GFTU Executive Committee Meeting.

September 20th 2017.

AGENDA

- 1 Declaration of AOB.
- 2 Minutes of the Previous meeting.
- 3 Matters Arising from the Minutes.
- 4 Corrections to the minutes.
- 5 Adoption of the Minutes.
- 6 Finances: GFTU, ET, Hotel, Nursery.
- 7 New Build. See General Secretary's report.
- 8 General Secretary's Report.
- 9 Education Officer's Report.
- 10 Kurdish Festival.
- 11 Liberating Arts Festival.
- 12 Youth Festival.
- 13 Union Building Conference.
- 14 Any Other Business.



How to find us

Easily reached by either road or rail (or by air from East Midlands airport just 30 minutes away), Quorn Grange Hotel is a useful base for guests wishing to visit the attractions in the area. In addition, the cities of Leicester and Nottingham are only a short distance away.

BY ROAD

From the North: Leave the M1 at junction 23 (Loughborough) following signs for the A6 south (Leicester). Shortly after leaving Loughborough, turn off the A6 dual carriageway into Quorn. Go straight through Quorn. Wood Lane is a right turn, at the far end of the village, at the third mini roundabout. Quorn Grange Hotel is about a quarter of a mile further on, on the left.

From the South: Leave the M1 at junction 21a and take the A46 Leicester western bypass (Newark). Turn left from the A46 onto the A6 dual carriageway, turning left at a small roundabout signposted Quorn/Mountsorrel. At the next roundabout, turn right towards Quorn. After about one mile, turn left into Wood Lane at a mini roundabout. Quorn Grange Hotel is about a quarter of a mile further on, on the left.

BY RAIL

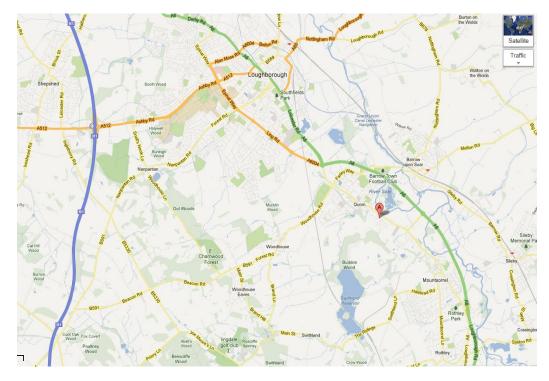
There are Midland Mainline services from London St Pancras to Sheffield which stop at Loughborough and Leicester.

BUS

The number 2 kinchbus, 126 and 127 bus runs from Leicester bus station to Quorn. The number 2 kinchbus, 126 and 127 bus runs from Loughborough town centre to Quorn.

Number 2 bus information

Number 126 / 127 bus information



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General Federation of Trade Unions

Executive Committee Minutes

July 19th 2017

Quorn Grange Hotel, Leicestershire

In attendance: Bro. Doug Nicholls, (Gen Sec), Sis. Claire Ryan, (Minute Taker).

Bro. John Smith, Bro. Osher Williams, Sis. Sarah Woolley, Bro. Ian Lawrence, Bro. Garry Elliott, Sis. Yvonne Pattison, Bro. Ronnie Draper, Bro. John McGowan, Bro. Colin Kirkham, Bro. Robert Mooney, Bro. John Toner, Sis. Theresa Easton, Bro. Manuel Cortes, Bro. Brian Linn, Sis. Angela Pratten, Bro. Charlie Sarrell, Bro. Ivan Walker.

Apologies:,

Bro. Nick McCarthy, Sis. Bindu Paul, Sis. Claire Jones, Bro. Roy Rickhuss, Sis. Janie Nicholl, Bro. Neil Crew, Bro. Steve Gillan.

Paperwork circulated for the meeting: Directions, Minutes of Previous Minutes, Young Members nominations, GGCA request for nomination, Financial Information, Pension Scheme Memo, Project 120, General Secretary's Report. Implementation of Motions, Dates for Diary, EC Expenses Claim Form.

1. Apologies.

Names of those apologising would be inserted.

2. Declaration of Any Other Business.

Feedback and reflections from around the table and EC members agreed a successful BGCM.

3. Welcome to EC Members.

Bro. Smith welcomed new and existing EC Members.

4. Minutes of Previous Two EC Meetings.

These were agreed as a true and accurate record.

No Corrections declared.

EC Minutes July 19 2017

No Matters Arising declared.

5. Young Members seats on EC

Bro. Nicholls reported that six EC nominations for Young Members seats had been received. Only four places were available. Bro. Nicholls suggested that as it was a BGCM decision, sending out election ballot papers to all affiliated unions General Secretary's with a deadline 30th August 2017.

Bro. Nicholls suggested Young Members that were elected to try and attend the next EC meeting in September.

Bro. Smith reported that three ET nominations for Young Members seats had been received and all three had been accepted by the ET.

Sis. Wooley discussed seeking all nominated candidates contact details for involvement in the New Generation Festival.

EC Members discussed the tight timeframe between the deadline and next EC meeting and agreed candidates to be informed of the next EC meeting date 20th September.

EC formally agreed EC and GS's to be informed and ballot papers to be sent out.

6. Request for Affiliation

Bro. Nicholls reported a request for affiliation had been received from Wendy Cummings of Gibraltar General Clerical Association. Wendy Cummings attended the BGCM in May 2017. GGCA Accounts, history and rule book were included in EC papers. Bro. Nicholls confirmed that Finance Manager, Wendy Cheung had approved the accounts.

EC members discussed Trade Unionism in Gibraltar.

Bro. Smith raised a formal vote for GGCA affiliation.

EC Members welcomed and agreed the affiliation of GCCA.

7. Financial Position

Bro. Nicholls gave a brief overview of finances as summarised in the General Secretary's report item 6. Financial papers were included in EC papers.

Bro. Nicholls reported the aim is to borrow as little as possible for the new build development.

An additional finance paper was supplied to EC members during the meeting.

The EC regretted that Marlborough finances are withholding our drawdown. The EC was aware that Trade Union Fund Managers were fully notified in time of the change of Trustees that occurred some five years ago when Mr Geoff Bagnall and Mr Michael Leahy were replaced by Mr Moorhouse and Ms Wold. The EC regrets that Trade Union Fund Managers did not notify the GFTU of the new fund holders on their behalf. The EC recognises that the finance department have done all they can to convey to Marlborough finances the lawful and properly agreed changes of our Trustees and thanks Mr Bagnall and Mr Leahy for conveying necessary information previously to all shares and fund managers.

The EC confirms that Mr Bagnall and Mr Leahy are not Trustees and our current duly elected Trustees as confirmed at the last two Biennial General Council Meeting are Mr Ashley, Ms Wold, Mr Moorhouse.

The EC resolves to report this matter to the Ombudsman and Financial Services Authority unless resolved within two weeks by Marlborough and our funds are safely and fully deposited in our accounts.

The EC calls on the General Secretary and Head of Finance to progress this matter. EC agreed to send copy of minutes.

Bro. Nicholls reported the importance of affiliated unions using the Hotel during quieter months of January/February/March. Bro. Nicholls reported the hotel is seeking to achieve 4 * rating which would improve advertising.

Sis. Wooley discussed hotel discounts needed to be clearer. Bro. Smith reported that hotel amounts fluctuate and agreed that a set discount needs to be confirmed.

Bro. Nicholls reported BGCM budget was on budget due to backstage drop being purchased.

8. New Build

General Secretary's report item 2.

Bro. Nicholls reported on the New Build progress and confirmed amendments to the planning permission for two additional class rooms and amendment to nursery design, the new plan will go to Council and a decision is awaited.

The New build is due to start Feb 2018 and should take approx. 12 months.

EC members discussed an opening ceremony for the start of the new build. Bro. Smith welcomed suggestions.

Bro. Smith discussed tenders would be sent out to building companies soon.

Bro. Draper asked for further information regarding the new nursery design. Bro. Williams discussed the better design.

9. Pension Scheme

Mr Walker had been invited to the meeting in person to speak to the briefings. The Chair pointed out that Mr Walker acts for the trustees and not the GFTU. Mr Walker confirmed

that, and said his role so far as the Executive Committee was concerned was to impart information but not to give advice.

Possible amalgamation of GFTU defined benefit and defined contribution schemes under one trust.

Mr Walker's briefing was considered in detail and he further gave background to the issue and the current legislation.

Having considered all of the factors carefully it was the view of the Executive that the defined contribution pension arrangements and the final salary scheme should not be brought together.

Trustee composition on the defined benefit pension scheme.

Mr Walker's briefing was considered in detail and he further gave background to the issues involved and the current position.

The scheme is very mature. The GFTU Section of the scheme has a relatively large number of pensioner members, a smaller number of deferred members but only one GFTU active, who happens to be the General Secretary and a scheme Trustee. The GFTU Section is effectively closed to new members. It was noted that the option to enter the DB scheme was a contractual matter remaining open to any future GFTU General Secretary. The PCS Section (formerly the AMO Section) has four active members who select one Trustee from their number but there is no PCS employer-nominated trustee. It was noted that there were currently six Trustees, with three Member Nominated Trustees (MNTs), one selected by the GFTU active members, one selected by the PCS active members and one selected by the GFTU pensioners. The pensioner-selected Trustee's period of office had elapsed two years ago, but he remained a Trustee. There is one vacancy because the General Secretary is a Trustee ex officio and also the only possible GFTU active member MNT.

Mr Walker explained that the process for selecting MNTs must be devised by the Trustees as a matter of law. The selection process for the PCS member-nominated Trustee gave no cause for concern. Mr Walker outlined the attempts by the GFTU as the administrator of the scheme to give effect to an election process for the pensioner Trustee devised by the Trustees that would find favour with the current GFTU pensioner representative. The decision of the Trustees subsequently to invite all GFTU pensioners to propose an system for electing acceptable to the Trustees had not been responded to. The General Secretary explained that letters had been sent to all GFTU pensioners in December 2016 and again April 2016 and the current pensioner MNT had been given additional opportunities to make submissions but these had not been forthcoming.

The Executive Committee noted that the current arrangement whereby the General Secretary is both a Trustee ex officio and also the only GFTU active member and therefore the only possible GFTU active member-selected trustee is untenable. They also discussed the undesirability of having any ex officio status appointments to a pensions scheme.

The Executive Committee discussed the situation in detail, and expressed surprise that the GFTU pensioners appeared to be unwilling or unable to put forward a pensionerselected Trustee but noted that having a Trustee seat reserved for pensioners is relatively uncommon. It noted that it is also uncommon, except for trade union sponsored schemes, for an equal number of employer- and member-selected trustees. It recognised the importance of effective management of the scheme and the improvements that the GFTU employers' representatives had been seeking to make over the last five years.

Mr Walker explained that any change to the number of Trustees, and the automatic appointment of any ex officio Trustees, would require an amendment to the trust deed and rules, which would require the consent of the Trustees and PCS. They Trustees could only consent to making such amendments if they concluded that it is in the best interests of all scheme members to do so.

The Executive Committee agreed to propose to the Trustees a new structure as follows: The GFTU Executive Committee will appoint three employer-selected Trustees to the Trust and give the PCS employer the first option to fill one of these places and should this place not be taken up, will seek the election of a third Trustee from among its own number. The Trustees should include one GFTU active member (who in the current circumstances would have to be the General Secretary) and one PCS active member elected by a process acceptable to the Pension Scheme Trustees.

Bro. Linn agreed to being a reserve pension trustee.

10. Project 120.

Bro. Williams reported on 'Project 120' and discussed his meeting with Mike Sanders and Keith Gildart of which a copy was included in EC Papers.

Bro. Williams discussed the possibility of a Conference during January/February 2019. EC Members discussed the project and EC members discussed the importance of union history in Manchester.

Bro. Williams discussed devoting a section during the Union Building Conference taking place February 2018.

EC members discussed female football and diversity. Bro. Mooney reported the lack of employment opportunities for people with disabilities.

Bro. Smith welcomed any ideas for the project.

11. General Secretary's Report

7. Key Events.

Bro. Nicholls discussed the upcoming TUC event. EC members discussed speakers attending the TUC social event.

Sis. Woolley requested that promotional leaflets for the New Generation Festival be on display at the TUC event.

Bro. Nicholls reported that General Secretary's meeting will increase from two to three each year.

Bro. Nicholls reported the Liberating Arts Festival and had space for 200 delegates and Bro. Smith will be attending.

Bro. Nicholls reported the Union Building Conference would take place February 2018 and planning needed to begin and outline programme by TUC would be needed. Sis. Euston suggested the involvement of Acorn.

Bro. Nicholls reported on the recent media involvement of Ruskin College and the closures of their courses.

Bro. Nicholls reported Terms of reference of F&GP committee as reported in pack. Bro. Smith reported Oshor Williams would now be on the F&GP committee.

EC members agreed.

General Secretary's report was discussed by Bro. Nicholls and agreed by EC members.

12. Implementation of Motions.

Bro. Nicholls reported that updates on actions would be noted and periodically updated for the EC and encouraged individual unions to also provide any updates.

13. To Note Dates of future Meetings.

Bro. Smith reported that future meeting dates were included in EC papers and asked that EC members took note of future dates.

Bro. Nicholls discussed future EC meeting venues. EC members discussed cost implications and future venue meetings room availability.

Bro. Nicholls reported the 2019 BGCM 2019 would take place at Quorn Grange Hotel.

Sis. Woolley asked EC members to take note of the New Generation Festival date 20th-22nd April 2018.

14. Any Other Business

Bro. Nicholls reported a message of solidarity had been sent to the POA for the loss of today's court case.

Bro. Linn discussed Data Protection training and that Unions need to be able to demonstrate this has been implemented. Bro. Williams discussed the potential of fines and the importance of this training.

Bro. Smith suggested sending a note to affiliates. Bro. Nicholls agreed to look further into Data Protection training possibilities.

Meeting closed 2.36pm

General Secretary's Report

September 2017.

July – 9th September.

1 Introduction.

I have taken a period of annual leave since the last EC. Nevertheless it has been a very eventful period with the organisation of the Kurdish Festival, TUC Social and stand, the employment of new staff, an Ofsted inspection of the Nursery, and significant progress on the issues and plans relating to the new build. Our new publisher has launched with two great books. I had a fund raising book for the Free Ocalan Campaign published also. Our new beer has been launched and a new brochure on our co-operative services consolidated.

Our immediate priorities following the TUIC are to make the Liberating Arts Festival a success and to plan and build for the February Union Building Conference. Of course the November end of year EC and social evening need to be good and new budgets for the organisation established.

2 New Build at Quorn.

2.1 The new build now includes two purpose built 20 seater classrooms as an extension to what will be the new GFTU Office. The project management team are attempting a planning permission amendment for this. Draft plans are attached.

2.2 The new build now includes a redesigned nursery. The reduced cost of this will have to offset against the increased cost involved in extending the Goodacre suite. Plans for the new nursery are attached.

2.3 We have held two meetings of the project planning group which includes myself, the hotel General Manager, the project manager, the architect and the engineer.

2.4 We have held one meeting with our project lawyers Morrish. The Head of Finance and myself met with Paul Scholey and Morrish's Commercial Property lawyer Susan Poole. We have extensive and interesting discussions that require a set of interrelated decisions between the GFTU, the ET, and the trading companies. It should be noted that the decisions do not disturb the negative pledge of £1.4m that the GFTU has with the Pension Scheme.

2.5 Here is essence are the issues: in order not to expose the whole of the site to any potential lenders' of the final amount of say £2m we may need to borrow, the current owner of the whole site's title, the GFTU ET, should sell the area of land that will be occupied by the houses to the GFTU and any lending should be against that part of the land. This is called a transfer of title. It is not a straightforward one in that it will involve transferring an area of land where all utilities cross. There are potentially many advantages to doing this transfer sooner rather than later. We will need a willingness to sell by the Educational Trust and a willingness to buy by the GFTU and of course an amount agreed. Further tax and VAT considerations may need to be given to this. An agreement in principle by the EC today to purchase part of the Quorn site and to manage houses on it would assist.

2.6 Secondly, we should regularise the unwritten lease arrangements with the trading company a wholly owned subsidiary of the GFTU ET, and the wholly owned subsidiary of the GFTU ET that runs the nursery.

2.7 Thirdly, and very significantly, the hotel should find the agreement that they currently have with our farmer neighbour for use of his road that runs along the eastern side of our land. The farmer has already agreed occasional access for events such as the Kurdish festival and other events as and when necessary and there is a very good working relationship between him and the hotel. If we find that the current license arrangement we have with him (it cost £1) does not give us permanent right of way along his road then we should seek to negotiate what the lawyers call an easement on this road potentially not just to give us access for the building works (already agreed with the farmer) but permanently and potentially for nursery access. We are advised that this would significantly enhance the value of our property and when you see the map will greatly assist in a number of ways. There is currently only one right of way to the site that we have, that is the main hotel entrance. There should be two when the houses are built. As you will see from the plans the nursery is quite a way from the main entrance.

2.8 We have instructed the lawyers to commence work on these areas and provide us with a cost plan and order of work.

2.9 We have also asked the solicitors to commence work on tenancy agreements and restrictive covenants we might want on the house occupiers.

2.10 Advice has been requested on the advantages or otherwise of additionally registering the nursery as a charity.

2.11 Advice is being sought on complicated question of adoption of water pipes and so on.

2.12 Advice is being sought on the most appropriate builders contract to form, whether a design and build, a form of contract more expensive that the other form, but one which places all liabilities with the builder, or a traditional contract which places all of the liabilities and liaison between contractors and professional groups on us.

2.13 The question of what to do about the General Manager's and Events' Organisers' offices will need discussion. It is likely that new offices will have to be created in the current Café area.

3 Hotel.

Accounts for the hotel are attached.

A union dedicated leaflet encourage particularly business in the first part of next year is attached.

The purchase of art works for the hotel as per our policy continues. This policy was highlighted in a TUC motion from the AUE.

4 Nursery

The Ofsted report it attached. It was a whisker away from their highest accolade of outstanding, all staff have been congratulated.

Significant aged debtors are being chased.

A clear plan for maximising income in the new nursery is under discussion.

5 Education.

The first education officer's report is attached.

Attention needs to be paid to promoting the courses.

6 New Publishers.

We have launched our new publisher with two fantastic books. I hope that EC members will ensure that promotion al work is undertaken in their unions.

7 New beer.

This has been launched. Please encourage sales. It is called Workers' Red Ale.

8 Liberating Arts Festival.

This will be a tremendous event – if trade unionists turn out in some numbers for it. It is a quite unique event and has attracted a lot of attention.

