Issue 29



3rd June 2016 EURO CAR PARTS PRODUCT NEWS





- Diesel pumps and injectors
- Pro water pump
- 🔔 Bilstein
  - 🔆 Aircon station
- 1 Duxback
- Pagid RS

- New Publication
- 🖞 🛛 AS Cats
  - CLT-SET 1
- Dipercross
- **Fcl** Brand Focus
  - Workshop Solutions
  - **?** Wired Competition

# Brake Clinic **5 brembo**

### **Brembo - The Brand**

e have witnessed phenomenal success with Brembo during the first quarter. It is a brand that is growing, not only within Euro Car Parts, but also globally.

Brembo was recently named as the GM Supplier of the Year by General Motors during its 24th annual supplier of the year awards in held in Detroit back in March.

Dan Sandberg, President and CEO of Brembo North America was quoted as saying: "GM products are some of the most exciting on the market today and we are glad that many are fitted with Brembo's highly engineered and innovative brakes. To receive this prestigious award reinforces Brembo's position as a key supplier to General Motors and we look forward to continuing to design and engineer the best brakes for General Motors vehicles."

Furthermore, Brembo is a brand for the general public. On Facebook, Brembo receives over 6,300 likes per day for the content that is listed on their page. To put this into perspective against other automotive manufacturers, they are 7th, just behind Porsche but ahead of Ducati.

Efficient Taxi Spares in Barking had £0 spend with Euro Car Parts throughout 2015 on braking. They have since spent £1,370 just on Brembo product. Use the brand to unblock customers who have refused to use our braking in the past. It is a foot in the door for not just braking, but other accounts.



The success of Brembo doesn't just stop there. In recent weeks, Euro Car Parts have introduced a further 36 references into the Brembo including the 2012 onwards VW Golf front pads and the Nissan GTR front brake discs. There are more introductions planned for the coming weeks also which will further increase the range throughout the network.

Ensure that each one of you are offering Brembo as choice to Pagid and Eicher on every call. We have got Brembo branded gloves that should be given away on every purchase – this will remind the customers every time they working about the brand. Book these out (part number is 997993460) on every purchase to gain repeat business on Brembo.

If you have any queries please do not hesitate to contact Aaron Spencer on **aaron.spencer@eurocarparts.com** or Ehsan Arabalizadeh on **ehsan@eurocarparts.com** who will be happy to assist.

## **Diesel Pumps and Injec**

### What exactly can we offer?



DENSO





**D-Tech** 

iesel Pumps and Injectors in the Automotive aftermarket...? Euro Car Parts stands head, shoulders knees and toes above the competition. With over 2500 active lines across the four major brands of Bosch, Delphi, Denso and VDO, you can be confident that we stock the part your customer requires, and in most cases it's available the same day for delivery or collection.

We are mindful that historically Diesel Fuel Injection product had a notorious reputation for being horribly expensive and although, even today, it can hardly be considered cheap...... market forces, increased competition from rogue 3rd party repairers and a fightback from the Vehicle manufacturers has all facilitated in a Global drop in Diesel product pricing.

But exactly what options as the sales advisor, do you have to offer the customer? In the vast majority of cases, we offer two different qualities on our Diesel Pumps and Injectors, Premium and Remanufactured.. Below is a breakdown on both:

## tors



1

Premium - A Premium unit is typically boxed in the manufacturers packaging and in most cases is brand new or in some cases 'Factory remanufactured' (Bosch Xchange). Brand new OE Pumps and injectors provide superior perfor mance and durability. All the brand new OE Diesel product we sell is manufactured to Original Equipment specifications.

Bosch Xchange (aka Bosch BX) although by the 'Textbook' is not brand new....may as well be. This type of product is produced at the same Bosch facility as their new pumps and injectors. All wearable parts and critical components are replaced with genuine Bosch parts and the latest OE production is used. Bosch Xchange diesel product includes all OE updates, so they can often be superior to the OE pumps and Injectors they replace.

