## MOMENTUM CUSHMAN & WAKEFIELD ATLANTA'S MONTHLY NEWSLETTER.

April 2017





### Contents

6









NEW HIRES & PROMOTIONS



TALKING WITH TALENT



# GUIDING PRINCIPLES

## Congratulations to April's team members who have exemplified our Guiding Principles!



L-R: Jason Mallory, Krístína García, Courtney Lancaster, Kímberly Quíck, Brandon LaBord INTEGRITY EXCELLENCE TEAMWORK CREATIVITY PASSION

Cushman & Wakefield Atlanta's long-term success is due to our uniquely collaborative culture. The Atlanta team developed our guiding principles: Integrity, Excellence, Teamwork, Creativity and Passion, and each month at the All-Team Meeting a team member that embodies one of the five principles is chosen by the previous month's winner and the baseball bat is passed down.



#### Mike Kemether Quoted in Globe St. About Sale of Parkway Vista

Mike Kemether was recently quoted in a Globe St. article about the sale of Parkway Vista and the growth of DeKalb County's multifamily market.





#### Several Members of Cushman & Wakefield Win ACBR Awards

The Atlanta Commercial Board of Realtori hosted its annual awards banquet to acknowledge top performers, and Cushman & Wakefield employees named Top 10 in their respective categories included: Ray Stache (Industrial Landlord); Bayne Porter (Industrial Tenant); Josh Goldfarb, Mike Kemether and Brandon Whitesell (Investment Sales); Pierce Owings and Matt Hawkins (Land); Kirk Diamond (Office Tenant); and Aileen Almassy and Will Porter (Office Landlord).

Andy Sumlin was one of four presented with the Silver Phoenix award, representing 25 years in the Million Dollar Club.





#### WIN Atlanta Chapter Hosts Panel

Thanks to the panel of five women from various business lines who shared their perspective on topics ranging from personal and professional development with WIN!



Erin Smith moderated the panel, which included Brooklin Salemi, Lisa Pittman, Aileen Almassy, Rosalind Rainge and Donna West

#### **Atlanta Move Library**

The Atlanta office relocation and consolidation SharePoint site has all

the information you'll need to know about the upcoming move. Check back often as we'll be posting new information frequently.



We're mooooving!

Click here for move info



#### 2017 Great Day of Service



#### THANK YOU!

Thank you to members of Cushman & Wakefield who participated in our Great Day of Service on March 30!













Momentum \ 8

#### 2017 Great Day of Service



**THANK YOU!** Thank you to members of Cushman & Wakefield who participated in our Great Day of Service on March 30!















#### **Feeding the Homeless**



THANK YOU! Thank you to members of Cushman & Wakefield who volunteered to Feed the Homeless on April 15!















#### **2016 Annual Awards**

Congratulations to recipients of our 2016 Annual Awards!



2016 Top Performers



Agency Leasing - 2016 Top Team



Lawrence Gellerstedt - Game Ball Award



Corey Boyer - Rookie of the Year



Lezly Tyler - Property Manager of the Year



Andy Ghertner -The Andy Award



Jon Mayeske being presented with the 'Johnny's Hideaway' award



Chris Allen - Property Engineer of the Year





## **New Hires**

**Gaurav Baijal,** Director, Valuation & Advisory, Diligence Advisory Group (*transfer from C&W India*)

**Rahul Raswant,** Director, Valuation & Advisory, Diligence Advisory Group (*transfer from C&W India*)

Connor Hagerty, Analyst, Valuation & Advisory, Diligence Advisory Group

## **Promotions**

Holly Akins, Project Management Director, Project & Development Services

Brian Alcorn, Project Management Director, Project & Development Services

Noel Mayeske, Manager, Marketing

Christa Sharpe, Project Mangement Director, Project & Development Services

Amy Upchurch, Project Manager, Project & Development Services

# TALKING WITH TALENT

TALKING WITH TALENT



## Cathy Sheehan

Associate, Office Tenant Representation

Tell us a little about yourself (where are you from, where did you go to school, what are your hobbies and interests, etc.) I grew up in the Carolinas with my identical twin brothers. My mom raised us as a single mom since my dad suffered with alcoholism. It was hard at times, but we all learned to appreciate what we were provided and especially the love that we shared. I had big plans to attend NC State at began my path at Richmond College. Unfortunately, life was a little derailed by a stalking, unsettled boyfriend who was the cause of my move to Georgia. Long story! I am married and have two sons and a daughter who are thriving.

cathy and her husband

I love spending time with my family and friends who are all goofy. Hobbies are traveling, golf, cooking new dishes and photography. I enjoy dancing (not the classical type) and listening to music, both of which can change my mood instantly.

Tell us about your role at Cushman & Wakefield. What's a typical day like for you at the office? I joined C&W in 2013 and partnered with John Izard as an office tenant rep broker. I have been in the commercial real estate business since 1996 and have experienced many sides of the business. My partner is always on the move so my typical day is to adjust to his schedule and our client's requests as quickly as possible. RFPs, lease abstracts, market surveys, space tours and coordinating with other Cushman & Wakefield business units for our clients are many of my typical tasks.

