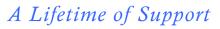


Foundation Repair & Waterproofing

# Welcome

# Thank You For Contacting Us





2260 Northwest Parkway Suite H Marietta, GA 30067 ofc. 678.290.1325 fax 770.956.7403 www.esogrepair.com

Thank you for inviting us into your home. We know that you have many choices in repair contractors and we are honored that you have placed trust in Engineered Solutions of Georgia. We are dedicated to build on that trust throughout the process.

Our commitment to you:

- Provide you with the knowledge to fully understand the problem and our proposed solutions
- Show you, your family and your home the utmost respect
- Continue to earn your trust from the initial phone call through the final cleanup

We appreciate the opportunity to provide you with a comprehensive solution and to earn your business.

Looking forward to serving you,

Jay Eastland Partner – Sales, Administration 404-754-4689 – Mobile Jay.eastland@esogrepair.com

Luis Cuevas Partner – Production 678-654-4244 – Mobile Iuis.cuevas@esogrepair.com



# The ESOG Advantage



click on each icon to see more information



Guildmaster Award 2014, 2015 Service Excellence Award 2012, 2013 Best of Awards 2011, 2012, 2013, 2014



Contractor Award lest of 2012, 2013, 2014, 2015



Super Service Award 2010, 2011, 2012, 2013, 2014



Proud member of ...





A healthy basement should be a standard, not a luxury.





National Society of <u>Professional Engineers®</u> Signatory, NSPE Licensed Member







Verified Foundation Repair Contractor 2010, 2011, 2012, 2013, 2014, 2015



Five Star Rated Contractor 2010, 2011, 2012, 2013, 2014, 2015



Preferred Contractor 2010, 2011, 2012, 2013, 2014, 2015





2260 Northwest Parkway Suite H Marietta, GA 30067 ofc. 678.290.1325 fax 770.956.7403 www.esogrepair.com

# CORE VALUES

# **UNDERSTANDING**

- It is important to us that our customers fully understand the issues they are having with their home and why the problems have occurred.
- We will create a customized plan that will fully address the issues and insure that our customers completely understand what we will be doing and how it will be done.

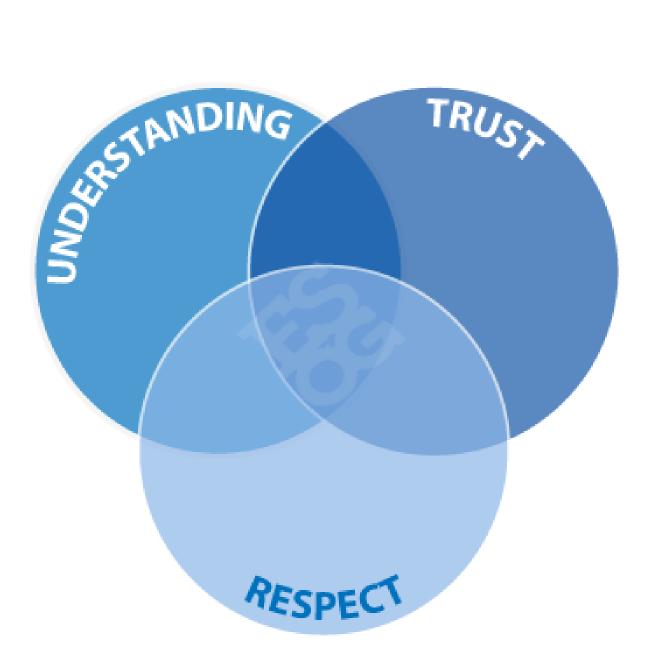
# <u>TRUST</u>

We want to earn the trust of our customer in three ways:

- **COMMUNICATION** From the first phone call to the last we will keep our customers informed of their project status and changes as we work together.
- **EXECUTION** From the project design to the completion of the work we will do exactly what we have contracted together to accomplish.
- WORKMANSHIP Every project is custom designed to correct the issues and we will stand behind it with a warranty that is stated in the contract. We will also send out warranty certificates that are transferable with the property.

# <u>RESPECT</u>

We consider our customers friends and family and we treat them that way. We will respect their time by confirming all appointments and arriving on time. We will treat their home like our own while performing all work and we will dress and speak professionally at all times. We ensure that all work related debris is removed when the job is completed.



# TRIPLE PROTECTION WARRANTY

We are the only foundation repair and waterproofing company in the state of Georgia able to offer you Triple Protection Warranty because we have an engineering firm license and we have a licensed Professional Engineer on staff!

This exclusive warranty covers

- Material
- Workmanship

SOLU

ENGINEERED

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0

G

# Design

Ask our competitors if they warrant the DESIGN of their repairs!



