CELEBRATES

MERRITT'S 50TH ANNIVERSARY

IT'S TIME TO CELEBRATE!

In 1967, Leroy Merritt not only built his first company, he established a family. In honor of our 50th anniversary, we kicked off the year by unveiling a new brand strategy that more clearly, and consistently, articulates our business structure and values. Not only does our new logo system pay tribute to our original logo, it proudly ties our brands together.

But, turning 50 requires a celebration, so we have many exciting events and activities planned! Our Anniversary Bash will take place on Saturday, September 16, at the B&O Railroad Museum from 6-11 p.m. We will celebrate with a casual pig, bull and oyster roast in the museum's pavillion and backyard. The party will include an open bar, DJ, dancing, games and special musical guests. Free parking will be available. Keep your eye out for an email invitation with RSVP instructions.

We won't only have fun outside of the office! From video shoots to sharing interesting facts about Merritt, we will be capturing stories and tidbits to highlight what makes Merritt such a special company. Don't miss our next video shoot on Thursday, June 22, from 6:30-9:30 a.m. in Leroy's Lounge. Breakfast will be provided. Please plan to participate! Need convincing? Take a look at some highlights from previous shoots (https://youtu.be/oULFA41FdYw). We will also be passing out small, fun surprises throughout the year.

Want to win up to \$500? Everyone who submits a fun fact about Merritt will receive a one-of-a-kind Merritt scratch-off ticket and have an opportunity to win \$500, \$100, \$50 or a Dunkin' Donuts gift card! Stay tuned for your chance to participate.

Leroy's generous spirit is the greatest legacy to our company, and we are honored to carry on this tradition. So, in honor of Leroy, Merritt will donate \$50 to a charity of each employee's choice. We will begin to accept requests in June. Please confirm your charity has 501c3 status before submitting your selection. Don't have a charity in mind? No problem! We proudly support a variety of organizations each year and would be happy to help you make a decision. Here are just a few of our partner organizations Merritt supports within our charitable mission: House of Ruth, Samaritan Woman, Araminta Freedom Initiative, Baltimore Child Abuse Center, Camp Opportunity, and The Family Tree.

Of course, we wouldn't be celebrating our golden anniversary without the support of our customers. So, all of our customers will be treated to a visit from our Anniversary Ice Cream Truck as a way of saying 'thank you' for their business. Customers will also be encouraged to participate in a logo scavenger hunt and asked to submit 'happy anniversary' videos on social media. They, too, will be rewarded with Merritt scratch-off tickets!

The employee newslett features Merritt family announcements, building information, awards and other important notices.

MERRITT

We hope all employees will enjoy and participate. To have something included, please contact Kristen Ketner at kketner@merrittproperties.com



WHAT THINGS COST

A NEW HOME: \$14,260.00
FIRST-CLASS STAMP: \$0.05
A GALLON OF GAS: \$0.33
A DOZEN EGGS: \$0.49
A GALLON OF MILK: \$1.03

★ U.S. PRESIDENT ★
Lyndon B. Johnson

U.S. VICE PRESIDENT
Hubert H. Humphrey

POPULAR FILMS

THE DIRTY DOZEN
YOU ONLY LIVE TWICE
CASINO ROYALE
A MAN FOR ALL SEASONS
THOROUGHLY MODERN MILLIE

ROLLING STONE began publication. The first issue sold about 5,000 copies.

Tens of thousands of Vietnam War protesters marched in Washington, D.C.



3.485 BILLION

Monterey International Pop Music Festival in California featured some of the 60's icons including Jimi Hendrix, The Who, Janis Joplin, Simon & Garfunkel and the Grateful Dead

AVERAGE INCOME PER YEAR

\$7,300

11967

BACK IN

Dr. Christiaan N. Barnard and a team of South African surgeons performed the world's first successful human heart transplant



THURGOOD MARSHALL became the first black justice on the Supreme Court

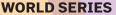
TELEVISION

STAR TREK
GENERAL HOSPITAL
BEWITCHED
THE BEVERLY HILLBILLIES
THE LUCY SHOW
JEOPARDY!

