

Alabama's Food Industry Finest *Luncheon*

Presented by



★ ★ ★ **October 26, 2016** • **10:00am** ★ ★ ★

The Club • #1 Robert S. Smith Drive • Birmingham, AL 35209

MITCHELL

GROCERY CORP.

A WHOLESALE GROCERY DISTRIBUTION CENTER SERVING INDEPENDENT SUPERMARKETS ACROSS THE SOUTHEAST

Established In 1945, Located In Albertville, Alabama



Mitchell Grocery distributes more than 30,000 items, including a full line of grocery, fresh meat, fresh produce, dairy, frozen food, ice cream, health and beauty care, and deli-bakery items. We offer a full line of Food Club controlled brand items and a second label line of Valu Time products.



Mitchell Grocery offers a broad menu of services to support successful independent supermarkets including:

- Payroll
- Retail Accounting
- Advertising
- Retail Pricing
- Computer Host Support
- New Store Development

For More Information, Please Call 1-800-447-7081

• AGGRESSIVE RETAIL PROGRAMS • WE DELIVER

Alabama's Food Industry Finest Luncheon Agenda

Welcome Attendees

Peter V. Gregerson, Jr., Association Chairman
Alabama Grocers Association

Opening Remarks/Master of Ceremonies

Harold Garrett, Committee Chairman
Alabama's Food Industry Finest

Guest Speakers

Mr. John Merrill, Alabama Secretary of State

Dr. Kevin Elko, Motivational Speaker

Speaker Mac McCutcheon, Alabama House of
Representatives

Lunch

Year Award Presentations

Harold Garrett, Committee Chairman
Alabama's Food Industry Finest

Best Bagging Contest

Robert Gamble, Bagging Chairman
Bunzl Distribution

Alabama Food Industry Finest Sponsorships as of October 14, 2016

Great Seal Sponsors

Coca-Cola Bottling Company United, Inc.
Mitchell Grocery Corporation
Super Foods Supermarkets
Publix Super Markets, Inc.
United - Johnson Brothers of Alabama

State Flag Sponsors

A&R Supermarkets
Advantage Solutions/Mars Chocolate
Associated Grocer of the South
Associated Wholesale Grocers
Bimbo Bakeries
Buffalo Rock / Pepsi Cola Company
Gateway Foods
JMBL
Piggly Wiggly Alabama Distributing Company

Coat of Arms Sponsors

Barber's Dairy	Lighting Specialists
Bevco Beverages	Manning's Marketplace
BTC Wholesale	Milo's Tea Company
Byars Wright	Red Diamond, Inc.
Country Delite Farms	Sherwood Foods
Dutch Farms	The Hershey Company
Flowers Baking Company	Truno, Retail Technology
Frito-Lay	
Golden Flake Snack Foods	

Mr. John Merrill

Alabama Secretary of State



John Harold Merrill is the son of Horace and Mary Merrill of Heflin, Alabama (Cleburne County). He was born on November 12, 1963 in Wedowee, Alabama (Randolph County). He grew up in Heflin and is an Eagle Scout from Heflin Troop 206. He is a graduate of Cleburne County High School and The University of Alabama where he served as President of the Student Government Association in 1986-1987.

While attending The University, John served as a Congressional Intern for Congressman Bill Nichols (1983) and Senator Howell Heflin (1984). After his term as SGA President, John became the governmental affairs intern at The Chamber of Commerce of West Alabama in 1987-88; National Advertising Account Executive and Manager for Randall Publishing Company (now Randall-Reilly); Assistant Director for the Tuscaloosa County Industrial Development Authority from 1990-93 where he assisted in the recruitment of Mercedes-Benz; Director of Business Development for The Chamber of Commerce of West Alabama in 1993-94; and was the Director of Community Relations and Community Education for the Tuscaloosa County Board of Education from 1994-2010; and served as Business Development Officer for 1st Federal Bank in Tuscaloosa from 2011-2015.