9 Union Building Conference.

Further discussion of ideas for the event needs to take place and a programme finalised for circulation in October.

10 Affiliates and Non affiliates.

- 10.1 A positive meeting with the union VOICE has been held.
- 10.2 Positive discussions with the IWGB have taken place.
- 10.3 Positive discussions with a number of unions at Congress have taken place.
- 10.4 Advertisements for union journals and social media promoting the hotel and other services have been prepared. These are customised for the unions with their own logos etc.
- 10.5 A comprehensive and exciting review of education is being conducted by the General Secretary and Education Officer and Dr Stephen French of Keele University.
- 10.6 A tender will be submitted to undertake the accountancy and audit work of one affiliate.
- 10.7 Tenders have been submitted to undertake the management accounts and VAT work for one affiliate.
- 10.8 Another affiliate has commissioned the GFTU to undertake its organisational review.

11 Staffing.

- 11.1 The Education Administrator has left us. Her manager the Education Officer was unable to sanction the completion of her mid way probationary review. A further oral report will be made at the EC.
- 11.2 Shamil Karia now undertakes hotel finance work and ICT.
- 11.3 Shamil Karia and Claire Ryan are updating the social media.

12 Kurdish Festival.

- 12.1 Though expenditure exceed income largely because of some disorganisation by partners in relation to food, the event which attracted 650 people and two leading Turkish/Kurdish MPs including Ocalan's niece, was a major success with 650 people enjoying dance, music, speeches, films, art exhibitions, food, children's activities workshops and speeches. We should not underestimate how very important such an event is for the Kurdish Community in Britain.
- 12.2 As a fund raiser for the Free Ocalan Campaign I have done a version of a 5,000 year old poem called Lugalbanda. I hope EC members will encourage sales.

- 12.3 Following the event I have been asked to address a Kurdish arts event in London and the big Kurdish festival in Cologne.
- 12.4 Our festival was widely covered on Kurdish and Turkish TV and radio and I did many interviews.
- 12.5 A very extensive internal evaluation of the organising experience has taken place.
- 12.6 I think the GFTU can be proud of our work organising this event.

13 Vietnam health and safety project.

- 13.1 For some years we have been trying to organise a health and safety training event for the Vietnamese unions. This will now take place at Quorn with a cultural event on the first day also December 11-15. I hope affiliates health and safety officers and others may assist.
- 14 Ends.

Education Officer's Report – September 2017

- 1. The GFTU had a visible presence at this year's Tolpuddle Festival; in terms of affiliates (the Bakers' Union were there in strength); partners (such as the Radical filmmakers collective and Chris Jury & Liberating Arts); and the distribution of the 'Liberating Arts' festival flyer and the 'Education for Action' syllabus. The GFTU was involved in the running of the Radical History School, and the Education Officer spoke on five separate platforms over the weekend, including the Radical film network and the GMB Young Members' School.
- 2. In the wake of the festival, there was a discussion between GFTU and Nigel Costley, of South West TUC, that resulted in agreement over the TUC distributing materials and sending email shots to support the 'Liberating Arts' festival and to back further GFTU involvement in the Radical History School and the running of a Children's film programme at next year's Tolpuddle.
- 3. TSSA are continuing to make good use of our services and programme, and work is underway with its Education Officer and Coms team, respectively, to rewrite the core course curriculum and to design a certificate for participants on courses.
- 4. Similarly, a GFTU course certificate is being designed that makes use of images from the Federation's collection in the archives of the Bishopsgate Institute and contemporary photographs.
- 5. GFTU facilitated at political day school and open activists' meeting at Kings Lynn, hosted by GMB No.1 Branch.
- 6. Work has begun on the Bill Ash archive, at Bishopsgate, to assist with the publication of his last novel, *Guerrillas in the Mist*, edited by Doug Nicholls.
- 7. The GFTU Education Officer has met with the GMB Midlands & East Coast Education Officer to discuss the promotion of the GMB Education programme, the use of Quorn Grange by the union (not least for weekend activists' schools), and the training of reps.
- 8. The visit of the delegation from the Vietnamese Trade Union Confederation has now been confirmed for 11th-15th December. The TSSA and GMB unions have offered assistance in organising workplace visits for the Vietnamese officials. The purpose of the visit, in line with the 2010 TUC resolution, is to focus upon Health & Safety in the workplace.
- 9. Work has begun on extending the existing GFTU tutor pool.
- 10. While course enrolments have been good for the reps introductory, and advanced reps courses; and excellent for the training run for the TSSA and Bakers' Unions, in London and at Northern College, respectively; the uptake of affiliates on the GFTU's own courses at Quorn has been disappointing. The core GFTU courses were cancelled, in May 2017, due to a lack of uptake (with only 1 or 2 applications per course).
- 11. The hard figures, since then, are as follows:
- 12. New Reps Development, Quorn Grange, 19-20 June 12 participants (ran)
- 13. Effective National Communications Strategies, 28 June 1 applicant (cancelled)
- 14. Experienced Reps Development, Quorn Grange, 6-7 July 6 participants (ran)
- 15. Webinar 'Wages Inflation & Pay Bargaining', 4 September 42 participants (ran)
- 16. Employment Tribunals 1, Quorn Grange, 6 September 1 applicant (cancelled)
- 17. Money Matters, Quorn Grange, 11 September 1 applicant (cancelled)
- 18. Shop Steward Stage 1 (Northern College), 11-15 September 18 applicants (running)

- 19. The GFTU was represented at the funeral of Mary Turner, on 9 August, and condolences were sent from the GFTU General Secretary to both the GMB and Mary's family.
- 20. The GFTU was represented at the annual ASLEF Parliamentary reception, at Westminster, on 12 July.
- 21. The Kurdish Cultural Festival was a success, and was marked by the launch and sale of Doug Nicholls' translation of *Lugalbanda The Lover of the Seed*.
- 22. The volume on *Trade Union Education Transforming the World*, edited by Mike Seal, has gone to press via Workable Books and will be launched at the TUC Congress.
- 23. GFTU are in negotiation with Verso publishers over the rights to republish the memoirs of the late Eric Heffer.
- 24. Work has begun looking at a number of European funding streams for progressive education.
- 25. Work has re-started on a project on migrant and directed labour for Formac, GFTU's partnership with European trade unions.
- 26. Work has begun on unravelling the legacy of the GFTU's engagement in the ILM programme. This is not an easy or a swift task but a fuller report will be made on progress to the next EC.
- 27. A brochure to promote the GFTU's 'Living Histories' day schools has been produced, in time to be launched at the TUC.
- 28. GFTU has convened a working party, in conjunction with Ruskin College, in order to explore the potential gain for the Labour Movement to be found in the government's apprenticeship schemes. An initial meeting, held on 5 July, was well attended and supported by affiliates.
- 29. The first of the GFTU's 'Webinar' series was hosted on 4 September. It ran for just over an hour on the subject of 'Wages, Inflation & Pay Bargaining'. 42 people participated and 41 stayed logged-in throughout the whole hour-and-a-quarter seminar. It was successful but the test will be if it can be sustained, refreshed and built upon over the coming weeks.
- 30. A new SLA (Service Licensing Agreement) has been worked upon for TSSA. This should, hopefully, be signed in the course of the next month and should form the basis for further SLAs with other GFTU affiliates.
- 31. GFTU has embarked upon a review of the education programme of the PCS union, and will be involved in the writing of a new curriculum for the union.

GFTU Management Accounts YTD Aug 2017

| | Budget YTD | Actual YTD | Variance | Notes |
|--|---------------------|-----------------|-------------------------|---|
| Income source | Aug 17 | Aug 17 | Variance | notes |
| Accounts Processing Services | 31,333 | 29,541 | (1.792) | For shared services provided to TSSA £3,683 per month |
| Recharge for services provided- QGH | 24,347 | 24,795 | | Recharge for services provided- QGH: Monthly Wendy, Ian & Nila charges |
| Recharge for services provided- QGN | 12,173 | 7,200 | (4,973) | Recharge for services provided- QGN: Monthly Wendy, Ian & Nila charges |
| Contributions | 106,667 | 192,227 | 85,560 | Contribution is for full year. New affiliate joined Gilfach Goch Community & Association income from this affiliate in this month |
| Sponsorship/Commission | 0 | 0 | - | |
| Investment Income -TU Unit Trusts | 8,000 | 21,715 | | Dividends |
| Investment Income- Zeneca Investment Income- RBS | 2,333 | 6,593 | | Dividends |
| Investment Income- RBS | 0 | 1,321 | - 1 321 | Dividends |
| | | 1,021 | 1,021 | BM Gain 147k gain, CAM: 117.5k gain for period Jan-June 2017, Dividend: 57k, |
| | 100.007 | 070.000 | 100.000 | charges (48k) |
| Managed Investment Income BM & CAM Managed Investment Income Credit Suisse | <u>166,667</u> 0 | 270,000 | 103,333 | - |
| Bank Interest Received | 0 | | | |
| Misc Income- intercompany recharge | 6,667 | | (6,667) | |
| Gift Aid-GFTU | 0 | | - | |
| Gift Aid- Albion | 0 | | - | |
| Gift Aid-QGH | 0 | | - | - |
| Customised Course Fees | 0 | | - | Invoices raised to delegate's for hotel exps @ BGCM & invoices for raffles & |
| Union Confenrance Building/ BGCM | 0 | 9,266 | 9,266 | auction @ BGCM |
| Grant/Arts Festival/Spon'ship/Project | 0 | | - | |
| Other Income | 0 | -1,602 | (1 602) | Credit note raised to PPF £2,501, Income Charity account £75, Oclan book 50, TC branding commsion £600 & Donation £50 |
| Other Income Extra Ordinary Income | 0 | -1,002 | (1,002) | |
| Total income | 358,187 | 561,056 | 202,869 | |
| | | | | |
| Expenditure | | | | |
| Staffing | | | | |
| Salary | 64,975 | 84,328 | | Staff salaries have been split between GFTU & ET |
| Salary for shared Service Pension | 24,155 | 22,700 5,950 | <u>(1,454)</u> 5,950 | - |
| Redundancy & Severance | 0 | 3,930 | - | |
| Staff Welfare | 573 | 903 | 329 | |
| Essential Car user Allowance | 3,000 | 3,000 | - | |
| Staff Travel and Subs | 1,000 | 604 | (396) | |
| Staff Travel shared Service GS Travel | 0 733 | 0 1,544 | - 811 | • |
| HOE Travel | 0 | 0 | - | |
| Other employment costs | 333 | 0 | (333) | |
| Training and development | 0 | | - | - |
| Agency Panaiana Resource (Revenante) | 0 | 0 | - | - |
| Pensions Recovery Payments Pension Scheme Cost | 46,667 | 0 | (46,667) | |
| Pension prior year adjustment | 0 | | - | - |
| Total | 141,436 | 119,030 | (22,406) | |
| | | | | |
| Premises | | | | |
| Rent and Rates | 200 | 1,242 | 1,042 | |
| Repair and maintenance Utilities | 67 533 | 179 1,643 | <u>112</u> 1,110 | 4 |
| Utilities Health and Safety | 533 | 1,643 | 1,110 | Fire Risk Assessments / Fire Marshal Training (28 Delegates) in Jan 17 |
| Insurance | 333 | -1,621 | (1.954) | Insurance recharge to PCS members |
| Depreciation | 4,800 | 3,890 | (910) | - |
| | 0 | | | |
| Total | 5,933 | 6,631 | 698 | l |
| | | r | | 1 |
| Administration Stationery, Postage | 1,067 | 48 | (1,019) | 4 |
| Courier & delivery cost | 0 | 40 | (1,019) | 1 |
| Telephone & mobile | 467 | 576 | 109 | 1 |
| IT, website, maintainence | 2,000 | 3,886 | | Sage monthly fee, Tony Jonson fee, Domain renewal fee |
| Printing & Copying | 1,333 | 1,813 | 480 | Used KM Bizhub 654 Mono Copier charge |
| Office relocation | 0 | | | 4 |
| | 0 | 6 00 4 | 4 457 | |
| Total Management foos | 4,867 | 6,324 | 1,457 | 4 |
| Management fees Executive Committee Expenses | 11,333 | 4,052 | (7.281) | EC Members - Rail Fare + Parking + Mileage +Fixed Expense Allowance |
| Conference expenses (BGCM/EC) | 12,000 | 36,325 | | BGCM expenses |
| Conference expenses (other)/Speakers | 6,667 | 725 | | Gifts for Chinese Delegates in Jan 17, Ben Marshall gift & other expenses |
| Accountancy and audit | 2,800 | 2,996 | 196 | |
| Legal & Profession | 2,667 | 0 | (2,667) | |

| DDA Compliance | 0 | | - | |
|--|---------|---------|-----------|--|
| Investment management fee | 30,000 | | (30,000) | |
| Pension scheme levy | 2,000 | | (2,000) | |
| Pension scheme audit and accounts | 3,333 | 1,600 | (1,733) | |
| Pension scheme legal & professional | 26,667 | 21.610 | | Mercer monthly fees |
| Total | 97,467 | 67,309 | (30,158) | Wereel monthly rees |
| Programme and Event | 57,401 | 01,005 | (00,100) | |
| Gift Aid Payment/Grants | 66,667 | | (66,667) | |
| Gin Ald Faymen/Grants | 00,007 | | (00,007) | Donation £750 , Affiliations £3,115 (ICTUR, NPC, Venezuela Solidarity, |
| | | | | Campaign for Trade Union Free, Justice for Colombia) |
| Affiliations, Donations, Subscriptions, | 6,667 | 3,865 | (2,802) | |
| Communications & Campaigning | 8,667 | | (8,667) | |
| Advertising and promotion | 2,667 | 3,075 | | Catalogue of GFTU related Logos, Organisation Chart Update + Artwork |
| Room hire | 1,333 | 0 | (1,333) | |
| Publicity leaflets | | 3,284 | 3,284 | Organisational Charts £170, A new deal for Britain Leaflet £718, Rebuild and |
| | | | | Transform Britain Brochure £2,228, Photographic Reproduction License - Our |
| | 0 | | | History Our Future £168 |
| Educational officers' meeting | 0 | | | |
| Tutors' meeting | 0 | | | |
| International Study Visit | 0 | | | |
| Youth Festival | 0 | | | |
| History Festival | 0 | | | |
| Arts & Cultural Festival | 0 | 414 | | Licence for use of 10 images from the Art of TUC |
| Other events | 0 | | | |
| Open College Network Panel Fees+Membership | 0 | | | |
| E learning | 0 | | | |
| Union Confenrance Building | 0 | | | |
| Links with Universities | 0 | | | |
| Core Course -Student hotel & Travel | 0 | | | |
| Core Course - Tutor Fees | 0 | | | |
| Core Course - Tutor Travel & Sub | 0 | | | |
| Core Course- Resource, books, printing, certificates | 0 | | | |
| Customised Course- Tutor fees | 0 | | | |
| Customised Course- Tutor Travel and sub | 0 | | | |
| Customised Course- Resource, books, printing, cert. | 0 | | | |
| Bank charges | 133 | 551 | 418 | |
| Miscellaneous | 200 | 72 | (128) | 1 |
| P&L Sale of asset | 0 | 0 | - | |
| | 0 | | | |
| Total | 86,333 | 11,261 | (75,487) | |
| | 1 | | | |
| Management recharge | | | |] |
| Total Expenditures | 336,036 | 210,554 | (125,896) | |
| | | | | |
| Surplus/deficit before Capital Expenditure | 22,151 | 350,502 | 328,765 | |

GFTU General Federation of Trade Unions Balance Sheet

| | <u>YTD Aug 17</u> | |
|---|-------------------|-----------|
| Fixed Assets | | |
| Office Equipment | 20,650 | |
| Motor Vehicles | 0 | |
| Investments | 6,128,367 | C 140 017 |
| Current Access | | 6,149,017 |
| <u>Current Assets</u> Debtors | 74,702 | |
| | 1,725,561 | |
| Intercompany Bank Account | 220,371 | |
| Dank Account | 220,371 | 2,020,633 |
| <u>Current Liabilities</u> | | 2/020/000 |
| Creditors: Short Term | 1,166,310 | |
| Taxation (PAYE /NIC | 20,082 | |
| Wages (Pension) | 14,481 | |
| | , <u>, </u> _ | 1,200,873 |
| Current Assets less Current Liabilities: | | 819,760 |
| Total Assets less Current Liabilities: | - | 6,968,777 |
| Long Term Liabilities | - | · · · |
| Total Assets less Total Liabilities: | - | 6,968,777 |
| Capital & Reserves | = | |
| Reserves | 6,618,275 | |
| P&L Account | 350,502 | |
| | = | 6,968,777 |

