



About EasyStreet

Agent-focused

Local & Non Affiliated

Established in 2000

16 offices from coast to coast

Industry-leading technology

500+ agents

\$10,000,000+ invested in leads for our agents

No inefficiencies or corporate bureaucracy

Quick to adapt



3 Partners **13 Division Leaders** 25 Support Staff 500+ Agents

Ready to help you grow your business.





What agents have said about our business model.

"There is an abundance of leads every single day."

"My only regret is I didn't join four years ago."

"It's a very sophisticated program...but easy to work."

"The company invests in us as much as we invest in ourselves."

"Well...there are no monthly fees."



Why EasyStreet

Our proven model gets you to a sustainable/predictable business sooner than any other.

We provide the leads, support and tools so you can focus on selling homes.

While our competitors focus on head count, office size and nickels and dimes, our first priority is helping our agents grow their business.

We are a company that understands growth. We will have options for you as your real estate acumen and business grows.

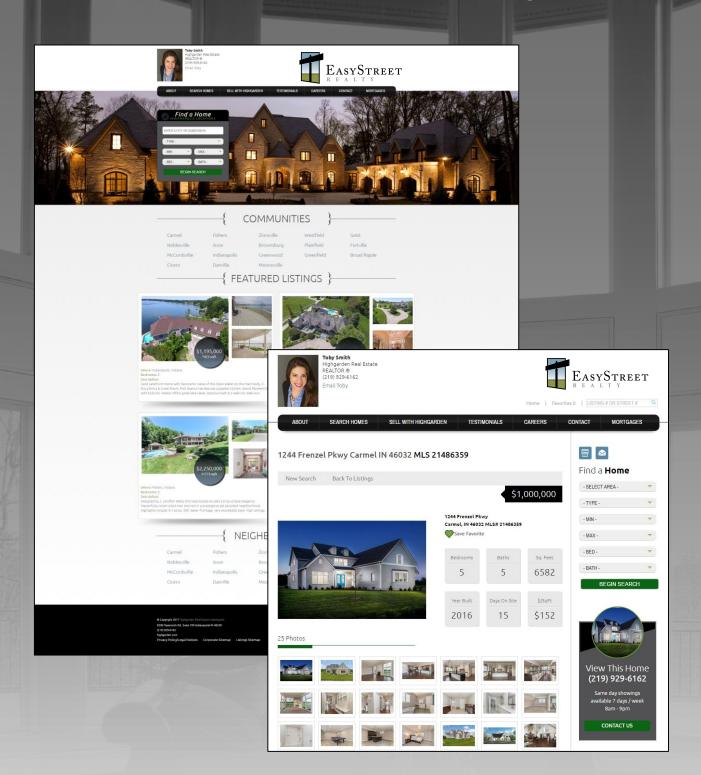


Free is not a cliché term here

We provide *free* to our agents 30+ leads / month Best in class CRM software Zillow lead integration Professional website Marketing design Tech support Luxury business cards E&O insurance Enhanced agent realtor.com Paperless transaction management



You supply the professionalism... we'll help with the image.





What you won't get here

A monthly bill from your broker

Monthly fees

Desk fees

Technology fees

National/Franchise Fees

Nickel and dimed for copies/supplies

A mandatory listing fee you have to charge



From property flyers to open house announcements, our marketing department has you covered.



added 4 new photos. Published by Asha Mino (?) - July 23 at 3:00pm - 🛞

OPEN HOUSE SUNDAY, JUNE 11TH FROM 12:00-2:00 PM

PRICE REDUCED! Beautifully built luxury home in highly desired Hamilton Proper gated community, Arbor Glen. Open & spacious features 4 bedroom 4.5 bath. Luxury owners suite w tray ceiling, sitting room, 2 walk in closets & custom ceramic tile. All bedrooms have walk in closets & either private or Jack-n-Jill bath. Amazing upgrades & attention to detail include gourmet kitchen, coffered and trayed ceilings, hand scraped hardwoods & beautiful trim. http://ow.ly/ages30bYoL4

OPEN HOUSE SUNDAY | 12-2 PM 11580 Bridgegate Court, Fishers





1,127 people reached		View Results
Like	Comment A Share	<u>H</u>
🖒 Loai	n With Jay and Jodi Hebb Bartko	
EANSTREET	Write a comment	007



We have lead experience

\$10 Million*

Invested in leads for our agents.