The premium range above can be identified with the last digit of '0' in a 9 digit ECP Diesel Part number: E.G. – 4321180

Remanufactured – ECP under the D-Tech banner offers only the highest class of remanufactured Diesel pumps and Injectors. All our product is stripped, cleaned and absolutely all wearable parts are replaced using only genuine parts. All units are tested and calibrated to OE specification test plans on official Bosch and Hartridge test-benches, which are the de facto standard for authorized Diesel product repair and testing. In short – All our remanufactured pumps and Injectors guarantee to offer OE performance, meet all emissions specs and are rebuilt on accredited tooling , fixtures and test equipment and a 2 year unlimited mileage warranty.

The Remanufactured range above can be identified with the last digit of '1' in a 9 digit ECP Diesel Part number: E.G. – 432110081

Remember in most cases you have options. Premium/ New or Remanufactured, as always, Euro Car Parts has all the bases covered for Diesel Fuel Injection.

If you have any queries please do not hesitate to contact Vinny Patel on v.patel@eurocarparts.com who will be happy to assist.

## New to Range

### **Proflow Water Pumps making their mark**

e are introducing a small range of 15 part numbers of Proflow brand water pumps covering European and Asian applications. Proflow brand is manufactured by Mark Water pumps that specialises in producing quality water pumps for both OE customers and the Aftermarket supply chain.

With the company's long standing experience in designing, manufacturing and testing water and cooling pumps, the customer is guaranteed a quality part at an exceptional value. As well as offering one of the largest range of water pumps for the aftermarket under the Pro Flow brand, they also supply directly to many large automotive companies including prestige marques such as Volvo, Aston Martin and Jaguar Land Rover.

Every water pump is constructed with premium alloy materials and a 100% functional test of seals and bearings along with a 100% leakage test for both the casting and assembled water pump which ensures a reliable, high quality product; whilst tried and tested business infrastructure provides value for customers and quick turnaround times.

The warranty cover is three years of 36K miles whichever is earlier from the day of the first fitment.

To view the part numbers click the following link: http://user-khdlkax.cld.bz/Proflow-part-numbers If you have any queries please do not hesitate to contact the Cooling and Heating division – tcurran@eurocarparts.com

Pump

## New to range

### **BILSTEIN B4 Shock Absorber**

ounded in 1873, BILSTEIN is the world's leading manufacturer of sports, tuning, motorsport and OEM replacement suspension and supplies many of the industry's foremost manufacturers with original equipment. Designed and built in Germany, the company offers one of the most comprehensive ranges of chassis solutions in the aftermarket. BILSTEIN's attention to detail, exacting manufacturing techniques and unrivalled access to manufacturer chassis data makes them a true global leader.

With the advent of high-tech air suspension dampers on many Mercedes, Jaguar and Porsche models, many owners (and technicians!) believe that the main dealer is the only resort for spare parts in the event of failure. Although these components are the best quality, the prices – and lead times – can be somewhat less desirable. Less well-known is that all of these parts are supplied as OEM fitment by BILSTEIN, and can be sourced directly via ECP. These parts are identical to the dealer-fit items in every way, with the sole difference being the colour of the box they come in! No other aftermarket manufacturer offers these products, so they can be sold with confidence as the ideal solution for cars with failed original units.

Not only does the end-user get the reassurance of fitting the factory-correct part, but the savings made can be significant. Allied to this, ECP has invested heavily in carrying all popular BILSTEIN air suspension module



BILSTEIN

fitments for these manufacturers, meaning that they can be delivered the same or next day in most cases.

Being true OEM parts, most dampers are genuine 'plug and play' fitments, making replacement a relatively straightforward task. Benefitting from BILSTEIN's industry-leading manufacturing quality processes, their enviable experience at the pinnacle of motorsport, and of course their full TUV approval, these items will fit, work and last precisely as the original manufacturer intended. In most cases, no diagnostic work is required, although certain Mercedes 'E' Class models may require a simple dealer re-set.

If you have any more queries please do not hesitate to contact Ovidiu Marius Vlaicu on **ovidiu.vlaicu@eurocarparts.com** who will be happy to assist.

