPSI COMPANY - COLUMBUS/AUBURN STEWART JIMMERSON, GENERAL MANAGER HUNTER DISMUKES, FRANCHISE SALES MANAGER

#### BUNZL DISTRIBUTION ROBERT GAMBLE

JIM MURRAY BRANDON BARROW JEFF BOLAS DAVID DARLING

C&M FOOD DISTRIBUTING (MOORE'S MARINADE & WING SAUCE) MELISSA BAKER, PRESIDENT & CEO DAVID BELL

#### C.F. SAUER

BRIAN PETRICK, SOUTHERN ACCOUNT MANAGER

#### CHINA DOLL/DIXIE LILY FOOD CO.

HARRIS MORRISSETTE, PRESIDENT ROBBIE OUTLAW, CEO GERALD BAGGETT, VP SALES

#### COCA-COLA BOTTLING COMPANY UNITED, INC - BHM CORPORATE

CLAUDE NIELSEN, CHAIRMAN OF THE BOARD JOHN SHERMAN, PRESIDENT AND CEO BO TAYLOR, VICE PRESIDENT – CENTRAL REGION ERNIE MERRITT, KEY ACCOUNT DIR – CENTRAL REGION

#### COCA-COLA BOTTLING COMPANY UNITED, INC - BIRMINGHAM

DAVID GULLEDGE, DIVISION DIR – NORTH ALABAMA ALAN LINCOLN, SALES CENTER MANAGER – BIRMINGHAM STEVE KALLAHER, RETAIL SALES MGR – NORTH ALABAMA BRIAN DAVIS, ON PREMISE SALES MGR – NORTH ALABAMA WADE KALLAHER, SLS OPERATIONS MGR – BIRMINGHAM DAVID REILLY, SLS OPERATIONS MGR – BIRMINGHAM

#### COCA-COLA BOTTLING COMPANY UNITED, INC - CULLMAN

JEFF WILLIAMS, SALES CENTER MANAGER - CULLMAN

COCA-COLA BOTTLING COMPANY UNITED, INC - DOTHAN LARRY COBB, SALES CENTER MANAGER - DOTHAN

# Lighting Specialists, Inc. We help make your world brighter!

We provide consultation, design, installation & financing of Energy Efficient Lighting Systems.

Our Lighting Enhanced Program Could...

- Positively Impact Your Business by Increasing Sales/Productivity
- Improve Safety/Security of Your Facility
- Improve Facility Appearance
- More Effectively Present Your Product or Service

We Install New Lamps and Energy Saving Technology in Every Fixture

**Clean Each Fixture** 

Provide and Install New Fixtures Where Needed.

# **INSTALL LEDS IN ALL FREEZER AND REFRIGERATED** CASES

For many of our customers, we have improved their lighting, reduced operating cost and increased profits. All without Any Capital Expenditure!

Call for your Free Lighting/LED Survey and Analysis We also sell Lamps, Ballasts, Fixtures, Etc.

James A. Scott 977 Riverchase Parkway W • Hoover, AL 35244 205-913-1449 • Fax 205-988-2057 Email: jscottkk@aol.com Alabama Grocers Association



# 2017 Annual Convention

MEMBERSHIP LISTING · MANUFACTURERS CONTINUED

COCA-COLA BOTTLING COMPANY UNITED, INC - MONTGOMERY ALLEN SMOOT, DIVISION DIRECTOR - SOUTH ALABAMA MATT FLURRY, SALES CENTER MANAGER - MONTGOMERY LYN THORNTON, RETAIL SALES MGR - SOUTH ALABAMA TERRY PERRY, ON PREMISE SALES MGR - SOUTH ALABAMA BERYL JACKSON, SLS OPERATIONS MGR - MONTGOMERY MATTHEW CARLO, SLS OPERATIONS MGR - MONTGOMERY

#### COCA-COLA BOTTLING COMPANY UNITED, INC - OXFORD MARC WALKER, SALES CENTER MANAGER - OXFORD JANICE RAY, SALES OPERATIONS MANAGER - OXFORD

JANICE RAY, SALES OPERATIONS MANAGER - OXFORD COCA-COLA BOTTLING COMPANY UNITED. INC - SCOTTSBORO

RODNEY PUTMAN, SLS CENTER MANAGER - SCOTTSBORO COCA-COLA BOTTLING COMPANY UNITED, INC - TUSCALOOSA KEVIN HORTON, SALES CENTER MANAGER - TUSCALOOSA