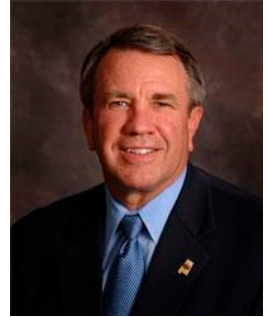
On November 2, 2010, John was elected to represent the people of District 62 in the State House of Representatives with 87% of the vote which was the highest percentage vote of any contested House candidate that year. He served as the Secretary/Treasurer of the House Republican Caucus and was a member of the powerful Rules Committee, Economic Development and Tourism, and Constitution, Campaigns, and Elections Committees.

On November 4, 2014, John was elected as Alabama's Secretary of State with 65% of the vote and carried 53 of Alabama's 67 counties. He was inaugurated as Alabama's 53rd Secretary of State on January 19, 2015.

Speaker Mac McCutcheon

Alabama House of Representatives

Representative Mac McCutcheon was elected to the Alabama House of Representatives in 2006 and serves the communities of Madison City, Huntsville, Capshaw, Monrovia and East Limestone. He is a native of Madison County and lives in Monrovia.



Representative McCutcheon was elected to Speaker of the House on August 15, 2016.

He has a A.S. Degree in Criminal Justice from Calhoun Community College and a B.S. Degree in Criminal Justice Administration from Trinity University.

Representative McCutcheon has been a farmer and is a retired law enforcement officer from the City of Huntsville.

He is a member of the American Legion, Fraternal Order of Police, Alabama Peace Officers, North Alabama Emmaus Community, Tennessee Valley Smallmouth Bass Club and City of Madison Chamber of Commerce.

In addition to his assignments to House Standing Committees, Representative McCutcheon serves as Chairman of the Joint Transportation Committee, the Department of Senior Services Advisory Board, and ATRIP.

He is a member of College Park Church of God.

Representative McCutcheon and his wife Debbie are the parents of two children. They have a granddaughter and a grandson.

He enjoys fishing, camping, golf, spending time with his family, and traveling with his wife.

Dr. Kevin Elko

Motivational Speaker



Dr. Kevin Elko received his Bachelors in Biology Education and Coaching from California University of Pennsylvania. He then went on to West Virginia University where he received two Masters and a Doctorate and was later inducted into West Virginia University Hall of Fame.

He went on to intern at the United States Olympic Committee in Colorado Springs. In Sports, he has consulted with various successful NFL teams including The Pittsburgh Steelers, The Dallas Cowboys, The Philadelphia Eagles, The Miami Dolphins and The New Orleans Saints. In college sports, Dr. Elko has worked with seven BCS National Championship Football Teams including The University of Miami, L.S.U., The University of Alabama and Florida State University.

In the business world, Dr. Elko focuses on helping organizations in the areas of Leadership, Goal Setting, and various other motivational topics. His corporate clients have included ING, Tyson Foods, Abbott Labs, LPL Financial, The Hartford, Genworth, Jackson National Life, Pioneer Investments, Morgan Stanley, Bank of America, Merrill Lynch, and Sun Life just to mention a few.

Dr. Elko is the author of four books, Nerves of Steel, The Pep Talk, True Greatness: Mastering the Inner game of Business Success and Touchdown: Achieving Your Greatness on the Playing Field of Business and Life.

AGA Officers

Chairman	Peter V. Gregerson, Jr. Gregerson Foods	Vice Chairman	Frank D'Amico, III BTC Wholesale
Treasurer	Darwin Metcalf Western Markets	Secretary	Bo Taylor Coca-Cola Bottling Company United, Inc.
Sgt-At-Arms	James Cochran Buffalo Rock/Pepsi-Cola Co.	Past Chairman	Jack Howell Forster & Howell
President	Ellie Taylor Alabama Grocers Association		

AGA Vice Presidents

District 1 - Keith Lusk
Golden Flake Snack Foods

District 2 - Jay Mitchell
Mitchell Grocery Corporation

District 3 - David Bullard
Piggly Wiggly Alabama Dist.

