

# ProAmpac Multi-location Usage Report

prepared for



ITU AbsorbTech is one of the largest **family-owned** industrial laundry service companies. We help facilities **eliminate waste streams & support safety goals** with reuse programs including towels, absorbents, garments, & industrial safety mats.

**Carrie**

Account Executive

Elk Grove Village, IL



# ProAmpac Multi Location Needs Analysis

Prepared for Lloyd Thurston by ITU AbsorbTech January 3, 2017

## Objective

The objective of this effort was to complete an accurate and comprehensive inventory of current services used by 10 ProAmpac locations, specifically regarding towels, wet mops, floor mats, and absorbents; so that Lloyd Thurston, Director of Procurement, Indirect Materials will have the needed information to finalize a purchasing and waste reduction strategy for these services.

## The Process

The assessment began the in October (2016) and included the following locations:

- ProAmpac, Flexibles – Cary, IL - **Page 4**
- ProAmpac, Flexibles – Hanover Park, IL - **Page 5**
- Prolamina, Extrusion – Wrightstown, WI - **Page 6-7**
- Prolamina, Extrusion – Appleton, WI - **Page 8**
- Prolamina, Extrusion – Neenah, WI - **Page 9**
- ProAmpac, Retail/Security – Cincinnati, OH - **Page 10**
- ProAmpac, Retail/Security – Walden, NY - **Page 11**
- ProAmpac, Retail/Security – Mobile, AL - **Page 12**
- ProAmpac, Retail/Security – Tulsa, OK - **Page 13**
- Prolamina, Extrusion – Westfield, MA - **Page 14**

Contacts were provided by ProAmpac. ITU AbsorbTech sent emails to each contact provided, introducing the efforts and requesting an appointment for assessment discussion. Five ITU AbsorbTech Account Executives participated in collection of the information.



Alaina Smith, Doug Wortman, Carrie Woodruff, Larry Gard, Nick Falgiano

## Findings

Highlighted below are some key observations/findings from the onsite visits and information provided. Detailed information for each location follows this summary.

### Service Providers:

The following 6 companies provide services to the 10 locations:

- ITU AbsorbTech
- Aramark
- G&K
- Unifirst
- Alsco
- Cintas

### Cumulative Summary:

#### Rental Towels

A variety of towels are rented/inventoried across the eight locations:

Towel Type	Cary	Hanover Park	Wrightstown	Appleton	Neenah	Total
SorbIts® Printer Towels		6,500	550			7,050
Mirus Towels		600				600
First Use White Shop Towels				300		300
New Micro Fiber Towel			550			550
Lint Free Towel	2,700					2,700
Wiper Towel					✓	✓
White Shop Towels				300		300
Red Shop Towels	5,400	Est. 200	300	200		6,100
Micro Clean Bar Towel			6,200	200		6,400
Bath Towels (Locker Rms)			80			80
<b>Total By Location</b>	<b>8,100</b>	<b>7,300</b>	<b>7,580</b>	<b>1,000</b>		

✓ Quantity Unknown

Service Schedule: ■ Weekly ■ Every Other Week ■ Every Fourth Week ■ Mixed Schedule

#### Disposable Towels

A variety of towels are rented/inventoried across the eight locations:

Towel Type	Cincinnati	Hanover Park	Wrightstown	Mobile	Waldon	Westfield
Disposable Towels				14,400/Month		35,625/Year
Scrap Towels			✓		1 Box/Month	
Cut Up T-Shirts	400 lbs/Month	✓		✓		

✓ Quantity Unknown

(continued on next page)

### Absorbents

All locations use disposable absorbents. Low usage in 8 out the 10 locations (Wrightstown's two locations are listed as one in the grid below).

Absorbent Type	Cary	Cincinnati	Wrightstown	Appleton	Mobile	Waldon	Westfield
Rolls	6 Rolls/Year		✓	✓			
Oil Socks					1 Box/Year		
Pads		1 Box/Year			7 Boxes/Year	2 Boxes/Year	18 Ctn/Year
Oil/Water Socks					2 Cases/Year		

✓ Quantity Unknown

### Wet Mops

Only one location rents wet mops (Cary, IL). Usage is between 10 to 20 Wet Mops weekly.

### Dust Mops

Across locations rental totals 23 dust mops in various sizes – 30", 36", 42", 48", 60".

