



STAYING APPRAISED

CHAPTER TO CELEBRATE THIRTY YEARS!

A gallon of gas was 89 cents. It costs 24 cents to mail a letter. The median price of a home was \$85,500! It was 1987, and the beginning of the Florida Chapter of the International Association of Assessing Officers.

This year marks the 30th Anniversary of the Chapter and all it has accomplished during this time. We will be reminiscing of years past and celebrating all of our accomplishments on beautiful Hutchison Island in Martin County.

The conference agenda this year has been ramped up per feedback we received from you at last year's conference. You spoke and we listened! This year you will notice more sessions, with shorter durations. This means more content and education for you to experience and enjoy!

Registration is open [online](#) with a deadline of April 3, 2017, for reduced rates. The conference hotel is sold out of rooms, but there are still rooms available at a nearby hotel. Click [here](#) for room reservation info. Reserve your room by April 11th to ensure the special conference pricing.

We will also be having a food drive for a local organization called House of Hope. We are asking members to please bring items for donation. A list of needed items is [here](#). You can visit their [website](#) for more info about the group.

See you in April!



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PRESIDENT'S MESSAGE

It's hard to believe almost a year has passed since our last annual conference and my first speech as president of FCIAAO. During this time, I've had the privilege to meet and work with many of our members, including planning for the upcoming 2017 annual conference.



Brian Loughrey, CFE

The committees have put together an extremely strong agenda for this year's program. They were all supplied with the "requests for future topics" that were submitted by the attendees last year, and used your input to drive this year's agenda. A popular request made last year was for agricultural topics, and this year's pre-conference workshop is IAAO 260: Valuation of Agricultural Land. It truly is your Chapter and your participation is welcome and encouraged.

This last election saw a lot of our friends retire. We will miss them and wish them the best in the next chapter of their life. Of course, we now have new folks taking office. On behalf of FCIAAO, I welcome them and offer our support and encouragement.

As I prepare to pass the torch, I want to express my sincere appreciation for the Board and the entire membership who have supported me this past year. There is a wonderful sense of community within the members of the Chapter and an ongoing willingness to assist each other. To me, this is one of the major benefits of being a member.

It has been an honor and a pleasure to serve as the President of this great Association. I look forward to seeing you in April at the Hutchinson Island Marriott.

Your FCIAAO President,
Brian Loughrey, CFE

IAAO EDUCATIONAL CALENDAR

IAAO Workshop 260 Valuation of Agricultural Land	Hutchinson Island	April 24
IAAO 101 Fundamentals of Property Appraisal ¹	Tampa	May 22 - 26
IAAO 300 Fundamentals of Mass Appraisal ¹	Tampa	May 22 - 26
IAAO 332 Modeling Concepts ¹	Tampa	May 22 - 26
IAAO 402 Tax Policy ¹	Tampa	May 22 - 26
IAAO 102 Fundamentals of Property Appraisal ²	Lake Mary	August 7 - 11
IAAO 112 Income Approach to Valuation II ²	Lake Mary	August 7 - 11
IAAO 333 Residential Modeling Applications ²	Lake Mary	August 7 - 11
IAAO 601 Cadastral Mapping—Methods and Applications ²	Lake Mary	August 7 - 11

¹ Information for these courses can be found on this [DOR flyer](#)

² For details contact Meghan Miller at DOR (727) 588-6856 or send her an [e-mail](#).

FUNNIES...



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2017 ANNUAL CONFERENCE AGENDA

2017 Florida Chapter of IAAO Annual Conference Agenda

WEDNESDAY, APRIL 26, 2017 - GENERAL SESSION	
1:00 - 1:15	Opening Remarks Brian Loughrey, CFE, FCIAAO President
	Welcome to Martin County Honorable Laurel Kelly, CFA, Martin County PA
1:15 - 1:30	IAAO Update Honorable Dorothy Jacks, AAS, CFA, Palm Beach County PA IAAO President-Elect
1:30 - 2:30	Florida Cracker History Honorable Raymond McIntyre, CFA, Highlands County PA
2:30 - 3:00	BREAK / VENDOR BOOTHS OPEN
3:00 - 3:45	Real Estate Trends in Florida Dr. Brad O'Connor, PhD, Chief Economist, Florida Realtors
3:45 - 4:30	Excellence: Value Based Customer Service Dr. Mel Jurado, MS, MA, PhD, CWF, President, The Profitable Group
4:30 - 5:00	FCIAAO Awards & IAAO Designation News Tracy Drake, CAE, RES, AAS, CFE Chair, IAAO Professional Designation Subcommittee
6:00	WELCOME RECEPTION SPONSORED BY THOMSON REUTERS

