

**ENGINEERED  
SOLUTIONS**

*o f G e o r g i a*

**G E O T E C H N I C A L S E R V I C E S**



# Proposal

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**Market Center Properties**

820 Broad Street  
Chattanooga, TN



*A Lifetime of Support*

2260 Northwest Parkway Suite H Marietta, GA 30067  
ofc. 678.290.1325 fax 770.956.7403 www.esogrepair.com

August 21, 2017

Dear Mr. Pompilio,

I would like to take this opportunity to thank you for choosing Engineered Solutions to provide you with a quote for your foundation repair needs.

Jay Eastland, Luis Cuevas, and I have a combined 50 years of experience in the foundation and waterproofing business. We have many products at our disposal, which allow us to customize a repair to your specific need. We are accustomed to working with engineers in our area and will be glad to furnish some recommendations should the need arise.

Engineered Solutions of Georgia strives to make it as easy as possible for you to do business with us, we accept most major credit cards, offer six months same as cash and several 100% financing options. Once you have made the decision to work with ESOG on your project we will do everything in our power to insure your satisfaction.

We are committed to being very accessible through the repair process and the bid process as well. We very much look forward to working with you in the near future and would be glad to answer any questions. Please feel free to contact either one of us at the office or try the cell numbers listed below. We also invite you to visit us on the web <http://www.esogrepair.com>, see our reviews on Kudzu.com ([click here](#)), our third party customer service audit conducted by guild quality ([click here](#)) and our A rating with the Better Business Bureau ([click here](#)).

Yours truly,

Chuck Irby

Jay Eastland  
404-754-4689  
Luis Cuevas  
678-654-4244



# The ESOG Advantage

click on each icon to see more information



Guildmaster Award 2014, 2015  
Service Excellence Award 2012, 2013  
Best of Awards 2011, 2012, 2013, 2014



Contractor Award  
Best of 2012, 2013, 2014,  
2015



Super Service Award  
2010, 2011, 2012, 2013,  
2014, 2016



Verified Foundation Repair Contractor  
2010, 2011, 2012, 2013, 2014



Five Star Rated Contractor  
2010, 2011, 2012, 2013, 2014



Preferred Contractor  
2010, 2011, 2012, 2013, 2014



2260 Northwest Parkway • Suite H • Marietta, GA 30067 • 678-290-1325

## Commercial Contract for Services

Date of Issue: **8/21/17**

Customer Information

Name: **Rob Pompilio Market Center Properties C656**  
 Address: **820 Broad Street Suite 400**  
 City: **Chattanooga** State: **TN** Zip: **37402**  
 Phone: **(423) 920-1243**  
 Cell:  
 Fax:  
 Email:

Jobsite Information

Contact Name: **Rob Pompilio Market Center Properties C656**  
 Address: **820 Broad Street Suite 400**  
 City: **Chattanooga** State: **TN** Zip: **37402**  
 Phone: **(423) 920-1243**  
 Cell:  
 Fax:  
 Email:

**ENGINEERED SOLUTIONS OF GEORGIA PROPOSES TO FURNISH AND INSTALL THE FOLLOWING SCOPE OF WORK:**

To perform a Pressure Grouting Program for the purpose of filling the void space beneath the Ground Floor Slab at Two locations as shown.

**PRESSURE GROUT FOR VOID FILL**

1. Drill a series of 1.5" diameter holes to gain access to the voided area.
2. Inject grout at all locations in order to fill the void space.
3. Estimated grout take is 625 cu. ft. based on industry standard calculations assuming a 3" void on average. Additional grout, if required shall billed at \$28.50 per cubic foot.
4. Patch holes using a fast set hydraulic cement.
5. Clean all construction related debris.
6. This work is to be performed starting at 4:00 PM on Friday and continue through the weekend

**OTHERS TO PROVIDE THE FOLLOWING**

1. Provide access to work area
2. Removal and replacement of floor covering
3. Removal/replacement and/or protection of office furniture as required
4. Removal and replacement of window panel for Grout Hose entry to work area

Work Area 1	\$19,500.00
Work area 2	\$7,875.00

Payment Schedule	
Deposit	\$6,844.00
Due Upon Completion	\$20,531.00

**Total Contract Amount      \$27,375.00**

Quotation valid for 30 days from the date of issue. Contract subject to terms and conditions printed on the accompanying addenda.