### Floor Mats

A total of 255 floor mats are rented across 7 of the locations; each using a wide variety of sizes, for various applications.

Location	Cary	Hanover Park	Appleton	Neenah	Cincinnati	Waldon,	Wrightstown,
# of Mats	87	11	8	23	60	10	56

\*Detailed usage by location can be found on the next 11 pages.

## Key Recommendations

Based on our findings, we have the following recommendations.

- Consolidate towel service – There is an opportunity to consolidate the towels to one supplier, at least by location.
- Audit floor mats – Suggest confirming the type and the number of floor mats that are needed at each location, and whether the count on the floor is accurate to what is reflected on the invoice.
- Trial Wash – Try having the “ruined” towels in Cary location washed to see if additional costs can be avoided.

## Cary, IL

Information provided by Cathy Lebron

Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels
Type	Lint Free Towel	Shop Towel
Where are they used	Print Area - clean rollers; solvent used	Throughout Plant - for cleaning
Size	18" x 18"	18" x 18"
Inventory/Quantity	2,700	5,400
% of Inventory Billed	Bill at 50% (1,350)	Bill at 50% (2,700)
Service Frequency	Weekly	Weekly
Service Provider	Aramark	Aramark
Replacement charge%	(162 towels) + "Ruin" charge at 37.07% of total	(216 towels) + "Ruin" charge at 30% total
Notes:		
<b>Disposable Towels</b>	<b>Disposable Towels</b>	
Type	N/A	
Where are they used	N/A	
Size	N/A	
Inventory/Quantity	N/A	
Disposal Method	N/A	
Notes:	N/A	
<b>Absorbents</b>	<b>Absorbents</b>	
What type	Disposable Roll of Absorbents	
Size	16" x 80' (total roll size)	
Quantity	6 Rolls/Year	
Disposal Method	Trash	
<b>Wet Mops</b>	<b>Wet Mops</b>	
Type	Wet Mop Nylon Green	
Size	Large	
Inventory/Quantity	20 (Bill at 10)	
If Rental, Service Frequency	Weekly	
Service Provider	Aramark	
<b>Dust Mops</b>	<b>Dust Mops</b>	<b>Dust Mops</b>
Type	Rental Dust Mop - Synthetic BLN Gold	Rental Dust Mop - Synthetic BLN Blue
Size	42"	30"
Inventory/Quantity	8 (Bill at 4)	2 (Bill at 1)
If Rental, Service Frequency	Weekly	Weekly
Service Provider	Aramark	Aramark
<b>Floor Mats</b>	<b>Floor Mats</b>	
Rental/Own	Rental - Aramark	
	<u>Inventory/Type/Size</u>	<u>Service Frequency</u>
	2 - Careguard Dk Gray - 4x6	Every 2 wks
	4 - Mat Nylon/Rubber Dk Gray - 3x10	Every 2 wks
	20 -Mat Nylon/Rubber Dk Gray - 3x4	Every 2 wks
	20 - Mat Safety Slogan Misc - 3x4	Every 2 wks
	6 - Scraper Mat Black - 3x5	Every 2 wks
	20 - Mat Antifatigue Rubber Blk - 3x5	Weekly
	2 - Mat Careguard Dark Gray - 3 x 10	Every 2 wks
	12 - Mat Steady Step Black - 3 x10	Every 2 wks
	1 - Scraper Mat Black - 3x5	Weekly

