### LET'S GET TO WORK.



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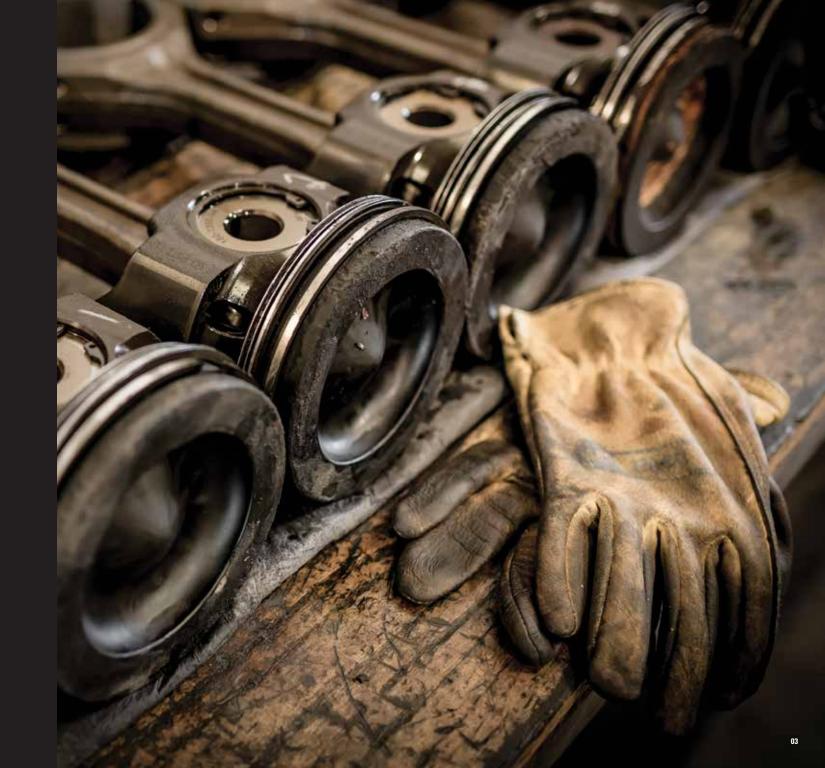
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# **SINCE 1952**

Carter Machinery has served Virginia and southern West Virginia for over 60 years with support that's second to none. As the needs of our customers have changed over the years, we've added the resources needed to serve them. What was once an operation with three stores has grown to a network of 20 locations and 1,200 employees. This continued investment in people, infrastructure, technology and tooling has enabled Carter to become one of Caterpillar's leading dealers.

arter

Carter



#### FOCUSED ON CUSTOMER SUCCESS

It's the cornerstone of everything we do. From parts counter personnel to technicians on your jobsite, we're committed to delivering top-notch support that allows your operation to be more successful.

#### UNMATCHED AFTER-SALE SUPPORT

We pride ourselves on not only offering the premium products that make your business more successful but, most importantly, by providing support that's second to none. Whether you're an owner/operator or have a fleet of equipment, you can rely on Carter to provide you with timely parts and service support to maximize your uptime, keeping you on-the-job — while respecting your budget.

### THE PARTS YOU NEED

At Carter, we understand that when you need parts, you don't need them in a week. You need them <u>now</u>. After all, downed equipment doesn't just affect productivity — it affects your bottom line.

#### **NETWORK OF FACILITIES**

With a network of 20 facilities across Virginia and southern West Virginia, chances are that there's a Carter Machinery location nearby.

#### **PARTS DROP BOXES**

Convenience matters. More than 100 parts drop boxes are located throughout our territory, providing you an alternative to picking them up at one of our stores.



#### **NIGHTLY TRUCK RUNS**

Carter haulers make nightly runs to and from the Cat Parts Depot in Pennsylvania, ensuring that our shelves are stocked. In fact, 95% of Cat parts are in-stock or available within 24 hours.



#### **ORDER ONLINE 24/7**

The Cat PartStore online ordering system provides a free, convenient way for you to find and order your parts from Carter — 24 hours a day, seven days a week. You don't have to leave the office or even pick up a telephone. Simply go online, search our digital parts books of over 800,000 parts and make your selections. We'll deliver them to your nearest Carter location, Dropbox, or even directly to your jobsite.

#### **DELIVERY OPTIONS**

Want your parts order delivered directly to your business or jobsite? Contact us to learn more.

## PAR

#### **CAT PARTS**

#### New

Genuine Cat parts aren't only built to perform — they're built to last. From maintenance products to undercarriage, rest assured Carter stocks the full line.

#### Exchange

Carter's Exchange parts program is a cost-effective way to quickly obtain the quality and dependability of a new part. We stock a wide range of components that have been reconditioned locally by our experienced technicians, as well as a large inventory of remanufactured parts from Caterpillar, allowing us to provide a range of repair options to meet the specific needs of your operation.

#### Used

We have one of the largest inventories of used Cat parts in the world. Plus, we actively locate parts using a vast network across the globe.

- With connections across the worldwide Cat dealer network, if you need a particular part, chances are we can find it
- Our technicians and inspectors have years of experience sourcing parts,
- Bilingual representatives available

#### EARTHMOVING OEM'S

Carter also stocks a selection of OEM parts from other brands, including:

• Air Supply Company	
• Airgas	•
• Allmand	• (
• Ameripumps	•
• Atlas Copco	•
• Balderson	
• Bitelli	•
<ul> <li>Bone Safety</li> </ul>	•
• Broderson	•
<ul> <li>Carlson Paving Products</li> </ul>	•

ensuring we're able to find the right part for your machine — and your budget

- Chemtek
- Fecon
- Genie
- Hilti
- Husqvarna
- Lackmond
- Multiquip
- Paccar
- Paladin
- Peerless Chain

- Rockland
- Sitech
- Sullair
- Toro
- Towmaster
- Trail King
- Virginia Abrasives
- Wacker
- Weiler

