

SIMPLE, HASSLE-FREE

Our reuse programs are easy.
We take care of all the details.

prepared for  **BOSCH**

 **AbsorbTech**®
Cleaner, safer solutions for industry



5 reasons to use Sorblts® & Ultras™

1

Safety

Reduce the risk of slip & fall injuries & help maintain a safer work environment.

2

Waste

Have an immediate & measurable impact in pounds of solid waste eliminated from your facility.

3

Quality

Sorblts® & Ultras™ outperform alternatives in quality, cleanliness and absorbency.

4

Savings

Customers save significant cost and time compared to alternative programs and disposables.

5

Managed

Delivery, pick up, laundering, inventory management & more - we take care of all the details.

Sorblts®

HOW THE PROGRAM WORKS





SOAK UP OIL

3-5 times more absorbent than disposables

Sorbblts[®]

Sorblts[®]



WE PICK UP

And proactively manage inventory

Sorblts[®]



WE LAUNDER

Sorblts[®] are laundered through a proprietary process



WE DELIVER

Clean Sorblts® are delivered back to your facility

 AbsorbTech®

Sorblts®



FLUIDS RECYCLED

Recovered fluids are recycled or beneficially reused

Sorblts[®]



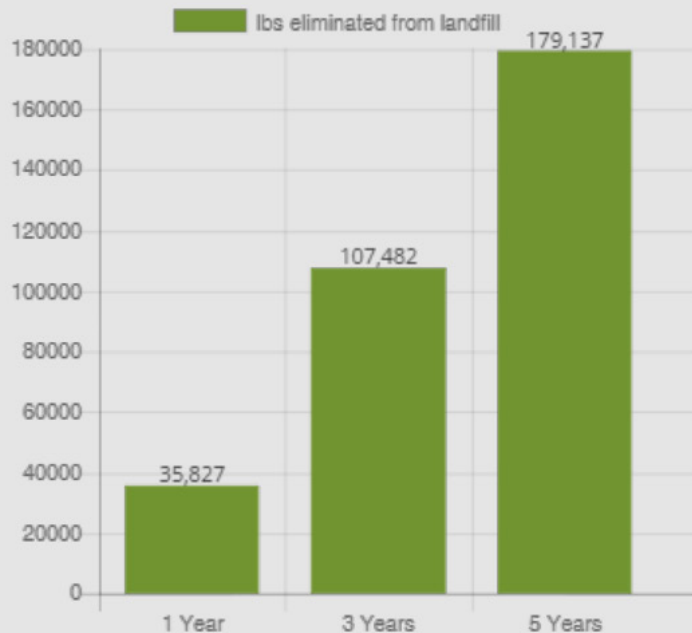
WASTE REPORTS

SorbIts® are a **Zero Waste To Landfill** solution. Solid waste data is tracked and delivered to you

SorbIts®

Save significant costs through a Sorblts® reuse program. Use our Savings Calculator to estimate savings for Bosch.

Solid Waste Elimination



Eliminate **35,827 lbs** (17.9 tons) of waste from landfill annually



www.ituabsorbtech.com/savings-calculator

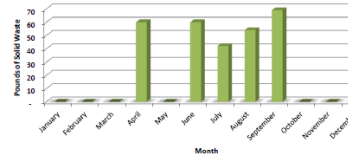


Custom Waste Reduction Results

Sorbits® Sustainability Impact
Landfill Waste Eliminated



Mops Sustainability Impact
Landfill Waste Eliminated



Solution	January	February	March	April
Sorbites® Absorbents	1,061	1,750	2,205	2,140
Sorbites® Ultra (Shop Towels)	268	419	432	336
Mops (Wet & Dust)	-	-	-	43
Total	1,329	2,169	2,637	2,536

2016 Total Lbs Launderable Absorbents - 19,089
 2016 Total Lbs Sorbites Ultra (Shop Towels) - 3,117
 2016 Total Lbs Mops (Wet & Dust) - 285
 2016 Total Lbs Landfill Waste Eliminated - 22,482

Sorbites® Ultra Sustainability Impact
Landfill Waste Eliminated

Achievement in Waste Reduction

Sorbites®

BOSCH

is recognized for its corporate environmental initiatives to reduce solid waste in support of ISO 14001 objectives from January 1 through December 31, 2016.

