



Staying Appraised

83RD ANNUAL CONFERENCE IN LAS VEGAS

So the saying goes “What happens in Vegas, stays in Vegas”, except when it comes to an IAAO Annual Conference! In this case, you will want to take all you have learned and the contacts you have made back to your jurisdiction for implementation. The Las Vegas Host Committee has been working diligently to put on an enriching and fun conference this year. If you have not attended an annual conference, you may not want to miss this one.

Every year, the Keynote Speaker is highly anticipated and this year does not disappoint. Steve Eisman, one of the most knowledgeable and respected analysts on Wall Street and the first to predict the 2008 financial crisis, will be on hand to chronicle the meltdown. He was portrayed by Steve Carell in a movie called the “Big Short”, which won five Academy Awards.

In addition, some of our very own Florida members will be giving presentations and having roundtable discussions. Dorothy Jacks will be a co-presenter on “Ladies who Lead in the Assessment Industry”. Other Florida presenters are Irene Sokoloff, Ed Crapo, Will Shepherd, and Alice Wein-

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2017-2018 FCIAAO

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PRESIDENT'S MESSAGE

I'm honored and excited to serve as President of the Florida Chapter. While the Chapter recently celebrated it's 30th anniversary, I celebrated my 20th anniversary as a Chapter member. Time flies!

What a great conference in Hutchinson Island! A record number of property appraisers attended, the membership and vendor attendance was fantastic, the steering committees did a great job of planning informative and entertaining presentations, sixteen newly designated members received the Tony Hodge Educational Award, there was a full house at the banquet dinner and the dance floor was crowded until the hotel shut us down! What a way to celebrate 30 years!

On behalf of the Executive Board, a special thank you to the Honorable Laurel Kelly and her staff at Martin County for their hospitality and to those who donated to the House of Hope food drive. An impressive 514 pounds of food was collected for those less fortunate! We plan on identifying a worthwhile charity to support at next year's conference. Also, thank you to Immediate Past President Brian Loughrey for his efficient leadership.

I know that expectations are high for the Chapter as a result of the vision and hard work of Past Presidents and former Executive Board members. They are responsible for our Chapter's unprecedented success and reputation as an industry leader. The Florida Chapter is the standard for others to emulate. Over our 30 year history, we've received the Outstanding Chapter of the Year Award a record 19 times; with over 130 designated members, we've won the Virginia Cup 6 times; 12 counties have earned the Certified of Excellence in Assessment Administration (the most in any state); numerous members have received individual IAAO awards and have served (and are serving) in IAAO leadership through the Executive Board, committees, state representatives, and advisors. That's a tough act to follow, but we're up to the challenge.

At the end of July, the Executive Board will meet to discuss our goals and begin planning for the 2018 Tangible Person-



*Tracy S. Drake,
CAE, ASA, RES, AAS, CFE*

al Property Seminar (January) and the 2018 Annual Conference to held at the Embassy Suites in Kissimmee (April 18-20). Thank you to those who provided us with feedback from previous seminars and conferences. It is very valuable and will be used in our planning. Also, all FCIAAO Steering Committee appointments have been finalized so they will begin planning for the specialized educational sessions at the TPP Seminar and Annual Conference. If you have any suggestions for topics or presenters, please let them know.

The 83rd IAAO Annual International Conference on Assessment Administration will be held September 24-27 at Bally's in Las Vegas. The conference should be filled with informative presentations and fun events. Also, vendors from all facets of property assessment will be on site demonstrating their products and services. Hopefully many of you will attend. The Chapter has been nominated to receive the following awards:

- Outstanding Chapter/Affiliate of the Year Award
- John A. Zangerle Award for outstanding periodical or publication
- Virginia Cup for having the most members achieve a new professional designation

Maybe we can add these to our trophy case!

I look forward to the next year as your President and I anticipate hearing your thoughts on how we can make our Chapter even better.