VAN SCOTT, SALES OPERATIONS MANAGER - TUSCALOOSA COCA-COLA BOTTLING COMPANY UNITED, INC - WEST ALABAMA

JIM CARLO, SALES CENTER MANAGER - WEST ALABAMA

#### COCA-COLA BOTTLING COMPANY UNITED, INC - WEST POINT

ALLEN BUFFINGTON, SLS CENTER MGR - WEST POINT SCOTT O'NEAL, SLS OPERATIONS MGR - WEST POINT

COLORADO BOXED BEEF

MICHAEL PARROTT, SALES DIRECTOR

#### COMMUNITY COFFEE

GLEN EZELL, GENERAL SALES MGR BRIAN SMITH, AREA SALES MGR/N CENTRAL AL JEFF MULL, ARE SALES MGR/GULF COAST REGION JONATHAN SUMMERS, TERRITORY SALES MANAGER

#### CONECUH SAUSAGE COMPANY

JOHN SESSIONS LEON HOLDEN MARK GRAUEL

#### **COUNTRY DELITE FARMS**

FRANK KYGER, AREA SALES DIRECTOR

#### CRIDER FOODS

ANTHONY MERROW, NATIONAL SALES MANAGER

#### CROWN POLY, INC.

JIMMY CLARK, REGIONAL SALES MANAGER

#### CRYSTAL FARMS RDC

SAMANTHA ELLIOTT, REGIONAL SALES MANAGER

#### DAIRY FARMERS OF AMERICA

THOMAS STAUBLY, SOUTHEAST REGION MANAGER

#### DAISY BRAND, INC.

ERIC LAFLEUR, SE REGIONAL SALES MGR MIKE DORMONT, REGIONAL CHAIN SPECIALIST

#### DAVISON FUELS & OIL

JIMMY PAULK, MANAGER

#### **DEAN FOODS**

JOHNNY COLLINS, DIRECTOR FIELD SERVICES

#### DEAN SAUSAGE COMPANY

MARSUE DEAN LANCASTER, PRESIDENT HUGH BARR MILLER, COO/DIRECTOR OF SALES JASON SHIRLEY, DIRECTOR OF OPERATIONS

#### DECATUR PEPSI COLA COMPANY

RODGER SHABEL, PRESIDENT RONNIE DUKES, GENERAL MANAGER

#### DR. PEPPER SNAPPLE GROUP

JONATHAN H MULLIKIN REGIONAL SALES MGR

#### DUTCH FARMS, INC.

DANA WELDON, SE REGIONAL MANAGER

#### **E&J GALLO WINERY**

JORDAN TRUELOVE, STATE MANAGER ALABAMA

#### EDWARDS EQUIPMENT SALES, INC.

JAMES EDWARDS, OWNER JAMIE EDWARDS, VP SALES

#### FATBACK

LINDSEY CASE, SALES & MARKETING DIRECTOR

#### FIELDSTONE MEATS OF ALABAMA DON WILSON, PRESIDENT

FLOWERS BAKERIES

#### MICHAEL LORD, PRESIDENT CURTIS LYONS, JR., VP OF SALES B'HAM TIM WATSON, VP TUSCALOOSA

#### FLOWERS FOODS CORPORATE

DAVID JOHNSON, VP NATIONAL ACCOUNTS

#### FRESH EXPRESS

TARA SALDANA, REGIONAL CUSTOMER MANAGER KURT AKEN, DIRECTOR OF SALES

#### FRESH FROZEN FOODS

SONNY MCDANIEL, DIRECTOR OF SALES

#### FRITO-LAY, INC.

JONATHAN SHELLEY, SR CUSTOMER MGT ACCOUNT REP. WILL LOGAN, CUSTOMER MGT ACCOUNT REP. WILL FOSTER, SALES BUSINESS DEVELOPMENT SR REP SELENA LANE, SALES ASSOCIATE ANALYST