April 26 - 28, 2017
Hutchinson Island, FL



THURSDAY, APRIL 27, 2017			
	REAL PROPERTY TRACK	EXEMPTIONS TRACK	IT/GIS TRACK
9:00 - 10:00	To Qualify or Not to Qualify- That is the Question Opal Hudson, CFE Hillsborough County Jennifer Rosenzweig, CFE, FDCR	Homestead Exemption Audit Process & Results Katherine Reardon, CFE Lyn Andrzejewski Sarasota County	Damage Assessment from a Property Appraiser's Perspective Michael Preskridge, CCF, CFE Lake County
10:00 - 10:30	BREAK / VENDOR BOOTHS OPEN		
10:30 - 11:15	Breaking Out of the Cell: Migrating Condo Valuation from Excel to CAMA Wynfa Loughrey, CFE Richard Horn, ASA, CFE Sarasota County	State of Denial Exemption Denial Notices Under F.S. 196.193(5) Will Shepherd, Esq. Hillsborough County	Public Website Security, Part 1 of 2 Terry Skinner, CISSP Sarasota County Tax Collector
11:15 - 12:00	Ag, It's Not Green, It's Gray! Determining Ag Classification Michael Cooper, Martin County Lee Ubbinger, CFE, Marion County Vanessa Thomas, Esq. Foreman, Haralby, Thomas & Montgomery/ Marion County	The Vigilant, the Active, the Brave: Combat Veterans Sharon Klapka Pinellas County	Public Website Security, Part 2 of 2 Terry Skinner, CISSP Sarasota County Tax Collector
12:00 - 1:30	LUNCH ON YOUR OWN		
1:30 - 2:30	Don't Cut Me Off! Use of Post Valuation Date Evidence Will Shepherd, Esq. Hillsborough County	The Problematic World of Portability Alison Brissette Pinellas County	Create Your Own In-House Desktop Parcel Review Process <i>We did, and it works great!</i> Justin Walsh, CFE Lake County
2:30 - 3:00	BREAK / VENDOR BOOTHS OPEN		
3:00 - 4:00	A View from the Other Side: VAB Magistrate Panel Discussion Camille Smith, MAI, Orange County Rick Raps, MAI, Hillsborough County Richard Tuck, MAI, Orange County	Institutional Exemption Panel Rense Large, EA, Clay County Angela Paulauskas, CFE, Alachua Co Katherine Enck, AAS, CMS, CFE Palm Beach County Cathy Burke, St Lucie County	QGIS - An Open Source GIS Solution Dean Pfautz, CFE Indian River County
4:00 - 5:00	Interoffice Best Practices: Effective Age Adjustments, Substantially Complete Issues, 5 Year Review Policies & Procedures	Interoffice Best Practices: VAB, 10% Cap vs 3% Cap	Interoffice Best Practices: GIS Evolution Pros & Cons, Website: Databases, Desktop vs. Mobile, Integrating CAMA with GIS
6:00	RECEPTION		
7:00	DINNER / ANNUAL BUSINESS MEETING		

FRIDAY, APRIL 28, 2017 - GENERAL SESSION	
7:30 - 9:00	NETWORKING BREAKFAST
9:00 - 10:15	Legal Update Gaylord "Jay" Wood, Esq.
10:15 - 10:30	BREAK
10:30 - 11:45	Legislative Update Honorable Bob Henriquez, CFA, Hillsborough County Property Appraiser Chair, PAAF Legislative Committee



2017 IAAO WORKSHOP 260: VALUATION OF AGRICULTURAL LAND

We are offering the **IAAO Workshop 260: Valuation of Agricultural Land** with AQB Certified Instructor Pat Alesandrini, MAI, **April 24 through April 26, 2017**. Valuation of Agricultural Land will provide a good understanding of the various types and uses of land that are classified as agricultural. It will also provide the student with an understanding of the need for some type of preferential assessment, and will discuss historical as well as current land tax policy. The current assessment policies in various states as well as Federal Programs will be explained. Crop types and practices that affect classifications and valuations as well as stocking and carrying capacities will be considered. Methods for describing land and the classification of soils by the Natural Resource Conservation Service (NRCS) as well as understanding soil structures and the textural triangle will be taught. Students will also be shown various methods that can be used in the valuation of agricultural lands. **IAAO recertification credit: 18.5 hours - 2.5 days**

An optional exam will be given on Wednesday April 26, 2017. The results will be mailed out by IAAO within 6 weeks.

The cost is **\$250** for FCIAAO members and **\$275** for non-members. This will include course manual.

The deadline to register is **April 3, 2017**, as books must be ordered prior to class. There are a limited number of seats available.

