

GEOTECHNICAL SERVICES

# Proposal

M L Property Group Dunwoody Exchange



A Lifetime of Support

2260 Northwest Parkway Suite H Marietta, GA 30067 ofc. 678.290.1325 fax 770.956.7403 www.esogrepair.com

July 13, 2017

Dear Ms. Atkins,

I would like to take this opportunity to thank you for choosing Engineered Solutions to provide you with a quote for your foundation repair needs.

Jay Eastland, Luis Cuevas, and I have a combined 50 years of experience in the foundation and waterproofing business. We have many products at our disposal, which allow us to customize a repair to your specific need. We are accustom to working with engineers in our area and will be glad to furnish some recommendations should the need arise.

Engineered Solutions of Georgia strives to make it as easy as possibly for you to do business with us, we accept most major credit cards, offer six months same as cash and several 100% financing options. Once you have made the decision to work with ESOG on your project we will do everything in our power to insure your satisfaction.

We are committed to being very accessible through the repair process and the bid process as well. We very much look forward to working with you in the near future and would be glad to answer any questions. Please feel free to contact either one of us at the office or try the cell numbers listed below. We also invite you to visit us on the web <a href="http://www.esogrepair.com">http://www.esogrepair.com</a>, see our reviews on Kudzu.com (click here), our third party customer service audit conducted by guild quality (click here) and our A rating with the Better Business Bureau (click here)

Yours truly,

Chuck Irby

Jay Eastland 404-754-4689 Luis Cuevas 678-654-4244



# The ESOG **Advantage**



click on each icon to see more information



Guildmaster Award 2014, 2015 Service Excellence Award 2012, 2013 Best of Awards 2011, 2012, 2013, 2014



**Contractor Award** lest of 2012, 2013, 2014, 2015



Super Service Award 2010, 2011, 2012, 2013, 2014



Proud member of ...









National Society of Professional Engineers® Signatory, NSPE Licensed Member







Verified Foundation Repair Contractor 2010, 2011, 2012, 2013, 2014, 2015



Five Star Rated Contractor 2010, 2011, 2012, 2013, 2014, 2015



Preferred Contractor 2010, 2011, 2012, 2013, 2014, 2015



2260 Northwest Parkway • Suite H • Marietta, GA 30067 • 678-290-1325

## Commercial Contract for Services

Date of Issue: 7/13/17

Customer Name: Sabra Atkins M L Proper Address: 4237 North Shallowford	<i>,</i> ,	<u>Jobsite Information</u> Contact Name: Sabra Atkins M L Property Group C-646 Address: Dunwoody Exchange 4237 North Shallowford Road					
City: Atlanta Phone: (678) 471-0280	State: <b>GA</b> Zip: <b>30341</b>	City: Atlanta Phone: (678) 471-0280	State: <b>GA</b> Zip: <b>30341</b>				
Cell:		Cell:					
Fax:		Fax:					
Email: satkins@mlpropgroup.c	om	Email: satkins@mlpropgroup	o.com				

### ENGINEERED SOLUTIONS OF GEORGIA PROPOSES TO FURNISH AND INSTALL THE FOLLOWING SCOPE OF WORK:

То ре	To perform a Pressure Grouting Program for the purpose of stabilizing and properly filling the large Sinkhole beneath the Decks							
and S	teps at the front of building 4025 (Approx. 35'x12'x15' deep).							
	<ol> <li>Mobilize Drill and Grout Casing to Site.</li> <li>Drill Grout Casings through Debris Pit to a depth where firm soils are encountered at multiple Locations.</li> <li>Mobilize Line pump and related grouting equipment to site</li> <li>Inject Low Density Cellular Grout into Pit as grout casings are extracted</li> </ol>							
	<ol> <li>Estimated grout take is 650 cuft based on industry standard calculations. Additional grout, if required shall be billed at \$28.50 per cubic foot beyond 650 cubic feet.</li> </ol>							
	6. Insure all voids are filled and soils are compacted.							
	7. Clean up and remove all construction debris.							
	ND INSTALL PERMANENT FOUNDATION FOR PORCH							
1.	Install temporary supports and lift front deck as close as possible to original elevation							
2.	Pour new footings with rebar grid, 18"x18"							
3.	Allow for concrete to remain above grade with tapered top to provide water run off							
4.	Attach existing post to new footing and anchor							
5.	Secure framing							
6.	Clean area and remove debris							
	Payment Schedule							

Deposit	\$8,204.00	
Due Upon Completion	\$24,608.50	Total Contract Amount

Quotation valid for 30 days from the date of issue. Contract subject to terms and conditions printed on the accompanying addenda.