#### FROZEN SPECIALTIES

DAN BURDICK, VP OF SALES

#### GENERAL MILLS

STEVE FRYE, ACCOUNT MANAGER LEE HOOD, ACCOUNT MANAGER

#### GENERAL MILLS ISF

BRIAN MOULLIET, ACCOUNT EXECUTIVE

#### GENPAK, LLC

DAVE EVANS, NATIONAL SALES MANAGER

#### GOLDEN DONUT

HOYT HAYNIE, PRESIDENT/CEO

#### **GOLDEN EAGLE SYRUP**

KIMBERLY BOWLING, COO TEMPLE BOWLING, MANAGING MEMBER JOHN BLEVINS, MANAGING MEMBER

#### GOLDEN FLAKE SNACK FOODS, INC.

MARK McCUTCHEON, PRESIDENT RANDY BATES, EVP KEITH LUSK, NATIONAL SALES REPRESENTATIVE CHRIS CROSBY , SALES MANAGER SID THRASH, SALES MANAGER DON WHITE, SALES MANAGER

#### GOOD FOOD, INC.

RON GLESSNER, VP OF SALES

#### GOOD OLD DAYS FOODS, INC MEL WHITNEY, REGIONAL MANAGER

#### GORTON'S SEAFOOD

JOSEPH ANDERSON

#### GREAT LAKES CHEESE COMPANY ROARK HOFFMAN, NATIONAL ACCT SALES MGR ANNEKE SCHINDLER, ACCT SALES MGR

HAWKS NUTS, INC.

#### CATHY CRONIN

HILAND DAIRY

BILLY WRIGHT, ACCOUNT MANAGER

# **To Quality**

# **To Service**

# Committed To the Largest Organic Inventory in the Southeast



For more than half a century, General Produce has set the gold standard for retail and wholesale service. Now with our new 250,000 square foot, state of the art facility located in Conley, Georgia we carry one of the largest organic and conventional inventories in the Southeast. We are ready to service all your needs from organic or conventional produce, logistics, cross docking, food service, repacking and processing for retail, wholesale and broad liners. Call General Produce today and speak to one of our representatives about how we can service your needs.



For more on what General Produce can do for you, contact Derek Powell – Vice President, SE Division – 800-391-8222 ext. 7103 Mark Daniels – Business Development – Mark.Daniels@generalproduceLLC.com – 1-912-944-8260 Visit us online at www.generalproduceLLC.com



MEMBERSHIP LISTING · MANUFACTURERS CONTINUED

HORMEL FOODS STACY GRIGGS, CUSTOMER EXECUTIVE HP HOOD, LLC JIM HART, REGIONAL SALES MANAGER HUHTAMAKI BRIAN ROULHAC, REGIONAL ACCOUNT MANAGER ICE CREAM SPECIALTIES DOUG SANDERS, SALES MANAGER KENNY HARBIN, SOUTHEAST SALES MANAGER INDIANAPOLIS FRUIT COMPANY KEVIN GUILFOY, AREA RETAIL SALES MGR **INTERNATIONAL FINE WINES & CRAFT BEERS** CHARLES YATES, CEO SETH POOLE, PRESIDENT BRIAN HERR, VICE PRESIDENT- SALES MICHAEL DONNELLY- CHAIN MANAGER JOHNNY FLEEMAN GOURMET FOODS JOHNNY FLEEMAN, OWNER **JOSHEN PAPER & PACKAGING** DAN SCHNORRENBERG, GENERAL MGR SE ANDY DUKE **KELLEY FOODS A DIVISION OF BEN E KEITH FOODS** SCOTT KELLEY, VP OF MANUFACTURING KEVIN GILLESPIE, RETAIL SALES MANAGER **KRAFT HEINZ** ABIGAIL BLUNT, CORPORATE & GOV'T AFFAIRS KRISPY MIXES NORMAN TANNER, PRESIDENT LE BLEU CORP. ROGER DREYER, VP GROCERY MAPLEHURST BAKERIES, LLC JACK BEATY, DISTRICT SALES MANAGER MARS CHOCOLATE NORTH AMERICA EARL STRAWDER JOHN FUELING MAYFIELD DAIRY FARMS MARY WILLIAMS, GENERAL MANAGER **ROBBIE ROBERTS, SALES MANAGER** JERRY JEFFERY, SR. TERRITORY SALES REP. TIM KENNEDY, AREA SALES MANAGER McCALL FARMS CANNING WOODY SWINK, PRESIDENT JASON RADCLIFF, REGIONAL SALES MANAGER **MERIWETHER WHITE SPRINGS, LLC** JONATHAN MAJORS, SALES & MARKETING **MILLERCOORS** MICHAEL MADDOX, DISTRIBUTOR SALES MANAGER ROCHELLE MARTE, STATE GOVERNMENT AFFAIRS **MILO'S TEA** 

