

#40

WIRED

EURO CAR PARTS PRODUCT NEWS

3rd February 2017

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“In order to succeed, we must first believe that we can.”

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BREMBO – THE RACING EXPERTS

One of the most challenging and Rally Raids in the world is the Dakar which starts in Paraguay, travelling up to Bolivia and finishing down in Buenos Aires in Argentina. The rally will push competitors into the world of extreme endurance – 7 selective sections over 400 kilometres. The rally will spend 6 days at more than 3,000 metres above sea level – which is more than twice the height of Ben Nevis (the UK's highest mountain).

Stephane Peterhansel and Jean Paul Cottret have won the 39th edition in 2017. Brembo was at the forefront of their success with their Peugeot 3008DKR.

An innovative Brembo Motorsport 355 millimetres 6 pot air cooled calipers. This system allowed a considerable weight reduction compared to the mixed cooling system (using air to cool down discs and liquid for calipers), guaranteeing the same performances.



If you have any queries, please do not hesitate to contact Aaron Spencer on aaron.spencer@eurocarparts.com or Ehsan Arabalizadeh: ehsan@eurocarparts.com who will be happy to assist.

MISSED OPPORTUNITIES

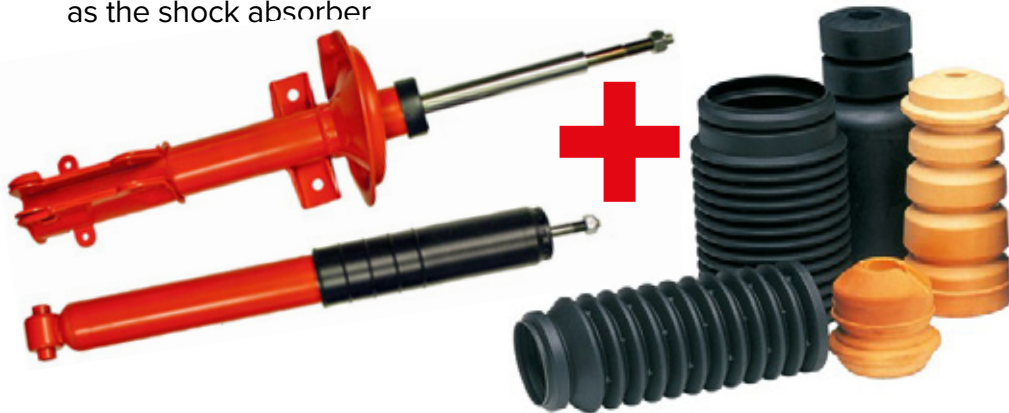
This section is to help identify opportunities to sell more and, in the process, helping make it easier for you to hit bonus. When a customer calls up and just asks for one thing, why not make a few suggestions.

SHOCK ABSORBERS + DUST COVER KITS

The dust cover kits prevents dust and moisture from damaging the piston surface and seal and protects piston rod from corrosion due to road pollution (dust, moisture, stones impact). It also increases the life of the strut and avoids premature oil leakage.

WHY CHANGE DUST COVER KITS?

- ▶ To improve road handling
- ▶ To save money by increasing the life of the shock absorber life and coil spring
- ▶ No extra labour time if changing at the same time as the shock absorber



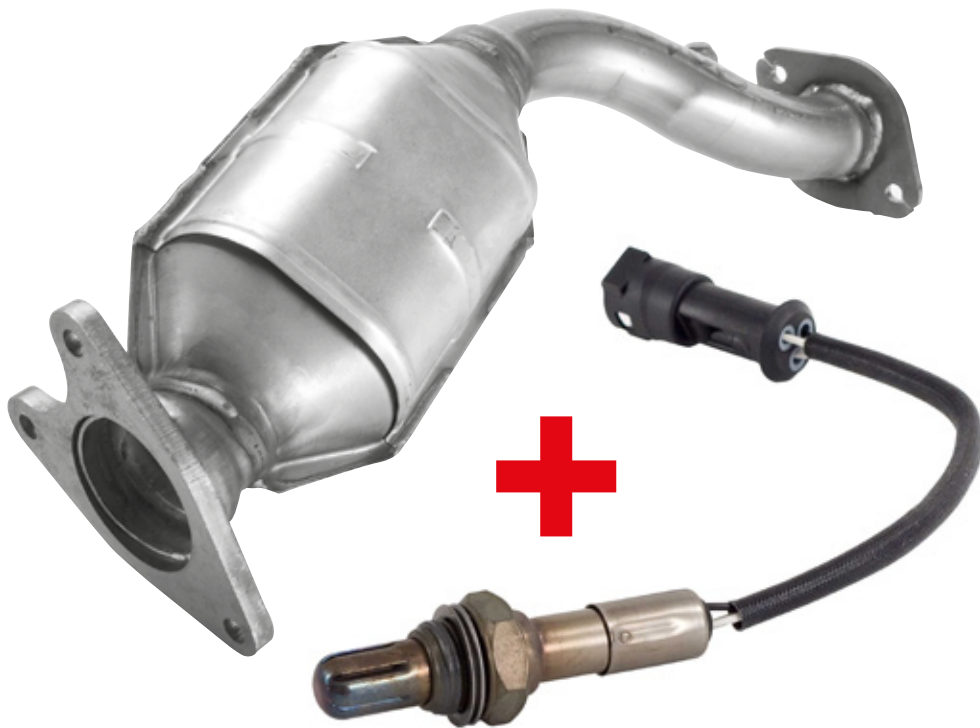
XENON HEADLAMPS + BALLAST

Electronic control units are delicate devices, easily and frequently damaged in collision incidents. Often this damage isn't evident until the replacement lamp is installed, and doesn't operate correctly. Sometimes this may require correct "coding" via diagnostic equipment, or the parts are broken. Damage is common.



CATALYST CONVERTER + LAMBDA SENSOR

When you're selling a CAT don't forget to ask if your customer requires Lambda sensors, they may have just forgotten to mention them. The same goes for CAT fitting kits; where they're available they come up as an associated part when the CAT part number is entered in the SOP screen on K8. It's always best to replace both the catalyst converter and the Lambda sensor together, as there is a high chance of the Lambda sensor being damaged.



TROLLEY JACK + AXLE STAND

An Axle stand should always be recommended to customers for safety reason. The Trolley Jack does most of the work by lifting the vehicle, but the Axle stands protect the vehicle from suddenly dropping and acts as a support.