## **Aircon Station**

### How to prevent A/C compressor failure

t goes without saying that continuing education is critical to success. Knowing the latest repair trends can help improve service turnaround, avoid comebacks and increase overall customer satisfaction and the same can be said for seemingly simple repairs. Whether complex or simple, maintaining best practices can help eliminate a potential mis-diagnosis or part failure..

#### **Best practice tips**

#### 1: Compressor preparation prior to operation

Would you expect a rebuilt engine to run properly if it wasn't 'pre-lubed' or only had one quart of oil in the crankcase on initial startup? Of course not. The same can be said for a compressor. In order for the compressor to operate correctly on startup, it must have the accurate amount of oil inside and be turned over, by hand, using the right compressor turning tool, so all the components inside are pre-lubed.

Failure to complete this pre-lubrication process prior to compressor operation can lead to noise complaints and premature failure. There are two types of compressors – one with oil and the other without. Compressors with oil (pre-lubed) need to have the new oil drained and the correct oil amount and type reinstalled. Dry compressors, or compressors without oil, need to have the correct amount and type of oil added prior to compressor operation. Regardless of compressor type, instructions included demonstrate how to correctly lubricate and rotate the compressor prior to operation.

#### 2. Flushing the A/C system

When flushing the A/C system with chemicals ensure no residual flush is left behind. If there is, it could dilute and contaminate the compressor lubricant, leading to compressor noise and premature failure. If you are flushing an A/C system, it is critical you use the approved OEM equipment, flushes and procedures to help minimize concerns with potential residual flush.

#### 3. Use recommended lubricant

It seems simple – you just use the lubricant type recommended in the instructions that come with the new compressor. Unfortunately too many compressors still fail every day by having the wrong lubricant.

Without the correct lubrication, the compressor has little or no chance of long term stability. There are a number of lubricant types on the market depending on the A/C system with PAG oil the most common. It is important that high quality PAG oil is used and the technician follows the directions included with the new compressor so the correct type and amount of oil is utilized, and in the proper location.

Ester oils are also available, but we don't recommend their use as they can break down under high heat conditions, resulting in lubrication and compressor failures.

#### Some examples for you



The picture above shows the rotating assembly of an A/C compressor, which was destroyed by lack of lubrication at start up. Notice the gun metal blue colour of parts which over-heated and seized, causing a catastrophic failure.

The image above shows a destroyed reciprocating assembly from a compressor that failed due to lack of lubrication. The lubricant removed from the compressor was thin (had poor viscosity) and had a chemical flush odour. The image above shows the inside of a failed compressor, with lubrication that has become a thick, black sludge. Ester oils, not recommended for use in Delphi compressors, can experience thermal breakdown in high heat conditions, and form sludge like this.



When lubricating compressors with a crank case plug (like the one pictured above), be sure to remove and install all lubrication through this opening so the oil can get directly to the rotating assembly inside the compressor.

#### Why and when do you have to change the compressor?

- Lack or excess of refrigerant oils
- Internal corrosion
- Lack of servicing (regular changing of receiver drier)
- Circuit blocked receiver drier clogged and/or expansion valve blocked

- Incorrect or no flushing of system when fitting new compressor
- Electrical problem in the clutch
- Faulty compressor can mean:
- A/C system does not operate at all
- Potential damage to other A/C components

If you have any queries please contact Aaron Macfarlane **aaron.macfarlane@eurocarparts.com** or Autoclimate on 0345 505 0900 who will be happy to help.

## New to Range

### Duxback

#### What is Duxback?

Duxback is a unique easy to apply glass safety product that allows a motorist to drive in foul weather conditions with 35% greater visibility and thus improve their reaction time by 25%. Enough to save a life.

Duxback is a major contribution to road safety. Once applied, Duxback keeps glass as it should be - see through. On a windscreen, rain sleet and snow simply beads, sheds and rolls off, there is no need to use wipers when travelling over 40 mph in pouring rain! Ice is easy and quick to remove.

Duxback will also prevent rainwater from impairing visibility on front side windows and obscuring door mirrors, particularly useful for company vehicle drivers who sometimes travel hundreds of miles in heavy rain. Water forms as tiny pearls of moisture, which are blown away as the vehicle increases speed, leaving the glass panel clearer.

