

INDUSTRIAL REAL ESTATE SERVICES

Metzger, Etner, Thomson,
McAllister & Brussels



About Our Team

Team Overview

Our Team specializes in industrial real estate in Broward, Palm Beach, Martin, St. Lucie and Indian River Counties. Our unparalleled expertise within these markets provides our clients with the necessary market intelligence to optimize their real estate decision making process. Our service offerings include site selection, asset disposition, tenant/buyer representation, build-to-suit project coordination and institutional project leasing.

In the last year, our Team has represented **over 7 million square feet** of industrial transactions valued at **over \$162 million dollars**. Our Team has worked together in the South Florida market for over 30 years in the industrial real estate industry. We command a wealth of knowledge in real estate values as well as transaction management and we apply this knowledge to devise strategies that result in a competitive advantage for our clients particular needs. This proprietary intelligence is imperative to producing optimal results on behalf of our clients.

Our integrated Team works better, faster, and more efficiently to deliver end-to-end real estate solutions for our client's business.



Chris Metzger, SIOR
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Cushman & Wakefield Tenure: 33 years



Rick Etner, SIOR
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Cushman & Wakefield Tenure: 28 years



Christopher Thomson, SIOR
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Cushman & Wakefield Tenure: 17 years



Matthew McAllister
Director
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Cushman & Wakefield Tenure: 2 years
Industry Experience: 12 years



J.D. Brussels
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Cushman & Wakefield Tenure: 1 year



Julie Miller
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Cushman & Wakefield Tenure: 5 years
Industry Experience: 17 years



Uilani Kauhi
Brokerage Coordinator
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Cushman & Wakefield Tenure: 18 years



Valerie Tatum
Senior Research Analyst
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Cushman & Wakefield Tenure: 1 year
Industry Experience: 18 years

2016 REPRESENTED



7.5M+
SQUARE FEET

2016 VALUED AT



\$176+
MILLION DOLLARS

EXPERIENCE



30+
YEARS WORKING
TOGETHER IN MARKET

Proven Results/Client Testimonials

What Clients Say Matters Most...

“When I need to know what the status of the industrial real estate market in South Florida is, I turn to Christopher and his Team: they are the authority in this market as far as I am concerned. They are courteous, professional, knowledgeable and thorough. Follow through is definitely a strength of theirs and I enjoy working with them.”
-Business Development Board of Palm Beach County

“...the recent expansion of our Broward operations at the Seneca Industrial Park was complex in nature, and involved the extension of our base lease as well. Rick Etner and his Team handled our requirement in a professional and expeditious manner, was knowledgeable of not only the market economics but also the strategies required to navigate the complexities of our expansion, those issues critical to RCCL, through the lease negotiations. The final outcome was exactly where we needed to be.” Royal Caribbean Cruise, LTD



Partial List of Current Properties

The following is a selection of some of our larger properties that we represent.

Palm Beach County



Palm Beach Park of Commerce

Beeline Hwy. & Pratt Whitney
Jupiter, Florida

up to 463 acres for sale or BTS



Crossroads Business Park

Okeechobee Rd b/w I-95 & FI
Turnpike
Fort Pierce, Florida

up to 84 acres for sale or BTS



2051 Blue Heron

2051 W. Blue Heron Blvd.
Riviera Beach, Florida

±50,542 SF for Lease

Broward County



Pompano Center of Commerce II

1550 - 1650 NW 18th Street
Pompano Beach, Florida

Up to ±376,644 SF for Lease



I-595 Business Center

3200 SW 30th Avenue
Dania Beach, Florida

±122,000 SF for Lease



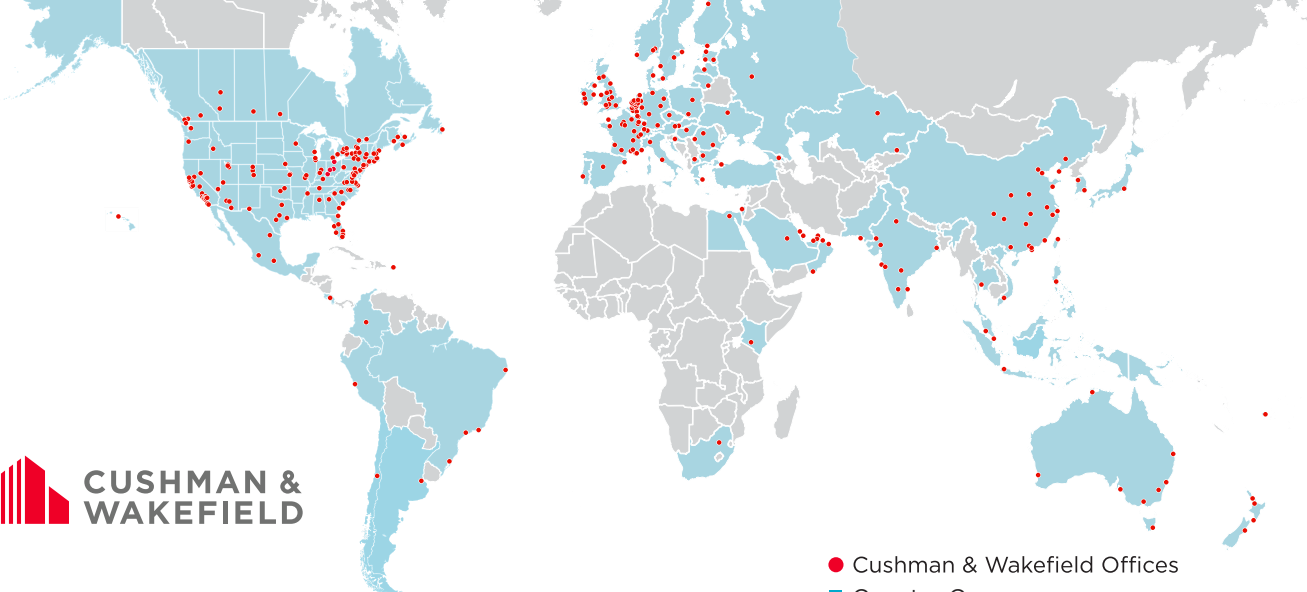
Seneca Commerce Center

SW 38th Ave
Pembroke Park, Florida

up to 585,242 SF for Lease



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● Cushman & Wakefield Offices
■ Country Coverage

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Monterey
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Santa Cruz
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Boise
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Indianapolis
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Overland Park
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Louisville
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South Portland
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Bethesda
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East Rutherford
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Corning
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Ithaca
Melville
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Columbus
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