ET Management Accounts YTD Aug 17

| | Budget YTD | Actual YTD | | |
|---|------------------------------|----------------------|-----------------------|---|
| Income source | Aug 17 | Aug 17 | Variance | Notes |
| Accounts Processing Services | | | - | |
| Recharge for services provided- QGH Contributions | | | | |
| Sponsorship/Commission | | 1,100 | 1,100 | AEP Donation 1k |
| Bank Interest Received Misc Income- intercompany recharge | | - | | |
| Gift Aid-GFTU Gift Aid- Albion | 66,667 | | (66,667) | |
| Gift Aid-QGH | 32,000 | 32,000 | - | Hotel contributions to ET |
| Gift Aid-QGH Nursery Customised Course Fees | 32,000 40,333 | 32,000 49,931 | - 9 598 | Nursery contributions to ET All courses are held for TSSA |
| Core Courses | - | | - | |
| Trade Union Management Programme Grant/Arts Festival/Spon'ship/Project | 13,333 | - | (13,333) | |
| · · · | | 5 000 | 5 000 | Poland OPZZ £4,141, Ethical Shop Commission £97, Nursery |
| Other Income | - | 5,636 | 5,636 | recharge DBS check £172, Stripe £1,225.77 |
| Total income | 184,333 | 120,667 | (63,666) | |
| Expenditure | | | | |
| Staffing | | | | |
| Salary+ NIC+Pension | 158,178 | 106,392 | (51,786) | |
| Redundancy & Severance Staff Welfare | - | - 50 | - 50 | |
| Staff Travel and Subs | 1,600 | 2,079 | 479 | |
| Essential Car user Allowance GS Travel | 1,000 333 | 1,000 5,600 | - 5,267 | |
| HOE Travel | 2,933 | - | (2,933) | Leicester Marcum Joh advortise charges & Sign Masse super |
| Other employment costs- Agency | - | 960 | 960 | Leicester Mercury Job advertise charges & Sian Moore expenses |
| Training and development | 1,333 | 1,360 | 27 | Ana & Shamil AAT course & exam fees£1,136, First Aid Training £160, Wendy training £65 |
| Agency | 2,667 | 1,000 | (2,667) | E100, wendy training E05 |
| Pensions Recovery Payments | - | | - | |
| Staffing total | 168,045 | 117,441 | (50,603) | |
| Premises | | | | |
| Rent and Rates | 1,000 | - | (1,000) | |
| Repair and maintenance Utilities | 167 2,133 | 312 82 | (2,051) | Oil Radiator & Toilet Seat |
| Health and Safety Insurance | - 867 | 1,210 | - 343 | Includes Business Travel Insurance |
| Depreciation | 4,800 | 10,071 | 5,271 | |
| Premises total | - 8,967 | 11,675 | - 2,708 | |
| | 0,001 | 11,010 | 2,100 | 1 |
| Administration Stationery, Postage | 8,667 | 5,978 | (2.689) | Postage £3,742, Stationery £2,236 |
| Courier & delivery cost | 1,667 | -1 | (1,667) | |
| Telephone & mobile | 2,333 | 4,336 | 2,003 | This includes monthly charges Jan-Aug 17 £3,286 & yearly maintenance contract charges £1,050 |
| | | | | Sage Payroll cover & Online support, ACT annual subscription, |
| IT, website, maintainence | 6,000 | 1,857 | (4,143) | Flipping page Licence, Adobe monthly fee, Recharges been done to Hotel & nursery for their propotions |
| Printing & Copying Office relocation | 1,000 | 525 | (475) | Konica Minolta - Monthly Meter Charge |
| | - | | - | |
| Administration total | 19,667 | 12,695 | (6,971) | |
| Management fees | | | | |
| Trustees Expenses Conference expenses (BGCM/EC) | 2,000 5,333 | 1,738 | (262) (5,333) | |
| Conference expenses (other)/Speakers | 1,333 | - | (1,333) | |
| Accountancy and audit Legal & Profession | 6,667 1,333 | 7,166 | <u>499</u> (1,333) | |
| DDA Compliance | 1,333 | | (1,333) | |
| Investment management fee Management fees total | - 18,000 | 8,904 | (9,096) | |
| Programme and Event | | | | |
| Gift Aid Payment/Grants | 3,333 | - | (3,333) | |
| Affiliations, Donations, Subscriptions, | 5,333 | 1,300 | (4,033) | London Recruits Film Project Donation £1000, Hazard Sponsorship £300 |
| | | | | Journalistic Feature £300, 3 Days of Fred Wisdom's time working on |
| Communications & Campaigning | - | 540 | 540 | the Song Book £240 Design of Full Colour A5 Leaflet marketing the Ethical Shop, New |
| | | | | Statesman Feb 2017, Seminar fee for Doug (Westminster Business |
| Advertising and promotion Room hire | 1,667 - | 2,037 | 370 | forum) |
| | | | | GFTU Education Course Brochures, Your Right at Work - A TUC Guide 5th Edition , Liberating Arts Festival Leaflets & Flyers, Photographic Repro - |
| | | | | Edition , Liberating Arts Festival Leaflets & Flyers, Photographic Repro - Education for Action April 17-July18, Education Leaflets |
| Publicity leaflets Educational officers' meeting | 10,000 1,667 | 9,580 878 | (420) | EC Meeting, Education Officers Interview |
| Tutors' meeting | 833 | | (833) | |
| International Study Visit | 6,667 13,333 | - 5,696 | (6,667) (7,638) | |
| Youth Festival | | | - | |
| History Festival | - 8,000 | 0.475 | 4 475 | |
| | - 8,000 6,667 | 9,175 - | 1,175 (6,667) | |
| History Festival Arts & Cultural Festival | 8,000 6,667 | - | (6,667) | TUC 2017 Congress Deposit for Stands 54-56 £2,673, Final balance 54-56 £8,019 |
| History Festival Arts & Cultural Festival ESNA Visist Other events Open College Network Panel Fees+Membership | 8,000 6,667 2,000 - | 9,175 - 10,692 | (6,667) 8,692 - | £8,019 |
| History Festival Arts & Cultural Festival ESNA Visist Other events | 8,000 6,667 2,000 | - | (6,667) | £8,019 |

| | | | | Finance, HR & IT Officers Meeting, New Rep Training by Doug @ QGH |
|--|-----------|-----------|----------|--|
| Core Course -Student hotel & Travel | 6,667 | 4,522 | (2,145) | |
| Core Course - Tutor Fees | 3,333 | 1,180 | (2,154) | |
| Core Course - Tutor Travel & Sub | 6,667 | 265 | (6,402) | |
| | | | | Northern College : GFTU Health & Safety Stage 1, GFTU Shop Stewards |
| Core Course- Resource, books, printing, certificates | 18,000 | 6,743 | (11,257) | Stage 1 |
| Customised Course -Student hotel & Travel | - | 14,582 | 14,582 | These charges have been recharged to TSSA for their courses. 12k |
| Customised Course- Tutor fees | 16,000 | 5,015 | (10,985) | worth of charges are expected in next month as waiting for credit card |
| Customised Course- Tutor Travel and sub | - | 1,564 | 1,564 | statements to be processed |
| Customised Course- Resource, books, printing, cert. | - | 4,780 | 4,780 | |
| Bank charges | 133 | 66 | (67) | |
| Miscellaneous | 333 | 1,148 | 814 | |
| | - | | - | |
| Programme and Event total | 125,300 | 79,763 | (45,537) | |
| | | | | |
| New Build | | 19,508 | | Ground Investigation & Pilling Itd charges |
| Total Expenditures | 339,978 | 249,986 | (89,992) | |
| | | | | |
| Surplus/deficit before Capital Expenditure | (155,645) | (129,319) | 26,325 | |

GFTU ET Balance Sheet

| Fixed Assets Office Equipment 8,341 Furniture and Fixtures 1,141 Investments 2,092,317 Current Assets 2,092,317 Debtors 18,739 Intercompany (Hotel, Nursery & Albion) 732,567 Bank Account 82,845 VAT 5,395 Current Liabilities 839,546 Current Liabilities 1,436,220 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves 1,634,444 P & L Account -129,319 | | Year to Date Aug 2017 | |
|---|--|-----------------------|-----------|
| Furniture and Fixtures 1,141 Investments 2,092,317 Current Assets 2,101,799 Debtors 18,739 Intercompany (Hotel, Nursery & Albion) 732,567 Bank Account 82,845 VAT 5,395 Current Liabilities 839,546 Current Liabilities 1,436,220 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves 1,634,444 P & L Account -129,319 | Fixed Assets | | |
| Furniture and Fixtures 1,141 Investments 2,092,317 Current Assets 2,101,799 Debtors 18,739 Intercompany (Hotel, Nursery & Albion) 732,567 Bank Account 82,845 VAT 5,395 Current Liabilities 839,546 Current Liabilities 1,436,220 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves 1,634,444 P & L Account -129,319 | Office Equipment | 8,341 | |
| Current Assets 2,101,799 Debtors 18,739 Intercompany (Hotel, Nursery & Albion) 732,567 Bank Account 82,845 VAT 5,395 Current Liabilities 839,546 Current Liabilities 1,390,622 Creditors Short term 45,598 Intercompany (GFTU & Pension) 1,390,622 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves 1,634,444 P & L Account -129,319 | | 1,141 | |
| Current Assets 18,739 Debtors 18,739 Intercompany (Hotel, Nursery & Albion) 732,567 Bank Account 82,845 VAT 5,395 839,546 Current Liabilities Creditors Short term 45,598 Intercompany (GFTU & Pension) 1,390,622 1,436,220 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves 1,634,444 P & L Account -129,319 | Investments | 2,092,317 | |
| Debtors 18,739 Intercompany (Hotel, Nursery & Albion) 732,567 Bank Account 82,845 VAT 5,395 839,546 Current Liabilities Creditors Short term 45,598 Intercompany (GFTU & Pension) 1,390,622 1,436,220 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves 1,634,444 P & L Account -129,319 | | | 2,101,799 |
| Intercompany (Hotel, Nursery & Albion) 732,567 Bank Account 82,845 VAT 5,395 Current Liabilities 839,546 Current Liabilities 45,598 Intercompany (GFTU & Pension) 1,390,622 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves 1,634,444 P & L Account -129,319 | Current Assets | | |
| Bank Account 82,845 VAT 5,395 Current Liabilities Creditors Short term 45,598 Intercompany (GFTU & Pension) 1,390,622 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves Reserve 1,634,444 P & L Account -129,319 | Debtors | | |
| VAT 5,395 Current Liabilities 839,546 Creditors Short term 45,598 Intercompany (GFTU & Pension) 1,390,622 Current Assets less Current Liabilities: 1,436,220 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves 1,634,444 P & L Account -129,319 | | | |
| Current Liabilities Creditors Short term839,546Intercompany (GFTU & Pension)45,5981,390,6221,436,220Current Assets less Current Liabilities:-596,674Total Assets less Current Liabilities:1,505,125Capital & Reserves Reserve1,634,444 -129,319 | | - | |
| Current LiabilitiesCreditors Short term45,598Intercompany (GFTU & Pension)1,390,6221,436,2201,436,220Current Assets less Current Liabilities:-596,674Total Assets less Current Liabilities:1,505,125Capital & Reserves1,634,444P & L Account-129,319 | VAT | 5,395 | |
| Creditors Short term45,598Intercompany (GFTU & Pension)1,390,6221,436,2201,436,220Current Assets less Current Liabilities:-596,674Total Assets less Current Liabilities:1,505,125Capital & Reserves1,634,444P & L Account-129,319 | | | 839,546 |
| Intercompany (GFTU & Pension) 1,390,622 1,436,220 1,436,220 Current Assets less Current Liabilities: -596,674 Total Assets less Current Liabilities: 1,505,125 Capital & Reserves 1,634,444 P & L Account -129,319 | | | |
| 1,436,220Current Assets less Current Liabilities:-596,674Total Assets less Current Liabilities:1,505,125Capital & Reserves1,634,444P & L Account-129,319 | | | |
| Current Assets less Current Liabilities:-596,674Total Assets less Current Liabilities:1,505,125Capital & Reserves1,634,444P & L Account-129,319 | Intercompany (GFTU & Pension) | 1,390,622 | |
| Total Assets less Current Liabilities:1,505,125Capital & Reserves1,634,444P & L Account-129,319 | | | 1,436,220 |
| Capital & Reserves 1,634,444 P & L Account -129,319 | Current Assets less Current Liabilities: | | -596,674 |
| Reserve 1,634,444 P & L Account -129,319 | Total Assets less Current Liabilities: | | 1,505,125 |
| Reserve 1,634,444 P & L Account -129,319 | Capital & Reserves | | |
| P & L Account -129,319 | - | 1,634,444 | |
| | P & L Account | | |
| | | | 1,505,125 |

-

Date: 21/08/2017 Time: 10:18

Quorn Grange Hotel

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Profit & Loss by Department (Advanced Budget and Variance)

Period From: Month 1, January Year: 2017 Period To: Month 7, July Department: All

Chart of Accounts: Detailed Layout of Accounts

| | Actual | Budget | Variance | |
|----------------------------|------------|------------|--------------|-------------|
| Sales | | | | |
| Food & Beverages | 196,308.74 | 166,514.77 | 29,793.97 | |
| Miscellaneous Sales | 3,731.82 | 4,250.00 | (518.18) | |
| Accomodation | 367,442.70 | 330,343.09 | 37,099.61 | |
| Conferences | 29,980.35 | 52,200.00 | (22,219.65) | |
| Weddings | 144,462.96 | 159,000.00 | (14,537.04) | |
| Hotel Events | 208.33 | 30,800.00 | (30,591.67) | |
| Breakfast Sales | 26,520.88 | 33,034.30 | (6,513.42) | |
| Nursery Fees | 617.53 | 0.00 | 617.53 | |
| Nursery Meals | 14,290.76 | 19,100.00 | (4,809.24) | |
| Gym Membership | 3,028.33 | 4,950.00 | (1,921.67) | |
| Bank Interest | 22.93 | 350.00 | (327.07) | |
| Kurdish Event | 3,200.10 | 0.00 | 3,200.10 | |
| | | 789,815.43 | 800,542.16 | (10,726.73) |
| Purchases | | | | |
| Food & Beverages Purchases | 141,855.45 | 124,624.20 | (17,231.25) | |
| Miscellaneous Purchases | 1,512.13 | 700.00 | (812.13) | |
| Function Purchases | 13,395.21 | 0.00 | (13,395.21) | |
| Hotel Room Consumables | 4,489.49 | 0.00 | (4,489.49) | |
| Movement in Stock | (1,734.79) | 0.00 | 1,734.79 | |
| | | 159,517.49 | 125,324.20 | (34,193.29) |
| Direct Expenses | | | | |
| Operating Gross Wages | 272,671.13 | 356,178.91 | 83,507.78 | |
| Operating Employer Pension | 3,957.12 | 8,904.47 | 4,947.35 | |
| Admin Gross Wages | 118,229.30 | 0.00 | (118,229.30) | |
| Admin Employers Pension | 1,920.82 | 0.00 | (1,920.82) | |
| | 1,720.02 | 396,778.37 | 365,083.38 | (31,694.99) |
| Creas Drafit (Lass) | | | | · · · |
| Gross Profit (Loss): | | 233,519.57 | 310,134.58 | (76,615.01) |
| Overheads | | | | |
| Bar & Restaurant | 2,379.10 | 0.00 | (2,379.10) | |
| Cleaning & Laundry | 34,316.14 | 39,641.17 | 5,325.03 | |
| Events | 8,907.62 | 4,002.70 | (4,904.92) | |
| Marketing | 16,477.31 | 32,021.70 | 15,544.39 | |
| Recruitment Advertising | 132.00 | 420.00 | 288.00 | |
| IT Expenses | 15,418.79 | 7,000.00 | (8,418.79) | |
| Printing & Stationery | 4,954.51 | 4,550.00 | (404.51) | |
| Postage | 394.69 | 245.00 | (149.69) | |
| Garden Expenditure | 12,119.75 | 10,712.00 | (1,407.75) | |
| Gym Expenditure | 673.92 | 1,050.00 | 376.08 | |
| Repairs & Maintenance | 13,337.69 | 10,791.62 | (2,546.07) | |
| Kitchen Repairs & | 10,491.86 | 12,443.33 | 1,951.47 | |
| Refurbishment Expenses | 500.00 | 0.00 | (500.00) | |
| Advertising | 551.06 | 0.00 | (551.06) | |
| Uniforms | 1,052.70 | 1,400.00 | 347.30 | |

Quorn Grange Hotel

Profit & Loss by Department (Advanced Budget and Variance)

Period From: Month 1, January Year: 2017 Period To: Month 7, July Department: All

Chart of Accounts: Detailed Layout of Accounts

| | Actual | Budget | | Variance |
|----------------------------|-----------|------------|------------|-------------|
| Licences | 1,610.67 | 2,450.00 | | 839.33 |
| Commissions | 17,967.73 | 13,213.73 | | (4,754.00) |
| Rates and Insurance | 37,828.11 | 36,024.39 | | (1,803.72) |
| Heat, Light and Power | 45,497.00 | 48,032.53 | | 2,535.53 |
| Miscellaneous Expenses | 113.44 | 0.00 | | (113.44) |
| Unpaid Bills | 0.00 | 210.00 | | 210.00 |
| Staff Drinks | 201.09 | 525.00 | | 323.91 |
| Travel Expenses | 158.33 | 350.00 | | 191.67 |
| Management Allowances | 3,551.02 | 2,800.00 | | (751.02) |
| Wedding Fayres & | 1,144.48 | 0.00 | | (1,144.48) |
| Hotels & Subsistence | 155.00 | 350.00 | | 195.00 |
| Telephone & Internet | 8,685.81 | 4,200.00 | | (4,485.81) |
| Professional Fees | 5,520.00 | 5,250.00 | | (270.00) |
| Flowers & Xmas Decorations | 1,418.39 | 1,750.00 | | 331.61 |
| Waste Management | 3,238.58 | 4,200.00 | | 961.42 |
| Pest Control | 612.00 | 595.00 | | (17.00) |
| Card Processing Charges | 6,744.83 | 7,000.00 | | 255.17 |
| Depreciation | 45,398.57 | 42,000.00 | | (3,398.57) |
| Staff Training & Support | 1,471.54 | 1,225.00 | | (246.54) |
| TV Subscriptions | 4,833.26 | 3,850.00 | | (983.26) |
| Gifts | 44.99 | 70.00 | | 25.01 |
| Donations | 28,000.00 | 0.00 | | (28,000.00) |
| GFTU Salary Contribution | 15,383.31 | 16,450.00 | | 1,066.69 |
| Directors Expenses | 2,070.53 | 3,150.00 | | 1,079.47 |
| Marketing Opportunity | 508.51 | 0.00 | | (508.51) |
| Bank Charges | 665.78 | 0.00 | | (665.78) |
| Till Variances | 236.18 | 140.00 | | (96.18) |
| | 3 | 54,766.29 | 318,113.17 | |
| Net Profit (Loss): | (12 | 21,246.72) | (7,978.59) | (|

(36,653.12)

(113,268.13)

Date: 21/08/2017 Time: 10:19

Quorn Grange Hotel

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Profit & Loss by Department (Advanced Budget and Variance)