TRANSMECH GOES GREEN

The exclusive Transmech package now includes a “Green” clutch kit range, quality reborn components giving the customer a real choice. At present the range concentrates on SAC clutch components and other hard to find products. This remains the only aftermarket SAC Clutch programme available in the UK, recycled and 100% ecologically responsible. Fully comparable with OE Specification and exclusive to Euro Car Parts, all units are remanufactured in the UK to SAE J1915 industry standards using quality materials and workmanship.

During recent years “Self Adjusting Clutches” have become the preferred clutch unit, however, because SAC clutches are protected by various patents they cannot always be offered as a replacement unit. The solution to this is the remanufacture of an old unit to the original specification. This allows the customer to make the choice between an OE or aftermarket unit, and enhances the Euro Car Parts value for money policy.

Recycling of automotive components is common practice in Europe and is undertaken by all the World’s leading clutch manufacturers. This assists global manufacturers to achieve laid down targets for product end of life responsibility and is in turn saving both valuable resources and our environment.

Every Transmech unit, both in the new blue box (100% new units) and in the green box are supplied with the comprehensive 2 year 20,000 mile warranty – exactly the same as an OE unit.



TRANSMECH GREEN:



Saving the worlds resources, saving energy and raw materials



Conserving landfill and reducing pollution by re-cycling product



Compares fully with oe specifications



Re-manufactured to SAE J1915, industry set standards

Transmech is the UK's number one aftermarket clutch brand, with an established reputation for quality, dependability and value for money, over half a million clutch kits have been fitted to date.



Want to know more? Contact Trevor Richardson who will be more than happy to help on trichardson@eurocarparts.com

INTELLIGENT BATTERY SENSOR

TAKING CONTROL OF THINGS IN GOOD TIME

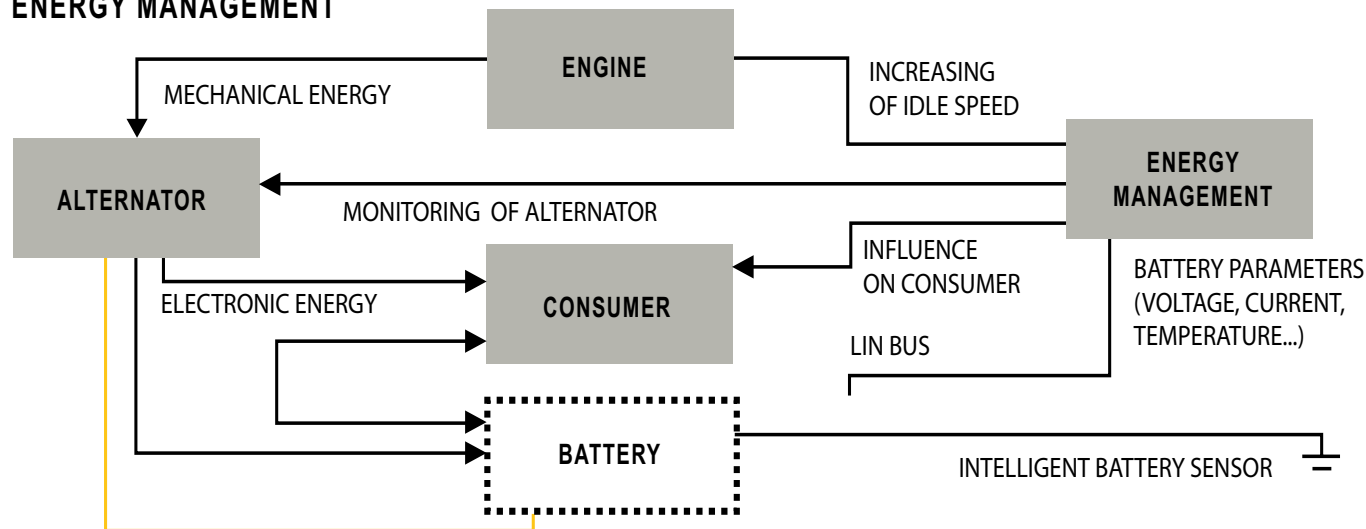
Weak batteries are considered to be one of the main reasons for vehicle breakdowns. This means that efficient energy management takes on a very significant role. And HELLA's intelligent battery sensors (IBS) can make a huge contribution to this. When it comes to intelligent battery sensors, HELLA is the global market leader and

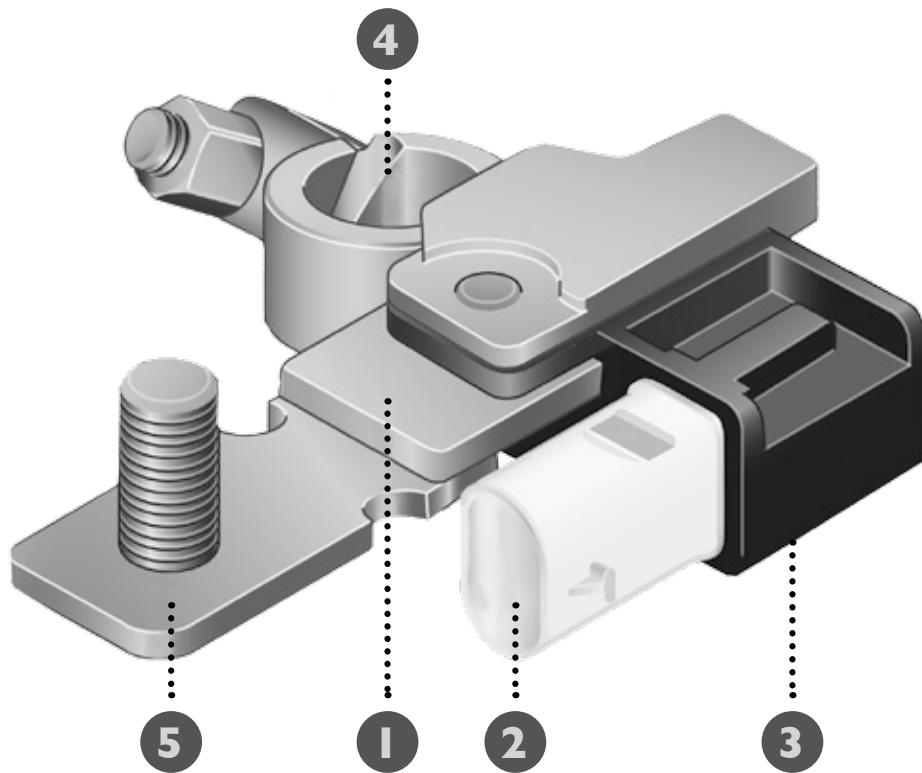
innovation driver and, as such, successfully transfers its OE expertise in this field to the Independent Aftermarket. So you can really rely on the mass of expert knowledge and on HELLA's electronic expertise when you also meet all this on the Independent Aftermarket – everything in top quality to guarantee top business success!