PATRICIA WALLWORK, CHIEF EXECUTIVE OFFICER MITCH WOLFE, CHIEF CUSTOMER OFFICER MIKE HANSON, DIRECTOR KEY ACCOUNTS

MISSION FOODS

RICHARD SCHUH, VP SALES GULF REGION

MONDELEZ INTERNATIONAL

#### MICHELLE TERRY

MONROE MEAT COMPANY DAVID F STEELE

MRS. STRATTON'S SALADS GEORGE BRADFORD, PRESIDENT & CEO JOHN GROSS, VICE PRESIDENT PAUL RHINEHART, DIRECTOR OF RETAIL SALES NALTY'S SEASONING, LLC FRANK M. NALTY, JR. NESTLE JULIE GRANQUIST NESTLE PURINA PETCARE DAVE McCARTHY, ACCOUNT EXECUTIVE NESTLE USA DUSTIN HUDSON, CATEGORY SALES NOOSA FINEST YOGHURT MARK CONNOLLY, VP SALES EAST **OASIS BRANDS** JOHN BARTOW, SALES DIRECTOR **OLE MEXICAN FOODS** MICHAEL POLLACK, REGIONAL SALES DIRECTOR **ORCHID'S PAPER COMPANY** BILL KEELER, NATIONAL SALES DIRECTOR **ORGANIC VALLEY / CROPP COOPERATIVE** BETH PETRILLO, REGIONAL SALES MGR SE MAINSTREAM PALERMO VILLA, INC. KEVIN CAGLE, SENIOR ACCOUNT EXECUTIVE PANARAMA, INC. MEG THOMAS, ACCOUNT MANAGER PEPSI COLA DR. PEPPER BOTTLING CO., INC. BOYD PATE, OWNER MIKE GARRISON, GENERAL MANAGER PEPSI COLA OF LUVERNE ALABAMA GREG CROUCH, PRESIDENT BOBBY BRASHER, SALES MANAGER PEPSI COLA OF SELMA ALABAMA CHEYENNE BRADFORD, SALES MANAGER MARK MCELHNEY, SALES MANAGER PEPSI COLA OF WINFIELD BOYD PATE, PRESIDENT MIKE GARRISON, SALES MANAGER PEPSI COLA OF ATMOOR ALABAMA HOOPER MATHEWS, PRESIDENT RONNIE JOHNSON, GENERAL MANAGER PEPSI COLA OF DECATUR ALABAMA RODGER SHABLES, PRESIDENT RONNIE DUKES, GENERAL MANAGER MIKE MARTIN, SALES MANAGER PEPSICO WAREHOUSE SALES CARRIE WALKER PICTSWEET COMPANY MIKE GARNER PIKE ROAD BARBEQUE COMPANY ADAM DONALDSON, CO-OWNER KASEY OAKLEY, CO-OWNER WAYNE RABREN, CO-OWNER **PINNACLE FOODS** JIM LIGHTLE, DIRECTOR OF SALES - SOUTHEAST POLK'S MEAT PRODUCTS JULIE BREAZEALE, CEO MICHAEL HAND, COO BRENT BURIFF, VP OF SALES & MARKETING REGGIE TURNER, REGIONAL SALES MANAGER

VINCE SUTTON, REGIONAL SALES MANAGER



MEMBERSHIP LISTING · MANUFACTURERS CONTINUED

#### POST CONSUMER BRANDS

JASON EDEVOLD, VICE PRESIDENT SOUTH-SOUTHWEST DON LARSON, REGIONAL VICE PRESIDENT SOUTH DAVID KEARNEY, ACCOUNT EXECUTIVE TIM CANO, RETAIL OPERATIONS MANAGER