By utilizing the Sorbites® System including launderable, reusable textiles and managed service programs, your company eliminated the following solid waste

- 1,277 lbs. of industrial wiping towels**
- 31,468 lbs. of waste oil absorbents**
- 1,146 lbs. of mop heads**

Sorbites® — The Waste Free Absorbent System
Achievement in Waste Reduction

MPI

is recognized for its corporate environmental initiatives to reduce solid waste in support of ISO 14001 objectives from January 1 through December 31, 2016. By utilizing the Sorbites® System including launderable, reusable textiles and managed service programs, your company eliminated the following solid waste

- 7,384 lbs. of industrial wiping towels**
- 26,232 lbs. of waste oil absorbents**
- 1,167 lbs. of mop heads**
- 400 lbs. of filter bags**



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AbsorbTech®
Cleaner, safer solutions for industry

Sorbites® Ultra™ Towel, Cotton Roll Towel, Mop and Filter Bag programs are Zero to Landfill Solutions supporting our customers' sustainability and solid waste stream elimination goals.



SAVE TIME & MONEY

Significant time, cost savings compared to disposables, alternatives

Sorblits[®]

Significantly reduce your solid waste through a Sorblts® reuse program. Use our Savings Calculator to estimate waste savings for Bosch.

Cost Savings



Save **\$27,304** in product cost and **299.1 hours** of labor annually

- Our program saves you money because you
- Eliminate waste hauling expenses
 - Reduce the number of absorbents needed (Sorblts® are 2-3 times more absorbent)
 - Reduce clean-up time

Request a complimentary Sorblts® trial at **888-729-4884** or **ITUAbsorbTech.com**

www.ituabsorbtech.com/savings-calculator

Incineration vs. Reuse

Incineration

Incineration is burning with ash remaining. It is not vaporization with nothing remaining.

Incineration is waste. Ash will get reused or landfilled.

The process of burning creates emissions from both the fuel used and the waste burned.

Customer identification remains all the way through the process to the ash.



Waste



Resources



Liability

Reuse

Reuse is use more than once.

Reuse is not waste.

Reuse saves resources, including the container used to ship it.

Customer identification is lost (in most cases) once the product is received and sorted.

Incineration vs. Reuse

According to the EPA's non-hazardous materials and waste management hierarchy, **reuse is preferred over energy recovery.**

The hierarchy places emphasis on reducing, reusing, and recycling as key to sustainable materials management.





NATURAL MATS

Sorblts[®]

A worker in a dark long-sleeved shirt and a high-visibility yellow safety vest is holding a large, blue, quilted pad. The pad has a diamond-shaped quilted pattern. The worker is standing in a factory or industrial setting, with blue metal machinery and a concrete floor visible. A portion of another quilted pad is laid out on the floor in the foreground. The background shows more industrial equipment and a cardboard box.

QUILTED PADS

Sorblts[®]

A worker in a grey short-sleeved shirt and dark pants is applying a grey and yellow slip-resistant mat to a large metal structure in a factory setting. The mat is being unrolled from a roll on the left side of the frame. The worker is wearing safety glasses and gloves. The background shows industrial equipment and a warehouse-like environment.

SLIPBUSTERS®

Sorblts®

Sorblits[®]

SUPER SOCKS™





ULTRA™ RED

Sorblts®

ISO REGISTRATIONS

All ITU AbsorbTech processing facilities registered to **ISO 14001:2004**. ITU AbsorbTech's South Bend, Indiana processing facility is also registered to **ISO 9001:2008**.

 **AbsorbTech**®

Environmental, Safety & Training Awards

TOP 10
BUSINESSES of the year

atd
EXCELLENCE
IN PRACTICE


EARTH DAY
Business Sustainability Awards


THE WATER COUNCIL

**BE
ST**
AWARD
WINNER


The BKD
Indiana
Quality
Improvement
Awards


WSC
WISCONSIN SAFETY COUNCIL

WISCONSIN
PARTNERS FOR

CLEAN AIR

FRIENDS OF 
MANUFACTURING



Next Steps

- 1 Contact Doug Wortman if interested in learning more.
- 2 We will set up a meeting to discuss the needs at Bosch.
- 3 Next, we will set up a complimentary trial and needs analysis.
- 4 ITU AbsorbTech will present a custom proposal for Bosch.

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Thank you for your time  **BOSCH**