Presented by ESOG		Accepted by the Customer				
ESOG Signature	Date	Customer Signature	Date			
Chuck Irby		Sabra Atkins M L Property Group C-646				
Print Name		Print Name				

\$32,812.50

### **Terms & Conditions of This Contract**

### Customer: Sabra Atkins M L Property Group C-& Mathematic Address: Dunwoody Exchange 4237 North Shallowford Road, Atlanta, GA 30341 Date of Issue: 7/13/17

### PAYMENT TERMS

Payment terms shall be as stated in this proposal. Payment is due in the form of cash, check, credit card or money order. The customer hereby expressly agrees and consents to ESOG's presentation of and request for payment of any check or other payment order issued to ESOG by the customer by any commercially reasonable electronic means in accordance with applicable provisions of the Uniform Commercial Code and the customer further authorizes any bank or other financial institution on which any such order is drawn or through which such order is payable to make payment pursuant to such order directly to ESOG or for credit to ESOG in the ESOG on past due accounts a monthly interest charge equal to the maximum interest charge permitted by the law governing the account between the customer and ESOG. The customer and ESOG further agree that, where required by law to specify such rate, a rate of one and on-half percent (1.5%) per month shall apply. The interest rate provide hereby shall continue to accrue after ESOG obtains a judgment against the customer. The customer agrees to pay ESOG or other legal action, including all actual attorney's and paralegal fees incurred pre-suit, through the trial, on appeal or in any administrative proceedings brought about as a result of the consent of the customer.

### CONTRACT TIME

It is understood that the work is to be performed in one continuous operation unless otherwise specifically agreed.

#### PERMITS

The customer shall provide permits for all work.

#### CLEAR WORK AREA

This includes removal by the customer of any and all obstructions and/or impediments in the work area. This includes but is not limited to: carpet, floor covering, stairs, counters, counter tops, cabinets, shelves, plumbing, appliances, furniture and fixtures. A workspace of at least 36" from each wall and a clear path of ingress and egress for personnel and equipment to and from the work area shall be provided.

### ACCESS TO WORKSITE, WATER AND ELECTRICAL POWER

The customer shall provide access to the work area, water for mixing concrete (if necessary) and cleanup and electricity. If no power is provided, the customer will be responsible for any cost incurred in providing power. In the event of circuit overload, access to the fuse or circuit breaker box (electrical service) must be provided. In the case of fuses, the customer must provide an ample supply of replacement fuses in the event of circuit overload. If pumps are required, the customer shall be responsible for providing an electrical outlet within 25 feet of the pump.

#### PRE-BID INFORMATION

Information used in planning the work covered in this proposal has been furnished by the customer and ESOG assumes no responsibility for its accuracy. If conditions are not in accordance with the information furnished to ESOG by the customer or others, the recommended procedures and scope of work in this proposal may not be accurate and any additional expenses incurred by ESOG as a result of this difference will be reimbursed to ESOG by the customer at cost plus 15%.

### PRIOR NEGOTIATIONS

All prior negotiations, proposals, correspondence and memoranda between the customer and ESOG are superseded by this proposal. This proposal, in its entirety, shall be made an integral part of and incorporated into any purchase order, proposal or contract agreement resulting from it. This proposal is subject to revision in scope, price and terms if not accepted in writing by the customer within 30 days.

### TERMINATION OF CONTRACT

If conditions beyond ESOG's control make it impossible for ESOG to perform as specified and the customer elects to terminate the contract, ESOG will be entitled to reimbursement in full for all ESOG's costs including mobilization, labor, materials and overhead plus a reasonable profit for all work performed up to the date of written notification of termination by the buyer.