SPORTS

SUPER BOWL

GREEN BAY DEFEATS KANSAS CITY (35-10)



ST. LOUIS CARDINALS DEFEAT BOSTON RED SOX (4-3)



NBA CHAMPIONSHIP

76RS DEFEAT WARRIORS (4-2)

STANLEY CUP

TORONTO DEFEATS MONTREAL (4-2)

MUSIC

TO SIR WITH LOVE

Lulu

WINDY

The Association

I'M A BELIEVER

The Monkees

LIGHT MY FIRE

The Doors

STRAWBERRY FIELDS FOREVER

The Beatles

PENNY LANE

The Beatles

CAN'T TAKE MY EYES OFF YOU

Frankie Valli

RESPECT

Aretha Franklin

I WAS MADE TO LOVE HER

Stevie Wonder

NEW FACES AROUND MERRITT

PLEASE WELCOME OUR NEWEST MERRITT FAMILY MEMBERS (WHO JOINED US OVER THE PAST YEAR)



Aubree Green joined as a full-time administrative employee. Aubree comes to us from Seven2Twelve, an organization that mentors young African-American girls, where she served as a clerical assistant since 2012. Previously a student at Carver Center for the Arts & Technology, Aubree was an active

participant in the school community. She participated in cheerleading, softball, and served as the basketball manager. Aubree was also a member of the National Art Honor Society, recipient of the Scholastic National Gold Key Award, and served as president of the Black Awareness Club.



Britney Dow joined our Virginia team as a full-time receptionist. Before joining Merritt, Britney worked with the Loudoun County Government, Mental Health, Substance Abuse and Developmental Services, and the Prince William County Community Services Board. She was also a residential instructor

for Grafton Integrated Health Network. Britney graduated from University of Virginia in May of 2013 with a bachelor's degree in Psychology and Religious Studies.



Corey Jones began working in our Virginia office as a new customer service technician. Before joining Merritt, Corey had several customer service-related jobs including sales for Vacation Village Resort, a detailer for Sharp Detail, and a driver for Royal Language. Corey is looking forward to

developing relationships with our customers and being able to develop his skill set.



Bill McAllister joined our Interior Construction department as a superintendent. Bill has many years of experience in the construction industry having worked with Pulte Homes, Dan Ryan Builders, Advantage Homes, and most recently, DR Horton, where he served as a superintendent/customer

service manager since 2014.



Joshua Blanchard joined our Interior Construction department as a laborer. Josh came to us from central Florida where he gained experience in several different professions. Over the last decade, Josh served as a line cook, emergency medical technician, and a laborer for United Scaffold, Inc. Prior

to that, Josh served in the Navy while attending culinary school and was responsible for preparing and serving food to over 4,000 soldiers 7 days a week!



Bobby Lanigan is our newest addition to our leasing team. Bobby came to us from JLL (formerly Colliers Baltimore) where he served as vice president since 2014. Prior to that, he served as territory manager for Arbor Pharmaceuticals in Maryland and as a Major League Baseball pitcher from 2008 - 2013.

While playing professional baseball, Bobby graduated Cum Laude from Adelphi University with a bachelor's degree in Management and was named a "10 Under 10" honoree for the Ten Outstanding Alumni within Ten Years. Bobby is the founder of the Kevin Lanigan Memorial Scholarship Foundation, a committee member of Stella Maris, and has served as a public speaker for the Minnesota Twins.



Doretta Lane joined the Merritt team as a construction administrator in the Baltimore office and is now one of our construction accountants. She comes to us from Shippensburg University where she graduated summa cum laude with a Bachelor of Science degree in Accounting. She worked part time at

Nell's Shurfine Groceries in Hanover, Pennsylvania where she was a cash office representative since 2010. A member of the National Barrel Horse Association since 2002, Doretta is very passionate about horses and spends her free time training and competing. She has won many awards and titles in various NBHA competitions.

NEW FACES AROUND MERRITT

(CONTINUED...)

