vivint.SmartHome



Become A Vivint
Home Automation &
Security Dealer



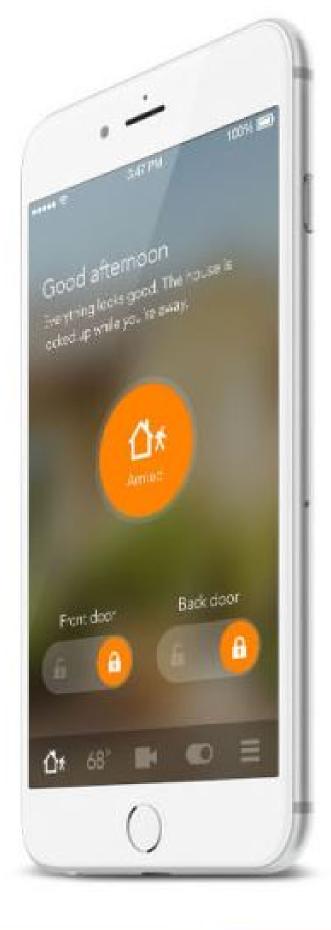
Vivint offers advanced technology such as:

- Doorbell Cameras
- Smart Lock
- Garage Door Control
- Mobile App
- MUCH MORE!









VIVINT & DSI MAKE IT EASY TO GROW YOUR BUSINESS



Huge revenue opportunities
Zero start up costs
No inventory to stock
Access to national installation team
Weekly commissions
Co-Op advertising dollars for every sale

SIGN UP TODAY START EARNING TOMORROW



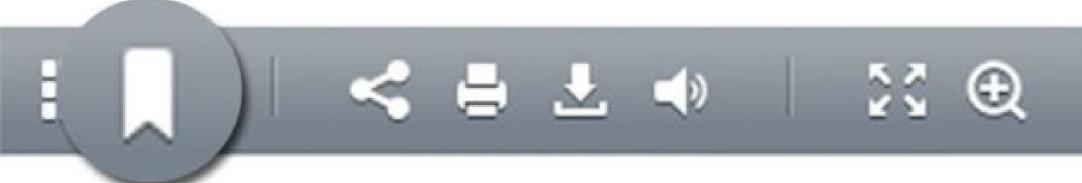






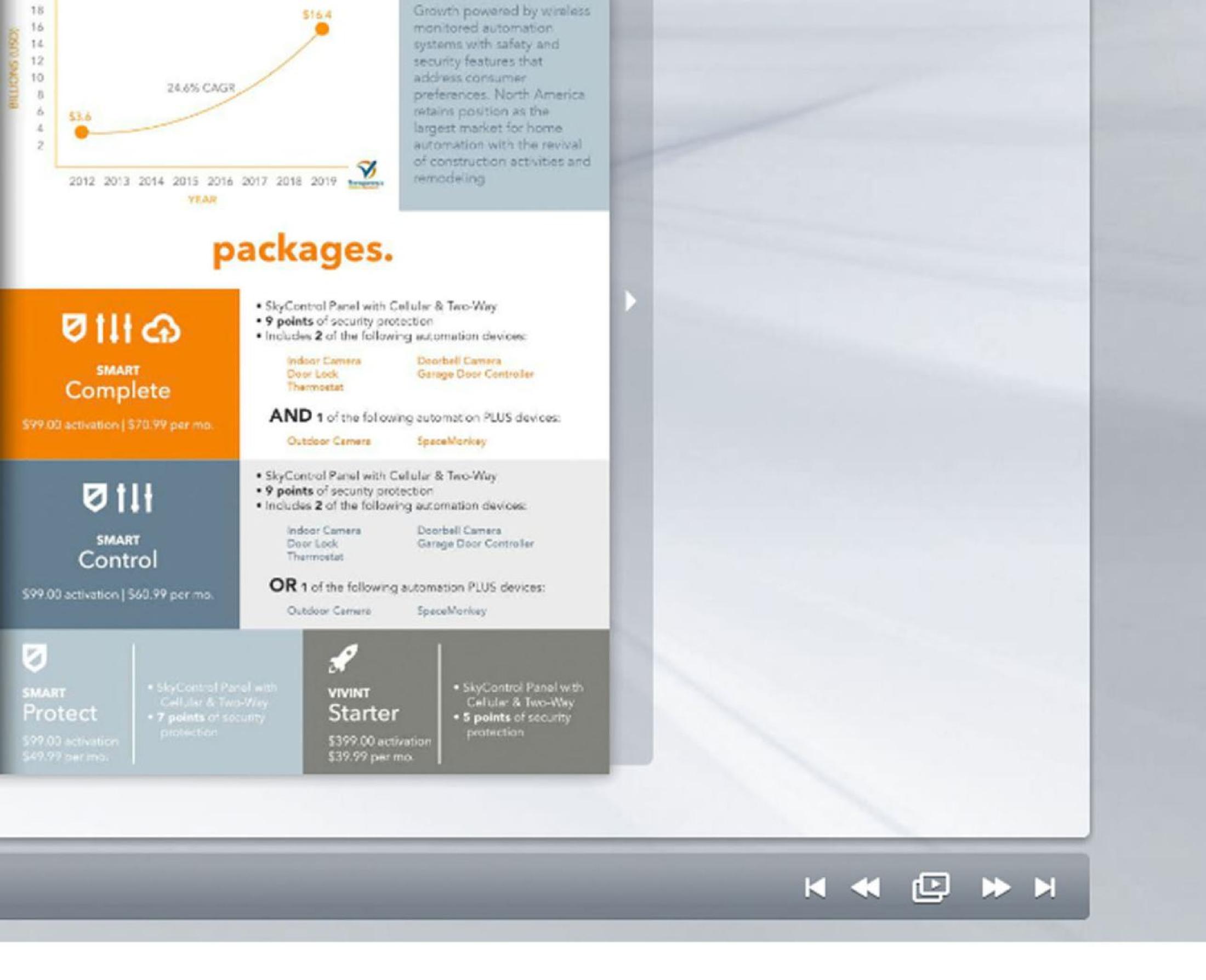
FlippingBook Quick Guide.

