



## About EasyStreet

Agent-focused

Local & Non Affiliated

Established in 2000

16 offices from coast to coast

Industry-leading technology

500+ agents

\$10,000,000+ invested in leads for our agents

No inefficiencies or corporate bureaucracy

Quick to adapt





Ready to help you grow your business.



# What agents have said about our business model.



"There is an abundance of leads every single day."

"My only regret is I didn't join four years ago."

"It's a very sophisticated program...but easy to work."

"The company invests in us as much as we invest in ourselves."

"Well...there are no monthly fees."



## Why EasyStreet

Our proven model gets you to a sustainable/predictable business sooner than any other.

We provide the leads, support and tools so you can focus on selling homes.

While our competitors focus on head count, office size and nickels and dimes, our first priority is helping our agents grow their business.

We are a company that understands growth. We will have options for you as your real estate acumen and business grows.



#### Free is not a cliché term here

We provide **free** to our agents

30+ leads / month

Best in class CRM software

Zillow lead integration

Professional website

Marketing design

Tech support

Luxury business cards

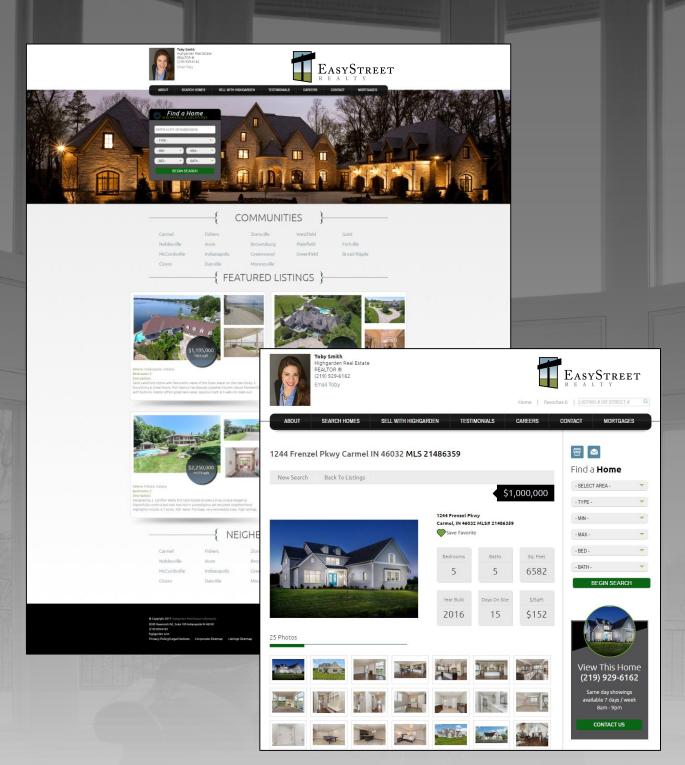
**E&O** insurance

Enhanced agent realtor.com

Paperless transaction management



# You supply the professionalism... we'll help with the image.





## What you won't get here

A monthly bill from your broker

Monthly fees

Desk fees

Technology fees

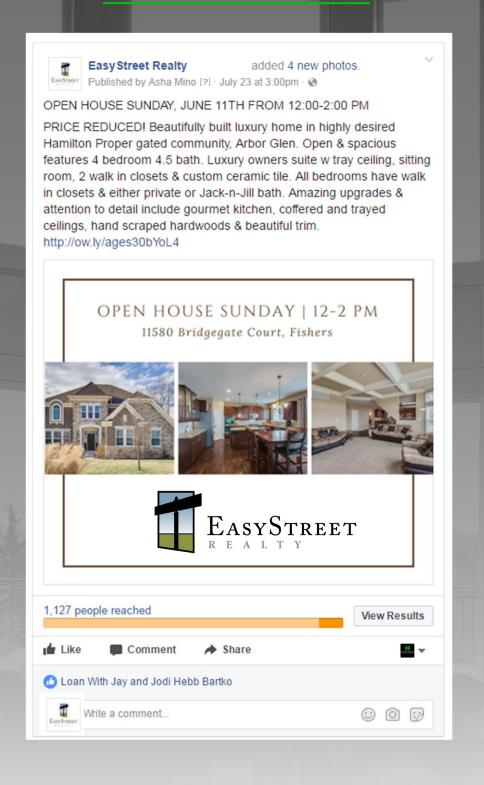
National/Franchise Fees

Nickel and dimed for copies/supplies

A mandatory listing fee you have to charge



# From property flyers to open house announcements, our marketing department has you covered.





## We have lead experience

\$10 Million\*

Invested in leads for our agents.

954,005\*

Leads shared with our agents.

\$35 Million\*

Paid to our agents as a result of the leads we provided.