Respectfully,

Tracy S. Drake, CAE, ASA, RES, AAS, CFE

FCIAAO President, 2017-2018

OUTSTANDING CHAPTER/AFFILIATE AWARD SUBMISSION

At each IAAO Annual Conference, individual and organizational achievements for excellence in property appraisal, assessment administration, property tax policy and related disciplines are recognized during the awards program.

One award of particular interest to the FCIAAO is the Outstanding Chapter/Affiliate Award. This award is conferred upon an IAAO Chapter or Affiliate organization that has made an outstanding contribution to the realization of the mission of IAAO.

The FCIAAO diligently pursues the goal of being one of the best chapters in the world. Our commitment to that goal has resulted in receiving the award a record **nineteen (19) times!**

Prior to May 1st our submission was sent to the IAAO for consideration of this prestigious award. The submission may be viewed on the chapter's website. If we are successful in being chosen again this year, it will be our **20th win!**



FLORIDA CHAPTER FOOD DRIVE FOR HOUSE OF HOPE

As part of our 30th Annual Conference this year, we decided to add a charitable piece to the conference. The House of Hope Stuart was chosen by the Martin County Property Appraiser, Laurel Kelly, and members were asked to bring items that would meet the needs of the group. Those who donated items were entered into a raffle. After everything was said and done, we collected a whopping **514 pounds** of food for Martin County residents in need! We should all be very proud of this accomplishment and we are going to continue this at future conferences. Below is a post from their Facebook Page:



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berg. There are also numerous other informative sessions to meet your educational and training needs.

If you were thinking about attending the conference, now is the time to register! Just grab your bags to experience a wealth of knowledge and take advantage of a wonderful opportunity to meet fellow assessors from all over the world.

Registration is open [online](#) with a deadline of July 21 for reduced rates.



30TH ANNUAL FLORIDA CHAPTER CONFERENCE RE-CAP

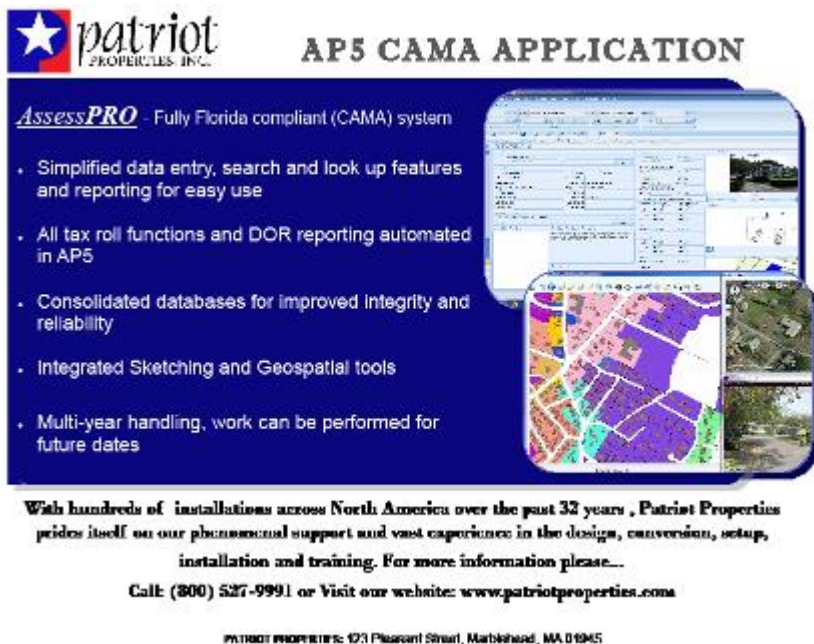
At this year's annual conference, we celebrated our 30th Anniversary in sunny Hutchinson Island, Florida. Thanks in large part to the tireless work of the Executive Board and our outstanding Steering Committees, a really exciting and educational conference was held.

Pat Alesandrini, CAE, RES, MAI, SRA of Hillsborough County taught the pre-conference IAAO Workshop 260 - Valuation of Agricultural Land. Along with informative General Session speakers, attendees were able to attend presentations on Real Estate, Exemptions and IT/GIS. The Florida Cracker presentation will probably be one of the most memorable! All presentations are available to FCIAAO Members through the Members Link/Presenter Materials section of our website.