The IBS is incorporated into the vehicle's own energy management system – and can therefore swiftly react whenever the battery condition becomes critically low.

1. Shunt on the sensor serves as a measuring resistor for indirect current measurement.
2. Connector as an interface for energy management.
3. Sensor module is located in a molded housing.
4. The IBS is attached to the negative terminal of the battery via the pole terminal.
5. Thread bolts secure the ground cable.

ENERGY MANAGEMENT





THE HELLA ADVANTAGES:

- ▶ More than 30 million intelligent battery sensors sold, all turned out with production experience stretching back to 2000.
- ▶ HELLA is one of the leading electronics companies in the automotive Original Equipment sector, bringing about knowledge transfer on the Independent Aftermarket.
- ▶ Available for 12V.
- ▶ Boasts a flexible design and offers support for countless battery models.
- ▶ Direct integration into the electrical vehicle wiring system using a LIN protocol.
- ▶ Precise shunt-based measurement of current within high voltage applications and batteries with insulation.
- ▶ High availability of parts.
- ▶ HELLA Aftermarket sensors function as exact replacements for products found in your vehicle.

If you have any queries, please do not hesitate to contact Colin Downie on colin.downie@eurocarparts.com who will be happy to assist

AIRCON STATION

NEXT GENERATION REFRIGERANT FOR AUTOMOTIVE AIR CONDITIONING

DuPont led the transition away from chlorofluorocarbon (CFC) refrigerants by introducing non-ozone-depleting hydrofluorocarbons (HFCs) in 1991, and as part of its ongoing program to seek even more sustainable alternative solutions for refrigerants, DuPont co-developed a new refrigerant, HFO 1234yf (DuPont™ Opteon® YF refrigerant), to reduce the global warming potential of future automotive air conditioning systems. The new refrigerant was commercialized in 2011 to help automakers meet the timeline set by the European Union F-Gas directive, which began phase out of HFC R-134a in automotive air conditioning systems.

DUPONT™ OPTEON® YF REFRIGERANT OFFERS UNIQUE ATTRIBUTES:

Low environmental impact

- Opteon® YF has a lower environmental impact than carbon dioxide as measured by Life Cycle Climate Potential (LCCP). Opteon® YF has zero ozone depletion potential, has a GWP of 4, and a short atmospheric life time of 11 days.
- Based upon equivalent cooling and energy performance and global adoption of one refrigerant by the year 2017, the use of Opteon® YF refrigerant in new cars has the potential to save more than 2200 million liters (590 million gallons) of fuel annually – the equivalent of taking approximately 1.5 million cars off the road each year, compared to R-134a.



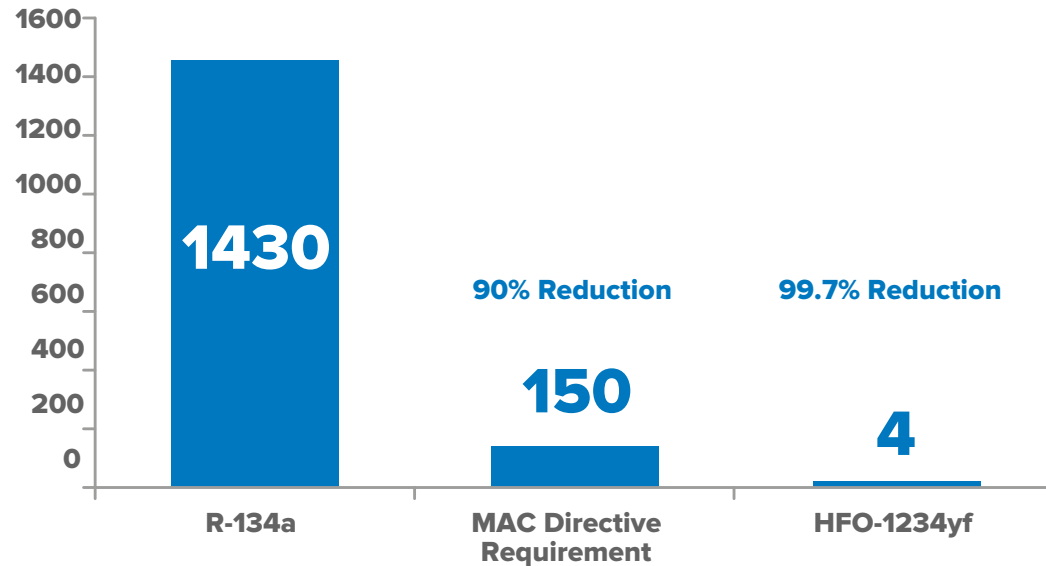
SAFETY

Opteon® YF has been assessed as safe for use in automotive air conditioning systems through the results of:

- Extensive flammability testing conducted by DuPont, independent experts, and automotive manufacturers
- Toxicity testing conducted by third party laboratories
- DuPont, third party and OEM risk assessments



GLOBAL WARMING POTENTIAL COMPARISON



Opteon® YF, with its good energy efficiency, superior performance in high-temperature climates, and minimal system changes is well-positioned as a global solution. Opteon® YF offers a low-cost transition due to its compatibility with proven current R-134a based automotive air conditioning technology. Based on extensive safety, environmental and

performance testing, DuPont™ Opteon® YF refrigerant offers a superior solution for the replacement of hydrofluorocarbon (HFC) R-134a globally in mobile air conditioning applications. If you have any queries please contact Aaron Macfarlane on aaron.macfarlane@eurocarparts.com who will be happy to assist

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BODYSHOP

WHY IS OEM-LIKE WELDING IMPORTANT?

The steels used in chassis has changed significantly in the last 10 years due to the need for a strong structural safety in the event of an accidents, and also the need for lower vehicle weights for carbon emissions law. This has necessitated the manufacturers looking beyond conventional steels to the more specialised steels

Boron Steel and other Advanced High Strength Steels give vehicle designers lots of options to make the vehicle lighter but also stronger and stiffer. All this while reducing the steel sheet thickness.

Modern vehicles can contain many steels now, not just one or two as before. This can make it difficult for technicians when repairing.

These new steels are affected by excess heat

and this weakens the steel and consequently the weld quality. (i.e. welds breaking under vibration). Some can be welded as normal, some require MIG Braze, some cannot be welded at all; but all require the correct repair procedures to maintain their special structural properties.