#### LIEN RIGHTS

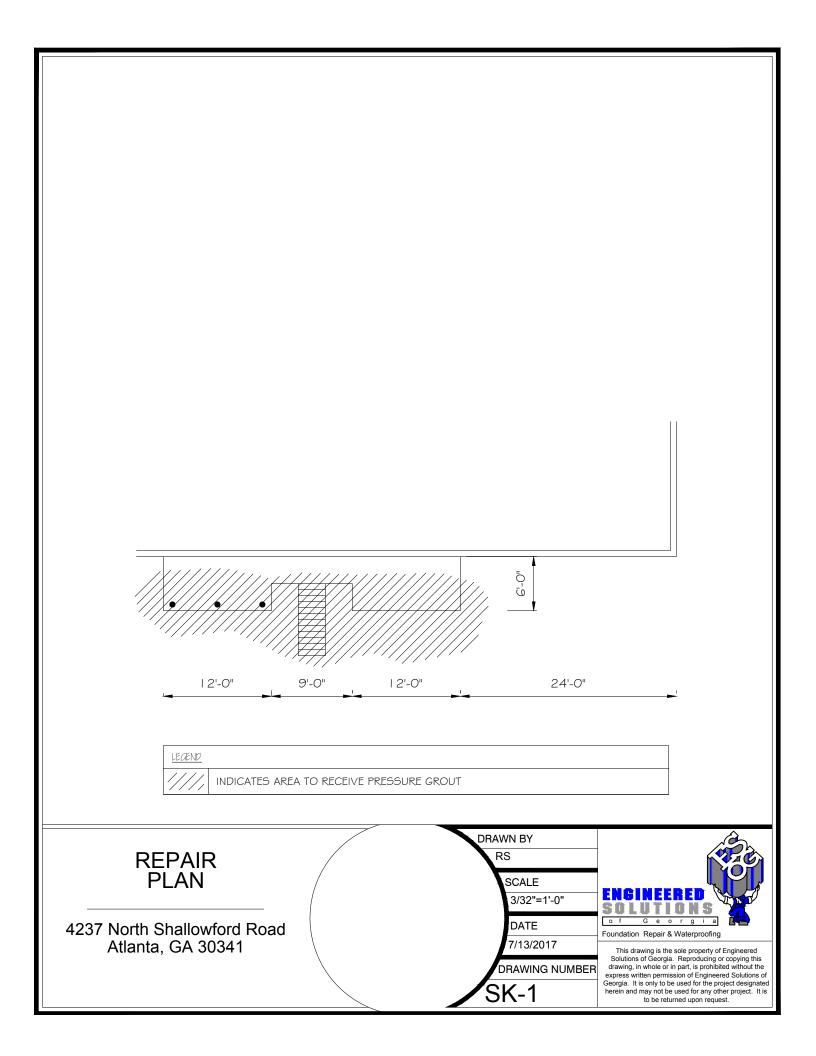
It is mutually agreed that ESOG shall retain any and all rights conferred upon it by the lien statutes of the state in which the jobsite is located and of the federal or territorial government.