**Presented by ESOG**

**Accepted by the Customer**

ESOG Signature

Date

Customer Signature

Date

Chuck Irby

Print Name

Rob Pompilio Market Center Properties C656

Print Name

## Terms & Conditions of This Contract

Customer: Rob Pompilio Market Center Properties LLC Address: 820 Broad Street Suite 400, Chattanooga, TN 37402

Date of Issue: 8/21/17

### PAYMENT TERMS

Payment terms shall be as stated in this proposal. Payment is due in the form of cash, check, credit card or money order. The customer hereby expressly agrees and consents to ESOG's presentation of and request for payment of any check or other payment order issued to ESOG by the customer by any commercially reasonable electronic means in accordance with applicable provisions of the Uniform Commercial Code and the customer further authorizes any bank or other financial institution on which any such order is drawn or through which such order is payable to make payment pursuant to such order directly to ESOG or for credit to ESOG's account by electronic funds transfer. ESOG may apply the customer's payment against any open charges at ESOG's sole discretion. The customer agrees to pay ESOG on past due accounts a monthly interest charge equal to the maximum interest charge permitted by the law governing the account between the customer and ESOG. The customer and ESOG further agree that, where required by law to specify such rate, a rate of one and one-half percent (1.5%) per month shall apply. The interest rate provided hereby shall continue to accrue after ESOG obtains a judgment against the customer. The customer agrees to pay ESOG all costs, expenses of collection, suit or other legal action, including all actual attorney's and paralegal fees incurred pre-suit, through the trial, on appeal or in any administrative proceedings brought about as a result of the commercial relationship between them. Any cause of action which ESOG may have against the customer may be assigned by ESOG or any affiliate thereof without the consent of the customer.

### CONTRACT TIME

It is understood that the work is to be performed in one continuous operation unless otherwise specifically agreed.

### PERMITS

The customer shall provide permits for all work.

### CLEAR WORK AREA

This includes removal by the customer of any and all obstructions and/or impediments in the work area. This includes but is not limited to: carpet, floor covering, stairs, counters, counter tops, cabinets, shelves, plumbing, appliances, furniture and fixtures. A workspace of at least 36" from each wall and a clear path of ingress and egress for personnel and equipment to and from the work area shall be provided.

### ACCESS TO WORKSITE, WATER AND ELECTRICAL POWER

The customer shall provide access to the work area, water for mixing concrete (if necessary) and cleanup and electricity. If no power is provided, the customer will be responsible for any cost incurred in providing power. In the event of circuit overload, access to the fuse or circuit breaker box (electrical service) must be provided. In the case of fuses, the customer must provide an ample supply of replacement fuses in the event of circuit overload. If pumps are required, the customer shall be responsible for providing an electrical outlet within 25 feet of the pump.

### PRE-BID INFORMATION

Information used in planning the work covered in this proposal has been furnished by the customer and ESOG assumes no responsibility for its accuracy. If conditions are not in accordance with the information furnished to ESOG by the customer or others, the recommended procedures and scope of work in this proposal may not be accurate and any additional expenses incurred by ESOG as a result of this difference will be reimbursed to ESOG by the customer at cost plus 15%.

### PRIOR NEGOTIATIONS

All prior negotiations, proposals, correspondence and memoranda between the customer and ESOG are superseded by this proposal. This proposal, in its entirety, shall be made an integral part of and incorporated into any purchase order, proposal or contract agreement resulting from it. This proposal is subject to revision in scope, price and terms if not accepted in writing by the customer within 30 days.

### TERMINATION OF CONTRACT

If conditions beyond ESOG's control make it impossible for ESOG to perform as specified and the customer elects to terminate the contract, ESOG will be entitled to reimbursement in full for all ESOG's costs including mobilization, labor, materials and overhead plus a reasonable profit for all work performed up to the date of written notification of termination by the buyer.

### LIEN RIGHTS

It is mutually agreed that ESOG shall retain any and all rights conferred upon it by the lien statutes of the state in which the jobsite is located and of the federal or territorial government.

### SURVEYS AND UTILITY LOCATE

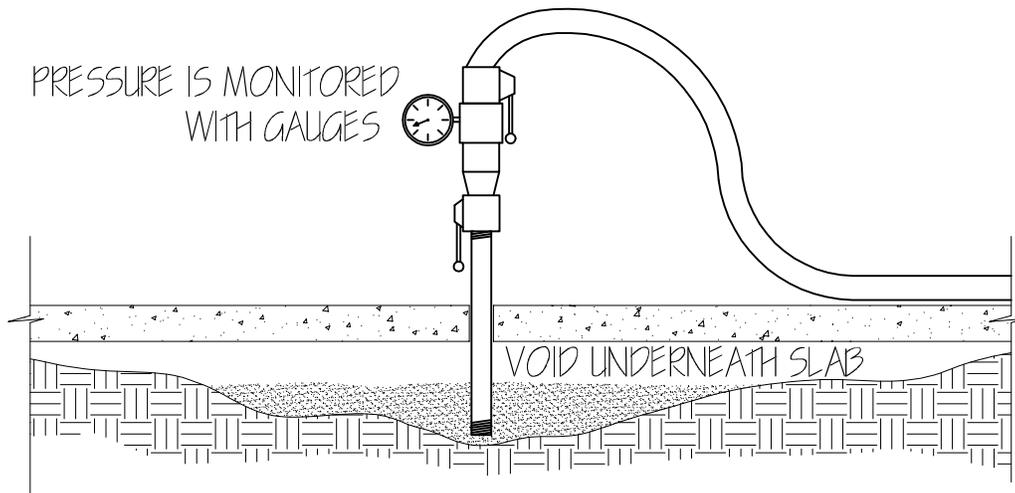
The customer shall provide surveys to locate and stake for all pile locations and top of pier elevations and shall locate all underground utilities.

