

SIMPLE, HASSLE-FREE

Our reuse programs are easy.
We take care of all the details.

Prepared for  **VEOLIA**

 **AbsorbTech**®
Cleaner, safer solutions for industry



5 reasons to use Sorblits® & Ultras™

1

Safety

Reduce the risk of slip & fall injuries & help maintain a safer work environment.

2

Waste

Have an immediate & measurable impact in pounds of solid waste eliminated from your facility.

3

Quality

Sorblits® & Ultras™ outperform alternatives in quality, cleanliness and absorbency.

4

Savings

Customers save significant cost and time compared to alternative programs and disposables.

5

Managed

Delivery, pick up, laundering, inventory management & more - we take care of all the details.

Sorblts[®]

HOW THE PROGRAM WORKS





SOAK UP OIL

3-5 times more absorbent than disposables

SorbIts[®]

Sorblts[®]



WE PICK UP

And proactively manage inventory

Sorblts[®]



WE LAUNDER

Sorblts[®] are laundered through a proprietary process



WE DELIVER

Clean Sorblts® are delivered back to your facility

 AbsorbTech®

Sorblts®



FLUIDS RECYCLED

Recovered fluids are recycled or beneficially reused

Sorblts[®]



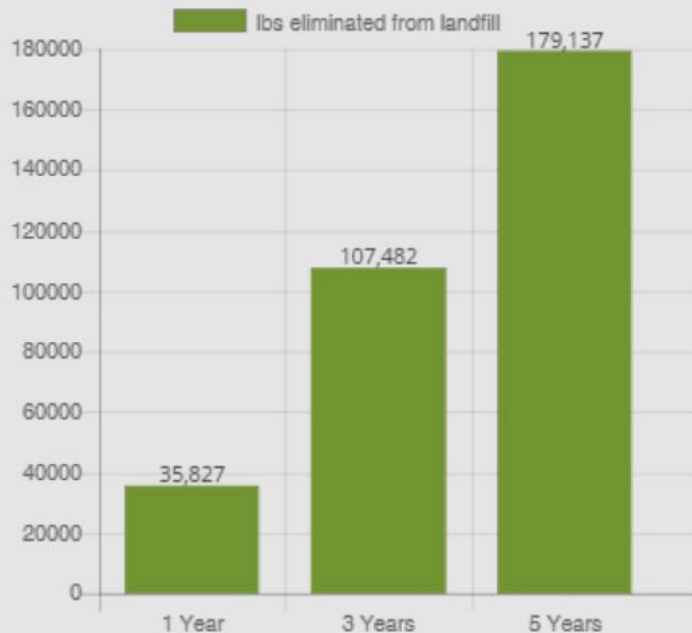
WASTE REPORTS

SorbIts® are a **Zero Waste To Landfill** solution.
Solid waste data is tracked and delivered to you

SorbIts®

Save significant costs through a Sorblts® reuse program. Use our Savings Calculator to estimate savings for Veolia.

Solid Waste Elimination



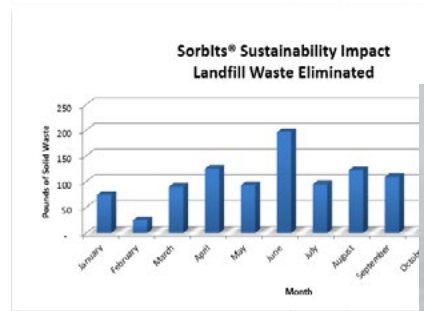
Eliminate **35,827 lbs** (17.9 tons) of waste from landfill annually



www.ituabsorbtech.com/savings-calculator



Custom Waste Reduction Results



Achievement in Waste Reduction

Sorblits®

VEOLIA

is recognized for its corporate environmental initiatives to reduce solid waste in support of ISO 14001 objectives from January 1 through December 31, 2017.

By utilizing the Sorblits® System including launderable, reusable textiles and managed service programs, your company eliminated the following solid waste

- 2,500 lbs. of industrial wiping towels**
- 2,500 lbs. of waste oil absorbents**
- 1,000 lbs. of restroom hand towels**
- 1,000 lbs. of mop heads**
- 500 lbs. of filter bags**

AbsorbTech®
Cleaner, safer solutions for industry



Sorblits® Ultra™ Towel, Cotton Roll Towel, Mop and Filter Bag programs are Zero to Landfill Solutions supporting our customers' sustainability and solid waste stream elimination goals.



SAVE TIME & MONEY

Significant time, cost savings compared to disposables, alternatives

Sorblts[®]

Significantly reduce your solid waste through a Sorblts® reuse program. Use our Savings Calculator to estimate waste savings for Veolia.

Cost Savings



Save **\$27,304** in product cost and **299.1 hours** of labor annually

- Our program saves you money because you
- Eliminate waste hauling expenses
 - Reduce the number of absorbents needed (Sorblts® are 2-3 times more absorbent)
 - Reduce clean-up time

Request a complimentary Sorblts® trial at **888-729-4884** or **ITUAbsorbTech.com**

www.ituabsorbtech.com/savings-calculator

Incineration vs. Reuse

Incineration

Incineration is burning with ash remaining. It is not vaporization with nothing remaining.

Incineration is waste. Ash will get reused or landfilled.

The process of burning creates emissions from both the fuel used and the waste burned.

Customer identification remains all the way through the process to the ash.



Waste



Resources



Liability

Reuse

Reuse is use more than once.

Reuse is not waste.

Reuse saves resources, including the container used to ship it.

Customer identification is lost (in most cases) once the product is received and sorted.

According to the EPA's non-hazardous materials and waste management hierarchy, **reuse is preferred over energy recovery.**

The hierarchy places emphasis on reducing, reusing, and recycling as key to sustainable materials management.