### Christopher R. Grubb, PE Director of Engineering





#### Work Experience and History

**Licensed Professional Engineer,** GA (primary license issued in 1999), AL, TN, NC, SC, FL, ID, CO, WV, VA, LA, MI, KY

#### Engineered Solutions of Georgia, Director of Engineering (2011—Current)

Design of new and retrofit foundation and framing systems and director of new product development.

#### Grubb Engineering Services, Inc., President (2000-Current)

Owner of structural engineering design firm. Services include design, consulting and residential/ commercial inspections.

#### American Heritage Structures, Inc., President (2003-2011)

Owner of pre-engineered metal building design firm responsible for engineering, fabrication and erection of structures ranging from retail/office to industrial.

#### Prime Construction Services, Inc., Vice President (2000-2003)

Senior engineer of full service general contracting firm engaged in turn-key design and construction of commercial offices, medical offices, industrial facilities and restaurants.

#### **Education Summary**

Georgia Institute of Technology MS - Structural Engineering 1996

Georgia Institute of Technology BCE - Civil Engineering 1994

Furman University BS - Pre-Engineering 1993

#### **Customer Feedback**

Chris made the whole process much easier. We felt completely comfortable letting him handle everything and do the work, because we felt so comfortable with him from the beginning. It was clear he knows what he's doing and is passionate about what he does. I'm really not sure we could've gotten through it without his patience, understanding and professional attitude through it all.

ENGINEERED SOLUTIONS OF GEORGIA - 2260 NORTHWEST PARKWAY - STE. H - MARIETTA - GEORGIA - 30067 OFFICE 678.290.1325 - FAX 770.956.7403 - EMAIL: cgrubb@esogrepair.com

# CUSTOMER SATISFACTION

See what our customers are saying about us!





# ACCREDITED BUSINESS

#### **Engineered Solutions of Georgia**

#### (678) 290-1325

2260 Northwest Pkwy SE Ste H, Marietta, GA 30067-9300 Send email to Engineered Solutions of Georgia www.esogrepair.com



BBB Business Reviews may not be reproduced for sales or promotional purposes.

#### **BBB** Accreditation

A BBB Accredited Business since 10/12/2007

BBB has determined that Engineered Solutions of Georgia meets BBB accreditation standards, which include a commitment to make a good faith effort to resolve any consumer complaints. BBB Accredited Businesses pay a fee for accreditation review/monitoring and for support of BBB services to the public.

BBB accreditation does not mean that the business' products or services have been evaluated or endorsed by BBB, or that BBB has made a determination as to the business' product quality or competency in performing services.

#### **Additional Information**

BBB file opened: 10/17/2007 Business started: 08/01/2006

#### Licensing

This company is in an industry that may require licensing, bonding or registration in order to lawfully do business. BBB encourages you to check with the appropriate agency to be certain any requirements are currently being met.

These agencies may include:

Secretary of State- Professional Licensing Boards 237 Coliseum Dr Macon, GA31217-3805 (478) 207-2440 http://www.sos.ga.gov

Type of Entity

Corporation

#### **Business Category**

Foundation Contractors, Engineers - Structural, Contractors - General

#### **Products & Services**

This company offers structural engineering in sagging foundations, waterproofing, support cracks and settlement.

#### **Alternate Business Names**

Engineered Solutions Of Ga

#### **BBB Program Participation**

This company has agreed to use special procedures including arbitration, if necessary, to resolve disputes through their participation in the following programs: BBB Identification, BBBOnLine.







**Engineered Solutions of Georgia** 

\*\*\*\*\* 159 Reviews (678) 905-1499 www.esogrepair.com »

CONTACT THIS BUSINESS

# What your neighbors are saying

# \*\*\*\*

## Very Helpful, 8/11/2015

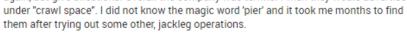
I was having difficulty trying to find out where my basement was leaking. I contacted Engineered Solutions based on the reviews I read on line. Allan came to my house and not only gave me a detailed...

# \*\*\*\*\*

## Very honest company, 3/25/2015

Allan Waite came and consulted on a sidewalk which was pulling away from our house. He presented the options, and told me about how much each option would cost. The lesser cost was one that I could...

