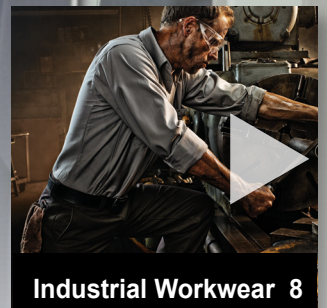


# Garment Rental Solutions

A fully managed program backed by our commitment to:

Genuine Service Excellence<sup>SM</sup> ■ Complete Transparency ■ Innovation

*Bill,  
Route Service and Sales  
6 years*



Industrial Workwear 8



FR CAT2 18



Identity Options 24

 **AbsorbTech**®  
Cleaner, safer solutions for industry

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## A Message From the Owners

Welcome to ITU AbsorbTech, Inc. As a fourth generation family owned and operated business, we are wholeheartedly committed to the traditions started over 80 years ago - delivering Genuine Service Excellence and remaining active in the community. Building long-term, loyal customers by listening to and promptly following up on our customers' needs remains our focus. We believe that family values like honesty, transparency and fairness are essential to the success of our programs, and we continue to seek new ways to build these values into our services.

As one of the nation's largest privately owned industrial laundries, we lead the way in product and process innovation. For example, our ongoing investment in RFID garment tracking technology has given us the ability to deliver one of the most efficient and accurate garment programs available.

We appreciate your interest in ITU AbsorbTech and look forward to partnering with you for your safety and image needs.

Jim Leef  
Owner and President

David Leef  
Owner and Vice President



Our industrial laundering equipment and wastewater treatment is more water and energy efficient than domestic washing machines.

Our garment processing facilities are registered to ISO 14001:2004.

### Icon Guide



Women's Garment



Touchtex™ Technology with superior color retention, soil release and wickability.



Compliant to PPE Category 2, as defined by NFPA 70E



Cool Touch® 2 fabric made from Tecasafe® Plus, a flame-resistant fabric that provides comfortable and durable protection.

# Genuine Service Excellence

## Exceptional People Dedicated to You

We'll pair you with a certified service team to manage your garment program. Your team will include a route service and sales representative, route manager, district manager or account executive, and Customer Response Center team - all working together to deliver Genuine Service Excellence.

Our program stands out because of our exceptional people. Here's why:

### Award-winning Training Program

All ITU AbsorbTech employees complete over 30 hours of online and classroom training to become certified in **Genuine Service Excellence** or **Production Excellence**. Our company was recently awarded the BEST® Award, an international award recognizing top talent development and internal training.



### Experienced and Team-oriented

Our service team boasts an average tenure of over 15 years. We have a culture of working together as a team to service your account.

### Safety First

We follow strict adherence to your facility's safety requirements and maintain an exceptional safety record. ITU AbsorbTech was recently featured in J.J. Keller's safety magazine and has received numerous state-level safety awards. Our modification rate (MOD) is also the lowest in the industry.



To become certified, our employees invest over 30 hours of training and professional development through AbsorbU, our award-winning corporate training program.



## We Manage the Details

We care about your needs down to the smallest detail. Let our Genuine Service Excellence team customize a program to meet your image and safety needs.

- **Sizing**  
We will size your employees at your convenience by try-on method to ensure proper fit. Pants will be hemmed to length.
- **Training**  
We will train wearers how to use the bag racks, request a repair, and more.
- **Installation**  
We install lockers, labels, and program signs.
- **Cleaning and delivery**  
We launder garments and deliver to individual lockers or a designated drop point at your facility.
- **Garment repair and upgrades**  
We proactively mend, repair and upgrade garments, even if your employees do not identify a needed repair.
- **Adding and removing wearers**  
We proactively review your employee list and add and remove wearers as needed on a timely basis.
- **Customer Quality Visits**  
We will visit your facility on a regular, scheduled basis to ensure complete transparency for your program.
- **Transparent Reporting**  
We provide a StraightUp!™ Garment Report detailing usage, service turnaround and cost details.
- **Customer Response Center**  
Customer Response Center members are empowered to answer questions and manage your requests. This service is available during business hours at 888-729-4884 or CRC@ITUAbsorbTech.com.



**Garment Repairs**

**Soiled Garments**

**Deposit Soiled Garments HERE**

CLEANED FOR REUSE

REUSABLE & LAUNDERABLE • DO NOT THROW PRODUCT AWAY • WILL BE CLEANED FOR REUSE

CUSTOMER RESPONSE CENTER  
**888-729-4884**

**ITU AbsorbTech**  
Cleaner, safer solutions for industry

We install lockers and program signs at your facility to help educate wearers about how the program works.

## Advanced Garment Tracking

### Radio Frequency Identity (RFID) Chips

We recognize that getting repairs completed quickly, and delivering the right garment to the right wearer every time is crucial to the success of a garment rental program.

Our comprehensive utilization of RFID - the most advanced technology available for garment tracking and reporting - has streamlined our processing and allows us to provide the most efficient and accurate garment program available.

You benefit from:

- Quick turnaround
- Accurate service
- Garments mended faster
- Advanced garment tracking and reporting

RFID chips are completely safe for wearers and are placed in the garment with comfort in mind.



*Garments are automatically sorted by wearer and ready for final scan at checkout.*

## RFID Ensures Accurate Delivery Every Time

*RFID is a system that uses a thin, nickel-sized disc sewn into each garment. This system allows us to automatically sort, track, and manage garments at our facilities far more effectively than a barcode system.*

**Bob,**  
Production  
Manager  
24 years



## Complete Transparency

### StraightUp!™ Garment Report

Complete transparency is our promise to handle all transactions and interactions in plain sight. It means delivering honest, complete, and regular communication to ensure you get the best value for your program investment.