### NORMAL CONSTRUCTION

This contract assumes normal construction, concrete thickness and footing depth (no more than three feet below interior slab) and further assumes compliance with applicable building codes. If unforeseen subsurface conditions are encountered additional charges may be levied (at the contractor's option) to prepare the area for install

Customer Signature





PRESSURE IS MONITORED  
WITH GAUGES

VOID UNDERNEATH SLAB

VOIDS CAN EASILY  
BE FILLED WITH GROUT

# VOID FILL GROUTING

DRAWN BY	CA
SCALE	N/A
DATE	2/23/10
DRAWING NUMBER	SKI

**ENGINEERED SOLUTIONS**  
of Georgia



Foundation Repair & Waterproofing





**Engineered Solutions of Georgia**  
★★★★★ 137 Reviews  
(678) 905-1499  
[www.esogrepair.com](http://www.esogrepair.com) »

**CONTACT THIS BUSINESS**

## What your neighbors are saying

★★★★★

Very honest!, 12/11/2014

Allan Waite, their Sr Technical Advisor inspected the basement area where we have had a tiny crack with minor efflorescence for many years. We had already received a \$6,200 quote from a competitor. Allan mentioned a similar solution but called it overkill. He suggested we hire a handy man to scrape off the crack and use DryLock. We very much appreciated his honest opinion!!!

★★★★★

Quality and Service even with a Quote!,

12/05/2014

We recently got a quote for work to be done to a property we're interested in purchasing. Ron went above and beyond in the process. He was very honest and went into detail about the amount of work and didn't try to sell anything we didn't need. Thanks Ron and ESOG. We'll definitely be using you all to do the work if we purchase the home. If you go this far out of your way for prospective customers... I can only imagine the quality of the product you'll deliver!

### While they were excavating they

While they were excavating they found other issues. they were able to honor their quote even with the additional work the foundation needed.

OVERALL ★★★★★  
QUALITY ★★★★★  
SERVICE ★★★★★  
VALUE ★★★★★

### Very honest!

Allan Waite, their Sr Technical Advisor inspected the basement area where we have had a tiny crack with minor efflorescence for many years. We had already received a \$6,200 quote from a competitor. Allan mentioned a similar solution but called it overkill. He suggested we hire a handy man to scrape off the crack and use DryLock. We very much appreciated his honest opinion!!! Gaby A.

OVERALL ★★★★★  
QUALITY ★★★★★  
SERVICE ★★★★★  
VALUE ★★★★★

### Quality and Service even with a Quote!

We recently got a quote for work to be done to a property we're interested in purchasing. Ron went above and beyond in the process. He was very honest and went into detail about the amount of work and didn't try to sell anything we didn't need. Thanks Ron and ESOG. We'll definitely be using you all to do the work if we purchase the home. If you go this far out of your way for prospective customers... I can only imagine the quality of the product you'll deliver!

OVERALL ★★★★★  
QUALITY ★★★★★  
SERVICE ★★★★★  
VALUE ★★★★★

### Big Thumbs Up

We had problems with leaks in our basement for years. Called the "big" company out there (hint, it starts with a "T") and they quoted us over \$10K that would have ripped out the drywall in our entire basement. Engineered Solutions came in, pinpointed a specific crack in our foundation, fixed that specific area, and re-did the drywall for 1/10th of the quote from other company. It's been two years and many rainstorms and not a drop of water has leaked into my basement. Highly recommend.