954,005*

Leads shared with our agents.

\$35 Million^{*}

Paid to our agents as a result of the leads we provided.

* and growing



Training and support doesn't stop a few weeks after you join Highgarden.

OIST



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If you make \$30/hr at a normal job this is

\$7,875 / \$30/hr = <u>262.50</u> hour

hours of work = 6.5 week





We Share Our Leads

- Exclusive to you
- Leads in your geographic area
- You pick and choose the leads you want
- Buyer and seller leads
- 60% have a valid email and phone number
- Top agent conversion rates of 3-10%
- You control the lead on/off switch



You decide which leads you accept

Accept & Call This Lead



No Thanks, I'll Pass

Bad Lead



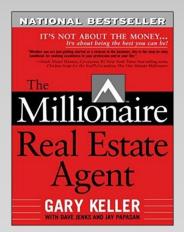
Our competitor said it best

"Nothing is more important to your sales career than prospective buyers and sellers. To have a viable business, you simply must have the client leads."

"To have a business that pays you a lot of money, you will need a lot of leads.""

"...let's be perfectly clear about it...no leads means no sales."

"...try staying in the real estate business very long without leads."





Commissions earned (agent's \$) from company provided leads.

Dave M. Ryan H Stuart S. Donna B. Carrie H. Carrie H. Heather E. Eric L. Brian V. Rob F. Amy M. \$730,000+ \$640,000+ \$500,000+ \$435,000+ \$425,000+ \$375,000+ \$350,000+ \$340,000+ \$340,000+

It's possible

These numbers don't include commissions from repeat clients or referrals from past clients that originally came from a company-provided lead. Does not include agent-generated leads.



Our CRM

- Developed in-house exclusively for our agents
- Elegantly simple Enormously powerful
- Lead Scoring
- Text messaging
- Automated reminders
- New listing automated emails
- Mass email functionality
- Automated follow-up text/email plans
- Lead website tracking
- Real time lead notifications
- Mobile user friendly



Elegantly Simple – Enormously Powerful

EASYSTREET Turn leads 🔍 On 🔍 Off • On • Of Today 🕲 ontacted Le **Q** 1 1 3 Hot * ÷∯: 5 3 3 g Rem eds Updi ? 1 4:22 PM ┩ 48% ■ -107 Verizon 🗢 highgarden-indianapolis.com **Christina Bittles** Carmel 650K Not Contacte Single Family Add Tag + Quick Notes My Notes - 1 5 📞 Call Call: Yesterday 12:00 PM (Auto Set) Call back after unsuccessful attempt "This system (the Highgarden CRM) Not Contacted Lead TZ: IN-E kicks < expletive >." Contacted: Never **Record Contact ~** \odot Q ę •• 2 Profile 0 0 0



This one button...

Will change the way you view internet leads

Hot

"6 meetings set this week from leads on the Hot List"

"Truly awesome! I just sold a \$650K cash deal. The Hot List works!"

These could too.

Leads Are

On

Receive Leads Outside My Prefs

No



Dynamic Text Messaging

Hi Steve, it's Chris at Highgarden Real Estate. Would you like to go see the inside of this home? Let me know. Thanks!



3256 Waterside Ct Greenwood IN 46143 MLS 21488154

"I made five calls & sent five texts to the first five leads on my Hot List and have an appointment to show a home on Friday."



Our leads are just the beginning

Do you have a plan for:

Letting your sphere of influence know you're an expert resource when it comes to local real estate?

A rock-solid past client program?

Approaching FSBOs and Expireds?

Your digital footprint?

Hosting successful open houses?

Working with builders' sales reps?

We do and we're ready to help you with yours.



It's not all work and no play





The Next Step

Let's talk about what you want to accomplish in your career and see if Highgarden might be a good fit.



Bret Holle

Division Manager / Broker, Las Vegas (702) 473-5196 bret@easystreetrealty.com



We're invested in your success.

Is your broker?