Click [here](#) for info and registration page,



MEMBER TOOLS AVAILABLE ON CHAPTER WEBSITE

Have you logged into the FCIAAO website lately? There are lots of tools and resources available in this members-only section. Log in [here](#) to access:

- ◆ **Member Directory**—Search for a colleague you may have met at a conference!
- ◆ **Newsletters**—Did you miss a newsletter? You can view past newsletters back to 2014!
- ◆ **IAAO Chapter of the Year submissions**
- ◆ **Sales Database**—At last year's Annual Conference, you were introduced to the State-wide Sales database. You can view sales or can submit sales to be added to the database.
- ◆ **Presenter Materials**—If you missed a conference, or was unable to attend a session due to a schedule conflict, you can view the session presentations from past meetings.
- ◆ **Board Minutes**

In addition, take the time to check your profile. You can update your contact data, work title, designations, e-mail and see a history of your invoices and payments. Also, if you still have outstanding dues owed, you can pay them online as well!

MEMBER SPOTLIGHT: GIGI WILLIAMS, CFE

Name: Gigi Williams, CFE
County: St. Lucie
Title: Tangible Personal Property Manager



(Gigi Williams, far Left)

What do you do for the Property Appraiser?

I am the Tangible Personal Property Manager for the Saint Lucie County Property Appraiser's Office. I oversee and assist the TPP professionals with processing tax returns, conducting audits & field visits. I also oversee the valuation & tax roll processes within the department and I work closely with the directors, managers and other professionals toward the completion of the Tax Roll.

How long have you been employed by the Property Appraiser?

Almost 15 years. I began my career at the Saint Lucie County Property Appraiser's Office as a Public Service Representative in October of 2002.

What do you like most about your job?

While there are many things I like about working at the SLCPAO, I find sharing my work week with such a wonderful group of professionals is the best part of my job. The SLCPAO has always recognized the importance of education, teamwork, community and family. These attributes have made the SLCPAO one of the "Best Places to Work" in Saint Lucie County for four consecutive years.

What do you find challenging about your job?

The most challenging part is trying to keep up with Joneses. In appraisal terms that means all the different types businesses and their tangible personal property assets. TPP appraisers are responsible for assessing a wide variety of businesses retail, manufacturing, industrial, service, medical, wholesale, rental & leasing companies. Our county's tax roll also includes assessing a Nuclear Power Plant, Telecom/Cable Companies & several gas pipelines, and these variations in business types, the repeat non-filers and the rapid technological advancements can provide some challenges and obstacles in a TPP Appraiser's life. Fortunately, my TPP Team is given the opportunity to attend IAAO courses, TPP Seminars, and Telecom, Utilities & Pipeline Programs that provide the opportunity to continue to grow and assist with the many challenges of assessing TPP.

Where were you born?

I was born in Burlington, Vermont.

What was your first job?

My first job was at The Tape Deck of Fort Pierce, a music and car audio retail store owned by Bill Wink.

What are your hobbies?

My hobbies include baking, reading, snowboarding, volunteering at the Sundance Film Festival, shopping, going to the movies, seeing Broadway shows, and traveling (especially Girl Trips to NYC).

What was your best vacation ever?

Many vacations come to mind but these stand out.

2005- The IAAO International Conference in Alaska. My husband Rob & I flew out a week prior to the conference, so we could go sightseeing, hiking, and enjoy Alaska's beautiful scenery & wildlife.

2010 – My Twilight Tour of Forks, La Push & Port Angeles, Washington.

2012 - Celebrating my 25th Wedding Anniversary (Motorcycle Riding in the Georgia & North Carolina Mountains)

2012 –Camping out in Los Angeles with Samira at the Twilight Breaking Dawn 2 Premiere Fan Camp

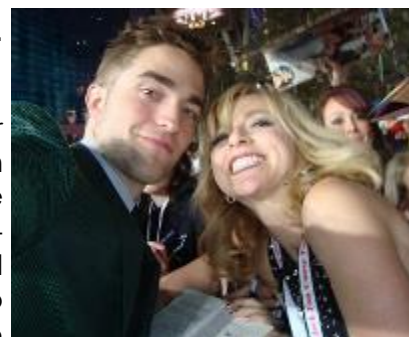
2015, 2016 & 2017 – Park City, Utah (Sundance Film Festival Volunteer)

What do you plan to do when you retire?

Volunteering, traveling & spending more time with my family and friends are at the top of my retirement list. However, when I can finally retire, I want to hop into the passenger's seat of a Class A Motor Coach and have my husband Rob drive me across the United States.

Do you have any advice for new Property Appraiser employees?

I recommend cross-training in the different departments at your Property Appraiser's Office. It's an excellent opportunity to gain knowledge & understanding of what is involved in completing the tax roll. I also would encourage new property appraisers to consider continuing their education by taking the IAAO courses and earning their CFE (Certified Florida Evaluator Certificate) and to attend the FCIAAO & IAAO conferences as another great way to gain knowledge & network with other appraisal professionals.



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APPRAISAL TERMINOLOGY 101

SUBSTITUTION— The appraisal principle that states that a potential owner will pay no more for a property than the amount for which a property of like utility may be purchased; that property's value tends to be set by the cost of acquiring an equally desirable substitute.