We also presented 16 Tony Hodge Awards to FCIAAO Members who received their IAAO Professional Designation! To see a complete list of Tony Hodge recipients, turn to page 12!

Thanks to our Sponsors we were able to provide bags full of giveaway goodies, snack breaks, a Welcome Reception on Wednesday, the Installation Banquet with post business meeting 80's-themed party and a Networking Breakfast on Friday morning.

The Executive Board and Committees will be working hard on next year's conference in the coming months. Thanks to all who attended this year!



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**We are looking for
new members!
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30TH ANNUAL FLORIDA CHAPTER CONFERENCE



[Click here](#) to view all the photos from the Annual Conference!



EDUCATION WEEK - TANGIBLE PERSONAL PROPERTY

2018 FCIAAO TPP Seminar

COMING TO CENTRAL FLORIDA
IN JANUARY 2018
LOCATION TO BE ANNOUNCED VERY SOON!

Workshop 553 - Advanced Personal Property Auditing

This workshop expands the understanding of financial records provided in the Basic Personal Property Auditing Workshop and presents advanced discussions of accounting and auditing theory as it relates to fixed assets. Capitalization techniques will also be discussed. A case study including sample financial records will be used to "discover" fixed assets that may otherwise be hidden from the appraiser. This workshop includes an exam.

Recommended: Course 500 and Workshop 552. IAAO recertification credit: 18.5 hours-2 ½ days

WANT TO PRESENT ON A TOPIC AT THE SEMINAR OR HAVE A SUGGESTION FOR A TOPIC? PLEASE CONTACT CHRIS MITTS, TPP STEERING COMMITTEE CHAIR AT MITTSC@PASLC.ORG OR 772-460-3331.

EDUCATIONAL CALENDAR

IAAO 400 Assessment Administration ¹	Orlando	July 10-14
IAAO 101 Fundamentals of Real Property Appraisal ²	Palm Beach	July 17-21
IAAO 102 Income Approach to Valuation ³	Lake Mary	August 7-11
IAAO 112 Income Approach to Valuation II ³	Lake Mary	August 7-11
IAAO 333 Residential Modeling Applications ³	Lake Mary	August 7-11
IAAO 601 Cadastral Mapping Methods & Applications ³	Lake Mary	August 7-11

¹ For details contact Janice Lilly at Orange County Property Appraiser (407) 836-5343

² For details contact Mike Pratt, (561) 355-4021 or mpratt@pbcgov.org

³ For details contact Meghan Miller at DOR (727) 588-6856 or [Click here](#) for information flyer.

2017 IAAO CONFERENCE SCHOLARSHIP RECIPIENT

This year, the Florida Chapter decided to award one scholarship to a member who had interest in attending the 83rd Annual International Conference on Assessment Administration being held in Las Vegas, Nevada. To be eligible for the scholarship, the applicants must have been a chapter member in good standing, be an IAAO member in good standing, complete a Statement of Need and have approval from their direct supervisor to attend. The following applicant was selected by the Executive Board to receive the up to \$1,200 scholarship:

- **Joe Carbonell**, Charlotte County

Congratulations, Joe and we hope you have an educational and memorable experience at the conference!

ANNUAL CONFERENCE TIDBITS

CONFERENCE SPECIAL EVENTS

2017 IAAO Golf Tournament

The 2017 IAAO Golf Classic will take place at the Paiute Golf Club, located 25 minutes northwest of the Las Vegas Strip on Sunday, September 24th. Bus transportation will depart from Bally's Hotel Casino promptly at 6:00 am and will return following the awards luncheon at 3:00 pm. Golf club rentals are available. For more information please download the [registration form](#).

Bubble Ball Soccer Fundraising Tournament

To help raise money for the Make Your Own Ball Day (MYOBD) charity adopted by the Clark County Assessor's Office, there will be a Bubble Ball Soccer Tournament on Sunday afternoon at the Las Vegas Indoor Soccer. Transportation will be provided. You can register using the [form on the website](#).