OVERALL ★★★★★  
QUALITY ★★★★★  
SERVICE ★★★★★  
VALUE ★★★★★

### COMPANY'S INTEGRITY UNSURPASSED

Interaction with ESOG from initial contact to meeting with Todd Hall was seamless and professional. I met with Mr. Hall, ESOG Foundation Assessment/Repair Specialist, on Friday, 3 Oct to gain insight into what appeared to be foundation cracks in the brick veneer. Todd conducted a very thorough assessment of the interior and exterior of the house including the crawl space to determine the origin of the cracks. Mr. Hall informed me that the foundation of the house was solid and did not need helical piers. Mr. Hall then advised me of some simple, budget-friendly steps to take to remedy standing water in backyard. I am so grateful that he is a man of great integrity. I realize that I could have ended up paying thousands of \$\$ with another contractor. I cannot give him enough accolades. He is top notch. If, in the future, I require extensive work, I will not hesitate to contact him. Mr. Todd, specifically, and ESOG overall are worthy of emulation.

OVERALL ★★★★★  
QUALITY ★★★★★  
SERVICE ★★★★★  
VALUE ★★★★★





## Engineered Solutions of Georgia

★★★★★ 80 ratings

2260 Northwest Parkway Suite H · Marietta, GA 30062 · (678) 290-1325

[www.esogrepair.com](http://www.esogrepair.com)



Engineered Solutions of Georgia is a trusted foundation repair company that specializes in commercial and home foundation repair and basement waterproofing throughout the greater Atlanta, Georgia area and the southeastern United States. Thousands of homeowners have trusted us with cracked, sagging, and structurally weak foundations, and have been rewarded with the high quality and cost value of our foundation repair. We are dedicated to foundation repair and restoration, and provide our customers with strong, stable homes and properties. [\(more\)](#)

### Customer Feedback Summary

Of 704 customers surveyed, 462 responded (66%)

Likely to Recommend	97%	Clean & Safe	98%
Communication	96%	Value	96%
Construction Quality	97%	Problem Resolution	96%
Professional & Organized	96%	Schedule	97%
Sales Knowledge	98%		

### Reviews & Comments

★★★★★ 80 Ratings



Currently Viewing:

Comments

★★★★★ Review by Glen L. of Alpharetta, GA

Mar 03, 2015

Engineered Solutions of Georgia (ESOG) was on time for every appointment. They kept the job site clean each night (3 day job). They stopped to answer all my questions during the process and explained how each step of the process worked together to get the completed job working properly. I highly recommend ESOG for your home.

Did you find this helpful?

★★★★★ Review by Maria C. of Decatur, GA

Feb 28, 2015

Vanja, the crew leader, was extremely professional, punctual, and explained the work as well as schedule changes. The crew that came to my house was also extremely professional and made us feel totally in good hands.

Did you find this helpful?

[Share Review](#) [Flag This Review](#)

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★★★★★ Review by Heather W. of Tucker, GA

Feb 21, 2015

The staff was courteous and efficient. They let me know of any delays, and they communicated through every step.

Did you find this helpful?

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★★★★★ Review by Stephen H. of Roswell, GA

Jan 07, 2015

Engineered Solutions of Georgia is extremely professional, punctual, competent, and they kept the work site clean. They did an outstanding job and we would recommend them to anyone.

Did you find this helpful?

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★★★★★ Review by Jack N. of Hampton, GA

Dec 18, 2014

I was well satisfied with everything.

Did you find this helpful?

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★★★★★ Review by Angelica T. of Marietta, GA

Dec 17, 2014

While they were excavating they found other issues. they were able to honor their quote even with the additional work the foundation needed.

Did you find this helpful?

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★★★★★ Review by David S. of Mableton, GA

Sep 23, 2014

The home in question was on the market and these inspections and estimates were prior to making an offer to purchase. The other three companies were offering the minimum explanations, the feeling I had was, you are not the owner, call us again when you are. Hard to make a buying decision on minimum information and scenarios of possible future problems. Jay worked with myself. the realtor and seller with many solutions and financing options. In the end I purchased the home and had ESOG do the work. Very satisfied all around with ESOG.

Did you find this helpful?





# CORE VALUES

## UNDERSTANDING

- It is important to us that our customers fully understand the issues they are having with their home and why the problems have occurred.
- We will create a customized plan that will fully address the issues and insure that our customers completely understand what we will be doing and how it will be done.

## TRUST

We want to earn the trust of our customer in three ways:

- **COMMUNICATION** – From the first phone call to the last we will keep our customers informed of their project status and changes as we work together.
- **EXECUTION** – From the project design to the completion of the work we will do exactly what we have contracted together to accomplish.
- **WORKMANSHIP** – Every project is custom designed to correct the issues and we will stand behind it with a warranty that is stated in the contract. We will also send out warranty certificates that are transferable with the property.

## RESPECT

We consider our customers friends and family and we treat them that way. We will respect their time by confirming all appointments and arriving on time. We will treat their home like our own while performing all work and we will dress and speak professionally at all times. We ensure that all work related debris is removed when the job is completed.

**ENGINEERED  
SOLUTIONS**

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**G E O T E C H N I C A L   S E R V I C E S**

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