Duxback even repels dirt, making the windscreen and side glass a whole lot easier to keep clean. With Global warming bringing the greater incidence of heavy monsoon type rainfall, which can be very frightening and dangerous, Duxback is essential for safer motoring.

#### How good is it?

Try driving on an A road or Motorway at night in a monsoon - you will hardly know it's raining outside.

Developed by the world's largest glass manufacturer originally for aviation, it is applied to all Boeing cockpit glass; it is now available to the automotive sector and has already been adopted as an OE application for side glass by several motor manufacturers.

In the UK Duxback is now recommended by many motor manufacturers' including Ford, Fiat, BMW, Mitsubishi, Chrysler, Alfa Romeo etc.

Duxback has been independently tested and is a TUV certified product.

Dealers & Workshops have the opportunity to introduce customers to safer and more convenient motoring.

Side glass application should become a part of the annual service whilst repeat windscreen application brings the customer into the dealer & workshop every 6 months strengthening relationships and presenting more opportunities.



Each treatment lasts up to six months on a windscreen and at least 12 months on side and rear glass. T his provides your workshop with an excellent opportunity to re-solicit your customers to re-apply Duxback, and to offer a vehicle health check at six monthly intervals.

Duxback is a low cost, high profit product which for many customers has the 'Marmite' factor. Those that love it-love it and will not drive without it.

Multiple testimonials and feedback from dealers already using this are seeing up to a 23% take up of customers re-booking at six months. Sales staff should take advantage of this exciting new opportunity and offer all customers the opportunity to purchase Duxback.

All Duxback kits sold through ECP will have login details to the Trade section on the Duxback website **www.duxback**. **co.uk** . Here they will have full visual application instructions (it's simple) plus videos and available POS.

If you have any queries please contact Pankaj Babbar on **pankaj.babbar@eurocarparts.com** who will be happy to assist.

## **Performance and styling**

### Who are Pagid RS?

AGID Racing is the exclusive motorsport brand of TMD Performance. They distribute PAGID Racing products and high performance brake pads for street legal cars.

The brake products are designed to produce the highest possible performance levels over a wide range of operating conditions, and are available in many different material formulations. They fit most popular racing and high performance calipers and also may be fitted as an upgrade to many standard calipers for high performance cars.

In addition, PAGID Racing brake products are fitted as original equipment to some of the most prestigious and powerful production cars in the world including Audi, Bugatti, Ferrari and Porsche.

#### How do I look up parts?

Anyone who has tried looking up Pagid RS pads, would know how difficult their website used to be. They have re-developed and designed a new site that is more user friendly.



From the search page, you are presented with the following

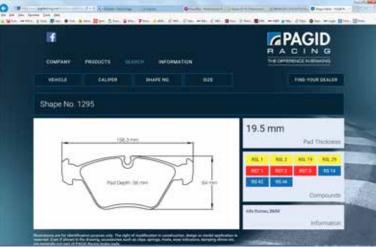
As the pads are the more common item that people are after, there is an easier way to help you select the correct part.



As you can see, it's very simple to navigate. Another positive about the new site, is that when you have found the pad you are looking for, you would always come to the Performance PM team to see if a certain friction compound was available. This step is now removed as the site will tell you if it is.

E.G.

BMW M3 E46 front pads



### How do I convert the Pagid RS pad shape into an ECP number?

Simple, put the Pagid RS pad shape into K8, proceeded with the letter 'E'. In the example used above, the part number to put in K8 will be E1295. A list of ECP numbers will come up.

#### Is Pagid RS street Legal?

The Pagid RS range does not have R90 approval. This means it is not meant for road use.

If you have any queries please do not hesitate to contact Trevor Richardson on trichardson@eurocarparts.com and he will be happy to assist.

## Ultima id 1234yf

### **Refrigerant identifier**

ith the introduction of the new HFO-1234yf refrigerant to the automotive market, vehicle manufacturers worldwide have developed new standards for A/C service. Included in these standards is the requirement to verify the purity of the refrigerant prior to recovery of the refrigerant in the system.