Period From: Month 7, July Year: 2017 Period To: Month 7, July Department: All

Chart of Accounts: Detailed Layout of Accounts

| | Actual | Budge | t Variance | 2 |
|----------------------------|-----------|------------|--------------|---|
| Sales | | | | |
| Food & Beverages | 31,924.46 | 21,769.4 | 4 10,155.02 | |
| Miscellaneous Sales | 431.05 | 900.0 | 0 (468.95) | l . |
| Accomodation | 57,313.27 | 54,423.6 | 0 2,889.67 | , |
| Conferences | 4,913.12 | 3,000.0 | 0 1,913.12 | ! |
| Weddings | 49,876.59 | 50,000.0 | 0 (123.41) | |
| Hotel Events | 0.00 | 2,000.0 | 0 (2,000.00) | |
| Breakfast Sales | 5,306.04 | 5,442.3 | 6 (136.32) | |
| Nursery Fees | 617.53 | 0.0 | 0 617.53 | 1 |
| Nursery Meals | 1,764.83 | 2,300.0 | 0 (535.17) | 1 |
| Gym Membership | 411.88 | 500.0 | 0 (88.12) | |
| Bank Interest | 3.64 | 50.0 | 0 (46.36) | 1 |
| Kurdish Event | 3,200.10 | 0.0 | 0 3,200.10 | 1 |
| | | 155,762.51 | 140,385.40 | 15,377.11 |
| Purchases | | | | |
| Food & Beverages Purchases | 28,705.11 | 26,238.8 | 9 (2,466.22) | |
| Miscellaneous Purchases | 275.30 | 100.0 | | |
| Function Purchases | 3,248.00 | 0.0 | | |
| Hotel Room Consumables | 920.72 | 0.0 | | |
| Movement in Stock | 102.31 | 0.0 | | |
| | | 33,251.44 | 26,338.89 | (6,912.55) |
| Direct Expenses | | | | |
| Operating Gross Wages | 40,394.51 | 56,154.1 | 6 15,759.65 | |
| Operating Employer Pension | 551.28 | 1,403.8 | | |
| Admin Gross Wages | 17,084.44 | 0.0 | | |
| Admin Employers Pension | 269.29 | 0.0 | | |
| | 207.27 | 58,299.52 | 57,558.01 | (741.51) |
| | | | | |
| Gross Profit (Loss): | | 64,211.55 | 56,488.50 | 7,723.05 |
| Overheads | | | | |
| Bar & Restaurant | 367.44 | 0.0 | 0 (367.44) | 1 |
| Cleaning & Laundry | 5,453.88 | 6,530.8 | 3 1,076.95 | i |
| Events | 7,640.29 | 701.9 | 3 (6,938.36) | 1 |
| Marketing | 2,534.00 | 5,615.4 | 2 3,081.42 | ! |
| Recruitment Advertising | 132.00 | 60.0 | 0 (72.00) | |
| IT Expenses | 5,285.49 | 1,000.0 | 0 (4,285.49) | 1 |
| Printing & Stationery | 2,130.29 | 650.0 | 0 (1,480.29) | |
| Postage | 87.98 | 35.0 | 0 (52.98) | I Contraction of the second |
| Garden Expenditure | 175.97 | 672.0 | 0 496.03 | 1 |
| Gym Expenditure | 135.87 | 150.0 | 0 14.13 | |
| Repairs & Maintenance | 2,877.66 | 1,904.8 | 3 (972.83) | I. |
| Kitchen Repairs & | 1,451.86 | 2,176.9 | 4 725.08 | ; |
| Advertising | 66.58 | 0.0 | 0 (66.58) | 1 |
| Uniforms | 0.00 | 200.0 | 0 200.00 | 1 |
| Licences | 262.01 | 350.0 | 0 87.99 |) |
| | | | | |

Quorn Grange Hotel

Profit & Loss by Department (Advanced Budget and Variance)

Period From:Month 7, JulyYear:2017Period To:Month 7, July

Department: All

Chart of Accounts: Detailed Layout of Accounts

| | Actual | Budget | Varianc | e |
|----------------------------|----------|------------|------------|---|
| Commissions | 3,469.31 | 2,176.94 | (1,292.37 |) |
| Rates and Insurance | 5,911.60 | 6,317.34 | 405.74 | 4 |
| Heat, Light and Power | 5,516.10 | 8,423.12 | 2,907.02 | 2 |
| Unpaid Bills | 0.00 | 30.00 | 30.00 | 0 |
| Staff Drinks | 24.17 | 75.00 | 50.83 | 3 |
| Travel Expenses | 0.00 | 50.00 | 50.00 | 0 |
| Management Allowances | 701.75 | 400.00 | (301.75 |) |
| Wedding Fayres & | 959.99 | 0.00 | (959.99 |) |
| Hotels & Subsistence | 0.00 | 50.00 | 50.00 | 0 |
| Telephone & Internet | 3,899.60 | 600.00 | (3,299.60 |) |
| Professional Fees | 225.00 | 750.00 | 525.00 | 0 |
| Flowers & Xmas Decorations | 438.00 | 250.00 | (188.00 |) |
| Waste Management | 477.88 | 600.00 | 122.12 | 2 |
| Pest Control | 204.00 | 85.00 | (119.00) |) |
| Card Processing Charges | 1,187.95 | 1,000.00 | (187.95 |) |
| Depreciation | 6,485.51 | 6,000.00 | (485.51 |) |
| Staff Training & Support | 531.54 | 175.00 | (356.54 |) |
| TV Subscriptions | 709.58 | 550.00 | (159.58 |) |
| Gifts | 0.00 | 10.00 | 10.00 | 0 |
| Donations | 4,000.00 | 0.00 | (4,000.00) |) |
| GFTU Salary Contribution | 2,211.33 | 2,350.00 | 138.6 | 7 |
| Directors Expenses | 0.00 | 450.00 | 450.00 | 0 |
| Marketing Opportunity | 206.25 | 0.00 | (206.25 |) |
| Bank Charges | 147.02 | 0.00 | (147.02) |) |
| Till Variances | 89.29 | 20.00 | (69.29 |) |
| | | 65,997.19 | 50,409.35 | (|
| Net Profit (Loss): | | (1,785.64) | 6,079.15 | |

(15,587.84)

(7,864.79)

| Chart of Accounts | 5: | | | | C | etailed Layo | out of Accou | nts |
|----------------------------------|------------|-----------|------------|------------|------------|--------------|--------------|------------|
| | <u>Jan</u> | Feb | <u>Mar</u> | <u>Apr</u> | May | <u>Jun</u> | <u>Jul</u> | Totals |
| Sales | | | | | | | | |
| Food & Beverages | 19,738.87 | 18,779.84 | 24,294.95 | 32,537.80 | 38,018.57 | 31,014.25 | 31,924.46 | 196,308.74 |
| Miscellaneous Sales | 252.62 | 504.39 | 432.51 | 584.03 | 525.73 | 1,001.49 | 431.05 | 3,731.82 |
| Accomodation | 40,579.07 | 51,358.77 | 48,868.89 | 52,478.92 | 57,778.40 | 59,065.38 | 57,313.27 | 367,442.70 |
| Conferences | 4,510.12 | 6,284.03 | 3,785.87 | 3,793.46 | 3,173.99 | 3,519.76 | 4,913.12 | 29,980.35 |
| Weddings | 0.00 | 6,444.71 | 2,957.08 | 35,320.27 | 21,291.82 | 28,572.49 | 49,876.59 | 144,462.96 |
| Hotel Events | 0.00 | 116.66 | 91.67 | 0.00 | 0.00 | 0.00 | 0.00 | 208.33 |
| Breakfast Sales | 2,530.67 | 2,703.75 | 3,025.84 | 3,565.41 | 3,926.25 | 5,462.92 | 5,306.04 | 26,520.88 |
| Nursery Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 617.53 | 617.53 |
| Nursery Meals | 1,548.75 | 1,630.00 | 2,356.07 | 2,092.59 | 3,187.52 | 1,711.00 | 1,764.83 | 14,290.76 |
| Gym Membership | 515.76 | 399.30 | 519.96 | 320.35 | 528.29 | 332.79 | 411.88 | 3,028.33 |
| Bank Interest | 4.60 | 4.24 | 1.16 | 3.07 | 3.09 | 3.13 | 3.64 | 22.93 |
| Kurdish Event | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,200.10 | 3,200.10 |
| | 69,680.46 | 88,225.69 | 86,334.00 | 130,695.90 | 128,433.66 | 130,683.21 | 155,762.51 | 789,815.43 |
| Purchases | | | | | | | | |
| Food & Beverages Purchases | 13,763.23 | 14,297.21 | 14,082.47 | 21,773.77 | 23,188.89 | 26,044.77 | 28,705.11 | 141,855.45 |
| Miscellaneous Purchases | 180.40 | 0.00 | 167.10 | 0.00 | 868.50 | 20.83 | 275.30 | 1,512.13 |
| Function Purchases | 3,215.33 | 295.30 | 1,245.00 | 2,002.58 | 2,111.00 | 1,278.00 | 3,248.00 | 13,395.21 |
| Hotel Room | 179.51 | 603.28 | 704.66 | 715.28 | 473.98 | 892.06 | 920.72 | 4,489.49 |
| Consumables Movement in Stock | 338.44 | 811.46 | 695.61 | 1,379.41 | (854.89) | (4,207.13) | 102.31 | (1,734.79) |
| | 17,676.91 | 16,007.25 | 16,894.84 | 25,871.04 | 25,787.48 | 24,028.53 | 33,251.44 | 159,517.49 |

QUORN GRANGF HOTEL MANAGEMENT ACCOUNTS BALANCE SHEET

| Fixed Assets 227,406 230,400 218,934 217,729 219,160 221,155 224,149 Furniture and Fixtures 218,155 221,646 225,137 228,628 232,119 235,611 239,020 Investments 2 < | BALANCE SHEET | Hotel As at 31-Jul-17 | Hotel As at 30-Jun-17 | Hotel As at 30-May-17 | Hotel As at 30-Apr-17 | Hotel As at 31-Mar-17 | Hotel As at 28-Feb-17 | Hotel As at 31-Jan-17 |
|---|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Refurbishments 218,155 221,646 225,137 228,628 232,119 235,611 239,102 Investments 2 | | | | | | | | |
| Investments 2 <th< td=""><td></td><td></td><td>,</td><td></td><td></td><td>,</td><td>,</td><td>,</td></th<> | | | , | | | , | , | , |
| New build 0 11,508 Total Fixed Assets 445,563 463,556 444,073 446,359 451,281 456,768 463,253 Current Assets E <the< td=""><td></td><td>,</td><td>,</td><td>,</td><td>,</td><td>,</td><td>,</td><td></td></the<> | | , | , | , | , | , | , | |
| Total Fixed Assets 445,563 463,556 444,073 446,359 451,281 456,768 463,253 Current Assets Food Stock 4,371 6,316 4,547 4,153 5,104 4,742 4,653 Ligour Stock 8,176 6,333 3,895 3,434 3,862 4,920 5,820 Debtors 40,712 45,621 47,950 62,677 46,836 51,225 39,563 Other Debtors 97,896 100,444 111,247 91,763 | | | | 2 | 2 | 2 | 2 | 2 |
| Current Assets Food Stock 4,371 6,316 4,547 4,153 5,104 4,742 4,653 Liqour Stock 8,176 6,333 3,895 3,434 3,862 4,920 5,820 Debtors 40,712 45,621 47,950 62,677 46,836 51,225 39,563 Other Debtors 97,896 100,444 111,247 91,763 | | - | , | | | | | |
| Food Stock 4,371 6,316 4,547 4,153 5,104 4,742 4,653 Liqour Stock 8,176 6,333 3,895 3,434 3,862 4,920 5,820 Debtors 40,712 45,621 47,950 62,677 46,836 51,225 39,563 Other Debtors 97,896 100,444 11,247 91,763 | lotal Fixed Assets | 445,563 | 463,556 | 444,073 | 446,359 | 451,281 | 456,768 | 463,253 |
| Liqour Stock 8,176 6,333 3,895 3,434 3,862 4,920 5,820 Debtors 40,712 45,621 47,950 62,677 46,836 51,225 39,563 Other Debtors 97,896 100,444 111,247 91,763 91,763 91,763 Prepayments 39,446 45,428 51,430 56,926 61,833 19,475 22,801 Due to/from Hotel & Nursery (93,500) (89,673) (87,466) (96,482) (79,271) (94,392) (101,310) Due to GFTU Educational Trust (125,652) (125,652) (125,652) (125,652) (125,652) (254,500) (294 | Current Assets | | | | | | | |
| Debtors 40,712 45,621 47,950 62,677 46,836 51,225 39,563 Other Debtors 97,896 100,444 111,247 91,763 91,763 91,763 91,763 Prepayments 39,446 45,428 51,430 56,926 61,833 19,475 22,801 Due to/from Hotel & Nursery (93,500) (89,673) (87,466) (96,482) (79,271) (94,392) (101,310) Due to GFTU Educational Trust (125,652) (294,500) (294,500) (294,500) (294,500) (294,500) (294,500) (| Food Stock | 4,371 | 6,316 | 4,547 | 4,153 | 5,104 | 4,742 | 4,653 |
| Other Debtors 97,896 100,444 111,247 91,763 <t< td=""><td>Liqour Stock</td><td>8,176</td><td>6,333</td><td>3,895</td><td>3,434</td><td>3,862</td><td>4,920</td><td>5,820</td></t<> | Liqour Stock | 8,176 | 6,333 | 3,895 | 3,434 | 3,862 | 4,920 | 5,820 |
| Prepayments 39,446 45,428 51,430 56,926 61,833 19,475 22,801 Due to/from Hotel & Nursery (93,500) (89,673) (87,466) (96,482) (79,271) (94,392) (101,310) Due to GFTU Educational Trust (125,652) (126,652) (| Debtors | 40,712 | 45,621 | 47,950 | 62,677 | 46,836 | 51,225 | 39,563 |
| Due to/from Hotel & Nursery (93,500) (89,673) (87,466) (96,482) (79,271) (94,392) (101,310) Due to GFTU Educational Trust (125,652) (126,650) (294,500) (| Other Debtors | 97,896 | 100,444 | 111,247 | , | 91,763 | 91,763 | , |
| Due to GFTU Educational Trust (125,652) (125, | | - | | | | | - | |
| Bad Debt Provision 0 | | | | | | | | |
| Due to/from GFTU Pension Scheme 0 <t< td=""><td></td><td></td><td></td><td></td><td> ,</td><td> ,</td><td></td><td></td></t<> | | | | | , | , | | |
| GFTU (264,500) (274,500) (284,500) (294,500) | | | | | | | | |
| Cash at Bank 66,127 61,434 24,694 59,307 21,317 4,287 30,938 Petty Cash 1,404 1,407 1,406 1,406 1,406 1,406 1,406 1,406 Total Current Assets (225,522) (222,844) (252,449) (236,969) (267,302) (336,726) (284,409) Current Liabilities Trade Creditors 167,766 188,338 156,833 151,853 140,395 90,858 91,113 Accruals 166,855 16,976 19,153 17,984 18,441 23,639 21,111 Other Creditors 406 406 368,124 PAYE & NIC Payable 13,351 13, | • | | | | | | | |
| Petty Cash1,4041,4071,4061,4061,4061,4061,406Total Current Assets(225,522)(222,844)(252,449)(236,969)(267,302)(336,726)(284,409)Current LiabilitiesTrade Creditors167,766188,338156,833151,853140,39590,85891,113Accruals166,85516,97619,15317,98418,44123,63921,111Other Creditors406406366366366366366Deposits Held92,274109,81198,41299,64998,52468,43368,124PAYE & NIC Payable13,35113,42817,03313,18312,68313,80213,399VAT Liability69,03249,44031,20455,60940,95325,02154,421Provision for Liabilities2,1522,1522,1522,1522,1522,1522,152 | GFTU | (264,500) | (274,500) | (284,500) | (294,500) | (294,500) | (294,500) | (294,536) |
| Total Current Assets(225,522)(222,844)(252,449)(236,969)(267,302)(336,726)(284,409)Current LiabilitiesTrade Creditors167,766188,338156,833151,853140,39590,85891,113Accruals16,68516,97619,15317,98418,44123,63921,111Other Creditors406406366366366366Deposits Held92,274109,81198,41299,64998,52468,43368,124PAYE & NIC Payable13,35113,42817,03313,18312,68313,80213,399VAT Liability69,03249,44031,20455,60940,95325,02154,421Provision for Liabilities2,1522,1522,1522,1522,1522,1522,152 | Cash at Bank | 66,127 | 61,434 | 24,694 | 59,307 | 21,317 | 4,287 | 30,938 |
| Current Liabilities Trade Creditors 167,766 188,338 156,833 151,853 140,395 90,858 91,113 Accruals 16,685 16,976 19,153 17,984 18,441 23,639 21,111 Other Creditors 406 406 362 3399 YAT Liab | Petty Cash | 1,404 | 1,407 | 1,406 | 1,406 | 1,406 | 1,406 | 1,406 |
| Trade Creditors167,766188,338156,833151,853140,39590,85891,113Accruals16,68516,97619,15317,98418,44123,63921,111Other Creditors406406366366366366366Deposits Held92,274109,81198,41299,64998,52468,43368,124PAYE & NIC Payable13,35113,42817,03313,18312,68313,80213,399VAT Liability69,03249,44031,20455,60940,95325,02154,421Provision for Liabilities2,1522,1522,1522,1522,1522,1522,152 | Total Current Assets | (225,522) | (222,844) | (252,449) | (236,969) | (267,302) | (336,726) | (284,409) |
| Trade Creditors167,766188,338156,833151,853140,39590,85891,113Accruals16,68516,97619,15317,98418,44123,63921,111Other Creditors406406366366366366366Deposits Held92,274109,81198,41299,64998,52468,43368,124PAYE & NIC Payable13,35113,42817,03313,18312,68313,80213,399VAT Liability69,03249,44031,20455,60940,95325,02154,421Provision for Liabilities2,1522,1522,1522,1522,1522,1522,152 | Current Liabilities | | | | | | | |
| Accruals16,68516,97619,15317,98418,44123,63921,111Other Creditors406406366366366366366Deposits Held92,274109,81198,41299,64998,52468,43368,124PAYE & NIC Payable13,35113,42817,03313,18312,68313,80213,399VAT Liability69,03249,44031,20455,60940,95325,02154,421Provision for Liabilities2,1522,1522,1522,1522,1522,1522,152 | | 167.766 | 188.338 | 156.833 | 151.853 | 140.395 | 90.858 | 91.113 |
| Other Creditors 406 406 366 | | | | | - | | - | |
| PAYE & NIC Payable 13,351 13,428 17,033 13,183 12,683 13,802 13,399 VAT Liability 69,032 49,440 31,204 55,609 40,953 25,021 54,421 Provision for Liabilities 2,152 <t< td=""><td>Other Creditors</td><td>-</td><td>406</td><td>366</td><td>366</td><td>-</td><td>366</td><td>366</td></t<> | Other Creditors | - | 406 | 366 | 366 | - | 366 | 366 |
| VAT Liability 69,032 49,440 31,204 55,609 40,953 25,021 54,421 Provision for Liabilities 2,152 | Deposits Held | 92,274 | 109,811 | 98,412 | 99,649 | 98,524 | 68,433 | 68,124 |
| Provision for Liabilities 2,152 2,152 2,152 2,152 2,152 2,152 2,152 2,152 | PAYE & NIC Payable | 13,351 | 13,428 | 17,033 | 13,183 | 12,683 | 13,802 | 13,399 |
| | VAT Liability | 69,032 | 49,440 | 31,204 | 55,609 | 40,953 | 25,021 | 54,421 |
| Total Current Liabilities (361,666) (380,552) (325,153) (340,795) (313,619) (224,375) (250,790) | Provision for Liabilities | 2,152 | 2,152 | 2,152 | 2,152 | 2,152 | 2,152 | 2,152 |
| | Total Current Liabilities | (361,666) | (380,552) | (325,153) | (340,795) | (313,619) | (224,375) | (250,790) |
| Creditors due > 1 Year | Creditors due > 1 Year | | | | | | | |
| Intercompany Loans (508,719) (508,719) (508,719) (508,719) (508,719) (508,719) (508,719) | | (508,719) | (508,719) | (508,719) | (508,719) | (508,719) | (508,719) | (508,719) |
| | | (500,715) | (500,715) | (500,715) | (500,715) | (500,715) | (500,715) | (500,715) |
| Net Assets (650,345) (648,559) (642,248) (640,124) (638,359) (613,053) (580,664) | Intercompany Loans | | | | | | | |
| Capital & Reserves | | (650,345) | (648,559) | (642,248) | (640,124) | (638,359) | (613,053) | (580,664) |
| • | Net Assets | (650,345) | (648,559) | (642,248) | (640,124) | (638,359) | (613,053) | (580,664) |
| | Net Assets Capital & Reserves | | | | | | | |
| | Net Assets | (650,345) 2 | (648,559) 2 | (642,248) 2 | (640,124) 2 | (638,359) 2 | (613,053) 2 | (580,664) 2 |
| | Net Assets Capital & Reserves Share Capital P & L Account | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| (650,345) (648,559) (642,248) (640,124) (638,359) (613,053) (580,664) | Net Assets Capital & Reserves Share Capital P & L Account Reserves b/fwd | (529,100) | (529,100) | (529,100) | (529,100) | (529,100) | 2 (529,100) | |