Source: Glossary for Property Appraisal and Assessment.

Create Your Own In-House Desktop Parcel Review Process

We Did and It Works Great!

Article by Justin Walsh, CFE, Senior Appraiser/Tech Leader

Representing the Honorable Carey Baker, CFA, Lake County Property Appraiser

The Lake County Property Appraiser (the LCPA) is responsible for the annual assessment of over 178,000 real property parcels. The agency has 39 budgeted positions and an operating budget barely over \$365,000. Lake County is home to nearly 315,000 people with approximately 26% being 65 and older. The portions of Lake County geographically closest to Orlando experienced explosive residential growth during the real estate run-up of 2000 – 2007. Currently, construction in Lake County is on fire with major transportation infrastructure projects and new bedroom communities serving the metro Orlando workforce. New retirees are snatching up high-dollar homes in newly added sections of the Villages and other retirement communities. Many of you may have experienced extreme growth of this nature and the additional exemptions, VAB cases, and mapping demands which accompany it. Growth coupled with budgetary and staffing reductions that occurred during the real estate market downturn of 2007 - 2012 can place tremendous stress on an agency and cause some items to be pushed to the back-burner. At the LCPA, that back-burner item was the five year physical review all parcels. In a nutshell, the agency was failing to meet its statutorily required five year physical review of these parcels. We routinely had over 80,000 parcels out of date. Looking at the Name, Address, and Legal (NAL) files on the Department of Revenue Property Tax Oversight (PTO) web site, which contain the last inspection date of each parcel, we knew we weren't alone.

In 2014, the LCPA began planning the creation of two full-time positions specifically for desktop parcel review. The plan was discussed with PTO top management. No new budgeted positions were created to obtain the positions; rather, agency reorganization, retirements, and position reclassification allowed us to plan for and create the positions.

The problem was how do we set up a desktop cyclical review process when there is no money to purchase a vendor solution?

Easy – we create a solution ourselves.

With the daunting task of reviewing over 80,000 parcels looming, we began looking to neighboring counties for possible solution. After meeting with our neighbors, we realized the costs involved were not feasible and the program options didn't really work with our limited aerial imagery data sets nor did the vendor products fit with our immediate needs of a streamlined solution.

The LCPA maintains an in-house designed CAMA system. Our office had already begun using Microsoft Access to query our CAMA data regularly and experimenting with Access forms to make the program more user friendly for our less tech savvy appraisers. For purposes of creating a desktop review process, we wanted a single interface that could link to all of the available resources

COMMITTEE SPOTLIGHT ARTICLE—IT/GIS

needed for a through parcel review that would meet or exceed the PTO guidelines. We needed to compare the improvement sketch and other data in our records with what was visible on our county's GIS mapping service or on Google Maps imagery, as it is more recent than the county ortho imagery. For parcels obscured by foliage that could not be accurately reviewed using this desktop process and available imagery, we needed to add a flag to indicate the parcel needs a physical inspection and an accompanying note to describe what prevented the parcel review. After a week of online research and beta testing, we had our first version of our very own Desktop Parcel Review product.

How does it work?

We designed the interface with ease of use in mind. Simple button clicks will provide the user all required info. The user can immediately view parcel information such as:

- Parcel Identifiers
- Site Address
- Land Information
- Building Information
- Miscellaneous Items

One of the first issues encountered was a way to display the building information as Microsoft Access doesn't interpret our building sketch data. This was overcome by using a web browser within Microsoft Access to show the property record card from our website.

We also wanted a link to Google Maps which presented our next challenge; not all of the 'out-of-date' parcels are improved parcels

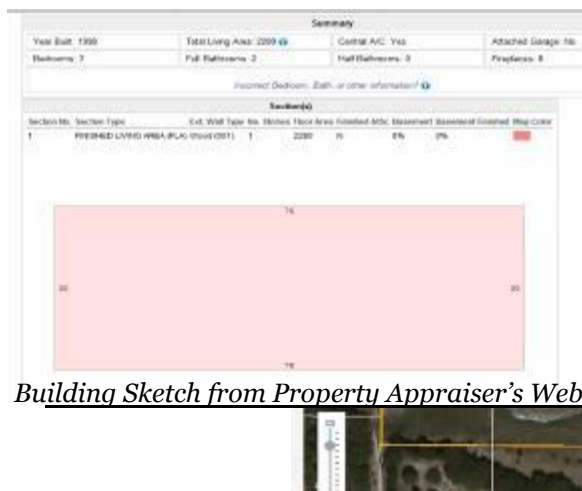
with an address – vacant parcels must be reviewed too. The question was: how do we navigate to the parcel on Google Maps with a single button click from our Access form? The solution was a Lat and Long coordinate. We consulted with our GIS department to obtain each parcel's latitude and longitude then merged the coordinate data with our current CAMA data. We now have a way to navigate to and review vacant parcels and confirm the building sketch and miscellaneous items of improved parcels utilizing both our county's GIS map and the Google Maps with a single click.