Larry F. Posted on 2016-03-21	Todd was very knowledge and		****
	Todd was very knowledge and the prices were cheaper. They did a really good and they absolutely fixed everything. They made us happy and I have recommended them and I will again.	OVERALL	****
		QUALITY	****
		VALUE	*****
		THEOL	
Joe S. Posted on 2016-03-10	the experience was extraordinary starting	OVERALL	****
	the experience was extraordinary starting with the follow-up from Samantha to the delightful initial call from Luis to the highly-professional skills and professional decorum and sterling work ethics of Shane, Alex, Jonathan, and Cruz.This is not an empty gesture of just wanting to be "nice." As a business man and one conversant with construction,		****
		QUALITY	*****
		SERVICE VALUE	*****
	this outfit and team are absolutely first-rate. FIVE STARS for sure!	VALUE	~~~~
Nick W. Posted on 2015-10-17	ESoG provided a solid engineered	OVERALL	****
	ESoG provided a solid engineered solution to my structural problems around my home. This consisted of a combination of screw anchors and driven piles. Reaching a good load bearing soil required depths over 20 feet. Their solution was well thought out and all alternatives discussed. The work was carried out on time by professionals who were no strangers to what they were doing. And they were neat! Tarps were used to store the dirt that they had to move, and everything thoroughly cleaned up when they left. They took		*****
		QUALITY	*****
		VALUE	*****
		VALUE	
	pride in their work and seemed to delight in showing off what they had accomplished.		
	Well pleased!		
John M. Posted on 2015-10-14	ESOG arrived when they said ESOG arrived when they said they would and set up ans started work efficiently. My job was a sinkhole under my driveway that was pulling the surrounding soils into it. Allan surveyed the site and presented a proposal based on his best estimate of the job, while emphasizing that a job like mine had many unknowns that could make it a larger job than		****
		OVERALL	
		QUALITY	*****
		VALUE	*****
	expected. He was correct, our sinkhole was much bigger than expected, so the crew	VALUE	~~~~
	came back over four days to finish up the job. They cleaned up every day, and at the end, they pressure washed the street to remove all residues. I watched the job over most of		
	the time they were here and was quite satisfied that they were able to fill the sinkhole		
	and solve my problem. I would definitely use them again.		
Pat S. Posted on 2015-10-08	This was the best contractor This was the best contractor I have dealt with in a long time. They did exactly what they contracted to do, worked in the hot crawl space by going thru a basement window, and the cellar looked better after they left than before. And I feel it is structurally ready for 50 more years. It was a relief to find them for cellar/pier work. There are some fast energies and there I work and the proceeded on the structural of the structura	OVERALL	****
		QUALITY	*****
		SERVICE	*****
		VALUE	*****
	operators out there! Chris's report went a bit overboard, included speculation, and included the atticwhich has stood up there for 100 years with one small plaster		
	incident. My entire objective was improving the main floor and the cellar. That attic		
	photo/commentary caused a lot of anxiety when I gave his report to the prospective buyers, as I was required to do legally. When asked he did remove the speculative		
	comments. The rest of his report was specific and told just what to do. I would use him		
	again, but give directions! Overall the company was terrific. I wish they would advertise under "crawl space". I did not know the magic word 'pier' and it took me months to find		
	under craw space . Full not know the magic word pier and it took me months to find		







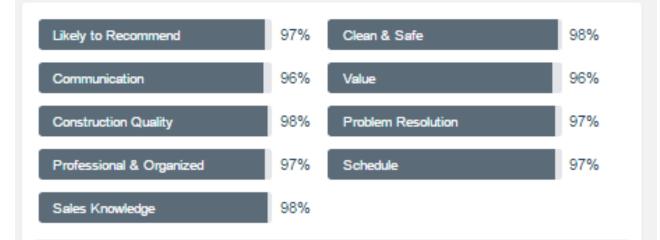




### Engineered Solutions of Georgia

2260 Northwest Parkway Suite H · Marietta, GA 30062 · (678) 290-1325 www.esogrepair.com







#### \*\*\*\*\*

the experience was extraordinary... starting with the follow-up from Samantha to the delightful initial call from Luis to the highlyprofessional skills and professional decorum and sterling work ethics of Shane, Alex, Jonathan, and Cruz. This is not an empty gesture of just wanting to be "nice." As a business man and one conversant with construction, this outfit and team are absolutely first-rate. FIVE STARS for sure!

Did you find this helpful? Yes

Review by Dave R. of Fayetteville, GA

Mar 09, 2016

\*\*\*\*\*

Extremely knowledgable and great company!

Did you find this helpful? Yes

Review by Charles M. of Lilburn, GA

Feb 22, 2016

#### \*\*\*\*\*

I am impressed by the work done by Engineered Solutions of Georgia.

Did you find this helpful? Yes

Review by Matt B. of Smyrna, GA

Feb 20, 2016

#### \*\*\*\*\*

Excellent service from beginning to end. Hands down the best experience I've ever had with a contractor.

