

NEWSLETTER



ISSUE 1 APRIL <u>2015</u>

2014 Year-End Recap







the image, 2014 was a good year for Reliance. Our 2014 achievements included passing the \$10-billion mark in sales for the first time in our history, completion of

three acquisitions,

As you can see from

Three Acquisitions

IS AMS Fox
Welcome to our

MILLION IN
Capital Expenditures
Funding

Investing in Ourselves:

million in dividends to shareholders, and investing \$190 million in capital expenditures. It wasn't our best year in all aspects, however – due to certain factors beyond our control, like the decreasing cost of oil affecting the energy sector, the historically high amount of imported steel in the marketplace, and the strengthening US dollar. In an industry climate that grew more challenging as the year progressed, we remained focused on the parts of the business within our control. And in that regard, hats off to our managers and employees across all 300+ locations for increasing our total tons sold and for staying within our historical gross profit range. That said – in the Reliance spirit of continuous improvement, there's always room to do better. In particular, we can improve our inventory turns, which will generate greater cash flow, and we can focus on expense control. And, especially in a trying marketplace, we can do business within the Family of Companies. Let's continue to work together and leverage our size to be the biggest – and best – metals service center we can be!

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Reliance in Fortune

Reliance was featured in Fortune magazine's "L.A. Economic Development" special section! Look out for our ad, too (preview shown below). We're in the special insert of the "100 Best Companies to Work For" Issue, out on March 15 2015. Log in to RELIANCEroots to view the ad!



About the Newsletter

Welcome to the inaugural issue of the LIFE@reliance newsletter! In each quarterly issue, our aim is to bring you company-wide news and events, information, and tips from our various departments – which may be applicable at work and at home – employee service anniversary announcements, and much more!

Got a story about your company or location? We'd love to feature it! Suggestions on topics to cover? General comments? We'd love to hear from you as we build a newsletter that reflects and informs our company, and more importantly, our people. Send your email to LIFE@rsac.com.

Planning for the Future

On March 2, 2015, Reliance's executive succession plan was announced. Here is summary of the changes taking place, most of which will go into effect on May 20th, after the Annual Meeting of Shareholders:













- Gregg J. Mollins will succeed David H. Hannah as President & Chief Executive Officer
- David H. Hannah will remain Executive Chairman of the Board
- Karla R. Lewis will be promoted to Senior Executive Vice President and Chief Financial Officer
- William K. Sales, Jr. and James D. Hoffman will each be promoted to Executive Vice President, Operations
- Michael P. Shanley, current President of Liebovich Bros., Inc., will be promoted to Senior Vice President, Operations (effective April 1, 2015)

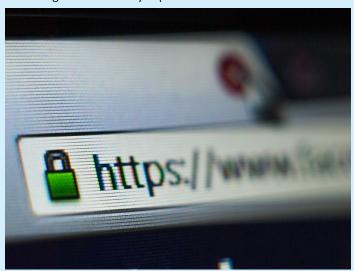
Many of you may be wondering, "What does this mean for Reliance? What does this mean for me?" In brief: It means good things for Reliance! This plan has been in the works for a while,

and it has been discussed and approved by our Board of Directors. Some reporting structures will shift at the Corporate office, but this succession plan will in no way affect any of our operations. No matter what location you work at, no matter how long you've been with the company, this change means that the future of Reliance is bright, and we will continue to be North America's best metals service center company!

As Dave transitions out of his role as Chief Executive Officer, he'll remain on as Executive Chairman of the Board, and he plans to stay actively involved in the day-to-day operation of Reliance.

What is Cyber Security and Why Should I Care? - A Quick Tip From RTS

If you've turned on the news lately you've likely heard reports about cyber-attacks on large corporations. Sony, Target, Home Depot and most recently Anthem have all been victims of cyber criminals. While these companies all took measures to have strong defenses, their cyber security measures were unable to defend against these very sophisticated attacks.



So just what is Cyber Security?

