#### THE 3<sup>RD</sup> CARIFORUM-EU BUSINESS FORUM

April 15 - 16, 2015 Hilton Rose Hall Resort and Spa Montego Bay, Jamaica

**Global Student Mobility and How to Attract International Students** 

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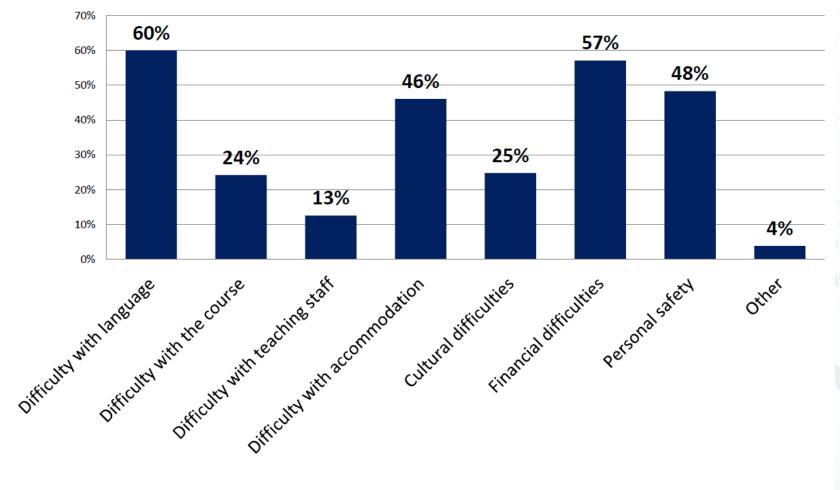


A NAFSA Global Advocate

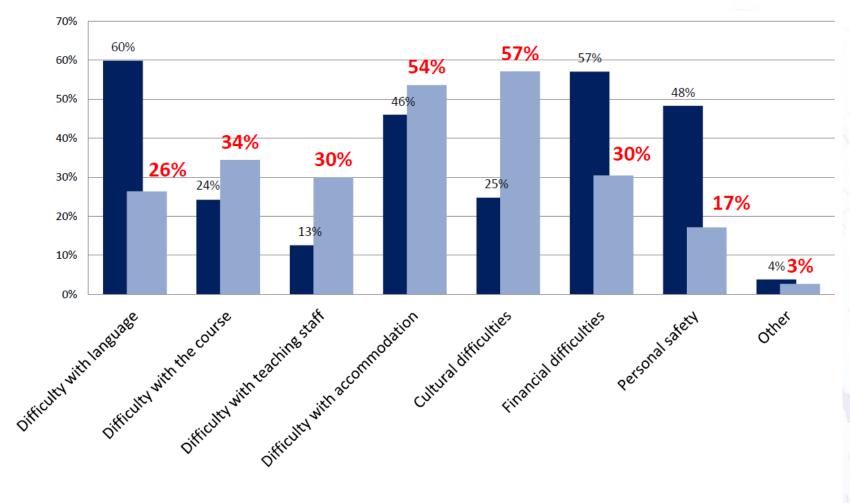
#### The i-graduate ICEF Agent Barometer

- Online survey developed in partnership by i-graduate & ICEF
- Established in 2007, the ICEF Agent Barometer has tracked the opinions of agents across the world for **8 years**
- The 2014 study ran for 3 weeks during October
- 1,065 agents responded from 104 countries in this wave

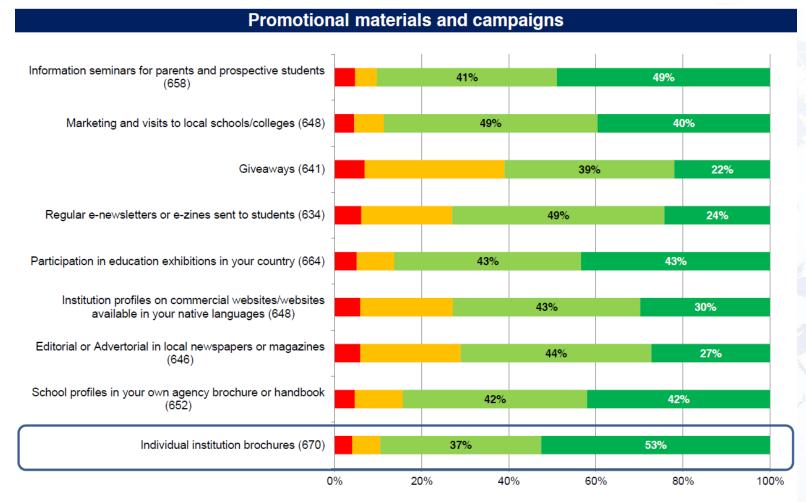
# Main concerns students and parents have BEFORE departing for international study:



# Main concerns students and parents have BEFORE AND AFTER departing for international study:



### **Effective Marketing for Institutions**



Very unattractive Unattractive Attractive Very attractive