StraightUp!™ Garment Report		AbsorbTech® <small>Cleaner, safer solutions for industry</small>	
912345-001	SAMPLE ACCOUNT		
Time Period:	Qtr 1 2013 - Qtr 3 2013		
<b>SUMMARY OF GARMENT CHARGES FOR PERIOD</b>			
Basic garment charges: COG - Industrial laundering of customer owned garments; Direct Sale - garments purchased through ITUdirect; Rental - garment rental cost excluding supplemental program charges listed below.			
		<u>Actual</u>	
Rental		\$11,066	
COG Laundering		\$40	
Direct Sales		\$1,320	
<b>TOTAL GARMENT CHARGES</b>		<b>\$12,426</b>	
<b>SUMMARY OF SUPPLEMENTAL RENTAL PROGRAM CHARGES</b>			
Garment rental program charges that are in addition to your standard per inventory cost. Actual is the cost you incurred, and normal is our standard list price.			
	<u>Qty</u>	<u>Actual</u>	<u>Normal</u>
Emblems	30	\$0	\$120
Prep	129	\$0	\$194
Manual Loss & Damage	1	\$5	\$17
Credits-Loss & Damage	-1	-\$10	\$0
Damage	4	\$56	\$74
Voided Damage	6	\$0	\$117
Loss	8	\$191	\$191
<b>TOTAL SUPPLEMENTAL CHARGES</b>	<b>177</b>	<b>\$242</b>	<b>\$713</b>
<b>SUMMARY OF GARMENT RE-INVESTMENT</b>			
Total value of investment made by ITU AbsorbTech for new garments added to your program. Garment re-investment fees or costs are incurred by you for new employees, garment upgrades, size changes, etc.			
	<u>Quantity</u>	<u>Total</u>	
ADD EMPLOYEE	38	\$1,035	
GARMENT UPGRADE	5	\$91	
INCREASE INVENTORY	11	\$205	
REPLACE-ITU ABSORBTech	2	\$60	
SIZE CHANGE	11	\$330	
STYLE CHANGE	7	\$210	
	<b>74</b>	<b>\$1,931</b>	
Customer Response Center 888-729-4884 ■			

### StraightUp!™ Garment Report

*This exclusive, personalized report provides a detailed summary of your entire garment program, making it easy to control and monitor your costs.*

### Complete Transparency

- ✓ We actively review your employee roster so you are not paying for employees that left the company.
- ✓ We physically show you damaged garments for your authorized approval.
- ✓ We provide a list of employees that are not turning in their garments regularly.
- ✓ We clearly show any applicable loss and damage charges on your invoice.
- ✓ We schedule regular, ongoing visits with you to review the value and effectiveness of your program.
- ✓ We review personalized reports that show all program costs, change requests, and usage.



*All production employees are certified in production excellence through our award-winning training program.*



# Shirts



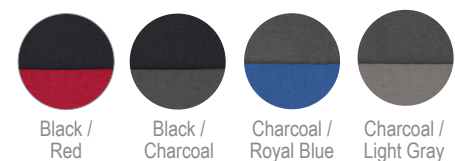
**NEW**

## Ripstop Crew Shirt

- 4.25 oz. Ripstop  
65% Polyester / 35% Cotton
- 75% stronger than poplin work wear fabric
  - Concealed, no-scratch, button-front placket
  - Convertible collar with sewn-in stays
  - Soil release and moisture wicking
  - Color retention pocket: button-thru right chest pocket, left chest pocket with double pencil stall
  - Utility pocket on left sleeve for smaller objects

**SY20 Short Sleeve**  
Size S - 3XL, Tall L - 2XL

**SY10 Long Sleeve**  
Size S - 3XL, Tall L - 2XL



**Watch the Video Demo Now!**

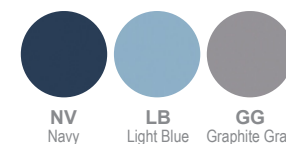


## Cotton Work Shirt

- 5.25 oz. Twill, 100% Cotton
- Two-piece, lined collar with no stays
  - Six-button front with button at neck
  - Two button-thru hex-style pockets with left pencil stall
  - Separate two-piece yoke
  - Long lengths available

**SC30 Long Sleeve**  
Size S - 5XL

**SC40 Short Sleeve**  
Size S - 4XL

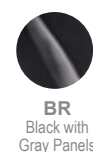


## Certified Service Technician Shirt

- 4.25 oz. Performance Woven  
65% Polyester / 35% Cotton
- Touchtex® technology
  - Convertible collar with sewn-in stays
  - Slimline left chest pocket
  - Concealed, "no-scratch," button front placket
  - Straight bottom hem with side vents
  - Embroidered logos on chest pocket, front

**SY14GM Long Sleeve**  
Size S - 3XL

**SY24GM Short Sleeve**  
Size: S - 4XL



## Industrial Stripe Work Shirt

- 4.25 oz. Poplin  
65% Polyester / 35% Cotton
- Touchtex® technology
  - Two-piece, lined collar with sewn-in stays
  - Six-button front with button at neck
  - Two button-thru pockets with bartacked pencil stall in left pocket
  - Long lengths available

**SP10 Long Sleeve**  
Size S - 4XL

**SP20 Short Sleeve**  
Size S - 6XL

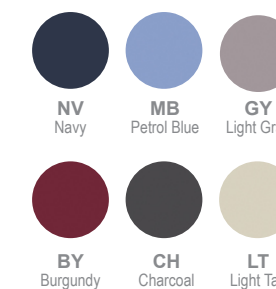


## Industrial Solid Work Shirt

- 4.25 oz. Poplin  
65% Polyester / 35% Cotton
- Touchtex® technology
  - Two-piece, lined collar with sewn-in stays
  - Two button-thru hex-style pockets with left pencil stall
  - Long lengths available