The screenshot displays the 'Noinspect' application window. At the top, there are input fields for 'AltKey', 'Sec', 'Twn', 'Rng', 'SubNbr', 'Blk', and 'Lot', with values 2930675, 01, 18, 25, 0004, 000, and 00800 respectively. Below these are buttons for 'GIS Map' and 'Update Address'. The address field shows '11600 EM EN EL GROVE RI, LEESBURG FL 34788' with a 'Google Map' button. A table below contains parcel details:

LL	Use Code	Front	Dep	Units	Typ eU	UnitRate	Dep Fac	Loc	Shp	Phys
1	0230	0	0	5.47	AC	8500	1.00	1.15	1.00	1.00

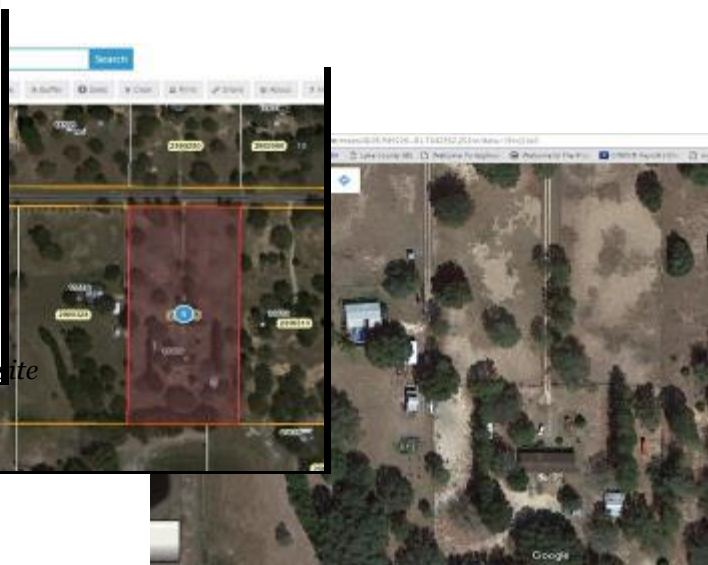
Below this is another table with columns: 'Use #', 'Misc', '# of Units', 'Type', 'Base', 'Roll Gr', and 'Value'. It contains one row: 'R', '0001', 'UBU', '288', 'SF', '1980', '0 0001', '356'. At the bottom, there is an 'Add Note' section with a text area containing 'Please type a note'. To the right are buttons for 'Add Permit', 'Add GIS IT Date', 'Add Other IT Date', 'SAD', and 'Enter Date'. Navigation buttons '<<Previous Record' and 'Next Record>>' are at the very bottom.

COMMITTEE SPOTLIGHT ARTICLE—IT/GIS



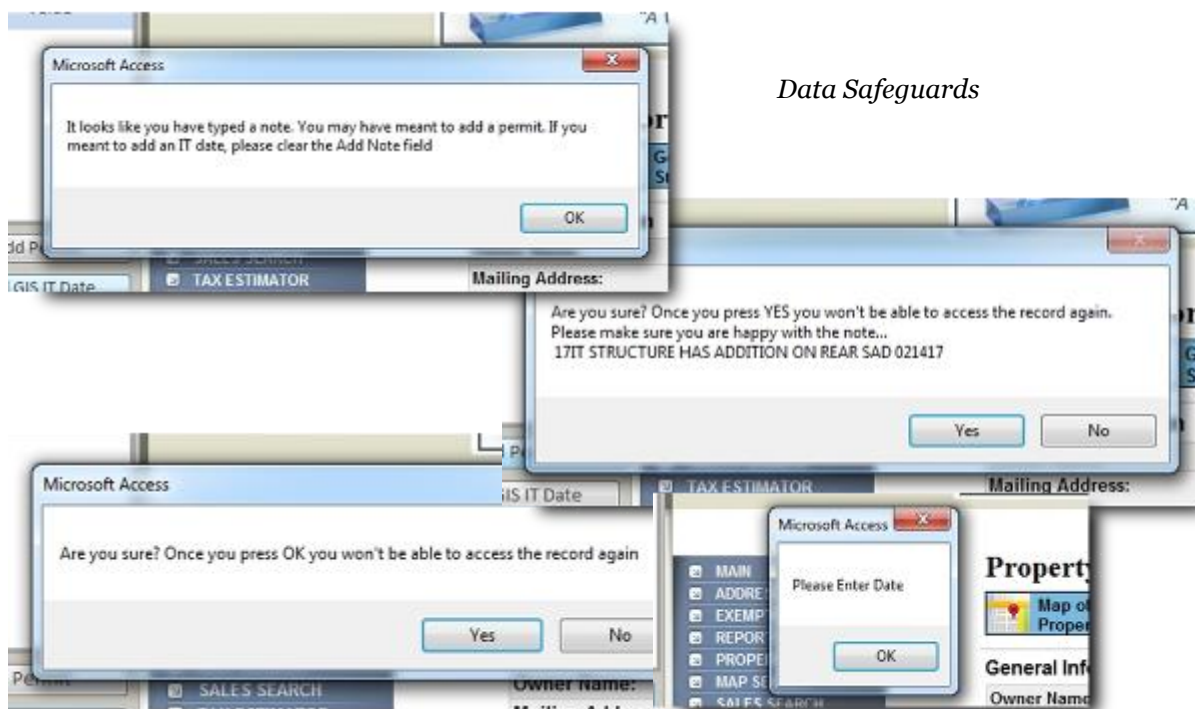
Building Sketch from Property Appraiser's Website