#### We Share Our Leads

Exclusive to you

Leads in your geographic area

You pick and choose the leads you want

Buyer and seller leads

60% have a valid email and phone number

Top agent conversion rates of 3-10%

You control the lead on/off switch



You decide which leads you accept

#### Accept & Call This Lead



No Thanks, I'll Pass

**Bad Lead** 



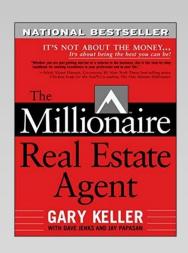
## Our competitor said it best

"Nothing is more important to your sales career than prospective buyers and sellers. To have a viable business, you simply must have the client leads."

"To have a business that pays you a lot of money, you will need a lot of leads."

"...let's be perfectly clear about it...no leads means no sales."

"...try staying in the real estate business very long without leads."





# Commissions earned (agent's \$) from company provided leads.

Dave M. \$730,000+

Ryan H \$640,000+

Stuart S. \$500,000+

Donna B. \$435,000+

Carrie H. \$425,000+

Heather E. \$400,000+

Eric L. \$375,000+

Brian V. \$350,000+

Rob F. \$340,000+

Amy M. \$335,000+

# It's possible

These numbers don't include commissions from repeat clients or referrals from past clients that originally came from a company-provided lead. Does not include agent-generated leads.



#### Our CRM

Developed in-house exclusively for our agents

Elegantly simple - Enormously powerful

Lead Scoring

Text messaging

**Automated reminders** 

New listing automated emails

Mass email functionality

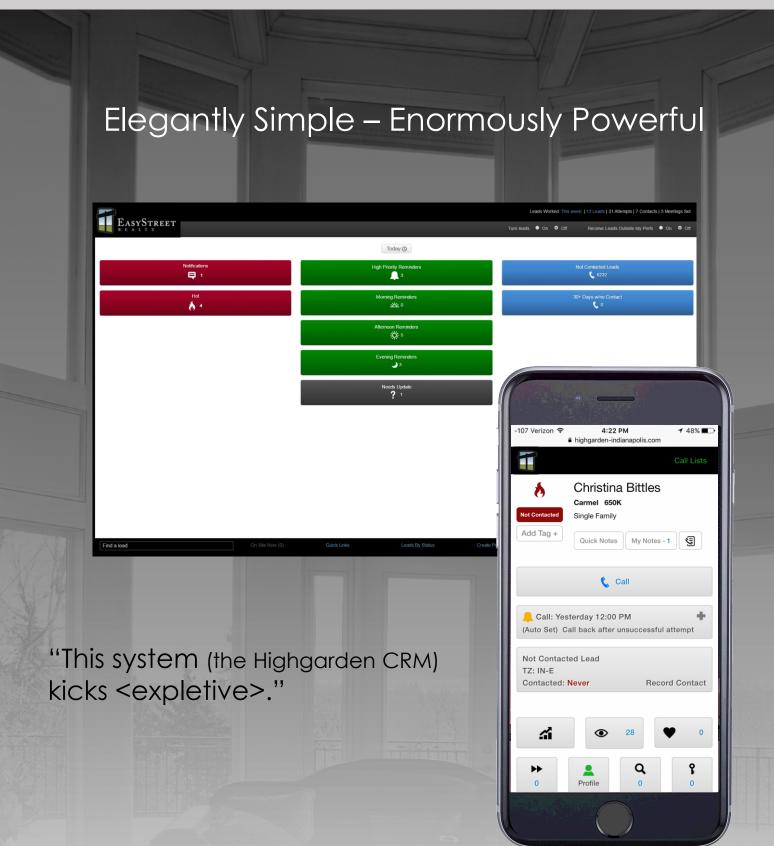
Automated follow-up text/email plans

Lead website tracking

Real time lead notifications

Mobile user friendly







#### This one button...

Will change the way you view internet leads

Hot

ð.

"6 meetings set this week from leads on the Hot List"

"Truly awesome! I just sold a \$650K cash deal. The Hot List works!"

These could too.

Leads Are

On

Receive Leads Outside My Prefs





#### Dynamic Text Messaging

Hi Steve, it's Chris at Highgarden Real Estate. Would you like to go see the inside of this home? Let me know. Thanks!



3256 Waterside Ct Greenwood IN 46143 MLS 21488154

"I made five calls & sent five texts to the first five leads on my Hot List and have an appointment to show a home on Friday."



## Our leads are just the beginning

#### Do you have a plan for:

Letting your sphere of influence know you're an expert resource when it comes to local real estate?

A rock-solid past client program?

Approaching FSBOs and Expireds?

Your digital footprint?

Hosting successful open houses?

Working with builders' sales reps?

We do and we're ready to help you with yours.







## The Next Step

Let's talk about what you want to accomplish in your career and see if EasyStreet might be a good fit.



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# We're invested in your success.

Is your broker?