I also chair our Cushman Cares outreach program

which takes a good bit of time, but I really love it. I enjoy being involved with giving back to others. It is good for the soul.

Cathy and her famíly duríng the holídays

Tell us about a moment in your career or an achievement that you are particularly proud of. My story is much different than most brokers. I was raised by a divorced single mom, dealt with an alcoholic father, experienced abuse, divorced from my first marriage, was a single mom of three, started and operated a photography business for six years, remarried and began my real estate career in 1996 as a brokerage assistant. I worked really hard and gained respect from the firm. I was the first assistat that they ever promoted to a broker. Things were going well and then I experienced two strokes at the age of 40. I had to learn to read, write and speak again. This killed my confidence for a while, but faith has given me strength to never give up and to continue to push myself forward. My greatest achievement is overcoming the obstacles life has presented along the way and loving life.

**Is there a quote or motto you live by?** "With the new day comes new strength and new thoughts. Be patient and compassionate".

If we ever find ourselves in a 'Cathy Sheehan Trivia Contest' what's something we should definitely know? I won a disco roller skating contest in high school and I'm obsessed with watching sunsets!

TALKING WITH TALENT

Tell us a little about yourself: I was born and raised in Georgia. I lived in Conyers for about 10 years then moved to Marietta. I graduated from Wheeler High School in 2005. After graduation I went straight to working for Norfolk Southern Railroad as a train conductor. After the railroad I joined the Army and I was stationed at Fort Knox, Kentucky. I love the lake and love to fish, my spare time is usually spent on the lake with my wife and daughter. When I am not at the lake I can usually be found at the gym lifting weights. I also have a big soft spot for classic cars.

Tell us about your role at Cushman & Wakefield. What's a typical day like for you at the office? My day starts off like most everyone else's, I come in check my emails from overnight and get organized for the day. My general purpose is to support my manager Meredith Stewart with the needs of the portfolio. I track vendor and tenant COIs, prepare all vendor contracts, handle communications for and from the tenants, input invoices from all vendors and take additional requests as they come in. The most enjoyable part of my day is when I am able to go on-site, talk with the tenants and walk the properties.

Tell us about a moment in your career or an achievement that you are particularly proud of.

One achievement I am very proud of is completing basic training for the Army. I was fresh off knee surgery to repair the tearing of my ACL, MCL, completely crushing both meniscus and chipping my femur from an injury on the railroad. I was told by the surgeon and physical therapist that the military would not happen because my knee could not take it. I finished basic training in the top five of my unit; it was scored off shooting accuracy,



Matt Thompson Property Administrator, Asset Services

PT score, leadership responsibilities taken and placement on the final seven-mile ruck march with 30 pounds in our packs.

Is there a motto or quote you live by? "Family is not an important thing, it's everything"

If we ever find ourselves in a Matt Thompson Trivia Contest, what's something we should know? My first concert was The Steve Miller Band at Lakewood Amphitheater.





## ADVENTURES

#### SPRING ADVENTURES



Andy Johns and his wife with their new addition - Congratulations!



Andy Sumlín and Tyler Courtney celebrated Andy's Sílver Phoeníx wín at The Ivy



Ted Webb celebrates hís fírst Easter (Baíley Webb)



Cary Horvath and her family on Easter



Clínton McKellar's children on Easter



Corey Boyer and friends at a bachelor party in Las Vegas



David Meline and his family at the Braves season opener



Donna West's family enjoyed a Disney cruise



Douglas Carleton represented Cushman § Wakefield at Sweep the Hooch, cleaning up our adopted section of the BeltLine in Tanyard Creek





Katherine Merkel enjoying the beautiful scenery in Argentina



Laura Power's son, Davis, enjoying Easter



Marybeth Wade at the Braves season opener



Noel Mayeske and his sons Carson (8) and Spencer (12) biked their way through Chattanooga



Margaret & Jack Winfield celebrating spring break with some Cheerwine on Sullivan's Island (Sonia Winfield)



Trey Dove and his wife Jessica at the Masters



Andrea Simon, Aysha Johnson, Victoria Rodríguez, Chris Broughton and Chawnn Redden enjoying an afternoon of bike riding on the BeltLine



The Easter Bunny vísted Lísa Píttman's house



## CUSHMAN & WAKEFIELD ATLANTA'S MONTHLY NEWSLETTER

### We want to hear from you!

Please send your photos, news, awards, wins, upcoming events, ideas, etc. to AtlantaSocial@cushwake.com

CUSHMAN & WAKEFIELD OF GEORGIA, INC 55 Ivan Allen Jr. Blvd., Suite 700

Atlanta, GA 30308

CUSHMAN & WAKEFIELD OF GEORGIA, INC 171 17<sup>th</sup> Street NW, Suite 1400

Atlanta, GA 30363

© 2017 Cushman & Wakefield, Inc. | All rights reserved. Terms of Use | Privacy Policy