## Hanover Park, IL

Kimberly Evers

Information provided by Kimberly Evers and JoSean Rivera

Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels
Type	Sorbllts® Ultra Printer Towels	Sorbllts® Mirus Towels	Red Shop Towels
Where are they used	Print Area - clean rollers; solvent used	Print Area - clean rollers; solvent used	Maintenance Area
Size	18" x 18"	18 x 18"	18" x 18"
Inventory/Quantity	6,500	600	Estimate 200
% of Inventory Billed	100%	100%	Not Provided
Service Frequency	Every Other Week	Every Other Week	Weekly
Service Provider	ITU AbsorbTech	ITU AbsorbTech	G&K
Replacement charge%	No	No	
Notes:	2016 - 3 inventory changes based on utilization avg, currently at avg 40% utilization.	2016 - 3 inventory reductions were made based on utilization avg, currently avg 38% utilization.	
<b>Disposable Towels</b>	<b>Disposable Towels</b>		
Type	Cut up T-shirts		
Where are they used	Not Provided		
Size	Not Provided		
Inventory/Quantity	Not Provided		
Disposal Method	Not Provided		
Notes:	Not Provided		
<b>Absorbents</b>	<b>Absorbents</b>		
What type	N/A		
Size	N/A		
Quantity	N/A		
Disposal Method	N/A		
<b>Wet Mops</b>	<b>Wet Mops</b>		
Type	N/A (Cleaning Company Provides)		
Size			
Inventory/Quantity	N/A		
If Rental, Service Frequency	N/A		
Service Provider	N/A		
<b>Dust Mops</b>	<b>Reusables Dust Mops</b>		
Type	N/A (Cleaning Company Provides)		
Size			
Inventory/Quantity	N/A		
If Rental, Service Frequency	N/A		
Service Provider	N/A		
<b>Floor Mats</b>	<b>Floor Mats</b>		
Rental/Own	Rental - G&K		
	<u>Inventory/Type/Size</u>	<u>Service Frequency</u>	
	9 -Nylon/Rubber Dark Gray · 3x5	Every 2 wks	
	2 - Mat Nylon/Rubber Dark Gray - 3x10	Every 2 wks	

## Writestown, WI (975 Broadview)

Erica Fritsch (Buyer)

Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels
Type	Micro Clean Towel (green, 1 side ribbed/1 side smooth)	New MicroFiber Towel	New MicroFiber Towel	Red Shop Towel	Bath Towel
Where are they used	On Press	Laminating Area	Plate Room	Maintenance	Locker Room
Size	14 X 18	14 x 14	14 x 14	18 x 18	24 x 48
Inventory/Quantity	6,200	300	250	200	70
% of Inventory Billed	50%	100%	100%	50%	50%
Service Frequency	Weekly	Every 4th Week	Every Other Week	Weekly	Weekly
Service Provider	Alsco	ITU AbsorbTech?	ITU AbsorbTech	Alsco	Alsco
Replacement charge%	Not Provided	No	No	Not Provided	Not Provided
Notes:		Average utilization in 2016 137 towels/46%	Average utilization in 2016 113 Towels/45%		
<b>Disposable Towels</b>	<b>Disposable Towels</b>				
Type	Scrap Towels (Laundered printer towel remnants)				
Where are they used	Laminating				
Size	Various				
Inventory/Quantity	As Needed				
Disposal Method	Wash until no longer usable then landfill.				
Notes:	ITU AbsorbTech Rewashed 717 lbs in 2016				
<b>Absorbents</b>	<b>Absorbents</b>				
What type	Disposable Roll of Absorbents				
Size					
Quantity	Orders small amount one time/year				
Disposal Method	Trash				
<b>Wet Mops</b>	<b>Wet Mops</b>				
Type	Not Provided				
Size	Not Provided				
Inventory/Quantity	Not Provided				
If Rental, Service Frequency	Not Provided				
Service Provider	Not Provided				
<b>Dust Mops</b>	<b>Dust Mops</b>				
Type	Not Provided				
Size	Not Provided				
Inventory/Quantity	Not Provided				
If Rental, Service Frequency	Not Provided				
Service Provider	Not Provided				
<b>Floor Mats</b>	<b>Floor Mats</b>				
Rental/Own	Rental - Also				
	<u>Inventory/Type/Size</u>	<u>Service Frequency</u>			
	6 - Mat, Navy 3x5	Weekly			
	8 - Mat, Navy 4x6	Weekly			
	18 - Mat, Navy 3x10	Weekly			
	2 - Super Tread Mat 3x5	EOW			
	4 - Super Tread Mat 4x12	EOW			
	2 - Mat, Navy 3x5	EOW			
	2 - Brush Mat, Blue 3x10	Weekly			
	2 - Brush Mat, Blue 4x6	Weekly			

## Writestown, WI (Bag Department)

Erica Fritsch (Buyer)

Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels
Type	100% cotton, Solvent Contaminated)	Red Shop Towel	Bath Towel
Where are they used	Offset Press	Maintenance	Locker Room
Size	18 x 30	18 x 18	24 x 48
Inventory/Quantity	550*	100	10
% of Inventory Billed	100%	50%	50%
Service Frequency	Every Other Week	Every Other Week	Every Other Week
Service Provider	ITU AbsorbTech	AlSCO	AlSCO
Replacement charge%	No	Not Provided	Not Provided
Notes:	*Adjusted in Nov 2016 from 1,250 towels; Utilization averaged 296 towels (avg 23% utilization, recommended reduction in inventory.)		
<b>Disposable Towels</b>	<b>Disposable Towels</b>		
Type	N/A		
Where are they used	N/A		
Size	N/A		
Inventory/Quantity	N/A		
Disposal Method	N/A		
Notes:			
<b>Absorbents</b>	<b>Absorbents</b>		
What type	Disposable Roll of Absorbents		
Size			
Quantity	Orders small amount one time/year		
Disposal Method	Trash		
<b>Wet Mops</b>	<b>Wet Mops</b>		
Type	Not Provided		
Size	Not Provided		
Inventory/Quantity	Not Provided		
If Rental, Service Frequency	Not Provided		
Service Provider	Not Provided		
<b>Dust Mops</b>	<b>Dust Mops</b>		
Type	Not Provided		
Size	Not Provided		
Inventory/Quantity	Not Provided		
If Rental, Service Frequency	Not Provided		
Service Provider	Not Provided		
<b>Floor Mats</b>	<b>Floor Mats</b>		
Rental/Own	Rental - AlSCO		
	<u>Inventory/Type/Size</u>	<u>Service Frequency</u>	
	4 - Mat, Navy 4x6	Weekly	
	4 - Mat, Navy 3x10	Weekly	
	4 - Super Tread Mat 3x5	Every 4th Week	

## Appleton (3521 Newberry)

Erica Fritsch (Buyer)

Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels	Reusable/Rental Towels
Type	Red Shop Towel	First Use White Shop Towel	White Shop Towel	Micro Clean "Bar" Towel (White & green stripe, 1 side ribbed/1 side smooth)
Where are they used	Maintenance	Maintenance	Maintenance	Misc
Size	18 x 18	18 x 18	18 x 18	14 X 18
Inventory/Quantity	200	300	300	200
% of Inventory Billed	50%	50%	50%	50%
Service Frequency	Every Other Week	Every 4th Week	Every 4th Week	Every 4th Week
Service Provider	AlSCO	AlSCO	AlSCO	AlSCO
Replacement charge%	Not Provided	Not Provided	Not Provided	Not Provided
Notes:				
<b>Disposable Towels</b>	<b>Disposable Towels</b>			
Type	N/A			
Where are they used	N/A			
Size	N/A			
Inventory/Quantity	N/A			
Disposal Method	N/A			
Notes:				
<b>Absorbents</b>	<b>Absorbents</b>			
What type	Disposable Roll of Absorbents			
Size				
Quantity	Orders small amount one time/year			
Disposal Method	Trash			
<b>Wet Mops</b>	<b>Wet Mops</b>			
Type	Not Provided			
Size	Not Provided			
Inventory/Quantity	Not Provided			
If Rental, Service Frequency	Not Provided			
Service Provider	Not Provided			
<b>Dust Mops</b>	<b>Dust Mops</b>			
Type	Not Provided			
Size	Not Provided			
Inventory/Quantity	Not Provided			
If Rental, Service Frequency	Not Provided			
Service Provider	Not Provided			
<b>Floor Mats</b>	<b>Floor Mats</b>			
Rental/Own	Rental -AlSCO			
	<u>Inventory/Type/Size</u>	<u>Service Frequency</u>		
	6 - Mat, Navy 3x10	Weekly		
	2 - Super Tread Mat 3x5	Weekly		