PLEASE WELCOME OUR NEWEST MERRITT FAMILY MEMBERS (WHO JOINED US OVER THE PAST YEAR)



Patrick Huhra joined the construction group as a project manager. He came to us from Huhra Homes where he served as a project manager and also performed digital marketing from June 2010 - January 2016. Prior to that, he worked as a summer jobsite construction manager with Barrington Mill Works from 2007 -

2009. Patrick graduated from James Madison University with a Bachelor of Business Administration Management degree and a concentration in Technology, Innovation, and Entrepreneurship.



Jill Cochran is the newest addition to Merritt's Human Resources team. Jill joined the Merritt family as a customer service admin in 2015 and proved to be an asset to the organization. Though our customer service team is sad to lose her, we are certain her payroll experience and her background in customer service

have given her a great foundation to become a valuable HR team member.



Noelle Hewitt joined our marketing team to focus on digital marketing and public relations. She will spend 80-90% of her time working on Merritt Properties and Merritt Construction Services, and the other 10-20% supporting the clubs with PR and promotional copywriting. Noelle is originally from the Baltimore

area and graduated from Boston University where she played Division 1 lacrosse. She previously worked as the director of marketing and communications for St. Paul School for Girls and Maryvale Prep and as a PR account executive at Sandy Hillman Communications. Noelle is a board member of Volunteering Untapped.



Delfina Kelly joined our construction group in a business development role. Delfina received a degree in Mass Communication with a Strategic Public Relations track from Towson University and has 5 years of experience in sales. She comes to us from Tanglewood Conservatories, Ltd. where she served

as a global sales representative since 2012. Prior to that, she worked in a sales role at Interconnect Services for 3 years.



Shaelyn Mullaney joined our Loudoun team where she is taking on a role as a leasing agent and focusing on business development. Shaelyn received a degree in Legal Studies from the University of Tennessee where she was a member of the Delta Zeta sorority and the women's lacrosse team. She has spent

the last two years as a business development leader at Triad Engineering. Prior to that, she spent 5 years with Westport Construction in Sterling, Virginia. Shaelyn is a current member of Construction Leads Group, Women of Washington, and the Loudoun Chamber of Commerce. She spends time doing volunteer work for many organizations, including Toys for Tots, Foundations for Women's Cancer, and Hero's for Homes.



Brian Rollison joined our Loudoun group as an assistant project manager. He comes to us from 4Wave, Inc. where he served as a technical specialist since 2013. Brian graduated Cum Laude from Virginia Tech with a degree in Natural Resource Conservation.



Joey Rotolone joined our Baltimore team as our newest construction accountant. Prior to joining Merritt's team, he was a team lead accountant with AiNET as well as an administrative accounting assistant with Eagle Door Retail and Maintenance. Joey received a Bachelor's of Science degree in Accounting and

Business Administration from Limestone College. While attending Limestone College, he was a member of Kappa Sigma Fraternity and a member of the Limestone men's lacrosse team. He is currently working toward his CPA certification.



Vincenzo "Vinny" Tirenna joined our construction department as a construction foreman. He comes to us from G&T Professional Services and Avena Contracting where he worked with Merritt in the past.



mark your calendar

Office Closed, Monday, May 29
Office Closed, Tuesday, July 4
Merritt Family Picnic, Friday, August 4
Office Closed, Monday, September 4
50th Anniversary Bash, Saturday, September 16
Office Closed, Thursday, November 23
Office Closed, Friday, November 24
Office Closed, Monday, December 25

MERRITT FAMILY PICNIC

TOWSON MERRITT CLUB

Friday, August 4th | 3 - 7 p.m.

We look forward to seeing everyone at this year's Merritt Family Picnic at the Towson Merritt Club pool. Food and beer will be provided. The pool and slides will be open, and we will have cornhole, crafts for the kids and more. A tent with tables and chairs will be available in case of rain.

The Towson Club has large slides which have height requirements and children under the age of 13 must pass the "deep end swim test" in order to use the slides and go into the 10' end of the pool.

For those who have not been to a Merritt pool, please take some time to visit the Club's website and read through the pool rules. Also, please share this information with your guests for the picnic. www.merrittclubs.com

Reminder: While we do invite employees to take a few leftover crabs, we ask that you wait until the end of the picnic (after 7 p.m.) to do so. Please do not take crabs while families are still sitting and eating.