District 4 - Wade Payne
Food Giant

District 5 - Harold Garrett
Gateway Foods



**MARK YOUR CALENDARS TO
JOIN US FOR THE
ALABAMA GROCERS ASSOCIATION
2017 CONVENTION
SANDESTIN GOLF & BEACH RESORT
DESTIN, FLORIDA
JULY 24-26, 2017**

AGA Directors

Stan Alexander
AG of the South

Bill Davis
A&R Supermarkets

Johnny Collins
Barber's Dairy

Tim Cano
AWG

John Fargason
Acosta Sales & Marketing

Michael O'Shell
Rouses Enterprises

Kirk Clark
Mitchell Grocery Corp.

Mark Gallivan
Alliance Sales & Marketing

Austin Peake
Peake & Associates

Mike Coggins
Sherwood Food Dist.

Robert Gamble
Bunzl Distribution

Eddy Quinley
Advantage Solutions

Johnny Collins
Barber's Dairy

Julie Anderson Goolsby
The Hershey Company

Dana Weldon
Dutch Farms

Bob Crawford
United-Johnson Brothers

Kris Jonczyk
Publix Super Markets, Inc.

John Wilson
Super Foods Supermarkets

Jack Carlile
SuperValu

Curtis Lyons
Flowers Baking Company

AGA Ex-Officios

Mike Fuller
Fuller's Supermarket

Mac Otts
Autry Greer & Son's

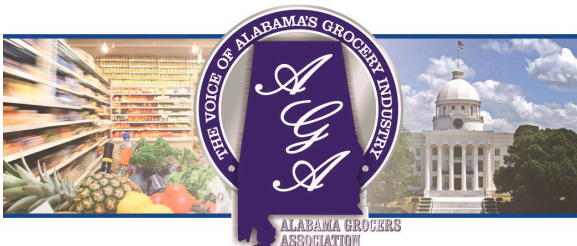
R. Kevin Miller
Acosta Sales & Marketing

James Scott
Lighting Specialists

AGA Staff

Patrick McWhorter
The McWhorter Group
Legislative Consultant

Jessica Brown
Alabama Grocers Association
Membership/Event Coordinator



2016 Retailer of the Year

Mr. Naseem Ajlouny

Piggly Wiggly

Naseem Ajlouny has worked in the grocery industry his entire life starting when he was at Ramsey High School stocking groceries in a local store after school. By the time he was 16, he was running his uncle's grocery store that was behind the airport. After 15 months of running the store, his uncle decided to move back to California and Naseem convinced his dad to buy the store. Within the first month he doubled the business of the store by adding additional shelving.



After graduating high school, he bought a small store called Woodlawn Ice House. This store sold ice, beer, wine and snacks. In 1975, he remodeled the store and converted it into a convenient store. In 1977, Naseem bought his first grocery store, Mundi's Food Center on the Bessemer Super Highway. He convinced his father to sell their store behind the airport and his father and brother Basim came to work with him. In 1978, he doubled the size of Mundi's and in 1979 he bought LaRocca's Food Center store in Midfield.

In August of 1984 Naseem went to see Mr. Stanley Virciglio, who had the Piggly Wiggly rights for Jefferson County. Naseem asked to join the Piggly Wiggly name and after the blessing from Stanley converted his then 3 stores to Piggly Wiggly's. This began the growth of what is now an eleven store operation with their newest location in Crestline Village.

Naseem stays involved in several organizations. He is the Chairman of the Board of the Piggly Wiggly Alabama Distributing Company, sits on the Compass Bank Advisory Board and sits on the council and financial board for the Saint George Catholic Church. He is also a former member of the Alabama Grocers Association Board of Directors and has been a member of AGA since 1992.

Naseem met his wife of 42 years, Norma while in high school and they have been together since his sophomore year. They have 2 children, Naseem and Ashley and 4 beautiful grandchildren.

**Proudly Supporting
The Alabama Grocers
Association and the
Alabama Grocers
Education Foundation
for over 10 years!**



United - Johnson Brothers of Alabama is the largest wine distributor in the state of Alabama with locations in Huntsville, Birmingham, Montgomery and Mobile.