VOLUNTEER OPPORTUNITIES

If you are interested in volunteering at the Conference, please contact [David Pierce](#) and [Tina Mitchell](#) with the Las Vegas Local Host Committee to volunteer and to receive a coupon code to register for the conference at a discounted rate. Registering as a Volunteer grants you access to all the benefits of a Full Conference Registration in exchange for volunteering a minimum of six hours.

MEMBER SPOTLIGHT: MANUEL J. PADRON, MSM, CFE

Name: Manuel J. Padron County: Hernando County

What do you do for the PA?

As the Chief Deputy of Administration and Technology, I oversee several departments within the office (Public Service and Exemptions, GIS/Mapping, Information Technology, and HR) and some external offices that the Property Appraiser serves as the lead agency (Hernando County Central "Enterprise" GIS, Hernando County Addressing Office, Planning GIS Business unit, Utilities Business Unit and Transportation Business unit).



*Manny Padron,
SMS, CFE*

How long have you been employed by the PA?

14 years, but the time has gone by so fast it does not feel like it.

What do you like most about your job?

It challenges me at every professional level. Being involved with so many teams keeps my day interesting. Building effective teams is what I enjoy most. Our teams have allowed our office to support the county in very unique ways (e.g., Our I.T. team is the programmer for the Tax Collector and our GIS team is currently developing the website for the Building Department to name a couple). We also program and host the county's LION system which is used by Code Enforcement, County Attorney's office, Building Department, Planning, Budget, etc. We are also developing our GIS Centric CAMA system (JEMAS) which will be the update for the county's main program. We achieve this level of success because of the professional people we work with.

Where were you born?

Pinal del Rio, Cuba

What was your best vacation ever?

My wife planned a trip to the Grand Canyon and we stayed at the 100 year old El Tovar Lodge on the southern rim. It's a great place to put things in perspective; you realize how small you really are.



Funny trivia: This was the place that Chevy Chase stole the money from the cash register in the movie Vacation (1983).

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COMMITTEE NEWS

The FCIAAO Executive Board understands that the strength and diversity of our Chapter lies with the volunteers, committees and interaction among our members. On behalf of the Executive Board, **"THANK YOU"** to the 2016-17 Steering Committees for your commitment and effort in securing exciting and informative presentations for the TPP Seminar and the Annual Conference.. We couldn't have done it without you!

As Vice President, one of my responsibilities is to serve as liaison between the FCIAAO Committee Chairs and the Executive Board. I am pleased to report that pursuant to FCIAAO Procedural Rules, President Drake has made the following 2017-18 FCIAAO Committee appointments:



*Katie Casey,
AAS, CFE*

Exemptions Steering Committee

Lyn Andrzejewski (Chair), Sarasota County
Sendy Shaffer, Seminole County
Janine Hicks, Indian River County
Angela Paulauskas, Alachua County
Tim Beach, Palm Beach County
Renee Large, Clay County
JoeyLynn Clayton, Pinellas County
Tatianna Bassler, Palm Beach County

IT/GIS Steering Committee

Manny Padron (Chair), Hernando County
Dean Pfoutz, Indian River County
Cheryl Coley, Sarasota County
Abee Moses, Palm Beach County
David Hughes, St. Lucie County

Professional Designations Committee

Chair: Tracy Drake, Clay
CAE Advisor: Pat Alesandrini, Hillsborough
CAE Advisor: Terry Taylor, Orange
RES Advisor: Melissa Chandler, Orange
RES Advisor: Gregg Goldberg, Palm Beach
AAS Advisor: Doug Will, Leon
AAS Advisor: Katie Casey, Seminole
PPS Advisor: Craig Lycan, Alachua

The primary responsibility of the steering committees is to develop an agenda for the annual conference, workshops and seminars and articles for the quarterly newsletter. Contact information for each committee member is available on the [Chapter's website](#). Please share with them your suggestions and ideas.