CORPORATE PASSES & TICKETS

Merritt's coporate passes include the National Aquarium, Maryland Science Center, Maryland Zoo, Maryland State Parks, Baltimore Orioles, Baltimore Blast, and Rountop/Liberty/Whitetail ski tickets. Passes are available on a first-come, first-served basis. Kindly remember to return the passes as soon as possible so other employees and their families can enjoy. Please contact Kristen Ketner if you are interested in reserving any of Merritt's corporate passes.

NEXT NEWSLETTER

Do you have something you would like to include in the next employee newsletter? If so, please email the information to Kristen Ketner. We'd love to hear about your family vacations, charity events, or just fun stories about customers or employees.

Merritt wasn't the only major debut in 1967...



Pringles were introduced into the market by Procter & Gamble as an answer to the long standing grievances from the consumers the potato chips about the broken,

greasy and stale chips sold in packets filled with air. It was origionally named as Pringles New-fangled Potato Chips to start with

Hasbro released its new art toy
Lite-Brite





Doritos first sold nationally as a basic corn tortilla chip

Frosted pop-tarts and
Hostess Ding Dongs were
released

Having been tested in a few outlets, **7-11's Slurpees** became available in all locations



S.E. Hinton wrote
The Outsiders,
Hinton was 15
when she started
writing the novel,
but did most of

the work when she was 16 and a junior in high school

Gatorade, the original sports drink, was developed by the University of Florida for their football team.

The first **Boeing 737** took its maiden flight

HAPPY BIRTHDAY!!!

- 5/2 Brendan Byrne
- 5/2 Janet Shuck
- 5/3 Nancy Godoy
- 5/4 Nikkole Watson
- 5/5 Bobby Lanigan
- 5/6 Zach West
- 5/6 Chris Flowers
- 5/6 Doretta Lane
- 5/7 Christa Gomez
- 5/11 Deb Eubank
- 5/13 Scott Longendyke
- 5/15 Mike Passarello
- 5/21 Ted Peapos
- 5/25 Sherri Grill
- 5/26 Beth Meuche
- 5/31 Bill Mcallister
- 6/6 Charles Nickoles
- 6/6 Chad Eckenrode
- 6/6 Scott Dorsey
- 6/6 Liz Tarran-Jones
- 6/9 Delfina Ezcurra
- 6/14 Casey Leonard
- 6/16 Tristan Kesting
- 6/17 Nate Robb
- 6/17 Nate Robb
 6/17 Vince Bagli
- 6/19 Steve Musco
- 6/19 Heather O'Connell
- 6/20 Corey Jones
- 6/22 Karen Crist
- 6/23 John Cantrall
- 6/25 Gordy Holland
- 6/27 Mike Scheiner
- 6/28 Holly Moye
- 7/3 Kristie Anderson
- 7/3 Mindy Redd
- 7/4 Calvin Roff
- 7/8 Miroslav Beno
- 7/8 Joey Campbell
- 7/12 Gary Williams
- 7/14 Carrie Thalheimer
- 7/16 Joe Pilkerton
- 7/17 Jeff Good
- 7/18 Nick Wolf
- 7/23 Carol Horton
- 7/24 Mark Bubczyk
- 7/26 Carl Sprinkel
- 7/27 Gordy Holland Jr.
- 7/27 Tejas Dhami
- 7/28 Ashley Reimer
- 7/31 Meg Truchon

MERRITT'S GROWING FAMILY

John Hostler (Customer Service) and wife Stacy welcomed their third child and first girl, Emily Grace, on April 29, 2016.



Josh Blanchard (Customer Service) and wife Heidi welcomed their daughter, Jillian Wilhelmina Marie, on May 24, 2016.



TJ Hankins (Customer Service) and wife Courtney welcomed Raegan Jean-Louise on August 26, 2016.



Lauren Lindsay (Leasing) and husband John welcomed their second child, Teigen Chatham, on September 12, 2016.



Cristal Pasko (Construction) and husband Chris welcomed their first child, Caleb Christopher, on December 2, 2016.