County GIS



Google Maps

After the desktop review program was put into regular use, another hurdle presented itself. We began receiving emails from users stating they had accidentally added flags for a field visit recheck when they meant to complete the desktop review of the parcel – or vice versa. Notes were entered incorrectly, wrong dates were used, and we quickly learned that users will find ways to break the program. It's very counterproductive to spend time finding and correcting these errors. A tax roll is only as good as the data within. Solution: Data entry safe guards were designed at every data point to force awareness of the action.



Data Safeguards

COMMITTEE SPOTLIGHT ARTICLE—IT/GIS

Results:

The results have been excellent!

The first of the full-time Desktop Review Specialist positions was staffed in October 2015. The second position was staffed in April 2016. The positions were staff with individuals who already possessed mapping or assessment knowledge. Because the entire process was new to the agency, there was naturally a ramp-up period before reaching peak production. Additionally, we quickly learned that we were asking the specialist to review too many data elements. The process was refined and streamlined as we went along. Additionally, a comprehensive [procedure manual](#) has been created for consistency in training and documentation.

We have gone from updating 100 parcel per week to 1,700 parcels per week.

Currently, with the two dedicated desktop review specialist, plus some assistance from the residential appraisal staff when they were conducting work in the office, we have gone from updating approximately 100 out-of-date parcels per week, to updating 1,400 to 1,700 per week. For the 2017 tax roll submission, we will be caught up and in compliance.

We have since taken the lessons learned and knowledge gained from this program's creation and created additional programs that have streamlined other processes such as; sales review, more accurate mass updates, year-end data checking, and assistance with valuation hearings.

To further discuss the use of Microsoft Access and how it is helping us do more with less, contact Justin Walsh at 352-253-2177 jwalsh@lcpafl.org.

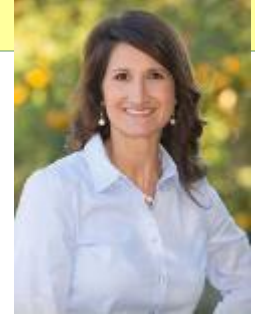
Join Justin Walsh at the upcoming 2017 FCIAAO Annual Conference in Hutchinson Island, Thursday, April 27 during the 1:30 – 2:30 IT/GIS Track to learn more about this desktop review process.

83RD ANNUAL CONFERENCE ON ASSESSMENT ADMINISTRATION

Registration is open for the 83rd Annual Conference being held in Las Vegas, Nevada on September 24-27, 2017. The registration fee is \$595 until July 21st. Click [here](#) for event info and registration. Not sure if you can secure funds to attend? Scholarships are available to attend the conference: the IAAO Scholarship and the Barbara Brunner Scholarship. Click [here](#) for more information regarding scholarship opportunities. Don't wait!



COUNTY SPOTLIGHT: HARDEE COUNTY



Hon. Kathy L.
Crawford, CFA

Hardee County is a small rural county located in central Florida. Hardee County split from Desoto and was established on April 23, 1921. The county was named after the 23rd Governor of the State of Florida, Cary A. Hardee. The county seat for Hardee is Wauchula. When the Florida Southern Railway came to the area in 1886, they built a depot and named the town Wauchula. The name Wauchula comes from a Miccosoukee Indian word "wa-tu-la-ha-kee", meaning call of the sand hill crane.

Once known as the "Cucumber Capital of the World", Hardee County is predominantly an agricultural community consisting of citrus, cattle and a variety of row crops. Hardee is among the top five counties in citrus and cattle production in the state of Florida. Sixty-five percent of Hardee Real Property value comes from Agricultural properties. In addition to the agricultural industry, another major industry in the county is phosphate mining – 30 percent of the land in Hardee County is owned by the phosphate industry. Hardee is also home to three large power plants and because the majority of value associated with these plants is considered Tangible Personal Property, Hardee County is in a unique position in that 50% of the tax base is made up of Tangible Personal Property.