The Ultima ID 1234yf refrigerant analyser is designed to meet the requirements of the SAE J2912 refrigerant analyser standard. Its portability and USB integration with the R/R/R machine provides versatile and efficient method of evaluating the refrigerant purity during service.



#### Features

- Exceptionally Portable Design
- Designed for R1234yf & R134a Vehicles
- Built-in Rechargeable Power Pack
- Universal AC Power Adapter
- Optional Built-in Printer
- USB Port for Remote Software Updates
- Connects Directly to SAE J2843 R/R/R Machines
- Large LCD Graphic Display with Soft keys

#### The Ultima ID 1234yf comes complete with:

- R1234yf & R134a sample hoses
- R134a adapter for fitting ACME ported cylinders
- Identifier and accessories housed in rugged, portable case.
- Quickly and accurately determines refrigerant purity
- Displays percentage purity of R1234yf, R134a, R22 and Hydrocarbons
- Easy prints test results with the optional integral printer. Create an on-the-spot receipt to help to pass the service cost along to your customers!
- Field upgradeable via USB port
- Improved oil contamination resistance with the user replaceable Oil Trap

If you have any queries please contact **aaron.macfarlane@eurocarparts.com** or **Autoclimate** on 0345 505 0900 who will be happy to help.

## New to Range

## AS Cats – Now available to order from Klarius

or a number of years AS has been one of the Key suppliers to our REACT range of Catalytic Converters and DPF's. AS is a Spanish supplier that have been supplying Type Approved Cats in the European and UK markets for a number of years.

#### **Key Facts**

Fully Type Approved Full 2 year Warranty Market Leading Range 90% of production is Exported

They have an aggressive development programme and have developed many numbers that are just not available from UK Suppliers. They are also about to release around 50 Euro 5 Emissions part numbers. They have also have just introduced a range of Diesel Particulate filters.

Stock of this product was previously kept at NDC, but due to space constraints the product is now kept at Klarius' Distribution Centre at Cheadle, Stoke on Trent. This product can now be ordered through K8 in the same way that Klarius parts can be ordered through K8 by 'PUR' ing them and will be delivered next day with your Klarius delivery. You can check availability via the Klarius stock file on ECPedia

## **CLT-Set 1 Tool**

### A/C Compressor Tester

his handheld a/c compressor tester surely is a "musthave" for every a/c specialist. The CLT1 controls, by bye- passing the vehicle's onboard control unit, the clutchless variable compressors that we find on many modern vehicle a/c systems.

The compressors we are referring to use an electronic control valve to regulate the displacement ("refrigerant output") of the compressor. By controlling this electronic valve manually (independently from the onboard computer) a more precise diagnosis can be made of the system.

By using the CLT1the capacity of the compressor can be manually regulated from 3% to 100%. For its power source, the CLT1 uses the vehicle's 12V onboard battery. Vehicle manufacturers that utilize these clutchless, electronically controlled compressors are, among others: Volkswagen, Audi, Seat, Skoda, Peugeot, Citroën, BMW, Chrysler, Honda, Toyota and Mercedes-Benz.

#### The kit contains.

- CLT1 tester with 12V power clamps
- Simulator
- Compressor connection for Volkswagen/Audi vehicles
- Compressor connection for Denso compressors
- Hook & Magnet
- Manual
- Carry Case



If you have any queries please contact Aaron Macfarlane on **aaron.macfarlane@eurocarparts.com** or Autoclimate on **0345 505 0900** who will be happy to help.

## New to range



### **Pipercross Filtration**

uro Car Parts are now stocking and selling
Pipercross Filtration.

We now have a market leading offering in Performance filtration. There is a new edition to the mix of brands we offer Pipercross Performance Air Filters.

Pipercross is famous for their foam filtration. It is UK made in Northamptonshire, boasts a fantastic quality and best of all it is offered at a great price. They have the second largest market share of performance filtration in the UK (First is K&N). The main point of difference to K&N is they are a foam based filter rather than cotton gauze. Some customers prefer the foam product so it allows us to cover both sides of the market.