CRASH RATING

The pictures shows two vehicles performing a Euro NCAP crash rating test. The red vehicle is a crash rating 5 and utilises the new UHSS and AHSS steels. The white vehicle is a crash rating 3 and utilises the older technology. The crash rating 5 vehicles safety cell has provided better protection for the occupants.



OEM-LIKE WELDING

An OEM approved welder is able to carry out welds that leave the repaired chassis section with the same characteristics under strain and impact as it did at the time of manufacture. In auto mode, it will measure weld resistance approximately 1,000 times per second and automatically adjusts current level, weld time and clamp pressure as needed. It provides instant feedback to the technician if there's a bad weld and can log every weld. At the end of a job, a report can be printed out that includes information on the settings, messages and actual weld parameters of every weld, enabling a shop to easily document that its welds were made correctly.'

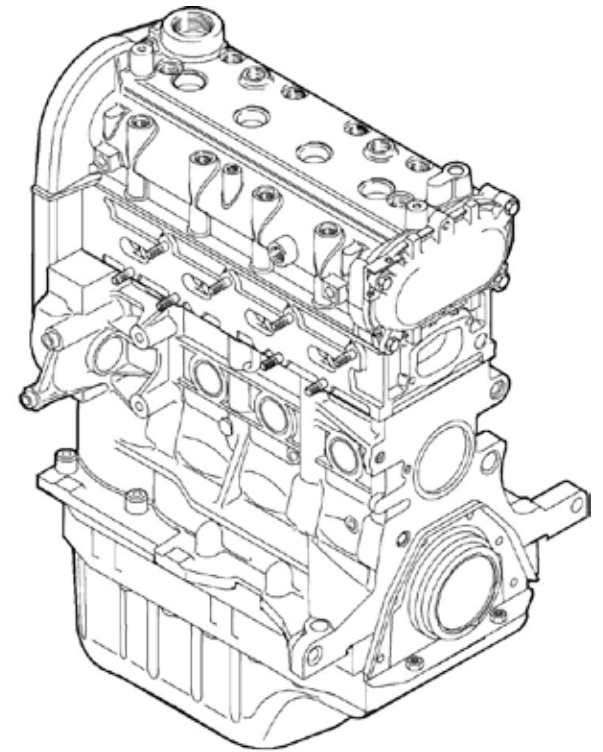


If you have any queries, please do not hesitate to contact Fred Muraya on fred.muraya@eurocarparts.com who will be happy to assist.

NGK GLOW PLUGS

From the world's No.1 spark plug manufacturer you'd expect nothing but the best from their glow plugs too; and you'd be right. NGK have been relentlessly developing engine pre-heating technology since the early 1960s and the inbuilt advanced technology ensures that automotive engineers can get the most out of their engine designs and help them meet the increasing emission targets necessary to improve our environment.

- ▶ Euro Car Parts have now introduced over 70 new references to our current NGK range
- ▶ They are in stock in all hubs and most large branches
- ▶ NGK's OE pedigree gives peace of mind for you and your customers.
- ▶ All part numbers have been linked and set up so that they are easy to find by description or short code.
- ▶ NGK Glow Plugs are fitted as OE on many vehicles so it makes sense to change like for like.



Diesel engines do not use a spark plug to ignite the air/fuel mixture instead they rely on the heat generated by greatly compressing the air within the cylinder and then injecting diesel fuel at the appropriate time which burns spontaneously. When the engine is cold it is considerably more difficult to get the air/fuel mixture to burn and to achieve stable combustion therefore a method of adding heat energy to the mixture is usually required.

A glow plug is essentially an electrical heating element installed within the combustion space. By elevating the temperature of the air within the combustion chamber the glow plug promotes easier cold starting, improved driving performance from cold and a significant reduction of unwanted emissions. Unlike a spark plug a glow plug usually works for a short period of time upon starting the engine however more stringent emission regulations often require significantly longer periods of operation.

Diesel engines have evolved considerably over recent years and so has glow plug design. This means that we now stock around 150 different part numbers with several major design differences. Although performance criteria differ greatly they are all manufactured to the same demanding standards.



If you have any queries, please do not hesitate to contact Sandy Choda on sandev.choda@eurocarparts.com who will be happy to assist.

DIESEL PRODUCT WARRANTY

THE RIGHT PROCEDURE

Warranty is part and parcel of the Aftermarket parts business. ECP offer a 'No quibble' warranty on a range of products. DIESEL is absolutely not one of those products. This article is designed to help dispel the 'myth', regarding Diesel being a 'No quibble' warranty product.

Our Diesel program can effectively be broken down between New/Premium and Remanufactured diesel product.

DIESEL PRODUCT – REMANUFACTURED:

In the first instance, we encourage all our ECP's customers to make use of the dedicated Technical Helplines to ascertain whether the units are considered to be faulty.

LUCAS Diesel is our principal supplier for remanufactured product with whom we have secured a 24 month unlimited mileage warranty policy. This warranty is entirely 'Conditional'. Should the customer deem a product to be defective, it must first be sent back to the supplier for testing under warranty. This can be actioned via the on line warranty system

and must also be accompanied by a customer warranty returns form, alongside any additional supporting documents. The supplier will then test the unit/s on de facto standard test benches and provide a written warranty report confirming the product to either be faulty/ defective, or advising that no fault has been found. In the event of the supplier accepting the warranty claim, the part/s in question will be either repaired (FOC), replaced or refunded. Under no circumstances should the unit be replaced or credited by the branch until this process has been followed to conclusion. If the supplier advises that no fault has been found, the unit will be returned to ECP and should be sent back to the customer. If your customer requires a replacement part whilst the part in question is undergoing the warranty process, he/she will need to purchase one.

At this stage it is also important to clearly clarify that no additional costs will be covered by the supplier. Such costs include, towing, recovery, re-delivery charges, loss of earnings, car hire etc..

THE BELOW CONDITIONS WILL INVALIDATE ANY DIESEL WARRANTY CLAIM:

- ▶ Poor quality fuel (from dirt ingress, particulate contamination, water content, petrol content, bio content)
- ▶ Use of non-approved fuel and/or additives
- ▶ System contamination of the fuel tank or corrosion of the tank internal coating.
- ▶ Physical abuse, incorrect installation or unauthorized alteration

Please note that we also offer certain diesel remanufactured product from alternative suppliers to Lucas. In the main, the terms above, remain the same except that the warranty period is 24 months for CR (common rail) product and 12 months for all other product (older mechanical pumps, Unit injectors and all other non CR diesel product). If you are unsure of the product type, please feel free to contact me for clarification.