Kyle Muranaka (Customer Service) and wife Sydni welcomed their second daughter, Georgia Pace, on February 25, 2017



Cody Fenzel (Interior Construction) and his wife Rachel welcomed their son Ashton into the world July 26, 2016.

MERRITT EMPLOYEES OUT AND ABOUT



Robb, Vince and Scott joined by Jonathan Ogden at the Jonathan Ogden Foundation's Golf Tournament.



Sherri Sellers became Mrs. Randy Grill



This is Sandy Goldberg's grandson, David Nathan. He is named after Sandy's late husband David and Sandy's Dad Nathan.



Some of our accounting ladies went to M&T stadium for Ravens' A Purple Evening (Ladies Night Out).



Georgia Muranaka enjoying her Merritt teddy.



Pat Franklin serving up his "Blue Ribbon Cheesesteaks" with Sous Chef Bobby Lanigan



Scott & Carolynne Dorsey at NAIOP Maryland event.



Merritt Halloween 2016

KUDOS:

"I just wanted to say Thank
You for sending Mikey (Mike
Gaumer) over. Mikey has
always taken care of us, and
we appreciate that. Cheers
really thinks he is great.
He sets the standard for
customer service and how to
keep a customer happy. He
has always come in here with
a smile on his face no matter
what we have asked of him.
He is a true asset to Merritt!"

JW Weinschenk Cheers Sports



"Just to pass along. Your guys are always so good to us. Mike was working on the roof and had to move ceiling tiles around. He made a little bit of a mess and he quickly cleaned up!"

Lisa Farmer Riverside Presbyterian Church

"Rich (White) and all the men did a terrific job on my store. They were incredibly quiet and clean. Customers did not even notice they were here! Thank you!"

Betsy Wendell VCK Realty

MESSAGE FROM THE MERRITT GREEN TEAM

Bottled water comes with a cost, for consumers and for the environment. Bottled water is far more expensive than tap water and requires many more resources to be packaged, shipped, and disposed of.

Merritt's Maryland office used 1,680 bottles of water in January.



Here are a few things you should know:

1. Your health: Many of the bottled water brands are simply tap water, from some municipality, put in bottles without specifically removing the pharmaceuticals, pesticides, fluoride, VOCs and water-treatment chemicals. Many other brands of water use extreme measures of filtration, such as reverse osmosis, ion-exchange and distillation, which are cheap ways to remove everything from the water. But removing everything from the water makes it extremely unhealthy for you!

WHY IS ALKALINE WATER GOOD? To keep our blood the right pH, 7.365, we should drink water at a pH of about 9 to 10. Drinking alkaline water helps the body detoxify. Toxins are acids, and to maintain pH balance while you are detoxifying, one needs an abundance of alkaline buffers.

PH OF BOTTLED WATER BRANDS

The following brands of bottled water are shown with their pH-levels from worst to best: Vitaminwater 3.4, Propel Zero 3.5, Propel Fitness Water 3.36, Penta 4.0, Dasani 4.5, Function 5.0, Perrier 5.5, Poland Spring 5.8, Voss 6.

- **2. The bad news about plastic bottles:** Using vast quantities of fossil fuels and water, these bottles are manufactured, filled and shipped around the globe (not a good carbon footprint!). Bottles aren't biodegradable, so what you drink in a few minutes can stick around for a thousand years. Even with recycling efforts, 6 out of 7 plastic bottles consumed in the U.S. are "downcycled"—sent somewhere out of sight and out of mind where, for the next millennia, toxins from degrading plastic containers can leach into watersheds and soil.
- **3. Knowing your numbers.** Water bottles have plastic numbers you can usually see engraved on the bottom. The safer choices among these are water bottles with plastic numbers 2, 4, and 5. They're also the safest bottles to reuse without risk of chemicals leaking out over time. So, be sure to check the plastic number at the bottom of your bottled water before drinking, especially if you plan to reuse the container.

Helpful Websites for More Information:

http://www.mindbodygreen.com/0-11193/7-reasons-to-never-drink-bottled-water-again.html https://www.alkalinewaterplus.com/analyzing-comparing-brands-of-bottled-water/ http://www.moneycrashers.com/bottled-water-vs-tap-water-facts/