## Neenah

Sarah Quella

Information provided by Lloyd Thurston

Reusable/Rental Towels	Reusable Towels		
Type	Wipers		
Where are they used	Not Provided		
Size	18'x18'		
Inventory/Quantity	Not Provided*		
% of Inventory Billed	Not Provided*		
Service Frequency	Not Provided*		
Service Provider	Unifirst		
Replacement charge%	135 Towels/service		
Notes:	*Not listed on invoices provided.		
Disposable Towels	Disposable Towels		
Type	N/A		
Where are they used	N/A		
Size	N/A		
Inventory/Quantity	N/A		
Disposal Method	N/A		
Notes:	N/A		
Absorbents	Absorbents		
What type	N/A		
Size	N/A		
Quantity	N/A		
Disposal Method	N/A		
Wet Mops	Wet Mops		
Type	Not Provided		
Size	Not Provided		
Inventory/Quantity	Not Provided		
If Rental, Service Frequency	Not Provided		
Service Provider	Not Provided		
Dust Mops	Dust Mops	Dust Mops	Dust Mops
Type	Rental - Dry Mop	Rental - Dry Mop	Rental - Dry Mop
Size	36"	48"	60"
Inventory/Quantity	3	8	2
If Rental, Service Frequency	Unifirst	Unifirst	Unifirst
Floor Mats	Floor Mats		
Rental/Own	Rental - Unifirst		
	<u>Inventory/Type/Size</u>	<u>Service Frequency</u>	
	11 - Vist Great Mat - 4x6	Not Provided	
	12 - Vist Great Mat 3x10	Not Provided	

## Cincinnati, OH

Chris Daniels / Don Gambrell

Reusable/Rental Towels	Reusable Towels	
Type	N/A	
Where are they used	N/A	
Size	N/A	
Inventory/Quantity	N/A	
% of Inventory Billed	N/A	
Service Frequency	N/A	
Service Provider	N/A	
Replacement charge%	N/A	
Notes:		
Disposable Towels	Disposable Towels	
Type	Cut up T-shirts	
Where are they used	Clean up and Wipe Presses	
Size	Various	
Inventory/Quantity	400 lbs/month	
Disposal Method	Monthly	
Notes:	Non Haz Special Waste Disposal	
Absorbents	Absorbents	
What type	Pads	
Size	Regular	
Quantity	1 Box/Year	
Disposal Method	Trash	
Wet Mops	Wet Mops	
Type	N/A (Cleaning Company Provides)	
Size	N/A	
Inventory/Quantity	N/A	
If Rental, Service Frequency	N/A	
Service Provider	N/A	
Dust Mops	Dust Mops	
Type	N/A (Cleaning Company Provides)	
Size	N/A	
Inventory/Quantity	N/A	
If Rental, Service Frequency	N/A	
Service Provider	N/A	
Floor Mats	Floor Mats	
Rental/Own	Rental - Aramark	
	<u>Inventory/Type/Size</u>	<u>Service Frequency</u>
	30 - Mats Dark Gray 3x10	Weekly
	30 - Mats Dark Gray 3x5	Weekly

## Waldon, NY

Rory Holmes

Reusable/Rental Towels		Reusable Towels	
Type		N/A	
Where are they used		N/A	
Size		N/A	
Inventory/Quantity		N/A	
% of Inventory Billed		N/A	
Service Frequency		N/A	
Service Provider		N/A	
Replacement charge%		N/A	
Notes:			
<b>Disposable Towels</b>		<b>Disposable Towels</b>	
Type		Cut Up Rags	
Where are they used		Misc. No solvent or print	
Size		Varies	
Inventory/Quantity		1 Box/Month	
Disposal Method		As needed	
Notes:		Trash	
<b>Absorbents</b>		<b>Absorbents</b>	
What type		Disposable Pads	
Size		Regular	
Quantity		1 Box/6 months	
Disposal Method		Trash	
<b>Wet Mops</b>		<b>Wet Mops</b>	
Type		Disposable	
Size		Regular	
Inventory/Quantity		1/month	
If Rental,Service Frequency		N/A	
Service Provider		Misc.	
<b>Dust Mops</b>		<b>Dust Mops</b>	
Type		N/A	
Size		N/A	
Inventory/Quantity		N/A	
If Rental,Service Frequency		N/A	
Service Provider		N/A	
<b>Floor Mats</b>		<b>Floor Mats</b>	
Rental/Own		Rental - Cintas	
		<u>Inventory/Type/Size</u>	<u>Service Frequency</u>
		4 - Black Mats 3 x 10	Weekly
		6 - Black Mats 3 x 5	Weekly

