

# The Fort Point REPORT



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THE OFFICIAL NEWSLETTER OF

**NAI**Hunneman

Committed to Boston, Connected to the World.

**FALL** 2017

# What's Happening at NAI Hunneman

## NEXT COMPANY EVENT - THURSDAY, OCTOBER 26, 2017:

Celebrate Fall at NAI Hunneman – Please join us in the fourth floor kitchen to enjoy the fall weather and some fall classics: The World Series and Football! The festivities will start at 3:00pm and feel free to bring in your favorite appy!

## CLIENT HOLIDAY PARTY - THURSDAY, DECEMBER 7, 2017:

Fall has just begun, but the holidays are right around the corner! The NAI Hunneman client holiday party will be held at 303 Congress Street on Thursday, December 7th from 5:00 - 8:00 PM. If you are not attending with a client, the office will close at 3:30 PM to set up for the party.

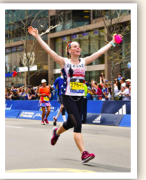
## COMPANY HOLIDAY PARTY - THURSDAY, DECEMBER 14, 2017:

Save the date! The NAI Hunneman company holiday party will take place at Bostonia Public House (131 State Street, Boston) on Thursday, December 14th from 6:00 - 10:00 PM. Come and celebrate the season with your coworkers!



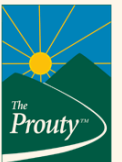
## HUNNEMAN CARES

**GLENNE BACHMAN** took part in her second straight **BOSTON MARATHON** finishing with a time of 4 hours, 15 mins. Glenne also once again ran in support of **BOSTON'S FIREFIGHTING COMMUNITY**. Glenne raised over **\$8,000** as part of the effort to provide another research grant for fireproof fire-hoses, continue to support cancer awareness and prevention, and provide support and awareness for post-traumatic stress that firefighters face.



**DAVE FINNEGAN AND JAY BURNS COMPLETED THE 100-MILE BIKE TO THE BEACH**, a one-day ride from Boston to Newport that raises funds for Autism awareness. Dave and Jay rode as part of team **CROSSROADS** which raised over **\$37,000** making team Crossroads the **#1 FUNDRAISING TEAM IN NEW ENGLAND** and the #4 fundraising team nationally. Jay and Dave each raised over **\$8,000** and were the top two fundraisers in New England (Jay #1 and Dave #2).

**CATHY MINNERLY** participated in the **PROUTY RIDE**, a **50-MILE BIKE RACE** that takes place in Hanover, NH. The proceeds from the event benefit the **NORRIS COTTON CANCER CENTER (NCCC)**, one of the finest cancer research and treatment facilities in the country. This year's ride marks her **12TH TIME PARTICIPATING IN THE PROUTY** to support a cause that is near and dear to her heart. The last three years have been especially important to her as she has done the ride in honor of her best friend Sarah who fought and sadly lost a courageous battle with Stage 4 Lung Cancer in April of 2015.



## It's a Girl!

**CONGRATULATIONS** to **STU PRATT** and his **WIFE MALLIE** on the birth of their **BABY DAUGHTER ALTHEA** this September!

## Looking Back: Summer Outing with Codzilla & Tia's

On August 24th, NAI Hunneman closed out the summer with our annual company outing. This year's activity was even more thrilling than last year's Red Sox Game - an exciting trip on Boston's Codzilla boat ride, followed by drinks and snacks at Tia's. A great time was had by all. Thanks for attending and thank you to Ashley and Lauren for organizing such a great event! Until next summer!





## Notable Deals

1 **THE URBAN ADVISORY GROUP** completed three transactions totaling over 25,000 SF:

- Neurala – 8,487 SF – 51 Sleeper Street in Boston
- InCrowd – 10,501 SF – Riverworks in Watertown
- WPI – 6,400 SF – 303 Congress Street in Boston

2 **OUR SOUTH TEAM** recently completed the lease up of Walpole Park South with a 10,024 SF lease with Mass Machine. The South Team was also involved in two sale transactions:

- They represented purchaser Dr. Ryan Welter in the \$8.3 million acquisition of 20 Carematrix Drive in Dedham and were also named leasing agents for the building.
- They also represented the seller and procured the buyer for 750 Union Street in Franklin which will be redeveloped into a medical office building.