DIESEL PRODUCT – NEW:

The warranty period is 12 months from date of purchase/unlimited mileage. As per the terms above, the warranty is entirely 'Conditional'. Should the customer deem a product to be defective, it must first be sent back to the supplier for testing under warranty. This can be actioned via the on line warranty system and must also

be accompanied by a customer warranty returns form, alongside any additional supporting documents. The supplier will then test the unit/s on de facto standard test benches and provide a written warranty report confirming the product to either be faulty/defective, or advising that no fault has been found. In the event of the supplier accepting the warranty claim, the part/s in question will be either repaired (FOC), replaced or refunded. Under no circumstances should the unit be replaced or credited by the branch until this process has been followed to conclusion. If the supplier advises that no fault has been found, the unit will be returned to ECP and should be sent back to the customer. If your customer requires a replacement part whilst the part in question is undergoing the warranty process, he/she will need to purchase one.

In closing, our existing warranty rate is close to 5% which is far and above the industry benchmark/standard of 2.1%. A concerted effort, needs to be made by us all to improve this. Let's utilize the technical lines available before raising any warranty claims. Let's not return

product because a customer cannot code an injector or cannot install it correctly. Above all.....we need to stop swapping out Diesel pumps and injectors because the customer claims it's faulty (which it may or may not be) and is giving us a rough ride on the phone. We

THE BELOW CONDITIONS WILL INVALIDATE ANY NEW/ PREMIUM PRODUCT DIESEL WARRANTY CLAIM:

- ▶ Poor quality fuel (from dirt ingress, particulate contamination, water content, petrol content, bio content)
- ▶ Use of non-approved fuel and/or additives
- ▶ System contamination of the fuel tank or corrosion of the tank internal coating.
- ▶ Physical abuse, incorrect installation or unauthorised alteration

must follow the procedure in place and stop haemorrhaging money on warranty swap outs and replacements. Diesel is not 'No Quibble'. It never has been and never will be, as a warranty policy it is totally 'Conditional', that's the nature of the beast.

If you have any queries, please do not hesitate to contact Vinny Patel on v.patel@eurocarparts.com who will be happy to assist.

BLOCKED DPF?

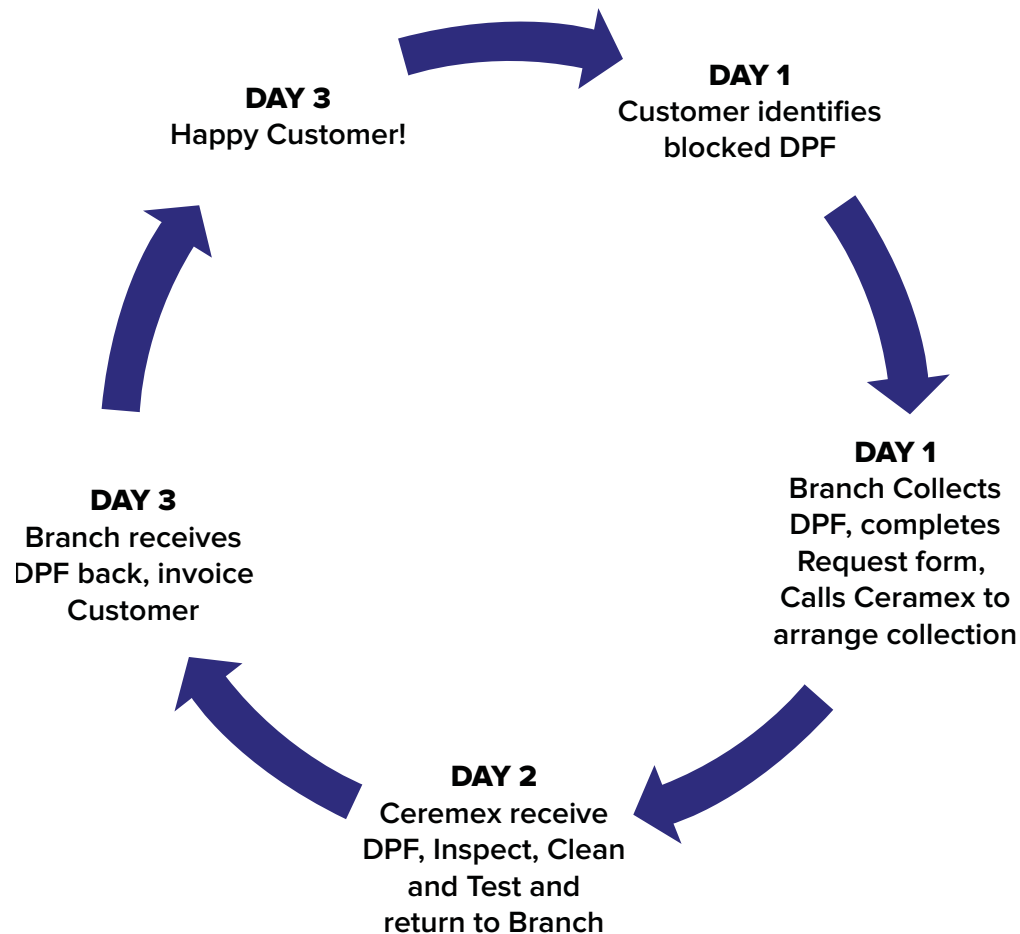
We are pleased to announce that ECP are now able to offer a DPF Cleaning Service.
This service is provided by a company called Ceramex, the market leaders, who are based in Slough.

Ceramex

THE BENEFITS ARE

- ▶ The Customer is getting the same unit back – no fitment issues.
- ▶ It is cost effective – an alternative to Main Dealer prices.
- ▶ Patented 'XPurge' cleaning process removes 98% of Ash and Soot
- ▶ Every DPF is tested before and after the Cleaning process and comes with a Filter Condition report that highlights the Airflow and the amount Soot/Ash removed in grams.

The process normally takes 3 days and Ceramex will arrange collection and return to your Branch.



Please see example of cleaning request via the following link:

<http://bit.ly/2gUrgzV>

Please make your Customer is aware of the T & C's

**For Collection, Call Ceramex on
01753 501970**

The unit must be packaged securely with no sharp edges exposed and clearly marked with Ceramex's address and your branch address and contact details in case it gets lost in transit. Please obtain an Order Number from Special Orders before you send the unit to be cleaned and send it with the Request form.

**Ceramex
203 Bedford Avenue
Slough
SL1 4RY**

The part number is 723 77 0000. Remember on some rarer or expensive Dealer only applications, it may be an opportunity to increase the price and make more margin!