| Chart of Accounts | : | | | Detailed Layout of Accounts | | | | | | |
|-----------------------------------|------------|-----------|-----------|-----------------------------|-----------|-----------|-----------|------------|--|--|
| | <u>Jan</u> | Feb | Mar | <u>Apr</u> | May | Jun | Jul | Totals | | |
| Direct Expenses | | | | | | | | | | |
| Operating Gross Wages | 39,062.11 | 40,693.40 | 35,898.31 | 37,872.22 | 41,526.52 | 37,224.06 | 40,394.51 | 272,671.13 | | |
| Operating Employer | 558.45 | 591.50 | 503.65 | 540.55 | 629.69 | 582.00 | 551.28 | 3,957.12 | | |
| Pension Admin Gross Wages | 16,042.26 | 16,959.63 | 17,034.70 | 17,029.58 | 16,994.25 | 17,084.44 | 17,084.44 | 118,229.30 | | |
| Admin Employers | 307.67 | 268.06 | 268.06 | 267.34 | 271.11 | 269.29 | 269.29 | 1,920.82 | | |
| Pension | 55,970.49 | 58,512.59 | 53,704.72 | 55,709.69 | 59,421.57 | 55,159.79 | 58,299.52 | 396,778.37 | | |
| Gross | (3,966.94) | 13,705.85 | 15,734.44 | 49,115.17 | 43,224.61 | 51,494.89 | 64,211.55 | 233,519.57 | | |
| Overheads | | | | | | | | | | |
| Bar & Restaurant | 202.10 | 93.10 | 190.85 | 573.92 | 169.74 | 781.95 | 367.44 | 2,379.10 | | |
| Consumables Cleaning & Laundry | 4,199.42 | 4,300.82 | 4,414.60 | 4,805.30 | 4,865.65 | 6,276.47 | 5,453.88 | 34,316.14 | | |
| Events | 0.00 | 0.00 | 0.00 | 487.33 | 0.00 | 780.00 | 7,640.29 | 8,907.62 | | |
| Marketing | 2,116.00 | 2,257.50 | 3,435.40 | 1,074.00 | 1,877.00 | 3,183.41 | 2,534.00 | 16,477.31 | | |
| Recruitment | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 132.00 | 132.00 | | |
| Advertising IT Expenses | 984.94 | 1,259.95 | 747.46 | 931.96 | 924.46 | 5,284.53 | 5,285.49 | 15,418.79 | | |
| Printing & Stationery | 378.72 | 391.50 | 1,032.52 | 286.52 | 223.90 | 511.06 | 2,130.29 | 4,954.51 | | |
| Postage | 10.95 | 24.82 | 103.87 | 57.43 | 66.92 | 42.72 | 87.98 | 394.69 | | |
| Garden Expenditure | 553.76 | 226.80 | 3,545.71 | 2,534.19 | 2,402.49 | 2,680.83 | 175.97 | 12,119.75 | | |
| Gym Expenditure | 86.86 | 63.79 | 62.56 | 188.49 | 12.52 | 123.83 | 135.87 | 673.92 | | |
| Repairs & Maintenance | 902.87 | 1,302.82 | 2,329.82 | 2,264.71 | 1,928.26 | 1,731.55 | 2,877.66 | 13,337.69 | | |

| Chart of Accounts: | | | | | De | tailed Layou | t of Accoun | its | |
|--------------------------------------|------------|------------|------------|------------|----------|--------------|-------------|---------------|--|
| | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | May | <u>Jun</u> | <u>Jul</u> | <u>Totals</u> | |
| Kitchen Repairs & Maintenance | 946.97 | 888.59 | 2,686.40 | 607.00 | 771.93 | 3,139.11 | 1,451.86 | 10,491.86 | |
| Refurbishment Expenses | 0.00 | 0.00 | 0.00 | 500.00 | 0.00 | 0.00 | 0.00 | 500.00 | |
| Advertising | 66.58 | 66.58 | 66.58 | 66.58 | 66.58 | 151.58 | 66.58 | 551.06 | |
| Uniforms | 45.99 | 0.00 | 438.75 | 567.96 | 0.00 | 0.00 | 0.00 | 1,052.70 | |
| Licences | 187.13 | 187.13 | 188.37 | 262.01 | 262.01 | 262.01 | 262.01 | 1,610.67 | |
| Commissions | 2,224.32 | 1,737.25 | 1,965.89 | 2,691.59 | 2,498.28 | 3,381.09 | 3,469.31 | 17,967.73 | |
| Rates and Insurance | 4,801.63 | 4,706.22 | 4,751.63 | 5,767.69 | 5,954.60 | 5,934.74 | 5,911.60 | 37,828.11 | |
| Heat, Light and Power | 8,369.51 | 7,016.17 | 6,818.91 | 6,688.55 | 6,121.73 | 4,966.03 | 5,516.10 | 45,497.00 | |
| Miscellaneous Expenses | 0.00 | 112.00 | 0.00 | 1.44 | 0.00 | 0.00 | 0.00 | 113.44 | |
| Staff Drinks | 6.67 | 21.75 | 15.29 | 42.75 | 22.84 | 67.62 | 24.17 | 201.09 | |
| Travel Expenses | 65.48 | 31.65 | 46.20 | 15.00 | 0.00 | 0.00 | 0.00 | 158.33 | |
| Management Allowances | 125.41 | 1,208.28 | 278.54 | 254.84 | 658.70 | 323.50 | 701.75 | 3,551.02 | |
| Wedding Fayres & | 0.00 | 0.00 | 0.00 | 184.49 | 0.00 | 0.00 | 959.99 | 1,144.48 | |
| Promotional Eletelss&sSubsistence | 0.00 | 0.00 | 0.00 | 0.00 | 155.00 | 0.00 | 0.00 | 155.00 | |
| Telephone & Internet | 719.83 | 717.08 | 636.27 | 742.49 | 792.67 | 1,177.87 | 3,899.60 | 8,685.81 | |
| Professional Fees | 200.00 | 235.00 | 200.00 | 4,210.00 | 225.00 | 225.00 | 225.00 | 5,520.00 | |
| Flowers & Xmas | 0.00 | 0.00 | 537.89 | 0.00 | 304.00 | 138.50 | 438.00 | 1,418.39 | |
| Decorations Waste Management | 528.54 | 388.66 | 440.84 | 451.69 | 470.15 | 480.82 | 477.88 | 3,238.58 | |
| Pest Control | 204.00 | 0.00 | 0.00 | 204.00 | 0.00 | 0.00 | 204.00 | 612.00 | |

| Chart of Accounts | 5: | | | | D | etailed Layc | out of Accou | ints |
|---|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|----------------------|-----------------------|
| | Jan | Feb | Mar | <u>Apr</u> | May | <u>Jun</u> | <u>Jul</u> | Totals |
| Card Processing Charges Depreciation | 887.44 6,485.51 | 735.79 6,485.51 | 930.50 6,485.51 | 790.89 6,485.51 | 946.03 6,485.51 | 1,266.23 6,485.51 | 1,187.95 6,485.51 | 6,744.83 45,398.57 |
| Staff Training & Support TV Subscriptions | 0.00 687.28 | 60.00 687.28 | 0.00 687.28 | 0.00 687.28 | 180.00 687.28 | 700.00 687.28 | 531.54 709.58 | 1,471.54 4,833.26 |
| Gifts | 44.99 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 44.99 |
| Donations | 6,500.00 | 6,500.00 | (1,000.00) | 4,000.00 | 4,000.00 | 4,000.00 | 4,000.00 | 28,000.00 |
| GFTU Salary Contribution Directors Expenses | 3,963.33 830.98 | 3,963.33 0.00 | (1,388.67) 0.00 | 2,211.33 562.32 | 2,211.33 0.00 | 2,211.33 677.23 | 2,211.33 0.00 | 15,383.31 2,070.53 |
| Marketing Opportunity BapkrSbarges | 72.92 108.00 | 109.34 133.77 | 21.67 46.77 | 98.33 2.28 | 0.00 104.09 | 0.00 123.85 | 206.25 147.02 | 508.51 665.78 |
| Till Variances | 91.60 | 101.81 | 17.18 | 36.15 | (14.43) | (85.42) | 89.29 | 236.18 |
| | 47,599.73 | 46,014.29 | 40,734.59 | 51,336.02 | 45,374.24 | 57,710.23 | 65,997.19 | 354,766.29 |
| Net Profit/(Loss) | (51,566.67 | (32,308.44 | (25,000.15 | (2,220.85) | (2,149.63) | (6,215.34) | (1,785.64) | (121,246.7 |

QUORN GRANGE HOTEL

REVIEW OF ACCOUNTS AS AT July 31, 2017

Accounts Review- Hotel

QUORN GRANGE HOTEL

SUMMARY

| | July | YTD -July | YTD - June |
|-----------------------------------|---------|-----------|------------|
| | Hotel | Hotel | Hotel |
| | £ | £ | £ |
| Net Profit/(loss) | (1,786) | (121,247) | (119,461) |
| Adjust for Expenses not budgeted: | | | |
| Gift Aid GFTU | 4,000 | 28,000 | 24,000 |
| Less Kurdish Festival income | (3,200) | (3,200) | |
| Add Kurdish Festival expenses | 8,908 | 8,908 | |
| Trading Profit/(Loss) | 7,922 | (87,539) | (95,461) |
| Budgeted Profit/(loss) | 6,079 | (7,978) | (14,058) |

The hotel occupancy for **January through to July in** comparison **to budget** and **to 2016** can be summarised as follows:

| HOTEL OCCUPANCY 20 | JAN | FEB | MAR | APR | MAY | June | July |
|--------------------|-------|-------|-------|-------|-------|-------|-------|
| Available Rooms | 1,178 | 1,064 | 1,178 | 1,126 | 1,178 | 1,140 | 1,178 |
| Occupancy | ., | 1,001 | 1,110 | .,.20 | 1,110 | , | |
| 2016 Actual | 44% | 56% | 54% | 65% | 68% | 68% | 68% |
| 2017 Actual | 59% | 62% | 65% | 74% | 70% | 79% | 77% |
| 2017 Budget | 55% | 58% | 60% | 65% | 68% | 68% | 70% |
| Variance | 4% | 4% | 5% | 9% | 2% | 11% | 7% |
| Rooms Sold | | | | | | | |
| 2016 Actual | 506 | 600 | 609 | 729 | 767 | 766 | 788 |
| 2017 Actual | 691 | 655 | 771 | 842 | 825 | 900 | 909 |
| 2017 Budget | 636 | 617 | 707 | 741 | 801 | 775 | 825 |
| Variance | 9% | 6% | 9% | 14% | 3% | 16% | 10% |
| Average Room Rate | | | | | | | |
| 2016 Actual | 61.7 | 62.8 | 65.6 | 62.3 | 58.0 | 55.0 | 66.5 |
| 2017 Actual | 61.2 | 65.7 | 63.8 | 61.9 | 63.87 | 63.15 | 65.13 |
| 2017 Budget | 61.0 | 62.0 | 65.0 | 66.0 | 66.0 | 66.0 | 66.0 |
| Variance | 0.2% | 6% | -2% | -6% | -3% | -4% | -1% |

Quorn Grange Hotel

Turnover & Gross Profit

The total turnover for the hotel 15.4k higher than budget for July 17 and (£10.7)k below year to date. Turnover has increases as we are in wedding season.

Occupancy is 7% above the budget. The average room rate 1% lower than budget.

The Hotel recorded a Net Profit of £7.9k for July and (£87.5k) loss YTD after adjusting for Kurdish Festival income and expense and GFTU gift Aid.

Hotel Costs vs Budget

The following summarises the main YTD cost variances for discussion

- Wages & Salaries Wages & Salaries (31.7k) higher than budget YTD. (0.7k) higher for the month of July 17
- Cleaning & Laundry
 Cleaning & Laundry YTD favourable variance of £5.3k

 Marketing

Marketing

The Marketing costs are £15.5k below the budget as Tim is trying to keep all the cost under control.

Garden Expenditure

Garden Expenditure Costs are (£1.5k) higher than budget for YTD . The budget for Garden expenditure does not include Alison salary who left in Jan 17. New Gardeners invoices go under this code hence garden costs are likely to be higher than budget in next coming months .

• Rates & Insurance

Rates & Insurance costs are in line with the budget for July 17 and (1.8k) higher than budget YTD this is due to business rates charges increase by 45% in 2017 compare to 2016 (Annual rate bill for 2017: £46,243.64,Rate for 2016: £31,808)

• Commissions

Due to increase in occupancy the commissions are (£4.7k) higher than expected YTD

• Heat, Light & Power

Heat Light & Power costs are £2.9k lower than the budget for July and £2.5 lower than budget YTD . As we are in summer now theses costs are expected to be lower than budget and we have purchased new boiler. With greater efficiency a new boiler will keep our heating bills down.

• **Donation** Hotel pays £4k to GFTU on monthly basis as a gift aid. There was no budget for this item.

• Professional fees

Professional fees are in line with the budget for July 17

• IT Expenses

IT Expenses are overspent by (£ 8.4k) for YTD this is partly due to IT issues that Hotel had been facing i.e. rewiring & cabling, Tony Johnson charges, new anti-virus costs, Entergrity SLA & Purchase of networking switch

- Repairs & Maintenance Repair & Maintenance overspent by (£2.5k) however Kitchen Repairs & replacement underspent by £1.9k
- Telephone & Internet Telephone & internet costs are higher than budget by(£ 4.5k) YTD. There is a charge of £3.1k from BT for fibre broadband.

• GFTU Salary Contribution GFTU salary contribution is in line with the budget.

QUORN GRANGE HOTEL FINANCIAL OVERVIEW (Jan 17 to Dec 17)

HOTEL SALES 2014-2017

| | January | February | March | April | May | June | July | Totals |
|------|---------|----------|---------|---------|---------|---------|---------|---------|
| 2014 | 75,891 | 75,521 | 99,170 | 92,463 | 117,353 | 112,281 | 127,392 | 700,071 |
| 2015 | 71,508 | 83,912 | 101,137 | 90,480 | 144,565 | 125,722 | 93,968 | 711,292 |
| 2016 | 65,457 | 78,246 | 104,534 | 87,556 | 112,411 | 104,985 | 124,536 | 677,725 |
| 2017 | 69,680 | 88,225 | 86,334 | 130,696 | 128,433 | 130,683 | 155,763 | 789,814 |

HOTEL NET PROFIT/(LOSS) PRIOR YEAR COMPARISONS 2014-17

| | January | February | March | April | May | June | July | Totals |
|------|----------|----------|----------|----------|---------|----------|----------|-----------|
| 2014 | (7,522) | (13,452) | 2,999 | 6,875 | 22,940 | 19,123 | 23,347 | 54,309 |
| 2015 | (20,621) | (7,539) | 7,896 | (3,918) | 37,149 | 18,504 | (14,559) | 16,912 |
| 2016 | (50,664) | (27,882) | (14,172) | (23,395) | (6,470) | (14,549) | (16,489) | (153,620) |
| 2017 | (51,566) | (32,308) | (25,000) | (2,221) | (2,054) | (6,215) | (1,786) | (121,150) |

HOTEL BUDGET v ACTUAL NET PROFIT/(LOSS) 2017

| | January | February | March | April | May | June | July | Totals |
|-------------|----------|----------|----------|---------|---------|---------|---------|-----------|
| 2017 BUDGET | (22,552) | (14,339) | 8,465 | 3,863 | 6,874 | 3,631 | 6,079 | (7,979) |
| 2017 ACTUAL | (51,566) | (32,308) | (25,000) | (2,221) | (2,054) | (6,215) | (1,786) | (121,150) |
| Variance | (29,014) | (17,969) | (33,465) | (6,084) | (8,928) | (9,846) | (7,865) | (113,172) |

YTD OVERALL PRIOR YEAR ANALYSIS HOTEL NET PROFIT/(LOSS)

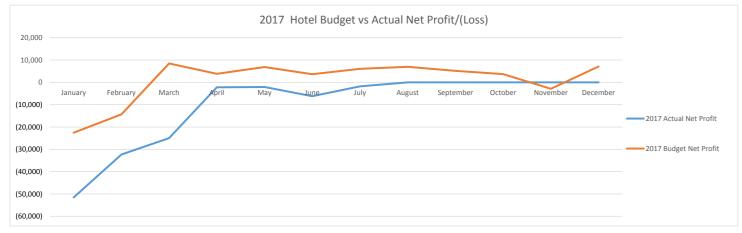
| | 2014 | 2015 | 2016 | 2017 |
|-------|-----------|-----------|--------------|--------------|
| Hotel | 54,309.46 | 16,911.69 | (153,620.08) | (121,150.23) |



| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|----------|-----------|-----------|-------------|------------|------------|------------|------------|--------------|--------------|-------------|--------------|--------------|--------------|
| 2015 | 71,507.97 | 83,912.22 | 101,136.75 | 90,479.69 | 144,564.76 | 125,722.33 | 93,968.18 | 148,952.40 | 142,373.92 | 116,747.35 | 98,422.34 | 123,528.38 | 1,341,316.29 |
| 2016 | 65,457.00 | 78,246.12 | 104,533.56 | 87,556.48 | 112,411.00 | 104,985.00 | 124,536.00 | 115,397.00 | 122,170.00 | 93,994.20 | 107,437.55 | 128,105.29 | 1,244,829.20 |
| 2017 | 69,680.00 | 88,225.00 | 86,334.00 | 130,695.90 | 128,433.00 | 130,683.21 | 155,762.51 | | | | | | 789,813.62 |
| Variance | 4,223.00 | 9,978.88 | - 18,199.56 | 43,139.42 | 16,022.00 | 25,698.21 | 31,226.51 | - 115,397.00 | - 122,170.00 | - 93,994.20 | - 107,437.55 | - 128,105.29 | - 455,015.58 |