#### PROCTOR & GAMBLE

LARRY DORSEY, ACCOUNT MANAGER

#### PURITY DAIRIES

MARK EZELL, GENERAL MANAGER TED FOUNTAIN, SALES NATHAN NUNLEY, SALES TONY MAYES, MILK SALES MANAGER

#### QUIRCH FOODS COMPANY

PAUL ARMORE

#### **R.E.D. STAMP**

MATT COBBLE, DIRECTOR OF SALES/MARKETING

#### **RJ. REYNOLDS TOBACCO COMPANY**

CORTNEY HANKTON, TRADE MARKETING STEVE KOTTAK, EXTERNAL RELATIONS - TRADE MKG RICK HAZELWOOD, STATE GOVERNMENT RELATIONS

#### R.L. ZEIGLER COMPANY, INC.

KEN FITZGERALD, PRESIDENT STEVE OWENS, SALES MANAGER DANIEL MONTGOMERY

#### REAL PURE BOTTLING, INC.

DAVID PRUETT, VP SALES

#### **RED DIAMOND, INC.**

W.A. BOWRON, JR., PRESIDENT DAVE BURKE, EVP RETAIL DEVELOPMENT BOB TAYLOR, ASSISTANT VP ACCOUNT MANAGER KYLE KIMSEY, RETAIL SALES MANAGER

#### **RESER'S FINE FOODS**

MICHAEL SMATHERS, SE REGIONAL SALES MANAGER

#### ROYAL FOOD COMPANY

BENNIE CAPPS, OWNER

#### **ROYAL OAK ENTERPRISES**

STEVE SWESEY, REGIONAL DEVELOPMENT MGR SE

#### SARA LEE NORTH AMERICA RETAIL

RON KOCH, PRODUCT DEVELOPMENT MANAGER

#### SARGENTO FOODS, INC CLINTON WILSON, REGIONAL MANAGER

SJT, LLC

LANCE OELKE, MANAGING PARTNER

#### **SMITHFIELD**

CONRAD PHILLIPS, REGIONAL MANAGER

#### SNYDER'S -LANCE, INC.

CLIFF THOMAS, DIRECTOR OF SALES SE REGION DANNY DUNBAR, SE REGION SALES MANAGER BUD DOWLING, KEY ACCOUNT MANAGER FRANK TILCOCK, KEY ACCOUNT MANAGER TRAVIS HATCHER, KEY ACCOUNT MANAGER NATHAN WISE, KEY ACCOUNT MANAGER

coconut and almonds and chocolate, ohmy!

<sup>oconut</sup> almond chocolate

almenut.





### MEMBERSHIP LISTING · MANUFACTURERS CONTINUED

#### SOUTHERN BELLE DAIRY

GLENN CARLYLE, VP SALES STEVE MILES

#### SUNSET FARM FOODS, INC.

FRANK UNDERWOOD, VP LARRY DEES, REGIONAL MANAGER CHAD HICKS, AREA MANAGER BOBBY BLEDSOE, AREA MANAGER

#### SUNSHINE MILLS DAVID BOYETTE, REGIONAL SALES MANAGER

TAMPICO

TOM HEATH, REGIONAL MANAGER ATLANTIC SOUTH

#### THE HERSHEY COMPANY

JULIE ANDERSON GOOLSBY, CUSTOMER SLS EXECUTIVE JOE NARO, CUSTOMER SALES EXECUTIVE

#### THE J.M. SMUCKER COMPANY

EDDY QUINLEY MARY BRADY SONYA JACKSON

#### THE PICKLE JUICE COMPANY

FILIP KEUPPENS, VP SALES & MARKETING ROBERT POYSER, KEY ACCOUNT MANAGER

#### TRACY'S CASSEROLES

JIMMY TRACY, OWNER

#### TREND SALES

DANIEL COX, BROKER TURKEY CREEK SNACKS TONY BERRYHILL, GENERAL MANAGER

TYSON FOODS

STEVE TROMBLEY, REGIONAL SALES MANAGER SE

UNILEVER

CYNTHIA WOOD, BUSINESS MANAGER

#### **UNITED - JOHNSON BROTHERS**

BOB CRAWFORD, PRESIDENT CLINT HARDMAN, RETAIN CHAIN DIRECTOR BOBBY OWENS, HEADQUARTER ACCOUNT MGR CHAD KELLY, GENERAL SALES MANAGER ROB DEMERS, HEADQUARTER ACCOUNT MANAGER WINN BARNETT, HEADQUARTER ACCOUNT MANAGER

#### VENTURA FOODS

TOM MITCHELL, DIRECTOR OF SALES–EAST VIETTI FOODS COMPANY, INC.