Also serving Georgia, Florida, Hawaii, Iowa, Indiana, Minnesota, Nebraska, New York, Nevada, North Carolina, North Dakota, Rhode Island, South Dakota and Wisconsin.

Super Foods Supermarkets
proudly supports the Alabama
Grocers Association!

Congratulations to all the
Year Award Winners!



Super Foods Supermarkets is an independent
grocer with stores in Luverne, Greenville and
Evergreen, Alabama.

For more information contact:

John M. Wilson
P.O. Box 247
Luverne, AL 36049

2016 Wholesaler of the Year

Mr. Jack Carlile

Supervalu



Jack Carlile has been involved in the grocery industry since 1972 when he started as a bagger for Big Star Supermarket in high school in Cookeville, TN. He continued to work for the company for 6 years working his way through various positions until he graduated from college. Jack continued his career in the grocery industry working for Wetterau, Inc. in Greenville, Kentucky as their produce buyer; Fleming Companies as Perishable Merchandising Manager in Johnson City, Tennessee;

Food Lion as Area Supervisor in both Virginia and Tennessee and in 1994 Jack went to work for Supervalu.

Jack started with Supervalu in Quincy, Florida as an account manager, moved to Kenosha, WI as Area Marketing Director and then in 2000 he moved to Atlanta, Georgia as Area Sales Director. Traveling is a requirement for his position as his territory includes Georgia, Alabama, Florida and the Caribbean.

Jack stays active in state associations throughout the Southeast. He serves on the Board of Directors at the Georgia Food Industry Association, is involved with the Florida Retailers Association and has been on the Board of Directors of the Alabama Grocers Association since 2012. Over the last 4 years, Jack has served on the AGA Convention Committee and Membership Committee.

The activity Jack enjoys the most is being able to be involved with the Special Olympics. Supervalu hosts an annual charity golf tournament for the group and also hosts the annual games held at Emory University in Atlanta. Personally, Jack earned his MBA degree from the University of West Georgia in 2003, has competed in and completed 8 marathons and was a member of the Fleming Corporate running team while employed there.

Jack has been married to his wife Brandy for 13 years and they have 1 daughter, Katherine Elizabeth.

At Publix, you'll get more than groceries.



We have countless ways of saving you time and effort.

Publix

2016 Vendor of the Year

Mr. Johnny Collins

Barber's Dairy



Johnny Collins started his career in the grocery industry by sacking groceries at the Food Giant in Roebuck, Alabama. He also worked several summers as a helper on an ice cream truck at Barber's, which led him to follow in his grandfather's footsteps. Johnny's grandfather and mentor spent 45 years at Barber's before he retired as VP, General Manager. In 1995, the year his grandfather retired, Johnny started to work for the company. Over his 21-year career, Johnny has held

the titles of Key Account Manager, Branch Manager, Division Manager, Sales Manager and his current position of General Manager.

Johnny joined the Alabama Grocers Association in 2001 and has been an enormous asset to AGA. He has served on nearly every committee and has always been willing to step in to help, when needed. Johnny has continued to work hard serving Alabama and AGA. He has served as the Silent Auction Chairman for the last 2 years and has helped to raise over \$60,000 for scholarships through this committee.

Johnny is also proud to be one of the founding companies to start the Buy Alabama's Best campaign 10 years ago. This campaign was formed to help promote products that are made, manufactured, produced or headquartered in the state of Alabama. Johnny truly has a love for this state and our industry.

When not working, Johnny is a Sunday School teacher and deacon at First Baptist Church in Trussville, Alabama. He also cherishes the time he is able to spend with his best friend and wife of 21 years, Traci and their twin boys Jason & Jeremy who are both freshmen at the University of Alabama and are marching with the Million Dollar Band. Johnny also enjoys football, basketball, and Nascar.

SAVOR THE TASTE



Proud Supporter of the

**Alabama
Grocers
Association**