**SP14 Long Sleeve**  
Size S - 4XL (BY)  
S - 6XL (NV, MB, GY, CH, LT)

**SP24 Short Sleeve**  
Size: S - 4XL (BY)  
S - 5XL (GY, CH)  
S - 6XL (NV, MB, LT)





**Snag-Proof Polo**

6.6-ounce, 100% snag-proof polyester

- High-performance polo defies snags, resists wrinkles, fights odors and wicks moisture
- Double-needle stitching throughout
- Tag-free label
- Flat knit collar
- 3-button placket with dyed-to-match buttons
- Set-in, open hem sleeves
- Side vents

**Snag-Proof Polo with Pockets and Tipping**

6.6-ounce, 100% snag-proof polyester

- High-performance polo defies snags, resists wrinkles, fights odors and wicks moisture
- Double-needle stitching throughout
- Tag-free label
- Flat knit collar
- 3-button placket with dyed-to-match buttons
- Set-in, open hem sleeves
- Side vents

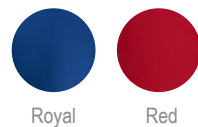
**Women's Snag-Proof Polo**

6.6-ounce, 100% snag-proof polyester

- High-performance polo defies snags, resists wrinkles, fights odors and wicks moisture
- Double-needle stitching throughout
- Tag-free label
- Flat knit collar
- 3-button placket with dyed-to-match buttons
- Set-in, open hem sleeves
- Side vents

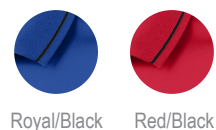
**CS412 No Pocket**

Size S - 4XL, Tall L - 4XL



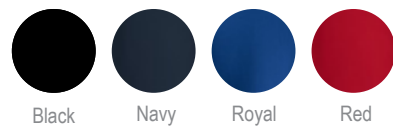
**CS415 Pocket, Tipping**

Size S - 4XL



**CS413 No Pocket**

Size S - 4XL



**Industrial Stripe Work Shirt**

65% Polyester / 35% Cotton

- Sleek stripes and a lined collar
- Color retention, wickable finish and soil release
- Seven-button front
- Two-piece, lined, sewn-in stays
- Stitched-down front
- Pre-cure durable press
- Two button-thru, hex-style pockets with angled bartacks, bartacked pencil stall on left pocket
- Long lengths available

**SP14 Long Sleeve**

Size S - 5XL

**SP24 Short Sleeve**

Size S - 5XL



Grey/Blue Stripe



WH White LB Light Blue

**Women's Pocketless Work Shirt**

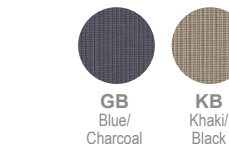
4.25 oz. Performance Woven

65% Polyester / 35% Cotton

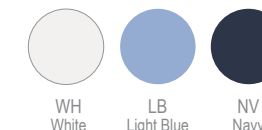
- Touchtex® technology
- Six gripper front
- Two-piece, lined collar, sewn-in stays
- Stitched-down front
- Pre-cure durable press with soil release and wickable finish

**SP25 Women's Short Sleeve**

Size S - 3XL



GB Blue/Charcoal KB Khaki/Black



WH White LB Light Blue NV Navy

**Geometric Micro-Check Work Shirt**

4 oz. Poplin

65% Polyester / 35% Cotton

- Touchtex® technology
- Two-piece, lined collar with sewn-in stays
- Seven tortoise shell buttons
- Two button-thru hex-style pockets with left pencil stall
- Long lengths available (SP14 only)

**SP14 Long Sleeve**

Size S - 3XL

**SP24 Short Sleeve**

Size S - 3XL

**Pocketless Work Shirt**

4.25 oz. Poplin

65% Polyester / 35% Cotton

- Touchtex® technology
- Two-piece convertible collar with sewn-in stays and stainless steel gripper closure
- Seven-gripper front
- Long lengths available

**SP16 Men's Long Sleeve**

Size S - 5XL

**SP26 Men's Short Sleeve**

Size S - 6XL

**Watch the Video Demo Now!**



# Pants

**NEW**

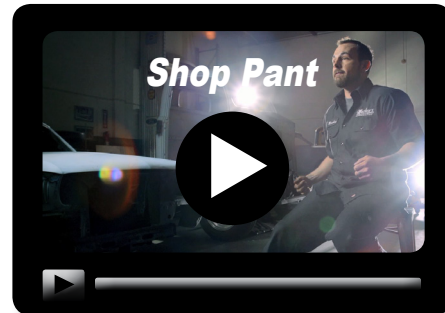
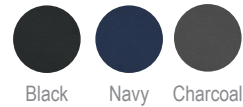


## Performance Shop Pant

8 oz. Canvas  
54% Polyester / 42% Cotton / 4% Spandex

- Closure: Concealed, no-scratch button closure at waistband
- Soil release and color retention
- Pocket: Two jean-style front pockets, two oversized hip pockets, no-scratch cargo pocket on left leg and unique double-pocket design on right leg

**PT2A Pant**  
Waist 30 - 50



**Watch the Video Demo Now!**



## Industrial Work Jean

13.75 oz. Heavyweight Denim  
100% Cotton

- Traditional rise sits at the natural waist
- Slim through-the-seat and thigh
- Slimmer leg opening that fits over work boots

**PD54 Pant**  
Waist 28 - 54



**NEW**



## Industrial Loose Fit Dungaree

13.5 oz. Heavyweight Denim  
100% Cotton

- Two deep scoop front pockets, two oversize hip pockets, double rule pocket on right leg, hammer loop on left leg
- Loose fit sits slightly below the natural waist and has a loose seat and thigh with a wider leg opening