LARRY GARRETT, REGIONAL RETAIL SALES MANAGER

#### WALTER P. RAWL & SONS, INC.

GARY JAMES, DIRECTOR OF SALES ASHLEY RAWL, VP OF SALES



Home of







MEMBERSHIP LISTING · MANUFACTURERS CONTINUED

#### WELLS ENTERPRISES, INC.

RAMONA MÉNDOZA, BUSINESS DEVELOPMENT MGR POLLY SANSON SCHAU, SR BUSINESS DEVELOPMENT MGR DAVID UPCHURCH

#### WHITEWAVE FOODS

ZACK ADCOCK, DIRECTOR OF SALES

#### WHITE OAKS VINEYARD

RANDAL WILSON, OWNER

#### WHITFIELD FOODS, INC.

LES MASSEY, PRESIDENT/CEO CHRIS RAGUSA, VP SALES/MARKETING



For Membership Information, visit AlabamaGrocers.org or call 800.844.2391

# EDUCATION FOUNDATION GOLF SPONSORS 2016 Fall Outing & 2017 Spring Outing

**5 Hour Energy** A&R Super Markets, Inc. Associated Grocers of the South Associated Wholesale Grocers Gulf Coast Associated Wholesale Grocers Nashville **Barber's Dairy Bevco Beverages Bimbo Bakeries** Buffalo Rock Pepsi Cola Company **Bunzl/Pactiv Bunzl/Sigma Films Byars** | Wright Coca-Cola Bottling Company United, Inc. **Dean Foods Dutch Farms** Edlinco **Federated Insurance Flowers Bakeries Freeman Foods** Frito-Lav **Golden Flake Snack Foods Ice Cream Specialties Lighting Specialists** Merrill Lynch **Mission Foods** Mitchell Grocery Corporation

Mrs. Stratton's Salads Palmero's Pizza / Advantage Solutions Peake & Associates Piggly Wiggly Alabama Distributing Company **Praire Farms Priceville Foodland** Publix Super Markets, Inc. **R.L.** Zeigler **Red Diamond Snyder's Lance** Supervalu **Talton Communications** The Hershey Company Tyson United-Johnson Brothers of Alabama Vietti Foods Wells Enterprises, Inc.







# MEMBERSHIP LISTING . OTHERS

ACE HARDWARE CORP.

JOHN PANZELLA, MARKET DEVELOPMENT MGR

ALABAMA POWER COMPANY QUENTIN RIGGINS, VP GOVERNMENT & CORP AFFAIRS HOUSTON SMITH III, DIRECTOR CORPORATE AFFAIRS MIKE OAKLEY, GOVERNMENTAL & CORPORATE AF-