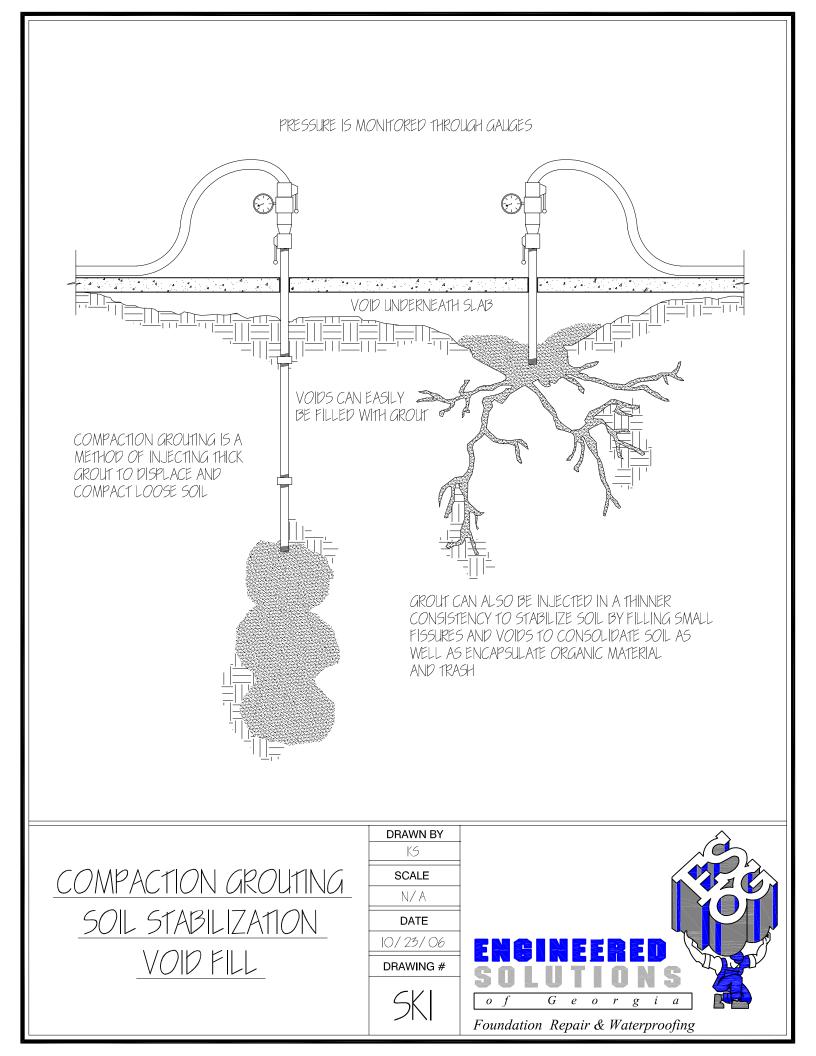
### SURVEYS AND UTILITY LOCATE

The customer shall provide surveys to locate and stake for all pile locations and top of pier elevations and shall locate all underground utilities.

### NORMAL CONSTRUCTION

This contract assumes normal construction, concrete thickness and footing depth (no more than three feet below interior slab) and further assumes compliance with applicable building codes. If unforeseen subsurface conditions are encountered additional charges may be levied (at the contractor's option) to prepare the area for install









**Engineered Solutions of Georgia** 

\*\*\*\*\* 159 Reviews (678) 905-1499 www.esogrepair.com »

CONTACT THIS BUSINESS

## What your neighbors are saying

## \*\*\*\*

### Very Helpful, 8/11/2015

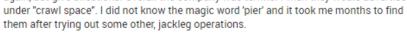
I was having difficulty trying to find out where my basement was leaking. I contacted Engineered Solutions based on the reviews I read on line. Allan came to my house and not only gave me a detailed...

## \*\*\*\*\*

### Very honest company, 3/25/2015

Allan Waite came and consulted on a sidewalk which was pulling away from our house. He presented the options, and told me about how much each option would cost. The lesser cost was one that I could...

Larry F.	Todd was very knowledge and	OVERALL	****
Posted on 2016-03-21	Todd was very knowledge and the prices were cheaper. They did a really good and they		****
	absolutely fixed everything. They made us happy and I have recommended them and I will again.	QUALITY	****
		VALUE	*****
		THEOL	
Joe S.	the experience was extraordinary starting	OVERALL	*****
Posted on 2016-03-10	the experience was extraordinary starting with the follow-up from Samantha to the		****
	delightful initial call from Luis to the highly-professional skills and professional decorum and sterling work ethics of Shane, Alex, Jonathan, and Cruz. This is not an empty gesture	QUALITY	*****
	of just wanting to be "nice." As a business man and one conversant with construction,	SERVICE VALUE	*****
	this outfit and team are absolutely first-rate. FIVE STARS for sure!	VALUE	~~~~
Nick W.	ESoG provided a solid engineered	OVERALL	****
Posted on 2015-10-17	ESoG provided a solid engineered solution to my structural problems around my home.		*****
	This consisted of a combination of screw anchors and driven piles. Reaching a good load bearing soil required depths over 20 feet. Their solution was well thought out and all	QUALITY	*****
	alternatives discussed. The work was carried out on time by professionals who were no	VALUE	*****
	strangers to what they were doing. And they were neat! Tarps were used to store the dirt that they had to move, and everything thoroughly cleaned up when they left. They took	VALUE	~~~~
	pride in their work and seemed to delight in showing off what they had accomplished.		
	Well pleased!		
John M.	ESOG arrived when they said		****
Posted on 2015-10-14	ESOG arrived when they said they would and set up ans started work efficiently. My job	OVERALL	
	was a sinkhole under my driveway that was pulling the surrounding soils into it. Allan surveyed the site and presented a proposal based on his best estimate of the job, while	QUALITY	*****
	emphasizing that a job like mine had many unknowns that could make it a larger job than	VALUE	*****
	expected. He was correct, our sinkhole was much bigger than expected, so the crew	VALUE	~~~~
	came back over four days to finish up the job. They cleaned up every day, and at the end, they pressure washed the street to remove all residues. I watched the job over most of		
	the time they were here and was quite satisfied that they were able to fill the sinkhole		
	and solve my problem. I would definitely use them again.		
Pat S.	This was the best contractor	OVERALL	****
Posted on 2015-10-08	This was the best contractor I have dealt with in a long time. They did exactly what they contracted to do, worked in the hot crawl space by going thru a basement window, and	QUALITY	*****
	the cellar looked better after they left than before. And I feel it is structurally ready for 50	SERVICE	*****
	more years. It was a relief to find them for cellar/pier work. There are some fast	VALUE	*****
	operators out there! Chris's report went a bit overboard, included speculation, and included the atticwhich has stood up there for 100 years with one small plaster		
	incident. My entire objective was improving the main floor and the cellar. That attic		
	photo/commentary caused a lot of anxiety when I gave his report to the prospective buyers, as I was required to do legally. When asked he did remove the speculative		
	comments. The rest of his report was specific and told just what to do. I would use him		
	again, but give directions! Overall the company was terrific. I wish they would advertise under "crawl space". I did not know the magic word 'pier' and it took me months to find		
	under craw space . Full not know the magic word pier and it took me months to find		