Pipercross

The most popular fitments are now being stocked and you can find them in Topcat:



A Pipercross air filter typically retails at £29.99 + vat. We are offering great trade discounts on this so your trade customers can benefit in selling the product to the end user.

Spread the word. Euro Car Parts are number 1 for our brand offering and stock in performance filtration. BMC / ITG / K&N / Pipercross / Simota / HKS. We have it all!

If you have any queries, please contact the Performance Team on **performance@eurocarparts.com** who will happy to assist

## **Brand Focus**

# PCL

### PCL

hen it comes to choosing the best brand for tyre inflation and compressed air products PCL provides an unbeatable package. Now part of the HORNGROUP, along with the TECALEMIT brands, PCL is recognised as the global market leader in the design, manufacture and distribution of the most advanced and comprehensive portfolio available. With over 70 years of experience designing and manufacturing tyre inflation and compressed air equipment, PCL is a dynamic yet customer focused and forward looking company.

PCL's products are a familiar sight in garage forecourts, fast fits, factories and workshops throughout the world. PCL continue to expand globally, providing first-class, reliable and cost effective products for tyre inflation and pneumatics.

Although global, PCL maintains a firm commitment to its roots, still manufacturing from its production facility in Sheffield, the cradle of engineering excellence. PCL is proud to display the city's prestigious mark of quality and excellence on its "Made in Sheffield" products, and continually PCL has carried forward this attention to quality, constant improvement and development to its new facilities in both China and India.

For customers this means access to old favourites in addition to ground-breaking new products and ranges, including: electronic tyre inflation, air tool and air treatment and equipment for nitrogen applications which are available at ECP. All products are manufactured to meet the requirements of relevant quality standards and stringent European and other market approvals.

The new PCL flyer will be arriving in branches early next week, to view the flyer click the following link: http://bit.ly/PCLflyer



## **Genuine PCL Workshop Tools**

### Why PCL?

#### Comprehensive package

PCL offer a wide range of cost effective tyre inflation and compressed air products to fit any industry need.

#### Quality

Each PCL product is thoroughly tested to internationally recognised standards, where applicable, before it leaves the factory – giving your customers complete peace of mind.

#### **Built to last**

Using only the highest quality components, you can be safe in the knowledge that the products are built with reliability and durability in mind.

#### Performance

PCL products out-perform other brands and where speed is a factor, get the job done quicker. This focus on quality and efficiency means more revenue and profit for your customers businesses.

#### Experience

with over 70 years of experience designing and manufacturing pneumatic equipment, PCL has the knowledge that gives your customer the confidence you have the best products.

If you have any queries please do not hesitate to contact Rick Newman on **rick.newman@eurocarparts.com**, he will be more than happy to assist.

# Workshop Solutions

### Made in the USA

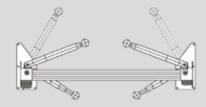
he SPL10000MPX is manufactured by Nussbaum-USA at their production facility in Gastonia, North Carolina.

The first 2 Post lift came off the assembly line in December 2013, and the company reached full production capacity in September 2015.

Normally not available in the UK, the limited quantity acquired by the Workshop Solutions team offers a unique North American specification with some distinct advantages.

The SPL 10000 comes with an ultramodern Asymmetric Lifting system, the SPL 10000 has telescopic asymmetric arms, which allow for optimal door clearance and easy access to the vehicle for interior work.

The SPL 10000 is a hydraulic asymmetric two post lift with a large lifting capacity of 4500kg. The lift features a powerful 3.5hp power unit and covered hard-chromed cylinders, making it a precisely engineered mix between durability and appearance. The SPL is the perfect lift for your workshop, with a quick lifting time approximant of 45 seconds.





#### SPL 10000 features include:

- Narrow bay setting at 3150mm allows most efficient use of bay space in the industry without losing drive through width
- Fast lifting and lowering times
- Variable lowering speed with manual control lever
- Mechanical safety locks
- Hard-chrome cylinder enables extreme long-life cycle
- Protective coverings for column cylinders provide safer operation and clean shop appearance
- Asymmetrical vehicle lifting
- Low maintenance and almost wear-free cylinder
- Designed for short and long wheelbase cars and vans up to LWB Transporters
- Wide range of pick up pads / adapters available

If customers demand it, perhaps this lift will become a regular within our range of Workshop Solutions 2 Post lifts.