Miriam-Webster defines Cyber Security as "measures taken to protect a computer or computer system (as on the Internet) against unauthorized access or attack." In a nutshell, cyber security focuses on protecting computers, networks, programs and data from unintended or unauthorized access, change or destruction.

Why should I care about Cyber Security?

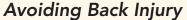
Cyber criminals don't limit themselves to big business. We use computers for everything from banking to shopping to communicating with others through email or chat programs. Although you may not consider your communications "top secret," you probably do not want strangers reading your email, using your computer to attack other systems, sending forged emails from your computer, or examining personal information (such as financial data).

What can I do to protect myself from a cyber-attack? Here are a few tips to defend yourself, Reliance, and your home computer:

- Update your software regularly. Most software companies like Microsoft, Apple, Adobe and more have automated update programs. These companies provide updates or "patches" that help to close holes that an attacker may try to exploit to obtain access to your computer.
- Use antivirus and anti-malware software to protect your computer from viruses and malicious software (malware).
- Create strong passwords with a combination of upper and lower case letters and numbers and special characters.
 Passwords should contain a minimum of 8 characters but a longer password is even more secure. Just don't put it on a post-it on your monitor!
- Think before you click. Use common sense before clicking on links or opening attachments even if they are from someone you know. If they look suspicious, avoid clicking until you're sure that they are safe.

Be cyber safe out there!

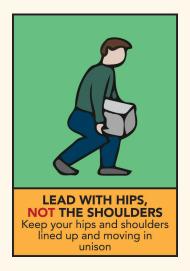
Safety Corner





Did you know that even though most people "know" how to lift properly, they do not use those skills when lifting at home? After experiencing a back injury at home most people state "but I bent my knees." There is much more to lifting properly than just lifting with your knees. Below are three easy rules to avoid back injury at work and at home.







Keep these tips in mind while lifting things at work, Spring Cleaning, working on the lawn, or moving items around the house to keep your back healthy and strain free!

The Safety Dashboard is Now Live!



Safety is a necessary priority and a core Reliance value practiced each and every day at every location and at every operational level. We are extremely proud of our record of safety, yet we are always looking to improve. To spread the latest news and share our latest achievements, our Safety Department has created a Safety Dashboard and made it available to all employees.

There is a wealth of information available, accessible, and applicable for all of us. Go to the Safety Dashboard to read our Safety Mission Statement, find all Reliance safety documents, Fleet & Transportation safety information, Safety Spotlights on employees across our Family of Companies, and much, much more! Don't forget to click the "Contact Us" button to meet our entire hardworking Safety team!

For your convenience there are two ways to access the Safety Dashboard:

- 1. From the **RELIANCEroots** home page, find the "Safety Dashboard" link at the top right of your screen, next to "Logout."
- 2. Go to **www.thesafetydashboard.com** and log in with the same credentials you use for **RELIANCEroots**.





Charting a Financial Course

You just finished your taxes and now you are thinking, "Maybe I need to update or create my budget plan", or "Should I save more for retirement or college for my children?" Did you know that the Fidelity website, www.netbenefits.com, has tools that can help you with both?

BUDGET SNAPSHOT

The Budget Snapshot tool starts with your monthly take-home pay then helps you see how you spend it. The tool will prompt you to include costs that you may not be thinking about but you are paying, like Homeowners/Renters Insurance, Property Tax, etc. As you go down the budget spectrum and add each of the items, you will see how your budget lines up.

Now that you have created a budget and calculated your surplus, maybe you want to think about updating or creating a savings plan.



SAVINGS PLANNER

The Savings Planner tool helps you identify your financial priorities, such as retirement, college, credit card debt, mortgage debt, or auto loan to help you make the most of your savings.



Next, the Savings Planner will walk you through questions about your current Retirement Savings and other financial priorities, to develop a detailed savings plan designed specifically for you.