NATURAL MATS

Sorbblts[®]

CAUTION
APPROXIMATELY 1000 LBS
PREVENT FROM FALLING OFF

A worker wearing a high-visibility green safety vest and dark clothing is holding a large, blue, quilted pad. The pad is being held vertically, showing its diamond-shaped quilted pattern. The background is an industrial setting with blue machinery and a concrete floor. A portion of another quilted pad is visible on the floor in the foreground.

QUILTED PADS

Sorblts[®]



SLIPBUSTERS®

Sorblts®

Sorblits[®]

SUPER SOCKS[™]





ULTRA™ RED

Sorblts®

ISO REGISTRATIONS

All ITU AbsorbTech processing facilities registered to **ISO 14001:2004**. ITU AbsorbTech's South Bend, Indiana processing facility is also registered to **ISO 9001:2008**.

 **AbsorbTech**®

Environmental, Safety & Training Awards

TOP 10
BUSINESSES of the year

atd
EXCELLENCE
IN PRACTICE


EARTH DAY
Business Sustainability Awards


THE WATER COUNCIL

**BE
ST**
AWARD
WINNER

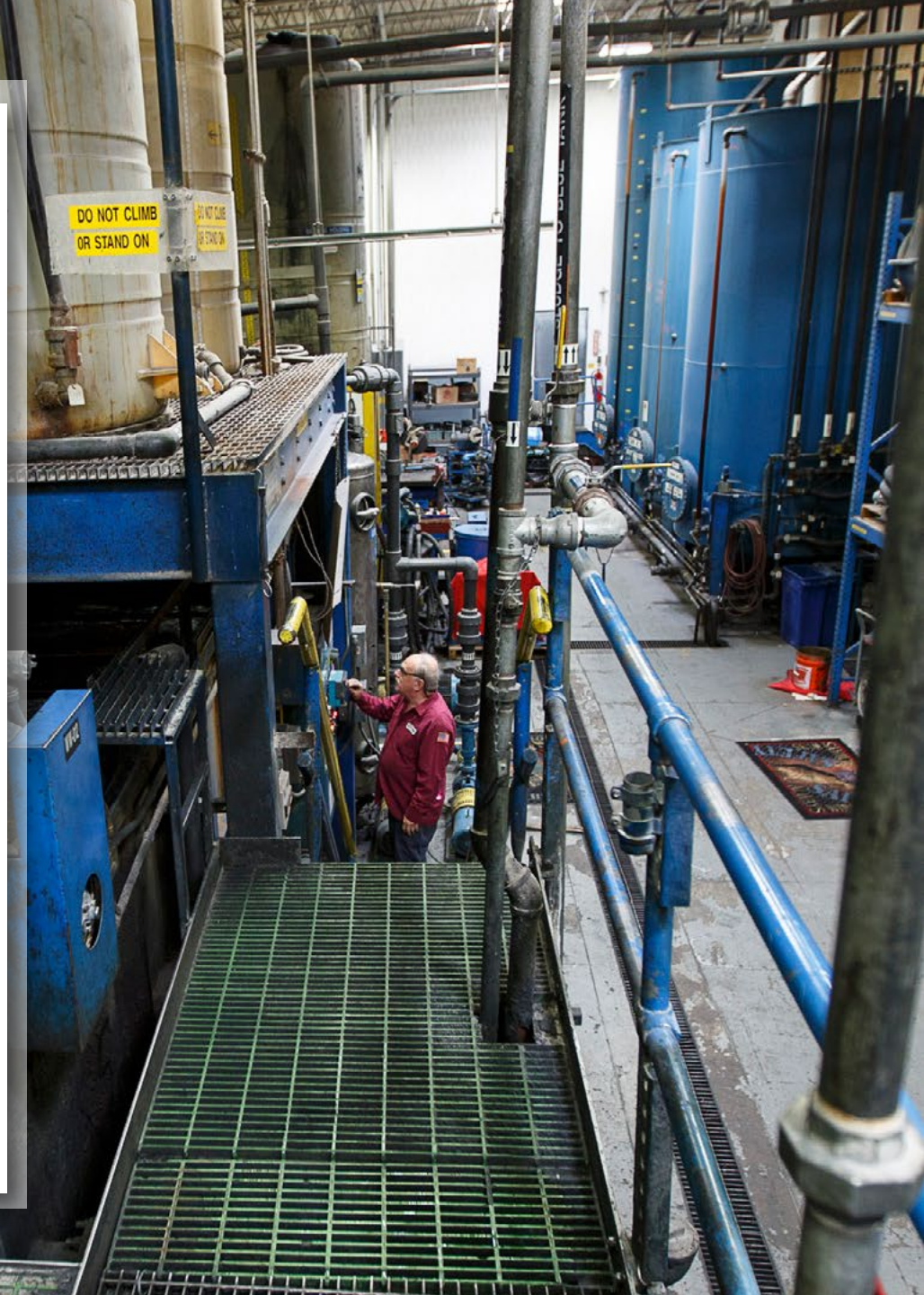

The BKD
Indiana
Quality
Improvement
Awards


WSC
WISCONSIN SAFETY COUNCIL

WISCONSIN
PARTNERS FOR

CLEAN AIR

FRIENDS OF 
MANUFACTURING



Next Steps

- 1** Contact Doug Wortman if interested in learning more.
- 2** We will set up a meeting to discuss the needs at Veolia.
- 3** We will set up a complimentary trial and needs analysis.
- 4** ITU AbsorbTech will present a custom proposal for Veolia.

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Thank you for your time  **VEOLIA**