## Mobile, AL

Thomas Crabtree

Reusable/Rental Towels		Reusable/Rental Towels	
Type		N/A	
Where are they used		N/A	
Size		N/A	
Inventory/Quantity		N/A	
% of Inventory Billed		N/A	
Service Frequency		N/A	
Service Provider		N/A	
Replacement charge%		N/A	
Notes:			
<b>Disposable Towels</b>		<b>Disposable Towels</b>	
Type		Wypall - Disposable Towel	<b>Disposable Towels</b>
Where are they used		Water based print efforts	Cut Up T-Shirts
Size		Unable to Provide	Misc
Inventory/Quantity		6 cases (or 14,400 towels)/Month = (24 packs of 100 Each Case)	Varies
Disposal Method		Monthly	Unable to Provide
Notes:		Trash	Unable to Provide
<b>Absorbents</b>		<b>Absorbents</b>	
What type		SpillTech Disposable Oil Socks	<b>Absorbents</b>
Size		3" x 4'	Universal Air-Lay Pads
Quantity		1 box (30 socks/year)	15' x 19'
Disposal Method		Unable to provide	7 boxes/year (100/box)
			Unable to provide
<b>Wet Mops</b>		<b>Wet Mops</b>	
Type		Not Provided	<b>Absorbents</b>
Size		Not Provided	Gray Universal Oil/Water
Inventory/Quantity		Not Provided	Socks
If Rental,Service Frequency		Not Provided	3" x 4'
Service Provider		Not Provided	2 cases/year (16/case)
			Unable to provide
<b>Dust Mops</b>		<b>Dust Mops</b>	
Type		Not Provided	
Size		Not Provided	
Quantity		Not Provided	
Disposal Method		Not Provided	
<b>Floor Mats</b>		<b>Floor Mats</b>	
Rental/Own		Not Provided	
		Not Provided	
		Not Provided	

Information Provided by Thomas Crabtree (Maintenance Manager); Jimmy Cartee (Purchasing Manager).

They tried a re-usable towel program 3 or 4 years ago. The company they used was charging them a significant amount of money for both loss and damaged towels, and were not getting clean towels. Currently, no issues with paper.

## Tulsa, OK

No contact provided. Unable to identify correct contact by calling location. No information collected.

Reusable/Rental Towels	Reusable Towels	
Type		
Where are they used		
Size		
Inventory/Quantity		
% of Inventory Billed		
Service Frequency		
Service Provider		
Replacement charge%		
Notes:		
Disposable Towels	Disposable Towels	
Type		
Where are they used		
Size		
Inventory/Quantity		
Disposal Method		
Notes:		
Absorbents	Absorbents	
What type		
Size		
Quantity		
Disposal Method		
Wet Mops	Wet Mops	
Type		
Size		
Inventory/Quantity		
If Rental, Service Frequency		
Service Provider		
Dust Mops	Dust Mops	
Type		
Size		
Inventory/Quantity		
If Rental, Service Frequency		
Service Provider		
Floor Mats	Floor Mats	
Rental/Own	<u>Inventory/Type/Size</u>	<u>Service Frequency</u>

## Westfield, MA

Robin Feyre

Reusable/Rental Towels	Reusable Towels	
Type	N/A	
Where are they used	N/A	
Size	N/A	
Inventory/Quantity	N/A	
% of Inventory Billed	N/A	
Service Frequency	N/A	
Service Provider	N/A	
Replacement charge%	N/A	
Notes:		
Disposable Towels	Disposable Towels	
Type	MSC-Wypall Red Wipes	
Where are they used	Misc.	
Size	13.4"x12/5" (475/roll)	
Inventory/Quantity	75 Rolls/year (=35,625 wipes)	
Disposal Method	Not Provided	
Notes:		
Absorbents	Absorbents	
What type	MSC - Disposable Pads	
Size	18" x 16"	
Quantity	18 Cartons/year =1,800 pads)	
Disposal Method	Not Provided	
Wet Mops	Wet Mops	
Type	Not Provided	
Size	Not Provided	
Inventory/Quantity	Not Provided	
If Rental, Service Frequency	Not Provided	
Service Provider	Not Provided	
Dust Mops	Dust Mops	
Type	Not Provided	
Size	Not Provided	
Inventory/Quantity	Not Provided	
If Rental, Service Frequency	Not Provided	
Service Provider	Not Provided	
Floor Mats	Floor Mats	
Rental/Own	Not Provided	



# ***Our Sustainability Philosophy***

We define our sustainability as long-term prosperity for our people, customers, communities and company delivered through **Genuine Service Excellence**.

Our long-term success depends on a strategy that integrates economic, environmental and social responsibilities with the ingenuity to adapt over time.

*For more information on our sustainability, please visit [ITUAbsorbTech.com](http://ITUAbsorbTech.com).*



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