3 **OUR CAPITAL MARKETS TEAM** completed several transactions including:

- \$9.5 Million Sale of The Willows in New Bedford, an 89-unit apartment complex
- \$11.65 Million sale of two single-story retail buildings on Highland Ave in Needham

4 **TREY AGNEW** completed the \$6.2 Million sale of 777 North Shore Road in Revere to Alterra.

5 **THE NORTH TEAM** sold 306 Newburyport Turnpike in Rowley to The Peabody Essex Museum for \$7 Million. The team also completed an 11,000 SF lease at 21 Alpha Road in Chelmsford and a 5,300 SF lease at 5 Technology Park in Peabody.

6 **STEVE JAMES AND PAT GRADY** represented the University of Southern California's Innovation Science Institute in a 7,997 SF lease at 890 Winter Street in Waltham.



## New Properties Under Management PORTFOLIO NOW 6.4 MSF

1

**CITY OF BOSTON**  
1010 Massachusetts Avenue - Boston  
220,770 SF Office Building

2

**GRANDER CAPITAL**  
108 Myrtle Street Quincy  
171,957 Office Building



## New Assignments

• The North Team has picked up several new Landlord assignments totaling over 100,000 SF:

**304 Cambridge Road, Woburn** – 60,000 SF Class A office space (Martignetti Real Estate)

**660 Main Street, Woburn** – 11,750 SF (Tocci Building Company)

**20 North Avenue, Burlington** – 29,776 SF class A office space (sublease for Altran)

- **800 John Quincy Adams Road, Taunton, MA** – Landlord rep (suburban)
- **792 & 800 South Main Street, Mansfield, MA** – Office investment sale
- **40 Warren Street, Charlestown, MA** – Office investment sale



## What do I do with my printed paystub?

Don't worry about it - we are paperless now! All NAI Hunneman employees should have received an email from our CFO Bill McIntyre about our enrollment in Heartland Payroll along with all the necessary information to set up your online account. The new system has some exciting new features that will make it easier to access current and historical paycheck information as well as obtaining your W-2 come tax time. If you have any questions please reach out to Bill or Ashley Melanson.



## NEW HIRES

### CORPORATE

- [Heather Chapman](#)  
Graphics Manager
- [Casey McDonald](#)  
Receptionist
- [Ian Hoser](#)  
Research

### LEASING & ADVISORY SERVICES

- [Jason Roth](#)  
Urban Advisory Group

### CAPITAL MARKETS

- [Bill Rand](#)  
Financial Analyst

### PROPERTY MANAGEMENT

- [Amy Kirchner](#)  
Senior Property Accountant
- [Ethan Miller](#)  
Real Estate Administrator
- [Adam Leonard](#)  
Real Estate Administrator



## WORK ANNIVERSARIES

Please take a moment to extend **best wishes** to the following colleagues who are celebrating NAI Hunneman Anniversaries...

OCTOBER	Year	NOVEMBER	Year	DECEMBER	Year
MAY CHAN	2012	MARK CONSOLI	2002	ANDREW KAEYER	2003
MARK HALL	1990	HENRY LIEBER	2011	CYNTHIA VITALE	2015
LIZ BERTHELETTE	2015	CONNOR HAYES	2015	DAVID GILKIE	2006
MARK SAVAGE	2015	SERGIO DEPAZ	2015	SERGIO DANIEL DEPAZ	2016
STU PRATT	2007			PATRICK GRADY	2014
LAUREN BIXBY	2015				
THOMAS FOURNIER	2014				
JIM BOUDROT	1994				
DAVID TANSINO	2015				
STEVEN SCHAUB	2005				



## BIRTHDAYS

### OCTOBER

MATTHEW DAVIS  
SERGIO DANIEL DEPAZ  
CONNOR HAYES  
CRAIG STODDARD  
CATHERINE BURRELL  
CASSIE DYKES

### NOVEMBER

THOMAS FOURNIER  
HENRY LIEBER

### DECEMBER

MICHAEL DIGIANO  
LESTER CLOUSE  
IAN MCKINLEY  
TREY AGNEW  
MARK CONSOLI  
MICHAEL CALLAHAN  
IAN HOSER  
MICHAEL GIORDANO  
ELLIOTT WHITE

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## SEND US YOUR COMMENTS



Let us know what you like, don't like, and what you want to see more of in the next newsletter.

Email Your Suggestions to:  
[dfinnegan@naihunneman.com](mailto:dfinnegan@naihunneman.com)

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