Both the Budget Snapshot and Savings Planner tools can be accessed by:

- logging in to the Fidelity website at www.netbenefits.com
- clicking on the "Library" tab in the top menu
- scrolling down and clicking on the "Calculators & Tools" tab
- scrolling down to the "Saving and Spending" section and clicking on the "Budget Snapshot" or "Savings Planner"

Go to the Fidelity website to find videos, webinars, podcasts, articles and other tools to assist you with your retirement and savings goals. You can also access NetBenefits from your smartphone or tablet. Use the codes to download the app:







www.netbenefits.com

Coming soon...look for the Reliance Master 401(k) Plan link under the "My Benefits" Tab on RELIANCEroots.

Introducing the Q2 Wellness Theme



What Happened & to Recess?







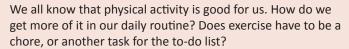
TAKE THE BENEFITS OF EXERCISE QUIZ



VIEW THE PLAY EFFECT **SEMINAR**



COMPLETE THE 30-MINUTE RECESS **CHALLENGE**



Not at all! Let's put a different spin on how we think about physical activity — and better yet, how we practice it. This month and next, take a few moments to read the Wellness Update newsletter and learn about the benefits of exercising in 10-minute segments — like those mid-morning recess breaks back in elementary school. Discover some new ways to add fun to your physical activities, both at home and at



work. That'll prepare you for the Reliance Walks Around the World enterprise-wide challenge in May, as well as the 30-day Recess challenge, which encourages you to do three 10-minute activities each day in June. You'll earn wellness credits for your participation.

Get a group together at work or at home, include your family and friends, and have fun! You might be surprised at how much fun you have and how good you feel, physically and mentally – which are the greatest rewards of all!

Get Your Walking Shoes Ready!

Do you **ENJOY** some **HEALTHY COMPETITION**?

Do you have the **MOTIVATION** to go the **EXTRA MILE** - literally?

Together, lets walk the circumference of the Earth - approximately 25,000 miles (50,000,000 steps) from

May 11-17, 2015



Be on the lookout and check RELIANCEroots for more information



Employee Service Awards

Kudos to the 122 employees who celebrated milestone service anniversaries in the first quarter of 2015! Reliance would not be where we are today if it wasn't for you. It never gets old to say that we're the best in the business because we have the best people working for us. Thank you all very much for your decades of dedication – and congratulations!

20 YEARS OF SERVICE	
Thomas AnglickEarle M. J	orgensen
Enrique AvilaViking	_
Emil BeckerMe	
Mark BensmanPreci	
Marco BerrospiBralo	
James BintliffM	
Lou BuchananRMC	
Michael BuzzardEarle M. J	
Dennis CagleMo	_
Jason CampoliEarle M. J	
William CastroMe	_
Kennedy ChoscoL	
Robert ClaytonM	
Paul CleekDiamond Manu	
Beth CollobertService Steel A	_
Michael CraigPDM Steel Service Scott CurtisAmeri	
Linda DufiniYaro	
Jeffrey EmersonMo	
Laura FletcherYard	
Robert FosterEarle M. J	_
Patricia GauerkeEarle M. J	
Daniel GearhartMd	
Jarrett GlassMo	
Dan GonzalesBralc	
Bill HalgrenEarle M. J	
Gregory HaworthAmeri	
Conrad HernandezBrald	
Jeffrey HolmAllegheny Steel Dis	
Patricia HudsonContinen	
Lori JohnsonEarle M. J	_
Daniel LawsonPrecis	
Rodolfo LealBralo	
Donald LesterM	etals USA
James MaineHasl	
Nancy McLellanYard	
Juan MontejanoPDM Steel Service	e Centers
Miguel NevarezClayto	n Metals
Noell NighbertEarle M. J	orgensen
Angela PalmerYaro	
Timothy PavlakDiamond Manu	facturing
Roger PhoenixYaro	de Metals
Carl PolkPhoen	ix Metals
Larry PricePrecis	sion Strip
Ruben RamirezBrald	o Metals
Janice RiceMe	etals USA
Habib SalahAmerica	n Metals
Michael SanchezEarle M. J	orgensen
Michael ShieldsChath	
Jeffrey SindlingerYard	de Metals
Douglas SprangPrecis	
Scott StowersM	
Floyd TillmanD	
Ed Tulley	
Klaas Van BeersTub	