**PD80 Pant**  
Waist 28 - 50

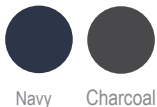


## Wrinkle-Resistant Cotton Work Pant

8.5 oz. Twill  
100% Wrinkle-resistant Cotton

- Easy fit
- Jean-style waistband with button closure
- Slack-style front pockets and two set-in hip pockets

**PC20 Pant**  
Waist 28 - 56



## Women's Half-Elastic Work Pant

8 oz. Twill  
65% Polyester / 35% Cotton

- Touchtex® technology
- Soft hand twill
- Hook-and-eye closure
- Two front pockets and no hip pockets
- Straight leg

**PT59 Pant**  
Size 4 - 32



**NEW**



## Women's Work NMotion® Pant

7.5 oz. Stretch Twill  
80% Polyester / 20% Cotton

- Technologically crafted polyester moves the way you do without looking stretched out at the end of the day
- Heavy-duty brass zipper, button closure
- Memory stretch yarns for flexibility
- Durable press and wickable finish
- Two front top slash drop pockets, one right rear pocket, darts over hip pocket on right and left for better fit

**PZ33 Pant**  
Size 2 - 24

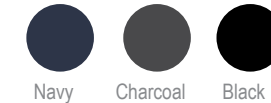


## Pleated Work Pant

8 oz. Twill  
65% Polyester / 35% Cotton

- Touchtex® technology
- Classic silhouette with double front pleats
- Jean-style waistband with button closure
- Slack-style front pockets and set-in hip pockets

**PT32 Pant**  
Waist 28 - 52

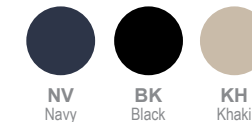


## Industrial Cargo Pant

8 oz. Twill  
65% Polyester / 35% Cotton

- Touchtex® technology
- Updated utility-style cargo pants offer a relaxed fit
- Slack-style front pockets and two set-in hip pockets
- Two bellow cargo pockets with pocket flap and button closures

**PT88 Pant**  
Waist 28 - 44

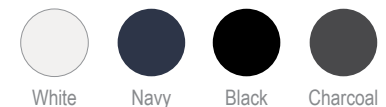


## Durakap Industrial Pant

7.5 oz. Twill  
65% Polyester / 35% Cotton

- Touchtex® technology
- Traditional easy fit
- Jean-style waistband with button closure for a comfortable fit
- Slack-style front pockets and two set-in hip pockets

**PT20 Pant**  
Waist 28 - 60



# Coats Smocks & Aprons



## Shop Coat

- 7.25 oz. Twill  
65% Polyester / 35% Cotton
- Five concealed grippers
  - One-piece notched lapel
  - Two chest pockets and two lower pockets
  - Side vent openings and back vent
  - 43.75" length (based on size 42)

**KT30 Shop Coat**  
Size 36 - 58



PB  
Postman Blue



## Lapel Counter Coat

- 5 oz. Performance Blend Poplin  
80% Polyester / 20% Combed Cotton
- One-piece, lined collar with notched lapel
  - Left breast pockets and two lower pockets
  - Bartacked pencil stall
  - Blazer styling with rounded front hem
  - Long lengths available (white only)

**KP10 Counter Coat**  
Size XS - 4XL (WH)  
S - 3XL (LB, NV)



NV  
Navy



## Specialized Lapel Counter Coat

- 5 oz. Performance Blend Poplin  
80% Polyester / 20% Combed Cotton
- One-piece, lined collar with notched lapel
  - Two lower outside pockets
  - Square-hemmed front
  - 30" back length on size medium

**KP16 Counter Coat**  
Size S - 3XL



## Universal Shop Coat

- 7.5 oz. Pre-cure durable press  
65% Polyester / 35% Cotton
- Back vent
  - Side vent openings
  - Two lower pockets
  - Five concealed gripper front
  - Two breast pockets with pencil stall in left
  - One-piece, notched lapel with topstitched collar
  - 43.75" length

**1751 Shop Coat**  
Size 36 - 58



NV  
Navy



## Gripper-Front Butcher Coat

- 65% Polyester / 35% Cotton
- Traditional fit with six-gripper front closure
  - Side vent openings
  - Interior left chest pocket
  - Exterior lower pockets
  - 44.75" back length on size medium

**KT18 Butcher Coat**  
Size S - 3XL



WH  
White

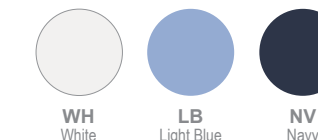


## Lab Coat

- 5 oz. Performance Blend Poplin  
80% Polyester / 20% Combed Cotton
- Left chest pocket with pencil stall and two lower pockets
  - Lined notched lapel collar
  - Side vent openings
  - Princess seams on front and back (KP15)
  - 41.5" back length on all men's sizes;  
38.25" back length on women's medium
  - Long lengths available (KP14NV, KP14WH, KP18WH)

**KP14 Men's Five-Button**  
Size 32 - 60 (WH)  
36 - 54 (LB)  
36 - 56 (NV)

**KP18 Men's Five-Gripper**  
Size S - 4XL (WH)



WH  
White

LB  
Light Blue

NV  
Navy

“ In my 26 years as a small business owner I've had the opportunity to work with most of the national uniform carriers and, in my experience, none of them have been able to meet my expectations like ITU AbsorbTech. ”



**Mike Duesing,**  
Owner,  
Advantage Freight





### Collarless Butcher Wrap

100% Polyester

- Reversible self-tie closure
- Three-quarter sleeves
- Interior left chest pocket and two exterior lower pockets
- 37" back length on size medium

### WP10 Wrap

Size S - 4XL



RB  
Royal Blue



### Tech Coat

- 4 oz. Warp Knit  
94% Texturized Polyester /  
6% Carbon Suffused Nylon
- Six-gripper front keeps
  - Anti-static material
  - One-piece, notched lapel
  - Left breast pocket, two lower pockets
  - MEETS ESD STM 2.1-1997 TEST METHODOLOGY.