If you have any queries, please do not hesitate to contact Paul Reynolds on paul.reynolds@eurocarparts.com who will be happy to assist

TWO SPRINGS ARE BETTER THAN ONE

ALWAYS REPLACE SPRINGS IN PAIRS

Automotive coil springs are one of the most central and dynamic components of a vehicle's suspension system; constantly working to absorb shocks, keep the wheels in contact with the road and deal with uneven road surfaces.

It is therefore no surprise that after many millions of cycles, even the best made springs will become tired and begin to sag; vehicle ride height will drop and may become uneven, and eventual breakage is likely.

Fitting in pairs

When a spring fails, due to corrosion or other reasons, drivers often request that only the defective spring be replaced rather than replacing in axle pairs. Failure to replace in pairs can have multiple negative consequences, in addition to likely financial costs. Coil springs fitted in axle pairs degrade at around the same rate during normal use, meaning that when one sags or breaks, the other will most likely not be far behind. When just one spring is replaced on an axle, an imbalance can exist. Replacing springs in pairs will return the vehicle to the original ride height.

Because coil springs are so vital to the overall handling of the vehicle, the uneven ride resulting from a failure to replace in pairs can cause multiple severe safety risks. These include:

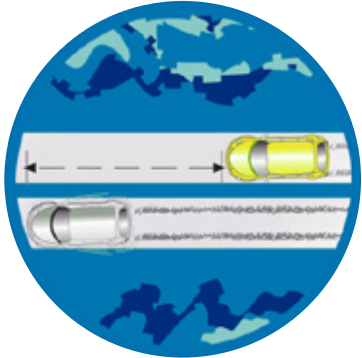
Less Responsive Steering – A sagging spring can cause a change in the camber angle on that wheel, resulting in less contact between the road and tyre, potentially causing the vehicle to pull in one direction. Additionally, the spring cannot effectively absorb and dissipate the vehicle load during cornering. This leads to increased body roll on bends.

Less Secure Road Holding – A difference in ride height across one axle has a negative effect on the road holding properties of the vehicle, caused by uneven tyre contact with the road.

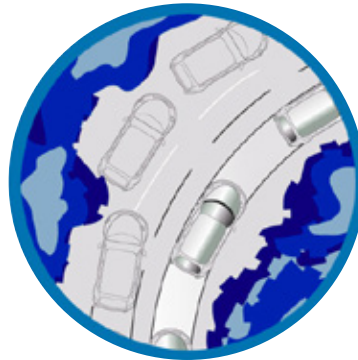
Increased Braking Distance – An imbalance caused by a sagging or broken spring will reduce friction and road contact on one or more tyres, leading to an increase in the distance required to stop.

Increased Tyre Wear – A change in the wheel angles caused by a defective spring can lead to faster tyre wear and a premature need for new tyres at a cost which could end up being more than that of a replacement coil spring.

POSSIBLE CONSEQUENCES OF NOT FITTING SPRINGS IN PAIRS INCLUDE:



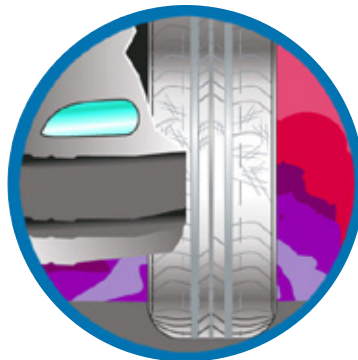
**BRAKING
DISTANCES
INCREASE**



**INCREASED
BODY ROLL
AND SWAY**



**RIDE
COMFORT
GREATLY
REDUCED**



**RAPID
AND
UNEVEN
TYRE
WEAR**

According to the Vehicle and Operator Services Agency (VOSA), around 15% of all defects discovered during an MOT are suspension related and about 12% of vehicles fail the test due to a suspension problem.

It is therefore very important for workshops and garages to inspect springs at every opportunity and encourage customers to replace springs in pairs, just as they would with brake pads or discs. It is good practice for garages to advise the customer of any spring issues, even if they may not yet be at the point where MOT failure would be likely.

By replacing in pairs, the customer actually achieves an overall cost saving, since the labour to replace a pair will be cheaper than the labour for replacing individual springs twice within a short period of time. Not to mention the inconvenience of the vehicle being off the road on two occasions rather than the once.

If you have any queries, please do not hesitate to contact Ovidiu Marius Vlaicu on ovidiu.vlaicu@eurocarparts.com who will be happy to assist

#THANKSAMILLION

THANKS A MILLION!

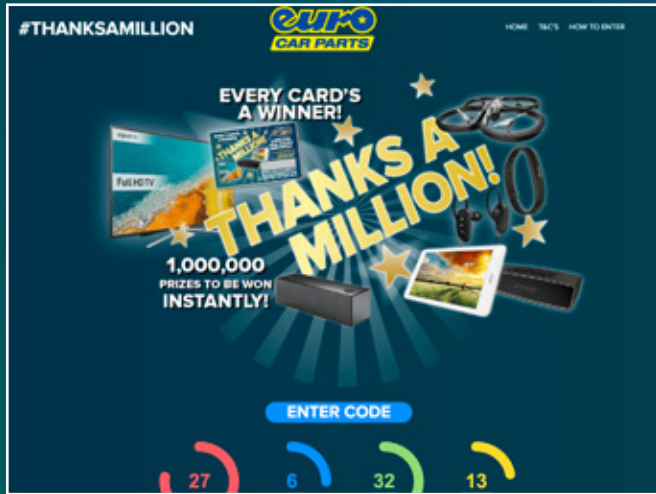


**1,000,000 INSTANT WIN PRIZES TO GIVE AWAY!
EVERY CARD IS A WINNER!**

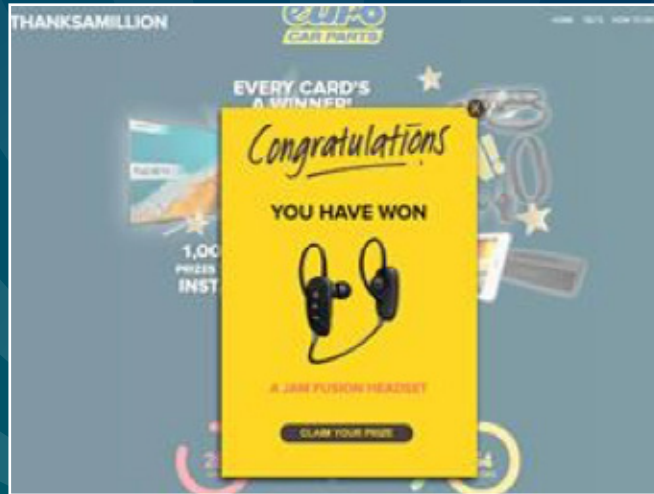
On Wednesday one of our biggest promotions ever kicked off. 1 Scratch Card with EVERY Filter sold – this also includes performance filters too! Customers need to retain card as proof of purchase for larger prizes. There is a part number on the system **998SCRATCHCARD** for stock control and audit.