FAIRS

ROBERT SMITH, STATE CHAIN ACCOUNT MGR

AMERICA'S FIRST FEDERAL CREDIT UNION CHANCE HALLMARK, VP MEMBERSHIP DEVELOPMENT

AMERICAN VIDEO & ALARM, INC. MICHAEL SMITH, PRESIDENT

ARGO INSURANCE

MOLLY FILLER CHRIS HALD

BANK OF AMERICA MERCHANT SERVICES CHIP HARDEN, VP BUSINESS CONSULTANT

BYARS | WRIGHT INSURANCE PAUL BURNETT, SALES AGENT

CLARK GAS COMPANY JACK CLARK, PRESIDENT DICK SMITH, CFO

COBBS, ALLEN, HALL INSURANCE KYLE CHAMBERS

COINS-2-CASH (TALTON COMMUNICATIONS) TIM HUBBARD, SALES/OPERATIONS MANAGER MIKE OSLUND, PRESIDENT JULIUS TALTON, CEO

CONTRIVE MEDIA PATRICK GALLIVAN, OWNER

#### COOKS PEST CONTROL JERRY BAKER

DCR PROFIT CONTROL SYSTEMS

JASON DILLEHA, SALES MANAGER ANGELIA JOHNSON TREY DOWNS JON GIBBS

DENT, MOSES, LLP

JAMES MOODY

FEDERATED INSURANCE

KEITH ELLARD, SENIOR DISTRICT MARKETING MGR NATHAN GRAVELY, ACCOUNT EXECUTIVE

FMS

MARK EHLEBEN, VICE PRESIDENT

#### **GRAPHIC MEDIA SOLUTION**

DJ TURNER, OWNER BRYAN CHANDLER, OWNER JEFF MOORE, SALES EXECUTIVE

GROCERS INSURANCE GROUP JON CURTIS

GVH DISTRIBUTION SOUTHEAST SEAN WRIGHT, SENIOR VP/PARTNER HERBCAD DESIGN

HERB HOLCOMBE, JR., RID, CSI-CCCA, LEED AP BD+C

JACKSON THORNTON LYVONNIA POPPELL, CPA, PRINCIPAL CHRISTINE COOK, CPA, SENIOR TAX MANAGER

LEHR MIDDLEBROOKS VREELAND & THOMPSON, PC RICHARD LEHR

WHITNEY BROWN

LIGHTING SPECIALISTS, INC. JAMES SCOTT

MASS MUTUAL

CYNTHIA KRISTOFF, NEW BUSINESS CONSULTANT PHILIP CORKINS, ACCOUNT MANAGER

MAYNARD COOPER & GALE, PC MATTHEW STILES

MERRILL LYNCH

WEBB CHASTAIN, SR VP/ SR. FINANCIAL ADVISOR DAVID OBERMAN, COMPLEX DIRECTOR

MIDSOUTH NEWSPAPERS, INC. MIKE MOORE, GENERAL MANAGER

MSI INVENTORY SERVICE CORP. JAMES McCLAIN, PRESIDENT PATRICIA HUFF, SALES

NORTH AMERICAN MONEY ORDER COMPANY STACYE CARROLL, OPERATIONS MANAGER JUNE CORNETT, OPERATIONS MANAGER

PROFESSIONAL ADVANTAGE RICHARD STUCKEY, PRESIDENT

PROMOTIONAL CREATIONS MICHELLE TODD, OWNER LANE TODD, VICE PRESIDENT

**REFRIGERANT SOLUTIONS, INC.** DEBRA WHITE, PRESIDENT

#### REGIONS

MARY ALICE KLINE, VICE PRESIDENT

RETAIL DATA SYSTEMS WALT DAVIS, GENERAL MANAGER

RETAIL TECHNOLOGIES, INC. GREGORY HALL, PRESIDENT

RUSHING ENTERPRISES MARTY RUSHING, OWNER ANDY FOX

S.S. NESBITT HEALTHCARE/BENEFITS CONSULTING MATT CARRINGTON, PRESIDENT

SPINA SERVICES LLC RICK SPINA, PRESIDENT

SYNERGY POWER SOLUTIONS USA STEVE ACHIN, CEO

# Alabama Grocers Association



# 2017 Annual Convention

### MEMBERSHIP LISTING . OTHERS

#### THE TRAYLOR GROUP

BRYAN DENTON, VICE PRESIDENT TRULIE ROBERTS, INSIDE SALES/CUSTOMER SERVICE LARRY BLYTHE, REGIONAL DEVELOPER

#### THOMPSON INSURANCE

BILL RICHARDSON

#### TRUE NETWORK ADVISORS SCOTT SMITH, PRESIDENT/CEO

#### TRUNO, RETAIL TECHNOLOGY SOLUTIONS

GENE PHILLIPS, SALES EXECUTIVE CHRIS WOODS, SALES EXECUTIVE UWE VON SEHRWALD, VP WHOLESALER & BUS. DEV.

#### WESTERN UNION

MIKE HEADLEY, REGIONAL DIRECTOR MELODIE SCRIMPSHIRE, KEY ACCOUNT EXECUTIVE PHILLIP DURRANCE, ACCOUNT EXECUTIVE



Join us as we raise money for our SACK PAC and honor our Retailer, Wholesaler & Vendor of the year at the

Food Industry Finest Luncheon November 2, 2017 The Club Birmingham, Alabama



MANUFACTURED BY SOUTHERN CLASSICS FOODS BRUNDIDGE ALABAMA

### OHNNYFLEEMAN.COM

# Doing More Than Expected



# hen You Need It, On Time Deliveries-97.8%

# Or the Lowest Cost! Willing To Compare

Associated Grocers of the South, Inc.



For More Detailed Information Please Contact:

**Billy Leverett** Vice President Of Sales 205-808-4821

3600 Vanderbilt Rd., P.O. Box 11044, Birmingham, AL 35202

# Pepsi ad