### KK28 Tech Coat

Size S - 4XL



EB  
Electric Blue



### Dairy Apron

Polyester/Cotton Twill

- Full-size coverage
- Extra long self-ties to withstand everyday use
- 30"W x 34"L

### 3000 Apron

Size One size



White



Burgundy



Navy



Black



### Dairy Waist Apron

Polyester/Cotton Twill

- 28" W x 33" L

### 3050 Apron

Size One size



White



### Women's Smock

5 oz. Poplin  
80% Polyester / 20% Combed Cotton

- Roomy with 3/4 sleeve
- Button front
- Lined, notch lapel
- Two lower patch pockets

### TP31 Smock

Size S - 4XL



WH  
White



LB  
Light Blue



NV  
Navy



NEW

### Gripper-Front Butcher Coat with Knit Cuffs

- 100% Polyester
- Six-gripper front, knit cuff, and no side vents
  - Pocketless design
  - One piece, notched lapel
  - This garment is buttonless in accordance with food processing and healthcare regulations.

### KS60 Butcher Coat

Size S - 5XL



WH  
White



### Denim Safety Apron

100% Cotton

- Safety snaps on neck and waist
- One top swing micrometer pocket and one lower pocket

### 7423MT Apron

Size One size



Navy Denim



### Toolmaker's Apron

8.75 oz. Unbleached Drill  
100% Cotton

- Two large, deep bottom pockets
- Top ruler or pencil pocket
- One swing micrometer pocket
- Brass grommets
- Separate tie tapes

### AC20 Apron

Size One size



Natural

# Flame Resistant

## PPE Category 2 (CAT2) Garments

As the standard for electrical safety in the workplace, NFPA 70E is designed to help you properly identify potential workplace hazards, better understand and assess those risks, and determine which PPE is appropriate for each task. In the NFPA 70E 2015 edition, there are several significant updates, including a very important change in the terminology around PPE classifications.

Specifically, the industry's long-used HRC (Hazard Risk Category) designation has been eliminated and replaced by the term "PPE Category." You will also notice that "HRC 0" has been removed from the table of arc-related clothing requirements. Please note that PPE CAT1, CAT2, CAT3 and CAT4 (formerly HRC1, HRC2, HRC3 and HRC4) will maintain the same requirements and minimum arc ratings as they had before.

**CAT2** The FR garments in our rental program meet the requirements of PPE Category 2 (CAT2) with a required minimum ATPV of 8 cal/cm<sup>2</sup> in the NFPA 70E 2015 Edition.

**NFPA 2112** The FR garments in our rental program meet the requirements of NFPA 2112 Standard of Flame resistant garments for Protection of Industrial Personnel Against Flash Fire, 2012 Edition.

## CAT2 Brands



**Bulwark® is a trusted FR brand born on the frontlines of the Canadian oil fields more than 42 years ago.**

- Bulwark tracks every stitch of every garment across 60 manufacturing touch points. From this obsessive devotion to information management comes total visibility of the entire supply chain. And an assurance that what bears the Bulwark patch makes good on its pledge.
- Bulwark brings 42 unrivaled years of proven technical leadership and industry insight to better advance their common cause and ultimate calling. Saving lives.



**Spentex® is a premium FR garment offered exclusively by ITU AbsorbTech with the following benefits:**

- **Superior Protection** - In heat and stress tests (NFPA 2112/ASTM 1930), Spentex® FR outperformed traditional FR fabrics.
- **Long Lasting** - Spentex® FR has achieved the highest rating or resistance to UV degradation and maintains its shape and appearance over time.
- **Breathability and Moisture Wicking** - Spentex® FR has superb wicking capabilities and unsurpassed breathability.
- **Light, Cool Fabric** - With a weight of only 6 oz., it is the most lightweight, highest performing FR garment on the market.



### Work Shirt - EXCEL FR® Comfortouch®

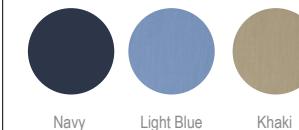
Flame-resistant, 7 oz. (235 g/m<sup>2</sup>)

88% Cotton / 12% Nylon Arc

- Rating (ATPV) = 8.6
- NFPA 70E CAT2
- Two-piece, lined collar
- Two chest pockets with button flap closures and sewn-in pencil stall
- Hemmed front with button closure
- One-piece, lined cuff with button closure
- Sleeve vents

### SLW2 Work Shirt

Size S - 3XL



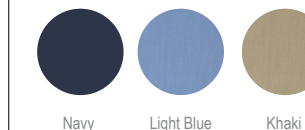
### Dress Uniform Shirt FR CoolTouch® 2

Flame-resistant, 7 oz. (235 g/m<sup>2</sup>), 48% Modacrylic / 37% Lyocell / 15% Aramid (khaki and light blue), 45% Modacrylic / 35% Lyocell / 20% Aramid (navy)

- Arc Rating (ATPV) = 9.0 Light Blue, Khaki; 10.1 Navy
- NFPA 70E CAT2
- Gusset side seam for ease of movement
- Banded, topstitched, button down collar
- Two chest pockets with button flap closures and sewn in pencil stall
- Placket front with button closure
- Tailored sleeve placket
- Topstitched cuff
- Straight back yoke

### SMU Work Shirt

Size S - 3XL



### Spentex® Men's Work Shirt

Flame Resistant,

6 oz. Spentex® NGI 2/1 Twill

- Arc Rating (ATPV) = 9.3
- NFPA 70E CAT2
- Fabric and trims are NFPA 2112 UL Certified
- Button-down collar
- Seven button placket
- Double button down pockets

### 162790 Work Shirt

Size L - 3XL



## Safety & Care for FR Garments

Each type of Flame-Resistant fabric requires special safety and care considerations. For example, garments cannot be treated with chlorine bleach or liquid non-chlorine bleaches, starch, fabric softeners, and other home laundry

additives. When washed by the prescribed industrial laundry procedures, the durability of the flame resistance of these garments is guaranteed for the useful wear life of the garment.