Promotion is open to every **TRADE** customer with a registered Euro Car Parts account

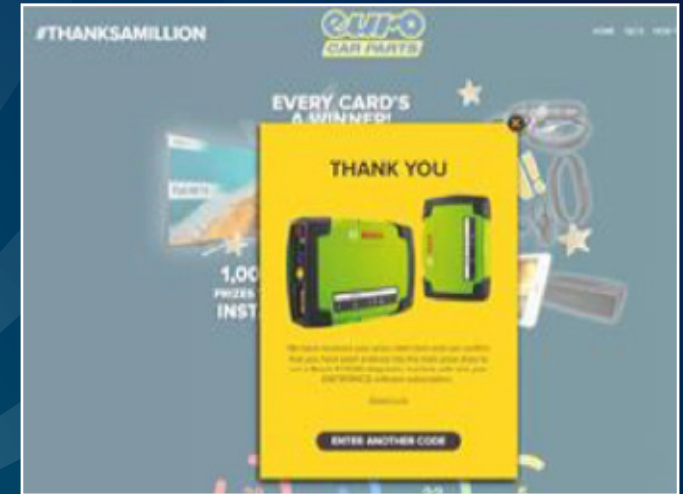
Exceptions: *National Accounts, Retail, Counter, ECP Staff*



Stage 2



Stage 3



Stage 4

Stage 1: Customer simply needs to scratch off the silver panel on the card to reveal a prize code

Stage 2: Enter that code on www.thanksamillion.club

Stage 3: to discover what they have won

Stage 4: Every completed claim form will be entered into a prize draw to win a Bosch KTS590 with ESi[TRONIC]2.0 Software, Euro Academy Membership or 1 year's ALLDATA REPAIR subscription

Scratch Cards, flyers and vouchers should have arrived earlier this week – Please start using them as soon as they arrive and use them to upsell on every invoice. I.e. If customer asks for a service kit remember to supply the fuel filter and cabin filter!

Sales Advisors:

Hit your branch filter target and earn paid time off work!

Now that's a beautiful thing.

Thanks a Million!

If you have any queries, please do not hesitate to contact Mark Page on markpage@eurocarparts.com who will be happy to assist.

NEW PUBLICATIONS

TOOL CATALOGUE

We have two new publications dropping in branches very soon. Euro Car Parts first ever Tool Catalogue is finally here, filled with 136 pages of everyday and specialist tools. This edition is packed with over 300 products from brands such as Gearwrench, Omega, Milwaukee and our own brand Master Pro. The catalogue is divided in to 16 sections such as air, hand tools and batteries; so it's easy for customers to navigate and find the products they need.

The new Tool Catalogue will be arriving in branches this week, you can have a first look via the Flipping Book link:

<http://bit.ly/ToolCatalogueECP>

Some products are while stocks last, so make sure your customer doesn't miss out as these prices will not be repeated.

Remember, some products in the Tool Catalogue qualify for the Tech Tool Club.

- ▶ Spread the cost over 10 weekly payments
- ▶ Its 100% INTEREST FREE
- ▶ INSTANT online approval
- ▶ Guaranteed £660 credit limit

The simple 3 step process:

1. Technician visits **www.techtoolclub.co.uk** and completes the simple (two page) application form – Acceptance/refusal will be given immediately.
2. Tech Tool Club account number is created same day (with £660 credit limit (inc. VAT)) and emailed to the branch **branch@eurocarparts.com**
3. Invoice the goods



Let your customers know about the great deals whilst they last. All offers in the Tool Catalogue come to an end 30th June 2017 or whilst stocks last.

If you have any queries, please contact Rick Newman on rick.newman@eurocarparts.com who is always happy to help.

OPTIMA ESSENTIALS PRODUCT CATALOGUE 2017

The all new Optima Product Catalogue covering all the essential consumables your bodyshop customers need will be landing at your branches next week.

The Optima team have put together this pint-sized look up guide to show off the exclusive range and its core 'everyday' products that all bodyshop customers use. The catalogue includes 45 key products across a selection of 6 popular product groups listed below:

- ▶ Abrasives
- ▶ Masking System
- ▶ Body Filler
- ▶ Polishing System
- ▶ Wipes & Cloths
- ▶ General Consumables

An online version is also available via the following link to view or download a copy – <http://bit.ly/OptimaECP1>

All products are competitively priced and in line with the brands premium offering. For more details in regards to pricing use K8 or advise your customer to give you a call.

All stock is available to IBT via Tamworth.