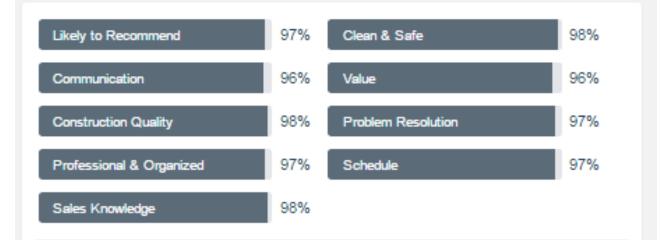




### Engineered Solutions of Georgia

2260 Northwest Parkway Suite H · Marietta, GA 30062 · (678) 290-1325 www.esogrepair.com







### \*\*\*\*\*

the experience was extraordinary... starting with the follow-up from Samantha to the delightful initial call from Luis to the highlyprofessional skills and professional decorum and sterling work ethics of Shane, Alex, Jonathan, and Cruz. This is not an empty gesture of just wanting to be "nice." As a business man and one conversant with construction, this outfit and team are absolutely first-rate. FIVE STARS for sure!

Did you find this helpful? Yes

Review by Dave R. of Fayetteville, GA

Mar 09, 2016

\*\*\*\*\*

Extremely knowledgable and great company!

Did you find this helpful? Yes

Review by Charles M. of Lilburn, GA

Feb 22, 2016

### \*\*\*\*\*

I am impressed by the work done by Engineered Solutions of Georgia.

Did you find this helpful? Yes

Review by Matt B. of Smyrna, GA

Feb 20, 2016

### \*\*\*\*\*

Excellent service from beginning to end. Hands down the best experience I've ever had with a contractor.

Did you find this helpful? Yes

Review by Richard P. of Douglasville, GA

Feb 20, 2016

### ★★★★★ Did what they promised on time and on budget

Did you find this helpful? Yes







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# CORE VALUES

## **UNDERSTANDING**

- It is important to us that our customers fully understand the issues they are having with their home and why the problems have occurred.
- We will create a customized plan that will fully address the issues and insure that our customers completely understand what we will be doing and how it will be done.

## <u>TRUST</u>

We want to earn the trust of our customer in three ways:

- **COMMUNICATION** From the first phone call to the last we will keep our customers informed of their project status and changes as we work together.
- **EXECUTION** From the project design to the completion of the work we will do exactly what we have contracted together to accomplish.
- WORKMANSHIP Every project is custom designed to correct the issues and we will stand behind it with a warranty that is stated in the contract. We will also send out warranty certificates that are transferable with the property.

## <u>RESPECT</u>

We consider our customers friends and family and we treat them that way. We will respect their time by confirming all appointments and arriving on time. We will treat their home like our own while performing all work and we will dress and speak professionally at all times. We ensure that all work related debris is removed when the job is completed.

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						SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.					
Engineered Solutions of Georgia, Inc. 2260 Northwest Pkwy Suite H Marietta, GA 30067				A	AUTHORIZED REPRESENTATIVE						

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Foundation Repair & Waterproofing

Corporate office 2260 Northwest Parkway Suite H Marietta, GA 30067 678-290-1325 - office 770-956-7403 – Fax www.esogrepair.com