At ITU AbsorbTech, we adhere to strict process standards to ensure your garments are laundered and repaired properly every time.



**CLASSIC FIT**

This traditional fit sits at the natural waist and has a slimmer leg opening that will fit over boots.

**CAT2**

**Classic Fit Pre-Washed Denim Jean - EXCEL FR®**

Flame-resistant, 14.75 oz. (500 g/m<sup>2</sup>)  
100% Cotton Denim

- Arc Rating (ATPV) = 20.7
- NFPA 70E CAT2
- One-piece waistband with button closure
- Five jean style pockets
- Two-needle felled seam construction
- Soft pre-wash for comfort and look
- Classic fit is traditional, sits at the natural waist and has a slimmer leg opening that will fit over boots

**PEJ4DW Jean**  
Waist 28 - 50 EVEN



Blue Denim



**CT**

**DUNGAREE WITH LOOSE FIT**

This fit sits at the natural waist and has a loose seat and thigh with a wider leg opening.

**CAT2**

**Pre-Washed Denim Dungaree - EXCEL FR®**

Flame-resistant, 14.75 oz. (500 g/m<sup>2</sup>)  
100% Cotton Denim

- Arc Rating (ATPV) = 20.7
- NFPA 70E CAT2
- One-piece waistband with concealed button closure
- Five jean style pockets
- Two deep scoop pockets
- Two oversized reinforced hip pockets
- Rule pocket on right leg with wrap-around utility pocket
- Hammer loop on left leg
- Utility loop on back under waistband
- Triple-needle felled outseam
- Loose fit sits slightly below the natural waist and has a loose seat and thigh with a wider leg opening

**PEJ8DW Jean**  
Waist 28 - 50 EVEN



Blue Denim



“ With ITU AbsorbTech, the route person who delivers the uniforms each week takes the time to talk to me about any concerns or changes that may have occurred. Our account rep schedules quarterly reviews with us to keep us abreast of our costs, usage and any news about ITU AbsorbTech. He implemented a plan of action to have the route person alert me to any person not turning in uniforms routinely - very helpful in controlling costs.

We appreciate the great service, good quality and especially the caring people that represent ITU AbsorbTech. They value your business and it shows.



**Jim Hamilton,**  
Supervisor  
Vita Plus Inc.



**CAT2**

**Premium Coverall EXCEL FR® ComforTouch®**

Flame-resistant, 7 oz. (235 g/m<sup>2</sup>) Twill  
88% Cotton / 12% Nylon

- Arc Rating (ATPV) = 8.6 calories/cm<sup>2</sup>
- NFPA 70E CAT2
- Two-way concealed Nomex® taped brass break-away zipper, concealed snap at top of zipper and at neck
- Mandarin style stand-up, two-way safety collar
- Concealed snap closure on sleeve cuff
- Elastic waist inserts
- Two front swing pockets are topstitched and lined
- Two patch chest pockets with flaps and concealed snap closure
- Two patch hip pockets have single concealed snap closure
- Left sleeve pocket
- Deep-pleated action back
- Side vent openings with snap closure
- Rule pocket on right leg

**CLB6 Coverall**

Size Regular 38 - 58  
Long 42 - 58



Navy



**CAT2**

**EXCEL FR® ComforTouch® Work Pant**

Flame-resistant, 9 oz. (305 g/m<sup>2</sup>) Twill,  
88% Cotton / 12% Nylon

- Arc Rating (ATPV) = 12.2
- NFPA 70E CAT2
- Interlined waistband with button closure
- Two slack style front pockets + Two set-in hip pockets
- Left hip pocket with button closure

**PLW2 Work Pant**

Waist 28 - 50 EVEN



Navy



**CT**

**CAT2**

**CoolTouch® 2 Work Pant**

Flame-resistant, 7 oz. (235 g/m<sup>2</sup>)  
45% Modacrylic / 35% Lyocell / 20% Aramid

- Arc Rating (ATPV) = 10.1
- NFPA 70E CAT2
- Interlined waistband with button closure
- Two slack style front pockets
- Two set-in hip pockets +
- Left hip pocket with button closure

**PMW2 Work Pant**

Waist 28 - 50 EVEN



Navy

# Jackets & Coveralls

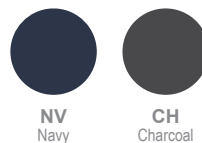


## Perma-Lined Panel Jacket

- 7.25 oz. Twill  
65% Polyester / 35% Cotton
- Permanently lined with black 100% nylon taffeta
  - Two-piece, topstitched collar with sewn-in stays
  - Two lower inset on-seam pockets and utility pocket on left sleeve
  - Hip-length
  - Long lengths available

## JT50 Panel Jacket

Size S - 6XL

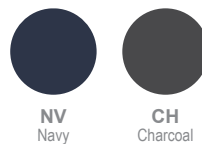


## Perma-Lined Solid Team Jacket

- 7.25 oz. Twill  
65% Polyester / 35% Cotton
- Permanently lined with black 100% nylon taffeta
  - Rib knit collar, cuffs and waistband
  - Two lower inset slash pockets and utility pocket on sleeve
  - Mid-length
  - Long lengths available