For any queries please email Optimaproducts@LKQCoatings.com

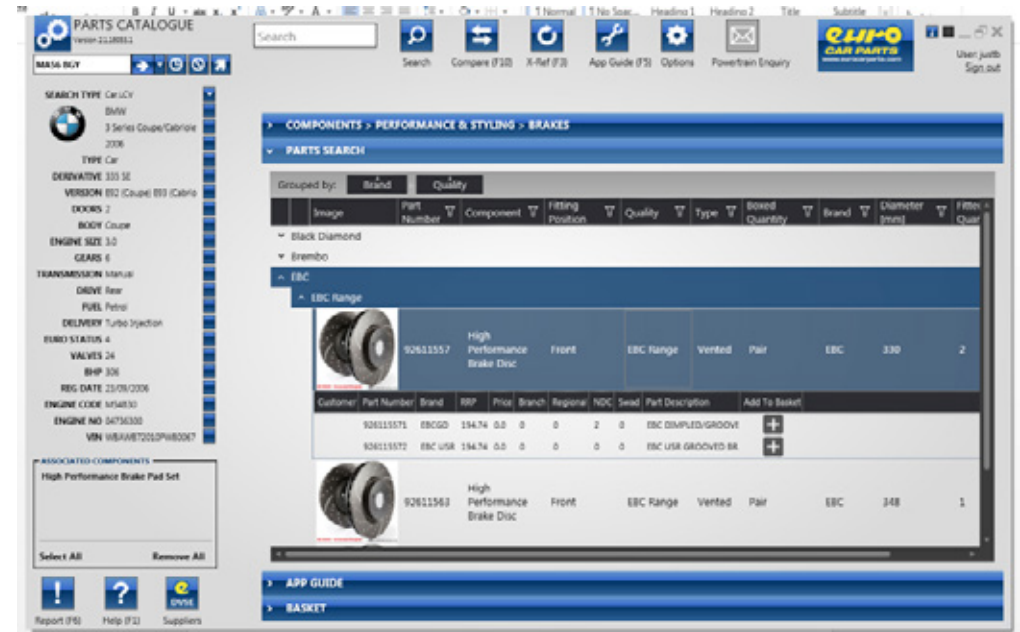
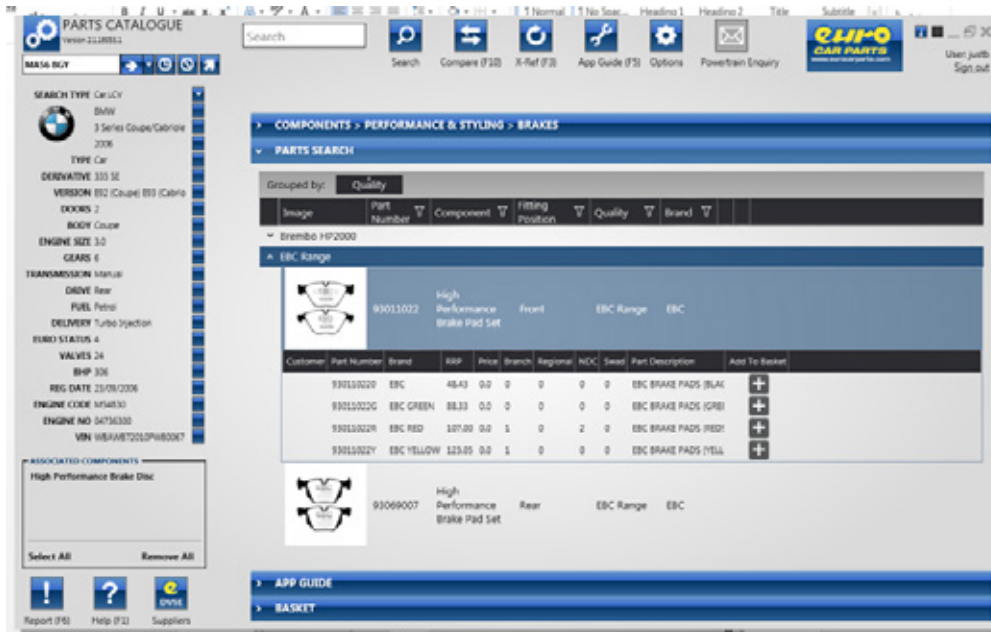
PERFORMANCE & STYLING

EBC

We have recently completely revamped the performance braking section on Topcat. In particular we have made it easier to select EBC parts for a vehicle.

The EBC part numbers are now set up at 8 digit ECP numbers. So it is much easier to find the option:

For example expanding a pad selection will show all the options for Black, Green, Red, Yellow pads. Then expanding a disc selection will show standard discs/GD discs and USR discs.





EBC
BRAKES



The images have also been updated to show the pad dimensions and shape. On the disc pictures it will show which style of discs is available for the selected application along with technical details.

We have market leading stock holding for EBC but if you require a part via special order the below website link will help you check stock before submitting your internal enquiry for ordering:

<http://www.ebcbrakes-webshop.co.uk/>

Login: **11000** / Password: **STOCK**

If you have any queries, please do not hesitate to contact the Performance team on **performance@eurocarparts.com**

WHAT'S NEW?

NEW P&S STYLING PRODUCTS NOW IN STOCK



OBD Portector, this is a revolutionary product that blocks the vehicle OBD plug when activated. For the first time in many years car theft is on the rise and vehicles are at the mercy of being stolen by hacking the ECU. It can take less than 30 seconds to bypass a vehicles security functions using a cheap scanner via the OBD port. We now stock this OBD protection range for most popular vehicles (especially keyless ignition vehicles).

You can find them on Topcat in the Alarms and immobilisers section, please click the red 'i' for more product information.

Popular part numbers amongst many –

Focus MK3/Range Rover Sport/Most JLR cars : 967590011 Recent VAG models: 967440001



H&R Anti-Roll Bars for the Focus MK3 RS, we have developed an Anti-Roll bar kit with our German partners H&R. It is exclusive to Euro Car Parts. Offering improved roll control utilising thicker bars and updated bushes without a detrimental effect on the ride comfort.

We have also powder coated them in baby blue to match the renowned brake caliper colour! You can find these in stock and on Topcat in the P&S section > Suspension > Anti Roll Bar Kits!

Part Number: 982594031

These compliment many other exciting handling and tuning parts for the MK3 Focus RS. We already offer performance suspension, filtration, tuning and exhausts. All on Topcat.



Black edition wheel trims, most of you will be familiar with the Top Tech wheel trim range we do. Most sizes in the designs of Speed, Revolution, Torque and Motion are now available in Gloss Black. We will be issuing branches shortly with a part number guide on wheel trims saving you time searching when a customer asks. In the meantime you can search the trim names on K8 and add 'Black'.



Top Tech Dash camera, By the time you read this stock should have landed of our own brand 3" screen Top Tech FHD dash camera. With great specification and a very low price ticket it will be sure to be a success. The product proved very popular for web sales and should be equally appealing to trade customers looking to install a camera. It is plug and play but the user needs a micro SD card (class 10/ >32gb). For in depth product information you will find this among our other dash cam range on the website. (Stock loading next week).

Top Tech Silver Dash Cam – 967771291 /
Class 10, 8GB Micro SD card – 967771221

If you have any queries, please do not hesitate to contact the Performance team on performance@eurocarparts.com

COMPETITION

WANT A CHANCE TO WIN A 4K ULTRA HD ACTION CAMERA?

All you have to do is fill in the crossword correctly and email your answers to wired@eurocarparts.com and ONE lucky winner will be picked at random. All questions are related to this issue of Wired.



ACROSS

2. A product that has gone environmentally green.
7. A publication with 136 pages
8. The brand name of the next generation refrigerant for automotive air conditioning

DOWN

1. The hashtag for the new promotion
2. What type of customer is the new promotion open to
3. What is the world's number 1 spark plug manufacturer
4. What blocks the vehicle OBD plug when activated
5. What cleaning service removes 98% of Ash and Soot
6. What should you replace in pairs
8. What cleaning service are ECP offering?