Hotel Budget V Actual Net Profit by Month

| noter Buuget Friet | | | | | | | | | | | | | |
|---------------------------|----------|----------|----------|---------|---------|---------|---------|--------|-----------|---------|----------|----------|-----------|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
| 2017 Actual Net Pro | (51,566) | (32,308) | (25,000) | (2,221) | (2,054) | (6,215) | (1,786) | 0 | 0 | 0 | 0 | 0 | (121,150) |
| 2017 Budget Net Profit | (22,552) | (14,339) | 8,465 | 3,863 | 6,874 | 3,631 | 6,079 | 6,953 | 5,183 | 3,686 | (2,874) | 7,099 | 12,069 |
| Variance | 29,014 | 17,969 | 33,465 | 6,084 | 8,928 | 9,846 | 7,865 | 6,953 | 5,183 | 3,686 | (2,874) | 7,099 | 133,219 |



Budget v ACTUAL Sales

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|----------|----------|----------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|
| 2017 Budget | 81,373 | 87,894 | 122,601 | 121,190 | 133,652 | 113,444 | 140,385 | 148,043 | 143,034 | 118,166 | 104,256 | 117,069 | 1,431,107 |
| 2017 Sales | 69,680 | 88,225 | 86,334 | 130,696 | 128,433 | 130,683 | 155,763 | 0 | 0 | 0 | 0 | 0 | 789,814 |
| Variance | (11,693) | 331 | (36,267) | 9,506 | (5,219) | 17,239 | 15,378 | (148,043) | (143,034) | (118,166) | (104,256) | (117,069) | (641,293) |



QUORN GRANGE HOTEL SUMMARY

| | July Hotel £ | YTD -July Hotel £ | YTD - June Hotel £ | | |
|-----------------------------------|--------------------|-------------------------|--------------------------|--|--|
| Net Profit/(loss) | (1,786) | (121,247) | (119,461) | | |
| Adjust for Expenses not budgeted: | | | | | |
| Gift Aid GFTU | 4,000 | 28,000 | 24,000 | | |
| Less Kurdish income | (3,200) | (3,200) | | | |
| Add Kurdish expense | 8,908 | 8,908 | | | |
| Trading Profit/(Loss) | 7,922 | (87,539) | (95,461) | | |
| Budgeted | 6,079 | (7,978) | (14,058) | | |

Kurdish Festival 30th July 2017

At QGH

| Item | Expenditure | Income |
|------------------------|-------------|----------|
| 2 Marquees | 3,180.00 | |
| Toilets | | |
| Sound System | 1,320.00 | |
| Generator | 616.75 | |
| Publicity leaflet | 1,323.00 | |
| Publicity poster | 338.10 | |
| Publicity Booking form | 200.00 | |
| Performers costs | 350.00 | |
| Photography Ade | 450.00 | |
| Filming Cameron | 70.00 | |
| Walky talkies | 300.00 | |
| Police Costs | 1,052.80 | |
| Security costs | 2,950.00 | |
| A la carte income | | |
| Barbecue income | | |
| Bar income | | 4,025.13 |
| Accommodation | | |
| Guests meals. | | |
| Alican Sponsorship | | 2,950.00 |
| Extra Agency staff | 1,032.22 | |
| Other items | 34.08 | |
| Photocopying | 359.64 | |

(13,576.59)

6,975.13

Surplus/(Deficit)

(6,601.46)

| Notes. | | |
|--|--|--|
| | | |
| Includes 4 men labour | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| Kelly Heroes 350 | | |
| | | |
| Doug agreed additional fee for editing. | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| Zinar said he had paid moneys over for security (£2,900) | | |
| F. dess. | | |
| Envelopes | | |
| Food & Drink (Siteplan, vouchers, programmes etc.) | | |

Quorn Grange Hotel HOTEL OCCUPANCY 2017

| | JAN | FEB | MAR | APR | MAY | JUN | JUL | TOTAL (YTD) |
|-------------------|-------|-------|-------|-------|-------|-------|-------|-------------|
| Available Rooms | 1,178 | 1,064 | 1,178 | 1,126 | 1,178 | 1,140 | 1,178 | 1,153 |
| Occupancy | | | | | | | | |
| 2016 Actual | 44% | 56% | 54% | 65% | 68% | 68% | 68% | |
| 2017 Actual | 59% | 62% | 65% | 74% | 70% | 79% | 77% | |
| 2017 Budget | 55% | 58% | 60% | 65% | 68% | 68% | 70% | 65% |
| Variance | 4% | 4% | 5% | 9% | 2% | 11% | 7% | 5% |
| Rooms Sold | | | | | | | | |
| 2016 Actual | 506 | 600 | 609 | 729 | 767 | 766 | 788 | 711 |
| 2017 Actual | 691 | 655 | 771 | 842 | 825 | 900 | 909 | 799 |
| 2017 Budget | 636 | 617 | 707 | 741 | 801 | 775 | 825 | 746 |
| Variance | 9% | 6% | 9% | 14% | 3% | 16% | 10% | 7% |
| Average Room Rate | | | | | | | | |
| 2016 Actual | 61.7 | 62.8 | 65.6 | 62.3 | 58.0 | 55.0 | 66.5 | 62.2 |
| 2017 Actual | 61.2 | 65.7 | 63.8 | 61.9 | 63.87 | 63.15 | 65.13 | 63.5 |
| 2017 Budget | 61.0 | 62.0 | 65.0 | 66.0 | 66.0 | 66.0 | 66.0 | 66.3 |
| Variance | 0.2% | 6% | -2% | -6% | -3% | -4% | -1% | -4% |

Quorn Grange Day Nursery Ltd

Profit & Loss by Department (Advanced Budget and Variance)

Year: 2017 Period From: Month 1, January

Department: All

Period To: Month 8, August

Chart of Accounts: Detailed Accounts

| | <u>Actual</u> | | Budget | | Variance | |
|----------------------------|---------------|-------------|------------|------------|-------------|-------------|
| Sales | | | | | | |
| Nursery Fee Income | 191,148.45 | | 180,546.50 | | 10,601.95 | |
| Event Income | 362.69 | | 0.00 | | 362.69 | |
| | | 191,511.14 | | 180,546.50 | | 10,964.64 |
| Purchases | | | | | | |
| Interco-Nursery Meals | 17,114.99 | | 23,346.00 | | 6,231.01 | |
| Food Purchases third party | 2,915.85 | | 0.00 | | (2,915.85) | |
| Food Supplies | 305.87 | | 0.00 | | (305.87) | |
| | | 20,336.71 | | 23,346.00 | | 3,009.29 |
| Direct Expenses | | | | | | |
| Wages & Salaries | 113,573.12 | | 110,040.00 | | (3,533.12) | |
| Employers Pension | 2,022.98 | | 0.00 | | (2,022.98) | |
| Uniforms | 180.73 | | 0.00 | | (180.73) | |
| Sessional Pay | 39.65 | | 0.00 | | (39.65) | |
| | | 115,816.48 | | 110,040.00 | | (5,776.48) |
| Gross Profit (Loss): | | 55,357.95 | | 47,160.50 | | 8,197.45 |
| | | 00,007,70 | | 17,100,000 | | 0,177110 |
| Overheads | | | | | <i>(</i> | |
| Cleaning & Laundry | 986.83 | | 0.00 | | (986.83) | |
| Advertising & Marketing | 110.40 | | 3,600.00 | | 3,489.60 | |
| Stationery | 3,433.95 | | 0.00 | | (3,433.95) | |
| Postage | 37.20 | | 2,800.00 | | 2,762.80 | |
| Repairs & Maintenance | 845.70 | | 0.00 | | (845.70) | |
| Water Rates | 732.53 | | 400.00 | | (332.53) | |
| Rates & Insurance | 3,200.00 | | 4,000.00 | | 800.00 | |
| Creative Supplies | 1,410.46 | | 0.00 | | (1,410.46) | |
| Electricity & Gas | 2,219.92 | | 4,000.00 | | 1,780.08 | |
| Professional Fees | 595.00 | | 0.00 | | (595.00) | |
| Waste Management | 2,238.94 | | 4,800.00 | | 2,561.06 | |
| Pest Control | 91.20 | | 1,200.00 | | 1,108.80 | |
| Staff Training | 1,465.80 | | 1,600.00 | | 134.20 | |
| Garden Expenses | 144.00 | | 0.00 | | (144.00) | |
| Travel Expenses | 69.75 | | 0.00 | | (69.75) | |
| IT Charges | 1,223.18 | | 2,800.00 | | 1,576.82 | |
| Audit Fees | 0.00 | | 1,600.00 | | 1,600.00 | |
| GFTU Salary contribution | 14,400.00 | | 0.00 | | (14,400.00) | |
| Depreciation | 1,435.20 | | 1,200.00 | | (235.20) | |
| Subscriptions & Donations | 32,082.00 | | 800.00 | | (31,282.00) | |
| Miscellaneous Expenses | 594.70 | | 0.00 | | (594.70) | |
| Softwear Subscriptions | 540.00 | (7 05 (7 (| 400.00 | 20,200,00 | (140.00) | |
| | | 67,856.76 | | 29,200.00 | | (38,656.76) |
| Net Profit (Loss): | | (12,498.81) | | 17,960.50 | | (30,459.31) |

Quorn Grange Day Nursery Ltd

Profit & Loss by Department (Advanced Budget and Variance)

Period From: Month 8, August Year: 2017 Period To: Month 8, August Department: All

Chart of Accounts: Detailed Accounts

| | Actual | | Budget | | Variance | |
|----------------------------|------------|-----------|-----------|-----------|------------|------------|
| Sales | | | | | | |
| Nursery Fee Income | 29,452.79 | | 23,308.00 | | 6,144.79 | |
| Event Income | 362.69 | | 0.00 | | 362.69 | |
| | | 29,815.48 | | 23,308.00 | | 6,507.48 |
| Purchases | | | | | | |
| Interco-Nursery Meals | 2,206.70 | | 1,584.00 | | (622.70) | |
| Food Purchases third party | 297.09 | | 0.00 | | (297.09) | |
| | | 2,503.79 | | 1,584.00 | | (919.79) |
| Direct Expenses | | | | | | |
| Wages & Salaries | 12,482.63 | | 13,755.00 | | 1,272.37 | |
| Employers Pension | 224.06 | | 0.00 | | (224.06) | |
| | | 12,706.69 | | 13,755.00 | | 1,048.31 |
| Gross Profit (Loss): | | 14,605.00 | | 7,969.00 | | 6,636.00 |
| Overheads | | | | | | |
| Advertising & Marketing | 13.80 | | 450.00 | | 436.20 | |
| Stationery | 143.76 | | 0.00 | | (143.76) | |
| Postage | 8.34 | | 350.00 | | 341.66 | |
| Repairs & Maintenance | 68.58 | | 0.00 | | (68.58) | |
| Water Rates | 50.00 | | 50.00 | | 0.00 | |
| Rates & Insurance | 400.00 | | 500.00 | | 100.00 | |
| Electricity & Gas | 350.00 | | 500.00 | | 150.00 | |
| Waste Management | 129.07 | | 600.00 | | 470.93 | |
| Pest Control | 0.00 | | 150.00 | | 150.00 | |
| Staff Training | 0.00 | | 200.00 | | 200.00 | |
| Garden Expenses | 144.00 | | 0.00 | | (144.00) | |
| IT Charges | 595.56 | | 350.00 | | (245.56) | |
| Audit Fees | 0.00 | | 200.00 | | 200.00 | |
| GFTU Salary contribution | 1,800.00 | | 0.00 | | (1,800.00) | |
| Depreciation | 179.40 | | 150.00 | | (29.40) | |
| Subscriptions & Donations | 4,000.00 | | 100.00 | | (3,900.00) | |
| Suspense account | (1,067.90) | | 0.00 | | 1,067.90 | |
| Softwear Subscriptions | 108.00 | | 50.00 | | (58.00) | |
| | | 6,922.61 | | 3,650.00 | | (3,272.61) |
| Net Profit (Loss): | | 7,682.39 | | 4,319.00 | | 3,363.39 |

From: Month 1, January 2017 To: Month 8, August 2017

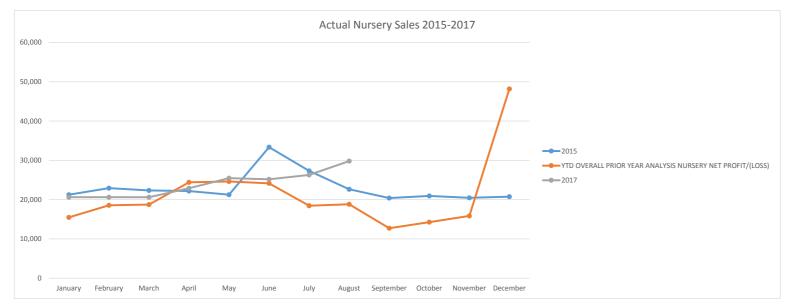
| Chart of Accounts | : | | | | | Detailed | Accounts | | |
|------------------------------|--------------------|-------------------|-------------------|--------------------|-------------------|------------|------------|------------|----------------------|
| | Jan | Feb | <u>Mar</u> | <u>Apr</u> | May | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | Totals |
| Sales | | | | | | | | | |
| Nursery Fee Income | 20,624.11 | 20,621.33 | 20,617.97 | 22,889.55 | 25,463.47 | 25,174.00 | 26,305.23 | 29,452.79 | 191,148.45 |
| Event Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 362.69 | 362.69 191,511.14 |
| Purchases | | | | | | | | | |
| Interco-Nursery Meals | 1,548.75 | 1,630.00 | 2,356.07 | 2,092.59 | 3,187.52 | 1,711.00 | 2,382.36 | 2,206.70 | 17,114.99 |
| Food Purchases | 375.04 | 255.96 | 392.57 | 483.13 | 411.18 | 303.85 | 397.03 | 297.09 | 2,915.85 |
| third party Food Supplies | 103.49 2,027.28 | 65.77 1,951.73 | 29.65 2,778.29 | 106.96 2,682.68 | 0.00 | 0.00 | 0.00 | 0.00 | 305.87 20,336.71 |
| Direct Expenses | | | | | | | | | |
| Wages & Salaries | 14,760.23 | 14,614.86 | 13,150.94 | 15,362.44 | 14,354.64 | 14,361.25 | 14,486.13 | 12,482.63 | 113,573.12 |
| Employers Pension | 331.42 | 283.10 | 247.06 | 255.93 | 225.87 | 227.77 | 227.77 | 224.06 | 2,022.98 |
| Uniforms | 0.00 | 0.00 | 0.00 | 46.27 | 0.00 | 134.46 | 0.00 | 0.00 | 180.73 |
| Sessional Pay | 0.00 15,091.65 | 0.00 | 0.00 | 39.65 15,704.29 | 0.00 14,580.51 | 0.00 | 0.00 | 0.00 | 39.65 115,816.48 |
| Gross | 3,505.18 | 3,771.64 | 4,441.68 | 4,502.58 | 7,284.26 | 8,435.67 | 8,811.94 | 14,605.00 | 55,357.95 |
| Overheads | | | | | | | | | |
| Cleaning & Laundry | 0.00 | 126.10 | 114.63 | 121.18 | 103.44 | 287.78 | 233.70 | 0.00 | 986.83 |
| Advertising & | 0.00 | 22.00 | 17.60 | 13.20 | 0.00 | 30.00 | 13.80 | 13.80 | 110.40 |
| Marketing Stationery | 440.81 | 392.46 | 908.57 | 387.22 | 489.96 | 383.25 | 287.92 | 143.76 | 3,433.95 |
| Postage | 0.00 | 0.00 | 3.84 | 8.34 | 8.34 | 0.00 | 8.34 | 8.34 | 37.20 |

From: Month 1, January 2017 To: Month 8, August 2017

Chart of Accounts: **Detailed Accounts** Jan Feb Mar Apr May Jun <u>Jul</u> Aug Totals 0.00 111.92 0.00 174.58 845.70 Repairs & 22.38 403.24 65.00 68.58 Maintenance Water Rates 0.00 149.66 50.00 50.00 50.00 332.87 50.00 50.00 732.53 Rates & Insurance 400.00 400.00 400.00 400.00 400.00 400.00 400.00 400.00 3,200.00 0.00 **Creative Supplies** (84.09)16.67 1.075.86 104.53 22.75 274.74 0.00 1,410,46 Electricity & Gas 350.00 (230.08)350.00 350.00 350.00 350.00 350.00 350.00 2,219.92 0.00 0.00 Professional Fees 0.00 595.00 0.00 0.00 0.00 0.00 595.00 198.51 189.54 391.97 280.26 228.13 129.07 2.238.94 Waste Management 488.10 333.36 Pest Control 38.00 (45.60)7.60 45.60 0.00 0.00 45.60 0.00 91.20 Staff Training 0.00 0.00 0.00 0.00 265.80 1,200.00 0.00 0.00 1,465.80 Garden Expenses 0.00 0.00 0.00 0.00 0.00 0.00 0.00 144.00 144.00 Travel Expenses 0.00 0.00 12.40 29.75 27.60 0.00 0.00 0.00 69.75 IT Charges 0.00 0.00 0.00 0.00 0.00 234.92 392.70 595.56 1,223.18 0.00 0.00 5,400.00 1,800.00 1,800.00 1,800.00 **GFTU Salary** 1,800.00 1,800.00 14,400.00 contribution Depreciation 179.40 179.40 179.40 179.40 179.40 179.40 179.40 179.40 1,435.20 Subscriptions & 0.00 0.00 12,000.00 4,000.00 4,000.00 4,000.00 4,082.00 4,000.00 32,082.00 Donations Suspense account 151.80 447.63 (203.33)(77.00)95.00 233.50 420.30 (1,067.90)0.00 0.00 Miscellaneous 244.80 114.60 103.89 131.41 0.00 0.00 0.00 594.70 Expenses 0.00 0.00 0.00 540.00 Softwear 0.00 0.00 324.00 108.00 108.00 Subscriptions 1,919.23 1,874.30 21,429.81 7,823.89 8,432.22 10,515.07 8,939.63 6,922.61 67,856.76 Net Profit/(Loss) 1,585.95 1,897.34 (16,988.13 (3, 321.31)(1, 147.96)(2,079.40)(127.69) 7,682.39 (12,498.81