## JT38 Team Jacket

Size S - 6XL

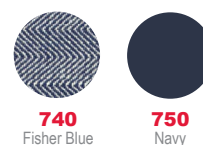


## Universal Coveralls

- 10 oz. Fisher Cloth or 8.5 oz. Twill  
100% Cotton
- Two upper patch pockets with concealed pencil pocket on left side, two hip patch pockets, two front swing pockets, ruler pocket on right side
  - Two side access openings
  - Banded waistband
  - Sized to be worn over clothing
  - Concealed rust-proof brass button front closure and cuff with vent

## 161200 Coveralls

Size 34 - 60 (Long available)



## Anti-Static Operations Coverall

- 4 oz. Warp Knit  
98% Texturized Polyester / 2% Carbon Suffused Nylon
- Sized to be worn over clothes
  - Military-style collar with gripper at neck
  - Action back
  - Two set-in pockets, chest pockets and patch hip pockets
  - Rule leg pocket
  - Short and long lengths available

## CK44 Coveralls

Size S - 3XL



## Twill Coverall

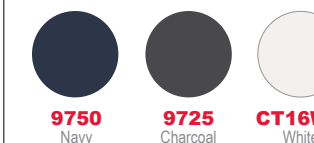
- 7.25 oz. Twill  
65% Polyester / 35% Cotton
- Gripper at top of two-way brass zipper and lapel
  - Two set-in front pockets
  - Patch hip and chest pockets and rule leg pocket
  - Long lengths available (CT10)

## TC01 Chest Pockets

Size 34 - 62 (NV, BN, CH)

## TC02 No Chest Pockets

Size S - 3XL (WH)




# Identity Options




**Company Logo**  
Typically placed on left chest

**American Flag (Stock Emblem)**  
Typically placed on left sleeve

**Name tag**  
Typically placed on right chest

  
Estimated cost comparison. Please see your representative for typical cost ranges.  
  
Through StraightUp!™ pricing, there is no application charge for most emblems.

**Embroidered Name Tag**  
*Embroidered name on stock emblem*




- **Design Options:** We stock white with navy or red border; Custom colors available
- **Size:** 1-1/2" x 3-1/2"
- **In-house production!** This option provides quicker turnaround
- **Minimum order:** None

**Color Xpress**  
*Dye-printed logo on stock emblem*




- **Design Options:** White or colored background. Choose a logo, name or both. Stock designs available
- **Size:** Several size options
- **In-house production!** This option provides quicker turnaround
- **Minimum order:** None

**Special Text Emblem**  
*Embroidered company name on stock emblem*




- **Design Options:** Limited color and complexity. Company names or title.
- **Size:** 2-1/2" x 4-1/2" or 2" x 4"
- **In-house production!** This option provides quicker turnaround
- **Minimum Order:** None

**Embroidered Emblem**  
*Embroidered logo on stock emblem*




- **Design Options:** Made to customer's specifications to match logo. Multiple colors available.
- **Size:** Available in rectangle, oval and circle
- **Minimum Order:** None

**NTrans**  
*Highly detailed, printed heat transfer*




- **Design Options:** Can be used for highly detailed work, great alternative to silk screening for direct purchase garments
- **Size:** 1" x 1" to 8" x 11"
- **Minimum Order:** 12

**Stock Emblem**  
*Embroidered stock logo or American flag*



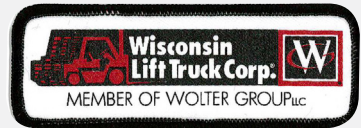
- **Stock Options:** Over 60 stock job title and company logos available, including major vehicle manufacturers. American flag also available.
- **Size:** 2" x 4" or 3" round (approximate)
- **Minimum Order:** None

**PennStitch**  
*Embroidered, heat-sealed logo*




- **Design Options:** Stitched background typically matches the color of the shirt. Logo is embroidered on top of the background to blend nicely
- **Size:** 1-1/4" x 4"
- **Minimum Order:** 48

**Silk Screen Emblem**  
*Silk screen inks on a polyester emblem*




- **Design Options:** Silk screen up to 4 colors, variety of background and border options
- **Size:** Available in rectangle, oval and circle. Multiple sizes.
- **Minimum Order:** 48

**CustomBroidery**  
*Embroidered, heat-sealed, die-cut logo*




- **Design Options:** Look of direct embroidery with a logo or design. Not available for individual names
- **Size:** Laser cut to shape of logo
- **Minimum Order:** 50

**High Visibility Emblem**  
*Made with fluorescent material and thread*




- **Design Options:** Available in orange and yellow background. Made to your specifications to match logo
- **Size:** Rectangle, oval or circle
- **Minimum Order:** 24

**PennEdge Emblem**  
*Made with shirt fabric and stitched border*



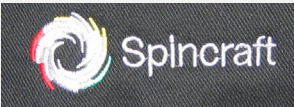
- **Design Options:** Made to your specification to match logo
- **Size:** Available in rectangle oval and circle, multiple sizes
- **Minimum Order:** 50

**Flame Resistant Emblem**  
*Logo embroidered directly on garment*



- **Design Options:** White or colored background. Made to your specification to match logo.
- **Size:** Rectangle, oval or circle. Multiple sizes.
- **Minimum Order:** None

**Direct Embroidery**  
*Logo embroidered directly on garment*



- **Design Options:** Use a logo, design, name, title, department or combination
- **Size:** Made to your specifications. Some limitations on text and logo size
- Only available with cancellation agreement

# Understanding the True Cost of a Garment Rental Program

Garment rental program pricing can be intimidating and confusing. When comparing programs from multiple suppliers, there is not always a simple “apples to apples” comparison to understand the true cost of a garment program.

Always get the facts and know what you are getting into with any garment program. To help simplify that process, we outline the different components that typically go into a garment rental program and how they compare to ITU AbsorbTech’s StraightUp!™ Billing.