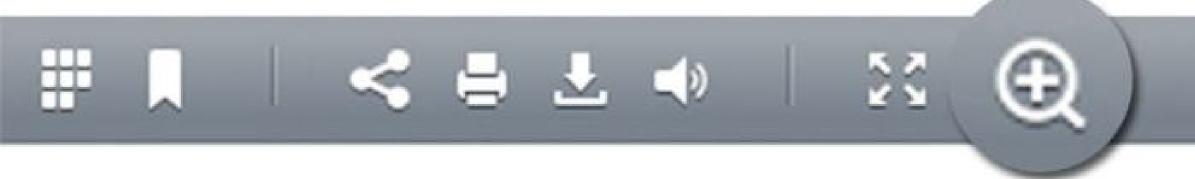
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Home Automation

Energy Management

Home Security

Our mission is to help our customers build a simple, affordable, home automation system, where every piece of technology works together intelligently, to protect families, increase efficiency, and simplify lives.

"Nearly two-thirds of all break-ins occur with no sign of forced entry..."

- 2 million burglaries a year
- 47% of the time, people are home
- 1 burglary every 14.2 seconds
- 87% are considered preventable if people had proper security

products.

- Designs and builds it's own products.
- Does not use third parties like Honeywell to build a panel for them.
- All parts are engineered to work together.
- New products work seamlessly with older generation Vivint products because software is backwards compatible.
- Vivint manages their own cloud, where videos from hardware are stored.



SkyControl Panel

68° A Warming the Norma to VII°

- New, more powerful architecture for computation, display, storage & communications
- 7" capacitive touchscreen with gesture control
- Internal WiFi Access Point & Firewall for security and ease of installation