QUORN GRANGE DAY NURSERY MANAGEMENT ACCOUNTS BALANCE SIEET REVIEW

| BALANCE SIEET | Nursery As at 31-Aug-17 | Nursery As at 31-Jul-17 | Nursery As at 30-Jun-17 | Nursery As at 31-May-17 | Nursery As at 30-Apr-17 | Nursery As at 31-Mar-17 | Nursery As at 28-Feb-17 | Nursery As at 31-Jan-17 |
|--------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Fixed Assets | | | | | | | | |
| Furniture and Fixtures | 9,494 | 9,674 | 9,853 | 10,032 | 10,212 | 10,391 | 10,751 | 10,750 |
| Total Fixed Assets | 9,494 | 9,674 | 9,853 | 10,032 | 10,212 | 10,391 | 10,751 | 10,750 |
| Current Assets | | | | | | | | |
| Debtors | 35,506 | 31,676 | 32,424 | 33,517 | 30,974 | 30,613 | 32,640 | 28,539 |
| Other Debtors GFTU | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| Prepayments & Accrued Income LCC | (18,605) | (27,908) | (8,876) | (8,739) | (17,721) | 0 | (5,117) | (10,235) |
| Due to/from Hotel & Nursery | 98,613 | 92,339 | 89,673 | 87,466 | 96,483 | 79,271 | 94,392 | 101,310 |
| Bank | 1,471 | 17,628 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cash at Bank | 1,676 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Petty Cash | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| Total Current Assets | 123,810 | 118,885 | 118,371 | 117,394 | 114,886 | 115,034 | 127,065 | 124,764 |
| Current Liabilities | | | | | | | | |
| Trade Creditors | 937 | 5,151 | 7,669 | 7,042 | 5,173 | 3,896 | 3,515 | 3,463 |
| Accruals | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 | 1,250 |
| Other Creditors due to GFTU gift Aid | 12,000 | 10,500 | 9,000 | | 6,000 | 4,500 | 0 | 0 |
| PAYE, NIC & Pension Payable | 4,807 | 4,917 | 3,329 | 2,652 | 2,919 | 2,475 | 2,947 | 2,407 |
| Total Current Liabilities | (18,994) | (21,818) | (21,247) | (18,444) | (15,341) | (12,121) | (7,712) | (7,119) |
| Creditors due > 1 Year | | | | | | | | |
| Intercompany Loans | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net Assets | 114,310 | 106,741 | 106,976 | 108,982 | 109,756 | 113,303 | 130,291 | 128,394 |
| Capital & Reserves | | | | | | | | |
| Reserves b/fwd | 126,809 | 126,809 | 126,809 | 126,809 | 126,809 | 126,809 | 126,809 | 126,809 |
| Charge for period | (12,499) | (20,068) | (19,833) | (17,827) | (17,052) | (13,505) | 3,483 | 1,586 |
| | 114,310 | 106,741 | 106,976 | | 109,757 | 113,304 | 130,292 | 128,395 |

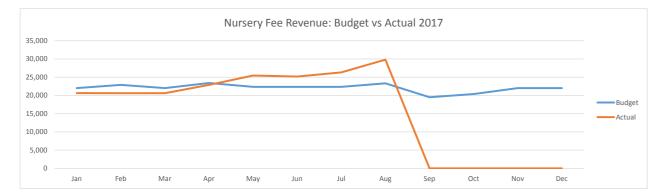


Nursery Sales

| - | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-----------|---------|----------|---------|--------|--------|---------|---------|---------|-----------|---------|----------|----------|----------|
| 2015 | 21,255 | 22,944 | 22,346 | 22,193 | 21,277 | 33,354 | 27,332 | 22,635 | 20,411 | 20,955 | 20,477 | 20,759 | 275,939 |
| YTD OVERA | 15,481 | 18,558 | 18,760 | 24,411 | 24,635 | 24,159 | 18,466 | 18,842 | 12,731 | 14,281 | 15,866 | 48,202 | 254,392 |
| 2017 | 20,624 | 20,621 | 20,618 | 22,900 | 25,463 | 25,174 | 26,305 | 29,815 | | | | | 191,520 |
| Variance | (5,774) | (4,387) | (3,586) | 2,218 | 3,358 | (9,195) | (8,866) | (3,793) | (7,680) | (6,674) | (4,612) | 27,443 | (37,705) |

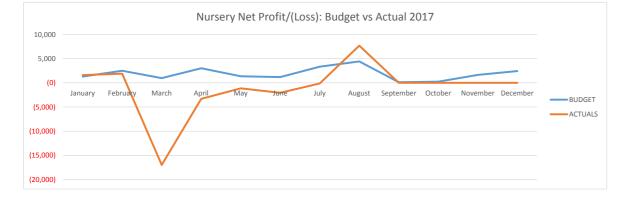
Budget vs Actual 2017

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|----------|---------|---------|---------|--------|--------|--------|--------|--------|----------|----------|----------|----------|---------|
| Budget | 22,000 | 22,878 | 22,000 | 23,404 | 22,351 | 22,351 | 22,355 | 23,308 | 19,500 | 20,377 | 22,000 | 22,000 | 264,524 |
| Actual | 20,624 | 20,621 | 20,618 | 22,900 | 25,463 | 25,174 | 26,305 | 29,815 | 0 | 0 | 0 | 0 | 191,520 |
| Variance | (1,376) | (2,257) | (1,382) | (504) | 3,112 | 2,823 | 3,950 | 6,507 | (19,500) | (20,377) | (22,000) | (22,000) | (8,627) |
| Growth | -3% | - | | | | | | | | | | | |



NURSERY BUDGET v ACTUALS NET PROFIT/(LOSS) 2017

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|----------|---------|----------|----------|---------|---------|---------|---------|--------|-----------|---------|----------|----------|----------|
| BUDGET | 1,287 | 2,502 | 972 | 3,002 | 1,355 | 1,184 | 3,338 | 4,419 | 116 | 230 | 1,625 | 2,435 | 22,633 |
| ACTUALS | 1,585 | 1,897 | (16,988) | (3,321) | (1,148) | (2,079) | (128) | 7,682 | (0) | (0) | (0) | (0) | (12,501) |
| Variance | 298 | (605) | (17,960) | (6,323) | (2,503) | (3,263) | (3,466) | 3,263 | (116) | (230) | (1,625) | (2,435) | (35,134) |



QUORN GRANGE NURSERY FINANCIAL OVERVIEW (Jan 17 to Dec 17)

NURSERY SALES 2014-2017

| | January | February | March | April | May | June | July | August |
|------|---------|----------|--------|--------|--------|--------|--------|--------|
| 2014 | 20,002 | 21,241 | 20,458 | 21,173 | 21,382 | 21,979 | 15,960 | 16,218 |
| 2015 | 21,255 | 22,944 | 22,346 | 22,193 | 21,277 | 33,354 | 27,332 | 22,635 |
| 2016 | 15,481 | 18,558 | 18,760 | 24,411 | 24,635 | 24,159 | 18,466 | 18,842 |
| 2017 | 20,624 | 20,621 | 20,618 | 22,900 | 25,463 | 25,174 | 26,305 | 29,815 |

NURSERY NET PROFIT/(LOSS) PRIOR YEAR COMPARISONS 2014-17

| | January | February | March | April | May | June | July | August |
|------|---------|----------|----------|---------|---------|---------|--------|--------|
| 2014 | 3,093 | 5,378 | 6,602 | 2,930 | 3,163 | 4,124 | 614 | (1) |
| 2015 | 6,151 | 3,749 | 5,642 | 6,978 | 4,507 | 17,904 | 12,299 | 7,690 |
| 2016 | (2,131) | (886) | (2,916) | 3,004 | 3,998 | 7,503 | 1,924 | 1,190 |
| 2017 | 1,585 | 1,897 | (16,988) | (3,321) | (1,148) | (2,079) | (128) | 7,682 |

NURSERY BUDGET v ACTUALS NET PROFIT/(LOSS) 2017

| | January | February | March | April | May | June | July | August |
|-------------|---------|----------|----------|---------|---------|---------|---------|--------|
| 2017 BUDGET | 1,287 | 2,502 | 972 | 3,002 | 1,355 | 1,184 | 3,338 | 4,419 |
| 2017 ACTUAL | 1,585 | 1,897 | (16,988) | (3,321) | (1,148) | (2,079) | (128) | 7,682 |
| Variance | 298 | (605) | (17,960) | (6,323) | (2,503) | (3,263) | (3,466) | 3,263 |

YTD OVERALL PRIOR YEAR ANALYSIS NURSERY NET PROFIT/(LOSS)

| | 2014 | 2015 | 2016 | 2017 |
|---------|-----------|-----------|-----------|-------------|
| Nursery | 25,903.11 | 64,919.95 | 11,686.18 | (12,500.84) |



QUORN GRANGE NURSERY

REVIEW OF ACCOUNTS AS AT Aug 31, 2017

Accounts Review- Nursery

QUORN GRANGE DAY NURSERY SUMMARY

| Somman | | | |
|-----------------------------------|---------|------------|-------------|
| | Aug-17 | YTD Aug 17 | YTD July 17 |
| | Nursery | Nursery | Nursery |
| | £ | £ | £ |
| | 7 (02 | (12,400) | (20.101) |
| Net Profit/(loss) | 7,682 | (12,499) | (20,181) |
| Adjust for Expenses not budgeted: | | | |
| Gift Aid GFTU | 4,000 | 32,000 | 28,000 |
| GFTU Salary Contribution | 1,800 | 14,400 | 12,600 |
| Trading Profit/(Loss) | 13,482 | 33,901 | 20,532 |
| Budgeted Profit/(loss) | 4,319 | 17,961 | 13,642 |
| | | | |

The Nursery sales for **January through to Aug 17 in** comparison **to 2014-2017** can be summarised as follows:

| | January | February | March | April | May | June | July | Aug |
|------|---------|----------|--------|--------|--------|--------|--------|--------|
| 2014 | 20,002 | 21,241 | 20,458 | 21,173 | 21,382 | 21,979 | 15,960 | 16,218 |
| 2015 | 21,255 | 22,944 | 22,346 | 22,193 | 21,277 | 33,354 | 27,332 | 22,365 |
| 2016 | 15,481 | 18,558 | 18,760 | 24,411 | 24,635 | 24,159 | 18,466 | 18,842 |
| 2017 | 20,624 | 20,621 | 20,618 | 22,900 | 25,463 | 25,395 | 26,235 | 29,815 |

NURSERY SALES 2014-2017

• Turnover & Gross Profit

Nursery Fee income is continually improving in Aug 17. The total turnover for the Nursery £6.5k higher than budget for Aug 17 and £10.9k year to date.

The Nursery recorded a Net Profit of £7,682 for Aug 17 and (£12.5k) loss YTD

The nursery results year to date are fairly consistent with the budget. Key points to note are as follows:

• Wages & Salaries

Wages & Salaries are 1k lower than budget for Aug 17 this is due to the payment received back from Lucy Harvard who left and got paid in error.

- GFTU Salary Contribution
- Nursery has been charged £1,800 per month. There was no budget for this charge.
- **Software Subscription**. This is a monthly charge for New Nursery management system (£108 per month)
- Donation

Nursery pays 4k to GFTU as a gift aid per month This charge was not taken into account in budget calculation.

QUORN GRANGE DAY NURSERY SUMMARY

| | Aug-17 Nursery | YTD Aug 17 Nursery | YTD July 17 Nursery |
|------------------------------|-------------------|-----------------------|------------------------|
| | £ | £ | £ |
| Net Profit/(loss) | 7,682 | (12,499) | (20,181) |
| Adjust for Expenses not budg | geted: | | |
| Gift Aid GFTU | 4,000 | 32,000 | 28,000 |
| GFTU Salary Contribution | 1,800 | 14,400 | 12,600 |
| Trading Profit/(Loss) | 13,482 | 33,901 | 20,532 |
| Budgeted Profit/(loss) | 4,319 | 17,961 | 13,642 |

Quorn Grange Day Nursery



88 Wood Lane,, Quorn, LOUGHBOROUGH, Leicestershire, LE12 8DB

| Inspection date Previous inspection date | | 7 August 2017 March 2014 | |
|---|-----------------|-----------------------------|---|
| The quality and standards of the | This inspection | on: Good | 2 |
| early years provision | Previous inspec | ction: Good | 2 |
| Effectiveness of the leadership and mar | nagement | Good | 2 |
| Quality of teaching, learning and assess | sment | Good | 2 |
| Personal development, behaviour and w | velfare | Good | 2 |
| Outcomes for children | | Good | 2 |

Summary of key findings for parents

This provision is good

- The nursery is managed well with priorities for improvement clearly identified. Managers continually listen to and reflect upon the opinions of others as part of this process.
- All groups of children make good progress towards the early learning goals. Staff speak with parents and decide together how best they can support children's learning and development.
- Staff manage children's behaviour in a calm and positive way. They praise the behaviour that they want and this helps children to understand what is expected of them. Children are also motivated by staff who encourage them to 'have a go' and keep on trying.
- The teaching of key skills is highly effective. For example, in mathematics older children learn to count, recognise, order and write numbers during short, focused group activities led by their key person.
- Children are well supported to keep themselves safe and healthy. Balanced, nutritious foods are provided and children enjoy regular fresh air and exercise.

It is not yet outstanding because:

- Sometimes, staff caring for the younger children intervene too soon during play and learning. This means that children's own ideas are not always fully explored.
- Continued professional development opportunities are not yet sufficiently focused on raising the quality of teaching to the highest level possible.

What the setting needs to do to improve further

To further improve the quality of the early years provision the provider should:

- help staff make even better decisions about when to intervene in play and support the younger children to fully explore their own ideas
- seek professional development opportunities to raise the quality of good teaching to an even higher level.

Inspection activities

- The inspector observed the quality of teaching and assessed the impact this has on children's learning.
- The inspector spoke with staff and children during the inspection.
- The inspector completed a joint observation with the manager.
- The inspector held a meeting with the manager. She looked at relevant documentation and evidence of the suitability of staff working in the nursery.
- The inspector took account of the views of parents and carers spoken to on the day.

Inspector

Julie Dale

Inspection findings

Effectiveness of the leadership and management is good

The arrangements for safeguarding are effective. Staff are knowledgeable about the procedures to follow if they have any concerns about a child's welfare or development. Policies and procedures are robust and regularly reviewed. Risk assessments of the premises and resources help to ensure the learning environment is safe. Staff deployment is well managed and children are closely supervised as they play inside and outdoors. Self-evaluation is good. The management team identifies areas for improvement and acts upon feedback from parents. Regular staff supervision sessions have helped to focus targets for further development. The manager monitors individual children's learning and takes effective action when areas of under achievement are identified.

Quality of teaching, learning and assessment is good

Staff use their regular observations and assessments of children's attainment to plan for what children need to learn next. They provide a range of appropriate activities that interests and motivates children. For example, younger children blow bubbles inside and explore ice cubes melting outdoors. Older children describe how the flour and water mixture feels at different stages of making salt dough. They learn about how it changes with mixing and baking and use the words liquid and solid to describe it. Staff play alongside older children and confidently extend their learning. They promote and extend children's language very well and help children become confident communicators. Staff use different teaching strategies to meet children's individual learning styles.

Personal development, behaviour and welfare are good

Children feel comfortable and enjoy their time in the nursery. They settle quickly and build positive relationships with all staff. Parents comment on how welcome and well supported they feel and say that their children love coming to the nursery. Staff use information from parents about learning and care needs to support children when they start. For example, they follow care routines to help children settle and feel at home. Children's move to school is managed well. Good communication supports children's emotional well-being and helps teachers meet their individual needs. There is a well organised and inviting indoor and outdoor learning environment.

Outcomes for children are good

Children are happy and motivated in their play and learning. They eagerly take part in a range of activities, developing good all-round skills. This helps to prepare them for future learning and the move on to school. Children show a caring attitude towards others as they help their friends to fasten their aprons. Younger children join in at group time singing familiar songs and rhymes. They become even more engaged as they follow and use actions as they sing.

Setting details

| Unique reference number | EY456580 |
|---|--|
| Local authority | Leicestershire |
| Inspection number | 1102460 |
| Type of provision | Full-time provision |
| Day care type | Childcare - Non-Domestic |
| Registers | Early Years Register, Compulsory Childcare Register |
| Age range of children | 0 - 4 |
| Total number of places | 42 |
| Number of children on roll | 75 |
| Name of registered person | GFTUET Trading Company Limited |
| Registered person unique reference number | RP532188 |
| Date of previous inspection | 7 March 2014 |
| Telephone number | 01509416763 |

Quorn Grange Day Nursery registered in 2013. The nursery employs 10 members of childcare staff. Of these, seven hold appropriate early years qualifications at level 3 or above. The nursery opens Monday to Friday from 7.30am to 6pm for 52 weeks of the year. It provides funded early education for three- and four-year-old children.

This inspection was carried out by Ofsted under sections 49 and 50 of the Childcare Act 2006 on the quality and standards of provision that is registered on the Early Years Register. The registered person must ensure that this provision complies with the statutory framework for children's learning, development and care, known as the early years foundation stage.

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24 August 2017

GFTUET Trading Company Limited 84 Wood Lane Quorn LOUGHBOROUGH Leicestershire LE12 8DB

Our Reference: EY456580

Dear Ian Richards

Inspection report

Quorn Grange Day Nursery 88 Wood Lane

Quorn LOUGHBOROUGH Leicestershire LE12 8DB

We inspected your childcare provision on 17 August 2017 and enclose a copy of the inspection report.

The inspection report gives the findings of your inspection and includes our judgements about the quality and standards of your early years provision.

The Statutory Framework for the Early Years Foundation Stage says that you must give a copy of the inspection report to the parents of children attending on a regular basis.

If you have any concerns about the factual accuracy of the report you will need to let us know within 24 hours of receiving this letter. You can do this by telephoning us, emailing us or writing to us using the details at the top of this letter. You should quote the unique reference number (URN) on any communication.