If you have any queries, please do not hesitate to contact Fred Muraya on **fred.muraya@eurocarparts.com** who will be happy to assist.





## **New Literature**

### **Ultimate Solutions, Fever Pitch & Emission Awareness**

he Marketing team have produced a new publication and 2 new flyers. They have updated the Normfest catalogue, added even more must have products, to name just a few: Viro A/C Vaporizer, Spy Dry (leak finder), TermClean (electrical contact cleaner), Windscreen Adhesive set and Screen-out Easy (screen cutting-out system). Check the catalogue for all products information.

The catalogue also contains our 'Buy & Get' offer – if customers spend £149 on **Normfest** products they can get FREE display rack. Great deal for both mechanical and collision repair shops.

The catalogue has already landed in branches. Grab yourself a copy and take a look at all of the products that we have on offer, then use your local and customer knowledge to target the right products at the right customers. If you have any specific questions or you need more information ask your BDM or contact Pankaj Babbar.

One of the new flyers from the Marketing team is the **Brembo** Fever Pitch. This is a great promotion where your customers collect scratch cards when they buy **Brembo** brake pads and discs from ECP. They then scratch the card and make their own Euro 2016 prediction at **www.bremboeurocup.co.uk** and win unbelievable prizes from **Brembo**. This offer starts 10th June and runs through till the 10th of July. Chris Barella will talking through the **Brembo** Fever Pitch promotion in next Thursday's webinar, so make sure you tune in. The second flyer will land in your branch early next week. The flyer is all about awareness and is featuring our 4 leading **exhaust brands** – **Klarius, React, Ceramex** and **Eberspacher** with the main focus on Klarius.

Klarius works closely with the VCA and is the only UK manufacturer with Type Approval of all exhaust systems.

Euro Car Parts offer the largest range of Klarius products across the UK market (over 6000 exhaust available in stock) and all Klarius parts come with **3 year warranty**.

The flyer also features React, Ceramex and Eberspacher brands. The new flyer has been produced to help you develop our emissions business, so please make sure all your customers get a copy and are aware of the great exhaust brands we offer.

#### Links to brochure and flyers:

Ultimate Solutions (Normfest) - http://bit.ly/normfestcat2016

Brembo Fever Pitch http://user-khdikax.cld.bz/Brembo-European-Cup-SR

Emission Awareness flyer http://user-khdlkax.cld.bz/Emission-Awareness-A4



## NORMFEST®

### 2016 Edition

# 6000+ EXHAUSTS **AVAILABLE NOW FROM STOCK**

## ever Pitch



brembo



Collect scratch cards when you buy Brembo brake pads and discs from Euro Car Parts.

Scratch the card and make your Euro 2016 prediction at www.bremboeurocup.co.uk and win unbelievable prizes. from Brembo.

ANY PART FOR ANY CAR OVER 200 BRANCHES NATIONWIDE

est range available in the UK the right part for virtually any car

complete range designed, tested and independently certified by Certification Agency to meet OE specification. Every Klarius Exhaust, DPF required to meet Type Approval is clearly marked with the Type I serial number specific to that model. get your exhaust fittings

#### PART FOR ANY CAR **0 BRANCHES NATIONWIDE**

arius

ads, new or old





# **Wired Competition**

Want a chance to win a pair of Beats By Dre headphones?\* All you have to do is answer all questions correctly in the pop quiz, and email your answers to **wired@eurocarparts.com** and one lucky winner will be picked at random. All questions are related to this issue of Wired. The winner from Wired 28 was Chiok Yeen Li.

- 1) What will be covered in the webiar next Thursday?
- 2) How do you convert the Pagid RS pad shape into an ECP number?
- 3) How can you order AS Cats?

solo

- 4) In one sentence, what does Duxback do?
- 5) What year was BILSTEIN founded in?
- 6) What does the CLT 1 kit contain?
- 7) Name a feature of the SPL 10000