Peace River runs through the county offering a myriad of opportunities for outdoor exploration. Many locals and some tourist take advantage of canoeing and paddle sports down the river. While traveling down the river, individuals can take in the beauty of nature, fish or stop on the river bank to hunt for shark's teeth. To make a full day of it, you can launch at Paynes Creek State Park in Bowling Green and travel down the river to Pioneer Park in Zolfo Springs. Both parks offer plenty of indoor and outdoor recreation including camping, fishing, hiking through nature trails or taking in the history of both parks and the county by visiting the museums located in each park. At Paynes Creek State Park you can learn about history dating back to the 1840s when Fort Chokonikla was established following an attack of a settlers trading post by Seminole Indians. While visiting Pioneer Park, guests can stop by the wildlife refuge to see the animals and move about on a boardwalk that takes you through their natural habitat.

(Continued on Page 17)

2016 Tax Roll At-A-Glance	
Real Property Parcels	14,793
Tangible Accounts	2,973
Just (Market) Value	\$3,244,078,779
Taxable Value	\$1,529,374,684
Employees:	7



Hon. Kathy L. Crawford, CFA | first elected in 2004 | Web: <http://www.qpublic.net/hardee>

FCIAAO COMMITTEE NEWS

The 2017 FCIAAO Annual Conference is right around the corner, and on behalf of the Executive Board, I would like to say **“THANK YOU”** to our Steering Committees for their commitment and effort in securing exciting and informative presentations for our seminars, workshops and conference.

Speaking of committees, we are always looking for members who want to share their knowledge and volunteer their time. If you would like to serve on one of the Steering Committees (Exemptions, IT/GIS, Real Estate, TPP), please contact an Executive Board member or the appropriate committee chair:

Exemptions Committee: Joeylynn Clayton (jclayton@pcpao.org)

IT/GIS Committee: Manny Padron (mpadron@hernandocounty.us)

Real Estate Committee: Kevin Johnston (kevinJ@hernandocounty.us)

TPP Committee: Chris Mitts (MittsC@paslc.org)

Pursuant to FCIAAO Procedural Rules, the names of FCIAAO regular members shall be submitted to the Executive Board for consideration of committee appointment. The President shall make all appointments within 60 days of the Annual Conference.



Tracy S. Drake, CAE,
RES, AAS, CFE

PROFESSIONAL DESIGNATION UPDATE

It's also an exciting time for the IAAO Professional Designation Program! As Chair of the IAAO

Professional Designation Subcommittee (PDS), I have witnessed significant changes and developments over the past 12 months – with more to come. I hope you can join me at the upcoming FCIAAO conference where I will present some of the program changes and recognize the hard work of those who recently earned an IAAO designation.

Currently, 12 designees will receive the **Tony Hodge Educational Award** and **\$500**. If you have been an FCIAAO member in good standing and recently earned your IAAO professional designation (and have not received notification from me of your award eligibility), please provide a copy of IAAO's letter conferring designation, or a copy of the designation certificate to tdrake@ccpao.com. There's still time!



TPP CONFERENCE RECAP-WINTER 2017

The 2017 TPP Annual Conference and Education Week drew a large crowd this year to Lake Mary, Florida on January 23-27, 2017. After suggestions from the TPP group, the event was moved to January, as it is a more opportune time to hold the event. With 37 attending the workshop and 77 at the seminar, we enjoyed a packed, educational week!

Prior to the seminar, we offered an educational workshop: IAAO 552, Basic Personal Property Auditing, taught by Lisa Hobart, PPS, ASA. This workshop does fulfill one of the educational requirements for the PPS designation. Our goal is to promote a well-rounded educational offering for all chapter stakeholders. If you are interested in a specific TPP course or topic, or need more info regarding the PPS designation, please [let us know](#).

Wednesday afternoon, Christopher Mitts, CFE and TPP Steering Committee chair, welcomed attendees to Lake Mary and the seminar. The two and a half day seminar is designed to cover topics directly related to the Tangible Personal Property. It gives this group a chance to network and connect with fellow TPP colleagues and learn more about what is trending in this field.

The highlight of the Wednesday agenda was the VAB Special Masters session. Robert Sutte, CRE, MAI, SRA, Reginald Carter, ASA, SRA, MRICS, and Robert Broome, ASA, CMEA, CSBA, were invited to share their experiences in the VAB process from the Special Magistrate perspective. This session was an attendee favorite!

On Thursday, the theme of the morning sessions was telecommunications. Kevin Snow, a consultant for Property from AT&T Wireless, talked about history and status of the telecommunications industry. Everyone cannot wait for 5G! Then, Gregory Popham the Principal of CRED-Consulting, discussed the topic of local valuation of wireless communications. He specifically focused on the valuation of the telecommunications towers. In the afternoon, Wade Barber, CAE, from Pasco County made a presentation titled, "Survival Analysis: Basics and Relationship Value. To round out the day, a session on TPP and Excel was explored by Chris Mitts, CFE, from St. Lucie County. If you would like to view the presentations, click [here](#).