Doorbell Camera

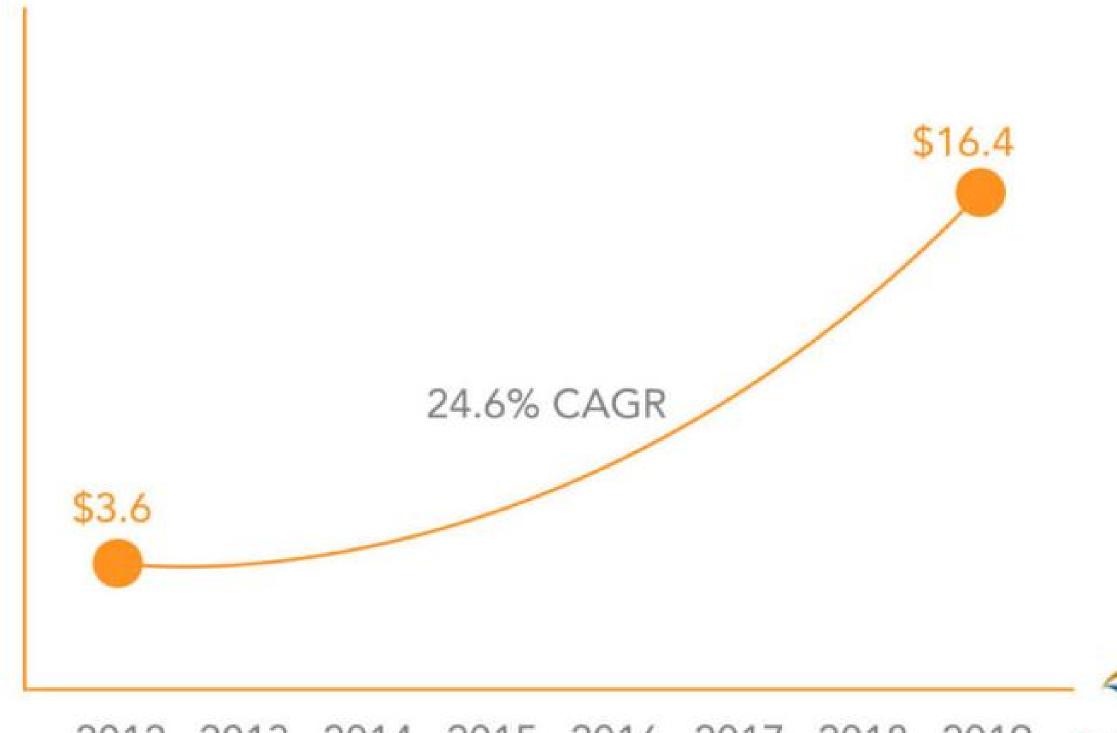


- Get notified when someone come to the door
- Live streaming audio/video
- Unlock/lock doors with door lock unit
- Arm/disarm remotely with proper equipment
- View, save and share clips directly from phone

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Positioned for **HUGE** Growth

Home Automation Market Growth Projections



Growth powered by wireless monitored automation systems with safety and security features that address consumer preferences. North America retains position as the largest market for home automation with the revival of construction activities and remodeling

2012 2013 2014 2015 2016 2017 2018 2019 YEAR

packages.

Smart Protect

\$39.99 / monthly





Vivint Sky Panel \$549.99

20

18

16

14

BILLIONS (USD)

Package includes 1 Motion Detector & 2 Door Sensors AT NO COST.

Add to your package by purchasing equipment below.

See equipment pricing list.

- Door/Window
 Sensor
- Motion Detector
- Glass Break Sensor
- Smoke Detector
- CO² Sensor
- Take-Over Module
- Medical Pendant
- Key Fob
- Tilt Sensor
- Flood Sensor
- Signs
- Smart Plugs
- Firefighter
- *Purchase equipment (up to \$4,000 when qualified) upfront and have a month to month agreement, or finance the equipment at 0% APR for either 42 or 60 months.

Smart Home

\$49.99 / monthly





Vivint Sky Panel \$549.99 Package includes 1 Motion Detector & 2 Door Sensors AT NO COST.

Add to your package by purchasing equipment from the smart protect package as well as the smart products below.

See equipment pricing list.

- Doorbell Camera
- Automatic Door Lock
- Element Thermostat
- Nest Thermostat
- Ping Indoor Camera
- Outdoor Camera
- Garage Door
 Controller
- Vivint Smart Drive
- Amazon Echo
- *Purchase equipment (up to \$4,000 when qualified) upfront and have a month to month agreement, or finance the equipment at 0% APR for either 42 or 60 months.

compensation.

All commissions are paid weekly. All bonus payments are paid monthly.

Activation Commissions

Package Type	Commission	
Smart Protect	\$450.00 per activation	
Smart Home	\$550.00 per activation	

Hardware Commissions

Hardware commission is based on the invoice amount of equipment a consumer purchases. As the total of consumer's ticket price increases, the amount of additional commission increases. Below is a schedule of ticket prices and the amount of additional commission earned with each tier.

Ticket Total	Commission	Ticket Total	Commission
\$550.00	\$0.00	\$2,000.00	\$240.00
\$1,200.00	\$40.00	\$2,250.00	\$290.00
\$1,400.00	\$80.00	\$2,500.00	\$375.00
\$1,600.00	\$140.00	\$2,600.00	\$390.00
\$1,800.00	\$180.00		

Starting at \$2,600.00 ticket price: Add \$15.00 per \$100.00 increase in ticket price. \$2,600.00 level reflects the addition of \$15.00 to \$2,500.00 bonus level of \$375.00. **\$375.00 + \$15.00 = \$390.00**

Commission levels are calculated after taxes and discounts have been removed.

A dealership will have the ability to discount the total ticket amount by up to \$300.00. As stated above, any discount applied will reduce the total ticketed amount for the purposes of commission. A dealership will also receive a reduction in commission according to the table below for any discounts applied.

Discount Applied	Reduction In Commission
\$0.00 - \$100.00	\$0.00
\$101.00 - \$300.00	\$1.00 - \$200.00 dollar for dollar

Monthly Volume Bonus Levels

Monthly Installs	Bonus	Smart Protect	Smart Home
1 - 5	\$-	\$450.00	\$550.00
6 - 15	\$30.00	\$480.00	\$580.00
16+	\$70.00	\$520.00	\$620.00

Bonus levels are achieved by hitting activation benchmarks through any combination of packages. For example, if 5 Smart Protect packages and 1 Smart Home package are activated, 6 packages would be achieved, triggering a \$30.00 bonus payment to begin. \$30.00 bonus and \$70.00 bonus are separate amounts based on benchmarks achieved. They are not combined in any way.



WHY PARTNER WITH DS



Dedicated Territory Manager to call on you face to face



Innovation



Training



Marketing



Talk to a live person

DON'T FORGET TO JOIN THE



- Access to a quality installation network
- Read real reviews from other dealers who have worked with the installer

BECOME A DSI PARTNER TODAY!



Call Your Territory Manager

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