TPP Steering Committee

Chris Mitts (Chair), St. Lucie County
Steve Weissman, Palm Beach County
Grace Pope, Orange County
Nils Hallberg, Pasco County
Rick Coulter, Hillsborough County
Craig Lycan, Alachua County

Real Estate Steering Committee

Terry Taylor (Chair), Orange County
Opal Hudson, Hillsborough County
Kevin Hayes, Pinellas County
Lainie Claudio, Marion County
Shaun Jackson, Clay County
Harry Guetherman, Duval County
Wynta Loughrey, Sarasota County
Dain Bufe, St. Johns County



APPRAISAL TERMINOLOGY 101

UNIFORMITY— The equality of the burden of taxation in the method of assessment. Uniformity is usually measured by the Coefficient of Dispersion (COD) and Price-Related Differential (PRD).

Source: Glossary for Property Appraisal and Assessment.

MEMBER SPOTLIGHT (CONTINUED)

What are your hobbies?

Cooking. I enjoy farm-style cooking for family and friends in generally large groups. I also enjoy woodworking, cabinet making, building structures and building furniture which my wife designs. She has no problem helping me keep my skills current.

What do you plan to do when you retire?

I spent 20 years in the U.S. Coast Guard and looked forward to retirement which lasted 7 months. I don't view retirement as non-working, so I might go back and teach at a college or make toys for needy children. Dressing up as a clown (not the scary kind) to bring laughter to kids at hospitals is something I always thought of doing, and from the looks of it, I might have my granddaughter as a sidekick.



PROFESSIONAL DESIGNATION COMMITTEE NEWS

IAAO professional designations signify exceptional professionalism and competence in property valuation, property tax administration and property tax policy. On behalf of the FCIAAO Executive Board and the FCIAAO Professional Designation Committee (PDC), I was excited and honored to recognize the hard work and perseverance of sixteen members who joined an exclusive club of assessment professionals who earned an IAAO designation since the last FCIAAO Annual Conference.



*Tracy Drake,
CAE, ASA, RES, AAS, CFE*

The IAAO Virginia Cup is awarded to the state or province with the most designees during the award period (July 1, 2016 – June 30, 2017). Due to the efforts of those listed below, the FCIAAO Chapter is poised to win! The winner will be announced at the IAAO Annual Conference in Las Vegas.

Congratulations 2017 Tony Hodge Award Recipients!

Dain Bufo, CAE
St. Johns County

Judy Malarkey, RES
Palm Beach County

Sheila Houston, RES
Palm Beach County

Lisa Roswell, CMS
Leon County

Mike Russo, AAS
Monroe County

James Mullen, RES
Palm Beach County

Gregg Goldberg, RES
Palm Beach County

Thomas Wells, RES
Palm Beach County

Joseph Federico, RES
Palm Beach County

Marcie Mahoney, RES
Palm Beach County

Irene Sokoloff, CAE
Palm Beach County

Katie Casey, AAS
Seminole County

Kevin Hayes, CAE
Pinellas County

Bret Hader, AAS
Leon County

Jeffry Mitchell, AAS
Leon County

Melissa Chandler, RES
Orange County



THANK YOU VENDORS

We would like to thank all of the vendors who attended the Annual Conference and helped make it a successful one! Also, a big Thank You to our sponsors. We could not do it without you!

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EMPLOYMENT OPPORTUNITIES

Appraiser II	Hillsborough County
Appraiser II	Pinellas County
GIS Cadastralist I	Pinellas County
Director of Real Property	Putnam County
Various	Orange County
Various	St. Lucie County
Property Tax Analyst	The Collier Companies



THANK YOU!

Hendry County and Indian River County for being the early adopters and "Live" Harris Govern customers on PACS™.



SAVE THE DATE

The 2018 FCIAAO Annual Conference will be held **April 18-20, 2018** at the Embassy Suites Kissimmee. See you there! Rumor has it, there will be a special guest DJ!





Mission Statement

“To offer relevant educational opportunities in ad valorem appraisal and administration,
and to promote professional development of our members.”