Rafael Verdugo	
Carlos Vigil	
Michael Weaver	Viking Materials
Kenneth Woelfel	
Tracy Wood	Earle M. Jorgensen
25 YEARS OF SERVICE	
Jimmy Alverson	
Vincent Anton	
Robert Appel	
Danny Bagley	
Conchita Bullicer	Valex
Toni Butler	
Richard Collins	Metals USA
Oscar Cruz	Metal Center
Lomingo Davis	Metals USA
Timothy Donley	Earle M. Jorgensen
Joseph Dvorak	Metals USA
Marcelo Ebete	Valex
Marty Eubanks	Metals USA
Steven Fast	Metals USA
Christopher Franklin	
Christopher Garner	
John Gasparine	Infra-Metals
Michael Gouin	Earle M. Jorgensen
Anthony Granata	Earle M. Jorgensen
Michael Guelli	Yarde Metals
Mark Haight	Infra-Metals
Joseph Hamilton	Ourrett Sheppard Steel
Michael Harbert	Siskin Steel & Supply
Thomas Haye	Liebovich
Donald Hillard	
Barbara Johnson	Liebovich Custom Fab
Richard E. Johnson	Feralloy
Nolan Joines	Earle M. Jorgensen
Randy Kackman	Earle M. Jorgensen
Daniel Kapetanovic	RMC Phoenix
Richard Kilsby	Tube Service
Ted McDaniel, Jr	Feralloy
Kevin McLaughlin	Metals USA
Peter Munnich	Earle M. Jorgensen
Laura Nelson	Viking Materials
Michael Pacelli	Metals USA
Gerardo Rebollar	Bralco Metals
Steven Sanborn	Earle M. Jorgensen
Angelique SchultzAl	uminum and Stainless
Monica Sumners	
Ken Terras	RMC Union City
30 YEARS OF SERVICE	
James Burleson	
William Cook	Chatham Steel

Jeffrey Durham......Earle M. Jorgensen
Deborah Heacock.....Chapel Steel
Douglas Holmgren.....Pacific Metal
Kathryn Hunter.....Earle M. Jorgensen

ngratulations!
Scott KavinskyEarle M. Jorgensen
Jerry KilpatrickPhoenix Metals
Kurt P. KlukasFeralloy
Normand LetourneauMetals USA
Jesus MaciasRMC National City
Richard MillerMetals USA
Michael PaukstisEarle M. Jorgensen
Wanda PfeilRMC Arlington
William RandolphMetals USA
David ReyPrecision Flamecutting
Maxie RorieMetals USA
Scott SandersLiebovich Custom Fab
Catherine ScramuzzoEarle M. Jorgensen
David ShearerEarle M. Jorgensen
Michael SkibaMetals USA
Karen VillemaireEarle M. Jorgensen
Brian WilsonLiebovich Custom Fab
Leroy WinchellEarle M. Jorgensen
35 YEARS OF SERVICE
Joseph ArtimDiamond Manufacturing
Martha BarrerasBralco Metals
Dennis BurkePacific Metal
James FergusonFeralloy
Jesus FuentesPrecision Flamecutting
Pablo FuentesPrecision Flamecutting
Wilbur Gray JrMetals USA
Steven LowePDM Steel Service Centers
Lance LudlowPDM Steel Service Centers
Thomas PacekMetals USA
Anita PantojaReliance Steel & Aluminum Co.
Robert SterneMetals USA James TimmonsRMC National City
Michael WadeRMC National City
whichael wadeRivic National City
40 YEARS OF SERVICE
Patricia OwensSiskin Steel & Supply
Rick PickelHaskins Steel
45 YEARS OF SERVICE
James FeltonEarle M. Jorgensen
Richard GoldenChatham Steel
Janet MoriartyPacific Metal
Terry StoutEarle M. Jorgensen

50 YEARS OF SERVICE

William Bryson.....Siskin Steel & Supply

Employee Discount Program Spotlight:



Your employee perks keep getting better! Reliance welcomes you to the TicketsatWork employee discounts program – our number one provider of discounted tickets for all things entertainment, nationwide.