Did you find this helpful? Yes

Review by Richard P. of Douglasville, GA

Feb 20, 2016

### ★★★★★ Did what they promised on time and on budget

Did you find this helpful? Yes





#### A Message from Dale

My wife Angie and I live in a brick home that was built in 1969. I've learned through secret shopping there are only a handful of companies that understand foundation and waterproofing – and even less that provide a permanent solution at a reasonable price. Engineered Solutions of Georgia is an exceptional company that provides excellence at a fair price.

### About Engineered Solutions of Georgia:

Engineered Solutions of Georgia has been solving home and residential foundation problems since 2006. They are locally owned and operated with a team of experts in foundation repair and basement waterproofing. And, when it comes to these types of issues, you definitely want professionals with years of experience. If you've recently found damage to your foundation or think you may need repairs, make the call to Engineered Solutions of Georgia today.

### Price

First, relax and know that Consumer Investigator Dale Cardwell has investigated and determined that Engineered Solutions of Georgia delivers excellence. Second, know that Engineered Solutions wants you to fully understand your issues and why your home's problems occurred. Engineered Solutions will customize a plan you will understand completely, and agree to the solution – before the job begins.

### Quality

Engineered Solutions of Georgia is just that...your guarantee that a real engineer has weighed in on your home's challenges, has created a solution, and guarantees a satisfactory result. You can have no greater peace of mind. Plus, they work with cutting-edge, market-leading products. My investigation finds that few companies resolve your home's challenges as thoroughly and economically as Engineered Solutions of Georgia.

### **Customer Service**

One call to Engineered Solutions and your concerns literally melt away. ESOG considers their customers as friends and family – and they treat you that way. TrustDale's review finds they respect your time by confirming all appointments and they arrive on time. Engineered Solutions – truly - treats your home like their own, and TrustDale guarantees they will dress and speak professionally at all times. Plus, they clean up after they leave! Combine this with the TrustDale Make It Right Guarantee, and you have an exceptional customer service experience!

### What is the TRUSTDale Investigative Process & the Make it Right Guarantee?

#### 7-Point Investigative Review

The TrustDale Investigative Process is completed through a personal interview with the business owner or representative, a completed application, public records search, and secret shopping. TrustDale disclaims any liability for any and all inadvertent inaccuracies.

- Price: The Company must price its main product or products competitively (unless there is a significant difference in the quality of the product). The Company must honor the price it advertises, and not use unavailable products to lure and trap customers into more expensive products.
- Verified Reputation & Customer Service: The performance of each company is continually and systematically reviewed for delivery of excellent customer service. This is achieved by conducting follow up surveys of customers who have contacted recommended service providers.
- What Would Cardwell Do: Dale Cardwell developed a proven standard of consumer fairness through thousands of real-world problem-solving experiences. This created the basis for "What Would Cardwell Do?" in regard to whether Dale would choose to personally do business with this Company.
- Governor's Office of Consumer Affairs, Consumer Publications, FTC: Each Company is reviewed through the pertinent agencies and publications.
- Licensing, Professional Certification, Insurance and Bonding: Each Company is reviewed for proper professional credentialing.
- Lawsuit Search and Review: A review of the Company's litigation history is completed to assure no history of unprofessional or illegal business practices.
- "Make it Right Guarantee": The Company agrees to accept and abide by TrustDale's Make it Right Guarantee.

### Make it Right Guarantee

Certified businesses must agree in writing to accept and abide by the following:

- 1. Customers have a right to extraordinary customer service.
- My current warranty and customer service are among the best available in the field.
- I ensure complete customer satisfaction, by offering the TrustDale Make It Right guarantee.
- The TrustDale Guarantee becomes valid when a customer contacts the vendor through TrustDale, or confirms his purchase on TrustDale.com within 24 hours of the transaction.
- 5. The TrustDale Guarantee states that if the customer is dissatisfied with a product, repair or customer service, the customer will first employ the avenues of redress made available by the business' customer service agreement. In the event that at the conclusion of the process the customer remains dissatisfied, he/she will have the right to take the grievance to TrustDale.
- I will allow TrustDale and an independent expert in the field to review the customer's complaint. If upon conclusion of review, the independent expert and Dale agree that the customer's position is justified, I agree to abide by the recommendation of TrustDale to Make It Right.
- Make It Right means the vendor will repair/replace the product as recommended by TrustDale, or will pay for the product to be repaired or replaced, or will reimburse the customer for the cost of the repair/product at a price up to, but not to exceed, the original price paid by the customer.





Foundation Repair & Waterproofing

Corporate office 2260 Northwest Parkway Suite H Marietta, GA 30067 678-290-1325 - office 770-956-7403 – Fax www.esogrepair.com