## Compare Garment Program Costs

	Typical National Laundry	ITU AbsorbTech StraightUp!™
<b>Unit Price</b>	Charge a weekly “unit price” for each garment in inventory.	Charge a weekly “per wearer” cost.
<b>VS</b>		
<b>Service Fees</b>	Can represent over 25% of your total cost! Managing and budgeting for your program can be difficult when a significant portion of your cost is unpredictable and difficult to track.	No extra service fees so you can budget for the annual expense of your program with assurance.
<b>VS</b>		
<b>Damage Charges</b>	Can be a huge expense at 100% of the garment replacement rate, even if the garment is at end of its useful life.	Charges are pro-rated for the first 24 months with no charge after 24 months. Applicable loss and damage charges are <u>always</u> reviewed with you prior to invoicing.
<b>VS</b>		
<b>Garment Insurance</b>	You pay a weekly fee per employee instead of incurring a loss or damage charges. Almost always more costly than actual damage that may have been incurred.	We do not believe these programs are a good value for our customers because they cost significantly more than the cost of the program.

“ Our regular route driver is extremely conscientious and attentive to our needs. ITU checks the garments and lets me know (actually shows me) when a garment is torn and may pose a safety risk. I have been extremely satisfied with the quality of the product, as well as the attentiveness of our regular delivery driver. ”

Verango Steel

## The StraightUp!™ Difference!

Simple, honest, and fair billing helps you easily budget for the annual expense of your garment program

Fee Type	National Laundry	StraightUp!™ AbsorbTech
Garment Prep Charge	Yes	No
Name Charge	Yes	No
Name Application Charge	Yes	No
Emblem Charge	Yes	No
Emblem Application Charge	Yes	No
Locker Maintenance Charge	Yes	No
Oversized Garment Charge	Yes	No
Minimum Wearer Charge	Yes	No
Repair Charge	Yes	No
Laundry Bag	Yes	No
Hanger Stand	Yes	No
Re-stock Charge	Yes	No
Damage Charges	100 %	Pro-rated

**StraightUp!™ Invoice**  
All loss and damage charges are clearly listed at the top of the invoice.

ITU AbsorbTech® Cleaner. safer solutions for industry		Invoice #:	74155723					
		Invoice Date:	12/04/2014					
		Page #:	1 of 1					
Bill to:	ABC Manufacturing 123 N. 96th Ave. New Berlin, WI	Ship to:	ABC Manufacturing 123 N. 96th Ave. New Berlin, WI					
Account #:	123456-001	Billing Type:	CHG30 Delivery					
Route:	199							
FREQ	ITEM	DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT	INVENTORY		
		DAMAGED - JIM WILSON SHIRT NAVY	1	\$XX.XX	\$XX.XX	1		
		LOSS/REPL - TOM HARRIS SHIRT NAVY	7	\$XX.XX	\$XX.XX	7		
		LOSS/REPL - TOM HARRIS PANT NAVY	11	\$XX.XX	\$XX.XX	11		
F4	R162511	JOE MILLER SHIRT	11	\$XX.XX	\$XX.XX	11		
F4	R162610	JOE MILLER PANT	11	\$XX.XX	\$XX.XX	11		
F4	R162511	BEN SMITH SHIRT	11	\$XX.XX	\$XX.XX	11		
F4	R162610	BEN SMITH PANT	11	\$XX.XX	\$XX.XX	11		
F4	R162511	MIKE JONES SHIRT	11	\$XX.XX	\$XX.XX	11		
F4	R162610	MIKE JONES PANT	11	\$XX.XX	\$XX.XX	11		
F4	R162511	BOB BROWN SHIRT	11	\$XX.XX	\$XX.XX	11		
F4	R162610	BOB BROWN PANT	11	\$XX.XX	\$XX.XX	11		
F4	R162511	JOHN ROBERTS SHIRT	11	\$XX.XX	\$XX.XX	11		
F4	R162610	JOHN ROBERTS PANT	11	\$XX.XX	\$XX.XX	11		
F4	R162511	PAUL DAVIS SHIRT	11	\$XX.XX	\$XX.XX	11		
F4	R162610	PAUL DAVIS PANT	11	\$XX.XX	\$XX.XX	11		
SUBTOTAL:		\$XX.XX	SALES TAX:		\$0.00	PAY THIS AMOUNT:		\$XX.XX

“ Pricing and charges were issues with our previous provider. What I like about ITU AbsorbTech’s program is their StraightUp! pricing. Our rep and driver handles all issues for us. Our Account Manager and Route Driver are great to work with. ITU AbsorbTech saves Zimbrick money from our previous provider, and they are great to work with. ”

Paul Esse,  
Parts and Service Director,  
Zimbrick BMW

## Our Customer Response Center

- Empowered to answer questions and manage your requests quickly.
- Speak to a live person.
- 85% of all customer requests fulfilled immediately
- Experienced team with average tenure of 15 years.

888-729-4884 or  
CRC@ITUAbsorbTech.com

## Family of Services

For over 80 years, ITU AbsorbTech has provided managed service programs for launderable, reusable textile products in support of cleaner, safer and more productive work environments.



## Request a Complimentary Trial

The best way to truly experience the superior quality of our garments is to try them out!

Put our garments “to the test” and experience firsthand the superior fit, comfort, breathability, moisture control, and overall quality of our garments with a complimentary trial. Ask about getting started today.

**Jose,**  
Route Service  
and Sales  
Representative

11 years  
ELK GROVE VILLAGE, IL



*Family-Owned and Operated Since 1930*

888-729-4884 ■ ITUAbsorbTech.com

Neenah, New Berlin, South Bend, and Titusville processing facilities registered to **ISO 14001:2004**.  
South Bend processing facility also registered to **ISO 9001:2008**.