DID YOU KNOW?

You can purchase movie tickets up to 40% off retail price for AMC, Regal, Cinemark, United Artists, and many more movie theaters. Some theaters even provide E-Tickets. No more waiting in the ticket line! Print your ticket from home and go straight into the movie upon arrival. It's also a great idea for gifts!

HERE ARE SOME OF THEIR AMAZING DEALS:



AMC Gold Movie E-Tickets (Any Movie - AnyTime)

AMC Movie Bundle (Movie, Soda, & Popcorn for Two)

REGAL VIP Print at Home E-Ticket

Your Corporate Price \$8.25 Regular Price: \$12.00

Your Corporate Price \$25.00

Regular Price: \$38.00

Your Corporate Price \$7.50 Regular Price: \$11.00

DID YOU ALSO KNOW?

You can purchase discounted tickets for theme parks, attractions, sporting events, shows, hotels and more!



Log in Today for a Chance to Win!

Log in to **RELIANCEroots** to find out how you can enter for a **chance to win an HP Envy 5530e All-In-One printer or a gift certificate to TicketsatWork.** The winners will be drawn beginning May 1st and announced on **RELIANCEroots**.

Here's how:

- Log in to RELIANCEroots
- Click the My Benefits tab
- Click on Employee Discount Programs
- Scroll down to find TicketsatWork and click on the link.
- Follow the instructions to gain access to the website. GOOD LUCK AND HAVE FUN!



2015 Reliance President's Cup

Last year, Reliance celebrated its 75th
Anniversary as well as the 60th Anniversary of
the Reliance President's Cup and it was the
biggest turnout we have ever had! This fun filled
weekend will surely be the most talked about
event this year. Have you turned in your golf &
banquet reservation form yet?*

Go to **RELIANCEroots** for more information and to see pictures from last year's event.

Hope to see you there!

*All rooming, golf and banquet costs are the personal responsibility of the attendee.

2014 Total Compensation Statement

In late April, you will receive a 2014 Total Compensation Statement, mailed to your home. This statement is a confidential, personalized summary of your total compensation package provided to you as an employee of Reliance Steel & Aluminum Co.'s Family of Companies. It includes details of your cash compensation, health and wellness benefits, and retirement benefits. If you have any questions about your statement or for more details on benefits, please contact your local HR representative.

Workshops for Warriors Launching Capital Campaign

Reliance is a proud partner of Workshops for Warriors, whose "mission is to place Veterans and Wounded Warriors into advanced manufacturing careers by providing them with industry-leading training, nationally recognized portable credentials, work experience, and job placement."

To help meet the demand for their program, Workshops for Warriors is launching a Capital Campaign on April 17, 2015. The goal of the campaign is to raise funds to build a new 3-story, 45,000 sq. ft. training center that will allow Workshops for Warriors to accommodate more veterans who seek to enroll in their program. Reliance will be reaching out to its friends, partners, and metals service center peers to support Workshops for Warriors' cause, and has pledged to match their donations, dollar for dollar, up to \$500,000.

Go to **RELIANCEroots** or **www.workshopsforwarriors.org** to learn more!

What's Coming Up

61st Annual Reliance President's Cup

Rancho Bernardo Inn San Diego, CA April 24 - 26, 2015

Annual Shareholders Meeting

Wednesday, May 20, 2015 10:00 a.m.

Diamond Manufacturing Company's Centennial Anniversary

April, 2015

Chatham Steel Corporation's Centennial Anniversary

May, 2015

Reliance Walks Around the World Challenge

May 11-17, 2015

Memorial Day

May 25, 2015

Haskins Steel Co.'s 60th Anniversary

June, 2015