The conference ended Friday, with a panel discussion on Tangible Personal Property Office Policies and a Q & A Roundtable moderated by Christopher Mitts.

See everyone next year in January 2018!

The Florida Chapter and the TPP Steering Committee would like to thank the following sponsors of the breaks during the seminar.



TAX MANAGEMENT
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TPP Steering Committee members Christopher Mitts, Gwen Klaiber, Steve Weissman, Grace Pope, and Nils Hallberg.



Carlos Ayala and Florida IAAO Executive Board Member, Justin Edwards, CFE. Carlos won a 3-night stay!



Wendy Parsons and Lori Dorian



Jay Skaggs and Brandy Pouchie listen to two representatives from Cell Tower Solutions.



TPP Steering Committee Chair, Chris Mitts, CFE and Presenter, Wade Barber, CAE

Right: Attendees at the TPP Seminar



FROM THE PEANUT GALLERY

When I started studying the art of writing, the simplest things to learn were the major parts of a story. Every story must have a beginning, a middle, and an end. That sounds simple, but without those components it is not a story. It may be something else, something well done, but is not a story.



Bruce Strenth, CFE

The story I have to tell began years ago when I became interested in the Tangible Personal Property Steering Committee. This group pulled together by J.T. Jordan from Polk County and Neil Hester from Orange County met regularly to share ideas and network for the good of everyone involved. We helped each other, got to know each other and shared our lives both personal and professional.

When the TPP Steering Committee became a part of Florida Chapter, I followed. After a while, I got elected to the board and eventually served as President of the organization.

I made a lot of friends during those "middle years". We had fun together, worked together and learned together. I have fond memories of those years and appreciate the education they provided me. The things I am describing are still available for you if you will take advantage of the opportunities presented to you by Florida Chapter.

This story too, has an ending. On June 30th I will turn in my keys and go in search of what retirement has for me. Many of those friends over the years have actually paved the way that I am about to follow. I will miss writing The Peanut Gallery, miss getting the newsletter, miss the conferences, but most of all I will miss all the great people in the assessment business in this state.

I bid you a fond farewell and great success in the future. I must go now, for have need to put The Peanut Gallery to bed.

Article Contributor: Bruce Strenth, CFE

Tangible Personal Property, Highlands County

Bruce-

The Florida Chapter would like to extend their sincere appreciation to you for your invaluable contribution to the newsletter for so many years and to the Chapter. We wish you all the luck and happiness on your new journey! And...you will always be a part of the FCIAAO family!

~ Florida Chapter

COUNTY SPOTLIGHT (CONTINUED)

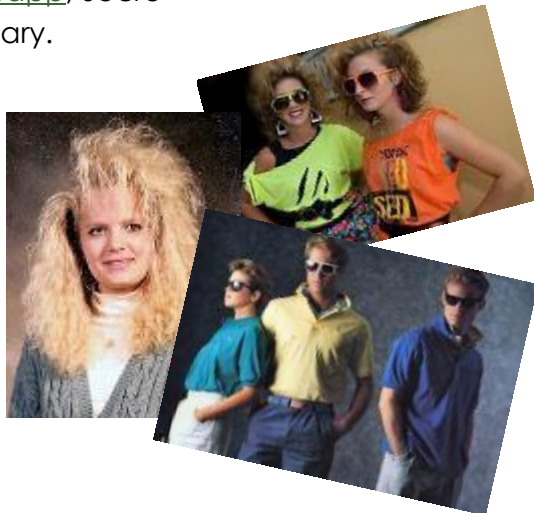
Though Hardee County has no natural lakes, Hardee Lakes Park is a 1260 acre park situated on reclaimed phosphate land and offers four lakes for boating and fishing. Hardee Lakes Park has become a popular camping site for campers who can hike or ride horseback through acres and acres of trails. For those looking for a mixture of indoor and outdoor entertainment, you can visit Main Street Wauchula's Heritage Park and take in some local restaurants and shopping while visiting our community.

EMPLOYMENT OPPORTUNITIES

Appraiser II		Hillsborough County
Automated Valuation Modeler Commercial Assessment Coordinator	Tangible Personal Property Analyst	Lee County
VARIOUS		Orange County
Programmer Analyst II		St. Lucie County
Administrative Assistant– Orlando		Marvin F. Poer & Co.

CALLING ALL 1980'S PHOTOS!

As part of our 30th Anniversary celebration, we are asking members to submit their best **1980's photo** of themselves! Show-off that great hairstyle or fashion! Please send photos to [Wendy Sapp](#), Secretary.



SUGGESTIONS

Do you have any suggestions or comments about the newsletter? We want to hear from you! Send an [e-mail](#) to tell us what you think!





Mission Statement

“To offer relevant educational opportunities in ad valorem appraisal and administration,
and to promote professional development of our members.”