We aim to publish your report on our website within 10 working days from the day we issued this letter. We will include any changes to factual accuracy that you tell us about providing we receive these in time. The report is still subject to quality assurance processes and if we make changes to your inspection report as a result of these or because we have made a factual error, we will send you a revised version. You can view the published report on our website: <u>www.reports.ofsted.gov.uk</u>

We would appreciate you taking time to complete a short survey about your inspection. This helps us monitor how well we are doing and improve on what we do. The easiest way to do this is online. You can find the evaluation form at <u>https://eyinspection.ofsted.gov.uk/views/</u>. Please enter the PIQ Reference (EYR244809274b).

If you have any questions or concerns¹ about your inspection and/or your inspection report please contact us quoting the reference number at the top of this letter.

Yours sincerely

Amanda Skelton Inspection Support Team

¹ If you wish to make a complaint about your inspection or report you will find guidance on the Ofsted website - Complaints procedure: raising concerns and making complaints about Ofsted.

DRAWING REGISTER / ISSUE SHEET

| PROJECT No: | 17415 |
|-----------------|----------------------------------|
| PROJECT TITLE: | QUORN GRANGE HOTEL, LOUGHBOROUGH |
| DRAWING SERIES: | Proposed Nursery 2300 Series |

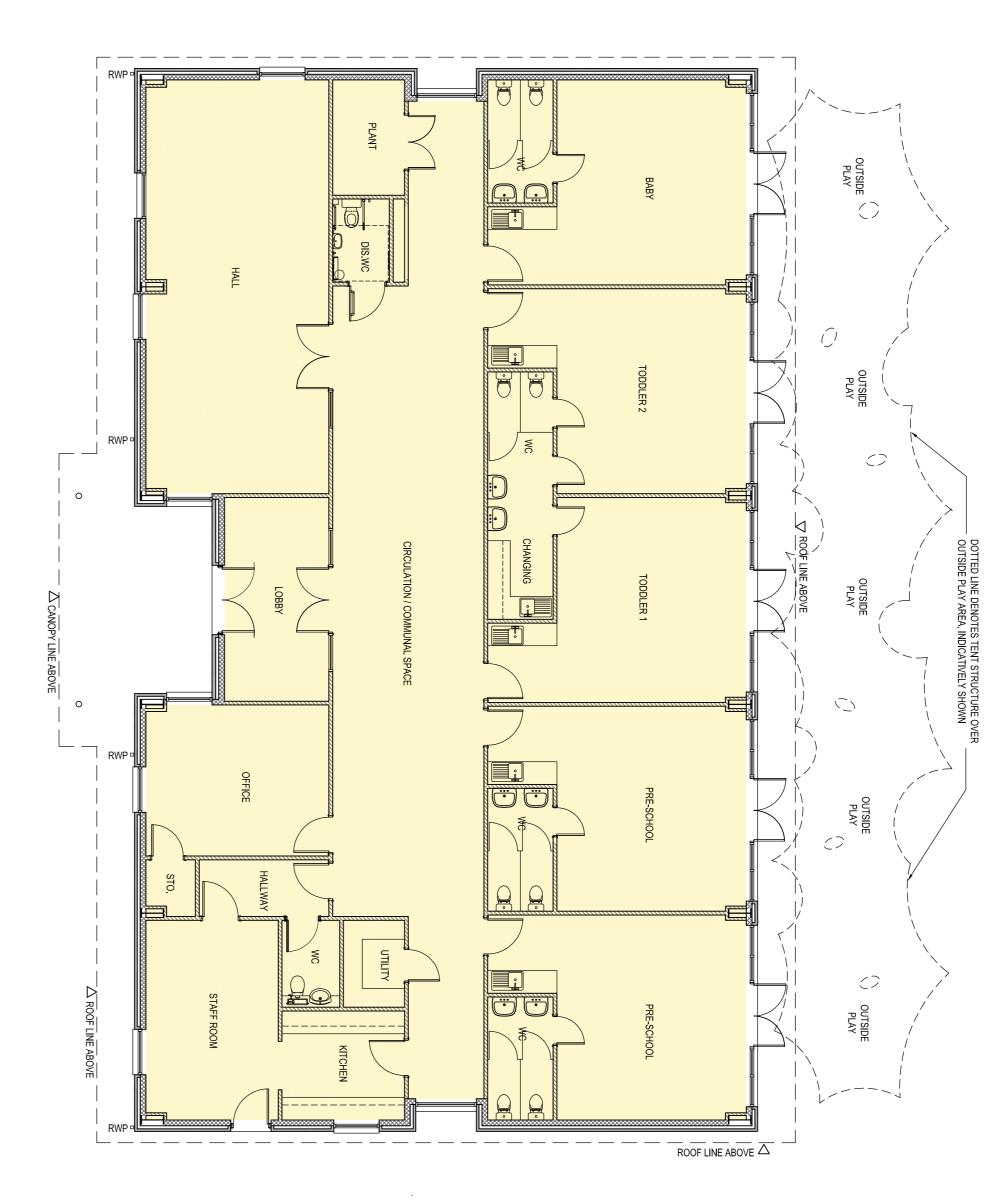
| | | DAY | 31 | | | | | |
|---|------|------------|--------|-----|---|-----|-----|---|
| DATE OF ISSUE | | MONTH | 08 | | | | | |
| | | YEAR | 17 | | | | | |
| DRAWING TITLE | SIZE | DWG No. | REVISI | ON | | 1 1 | 1 1 | |
| Proposed Nursery - Ground Floor & Roof Plan | A1 | 17415-2300 | P-00 | | 1 | | | |
| Proposed Nursery - Elevations & Section | A1 | 17415-2301 | P-00 | | | | | |
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| PURPOSE OF ISSUE | 1 | 1 | 3 | | | | + + | |
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| DISTRIBUTION (Company Name) | NUMB | ER OF C | OPIES | (E - E-mail / Disk) | | | |
|-----------------------------------|------|---------|-------|-----------------------------|--|--|--|
| Mark Childs - HMC | E | | | | | | |
| Doug Nicholls - GFTU | E | | | | | | |
| Tim Marshall - Quorn Grange Hotel | E | | | | | | |
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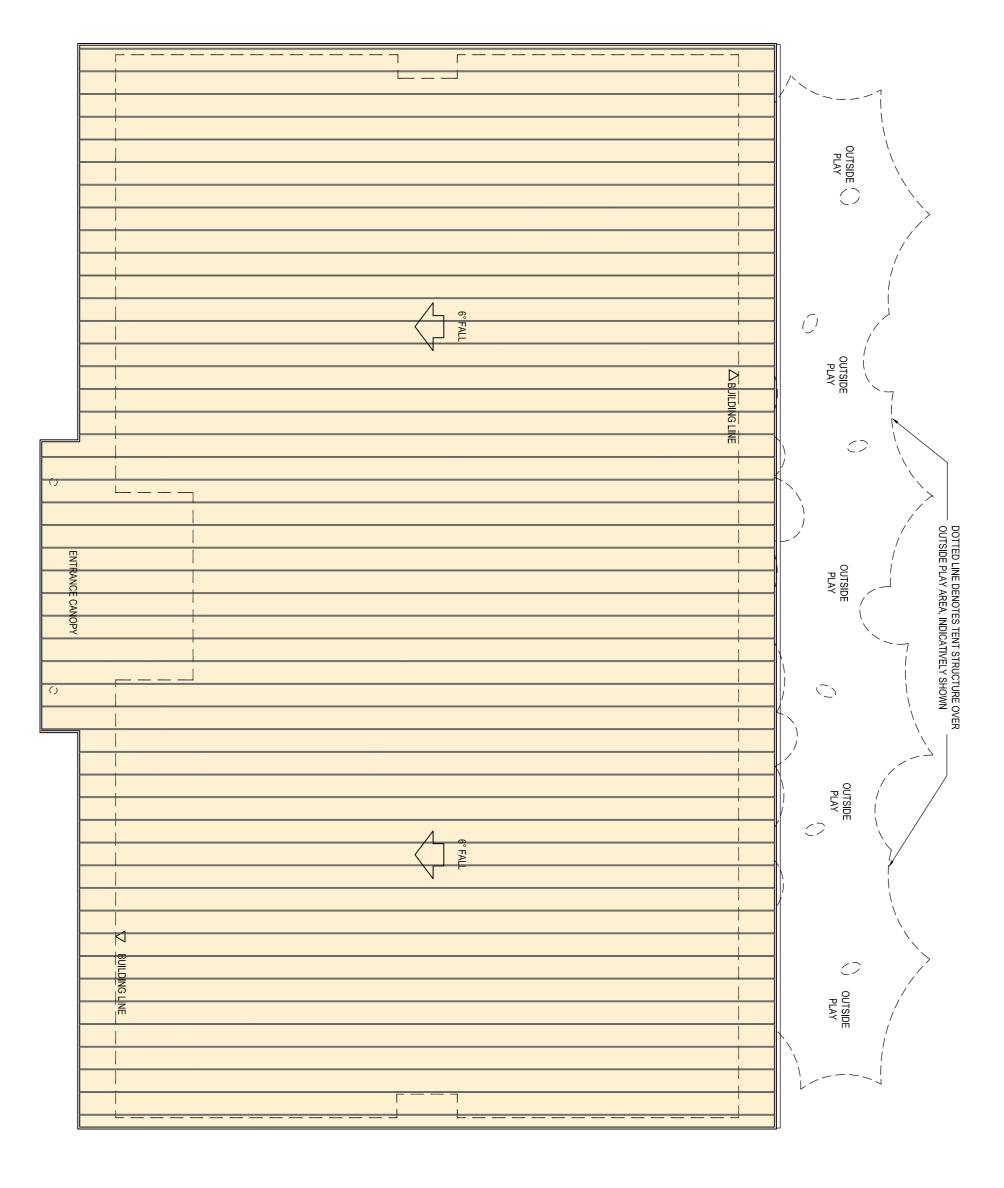


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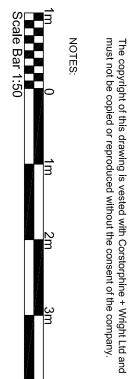


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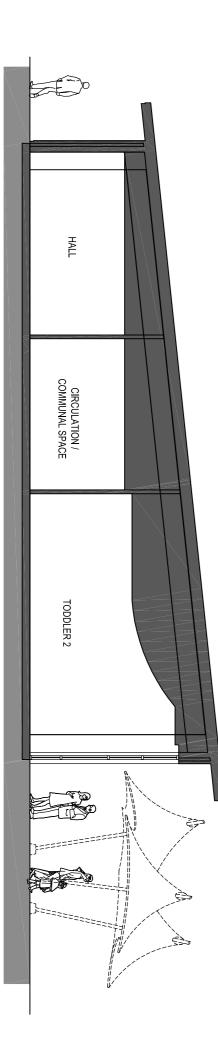
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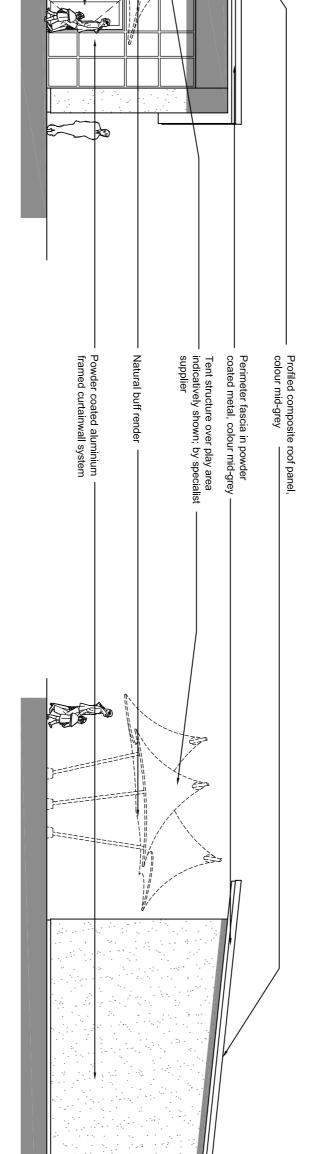
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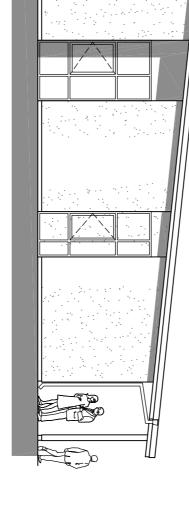


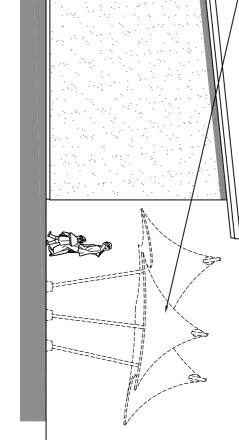
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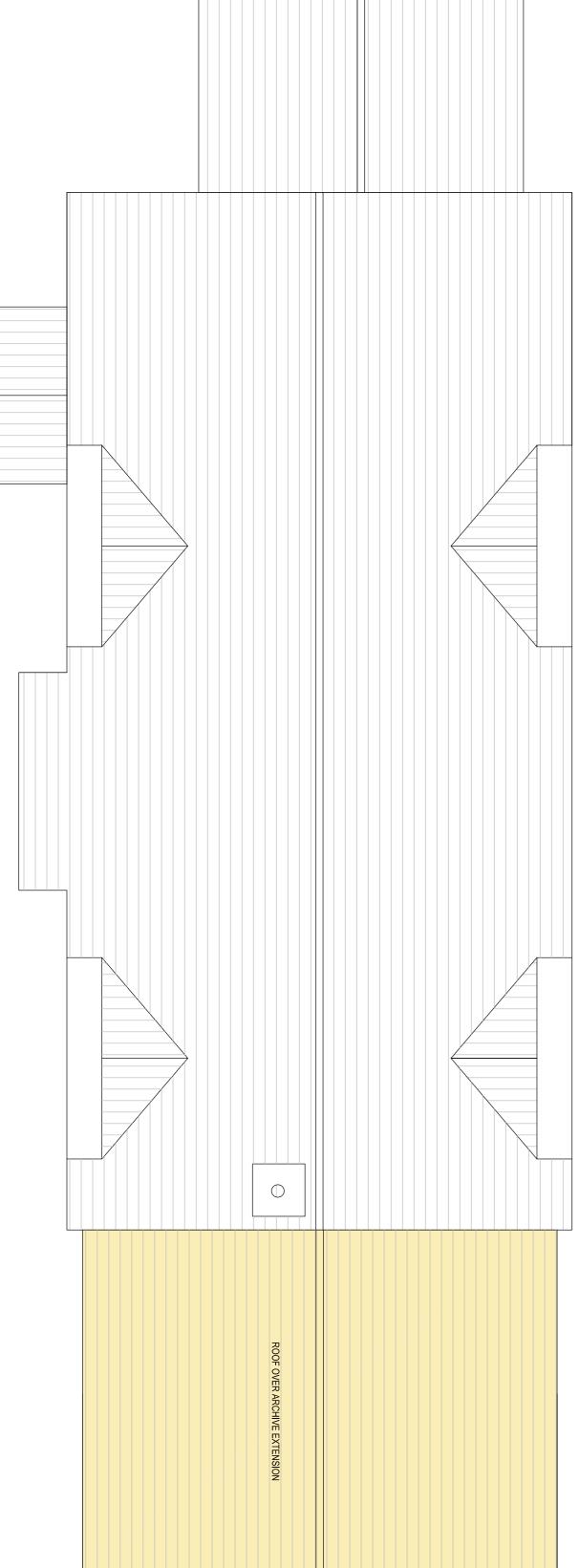
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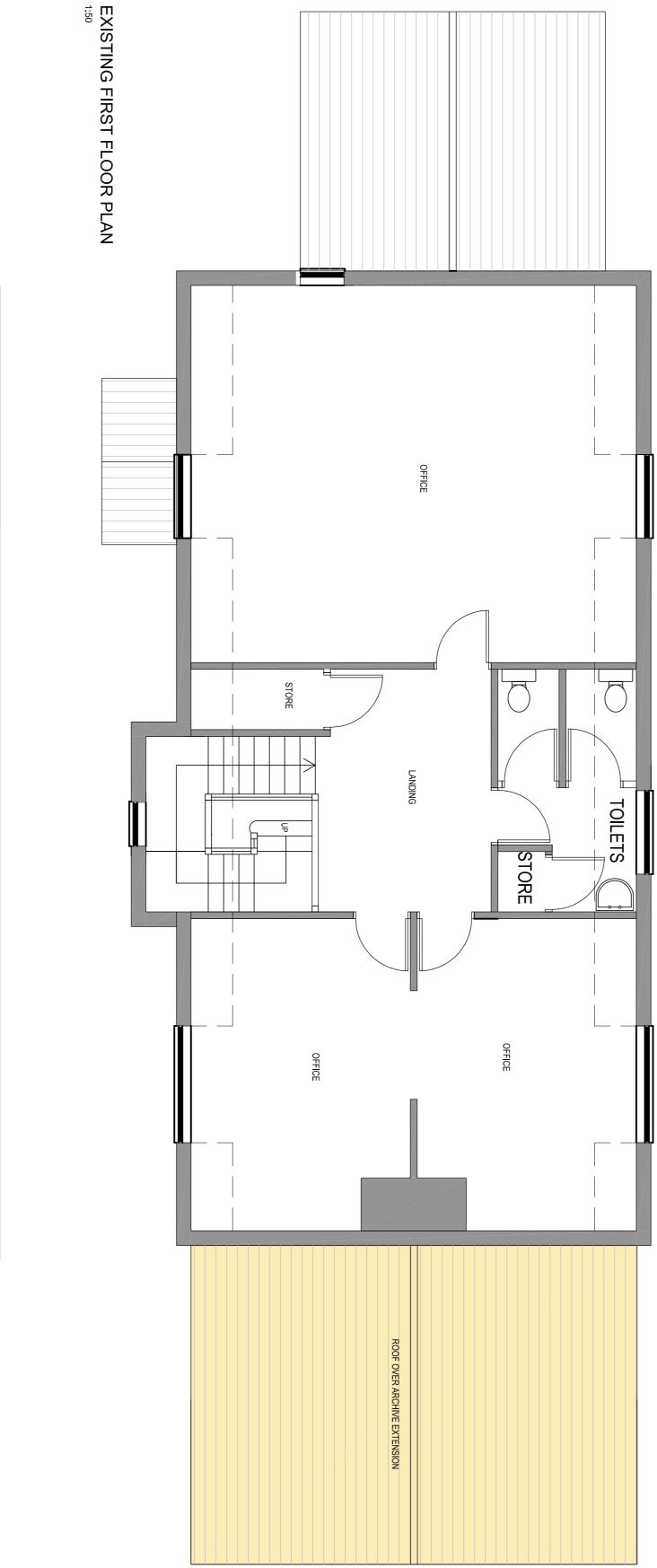


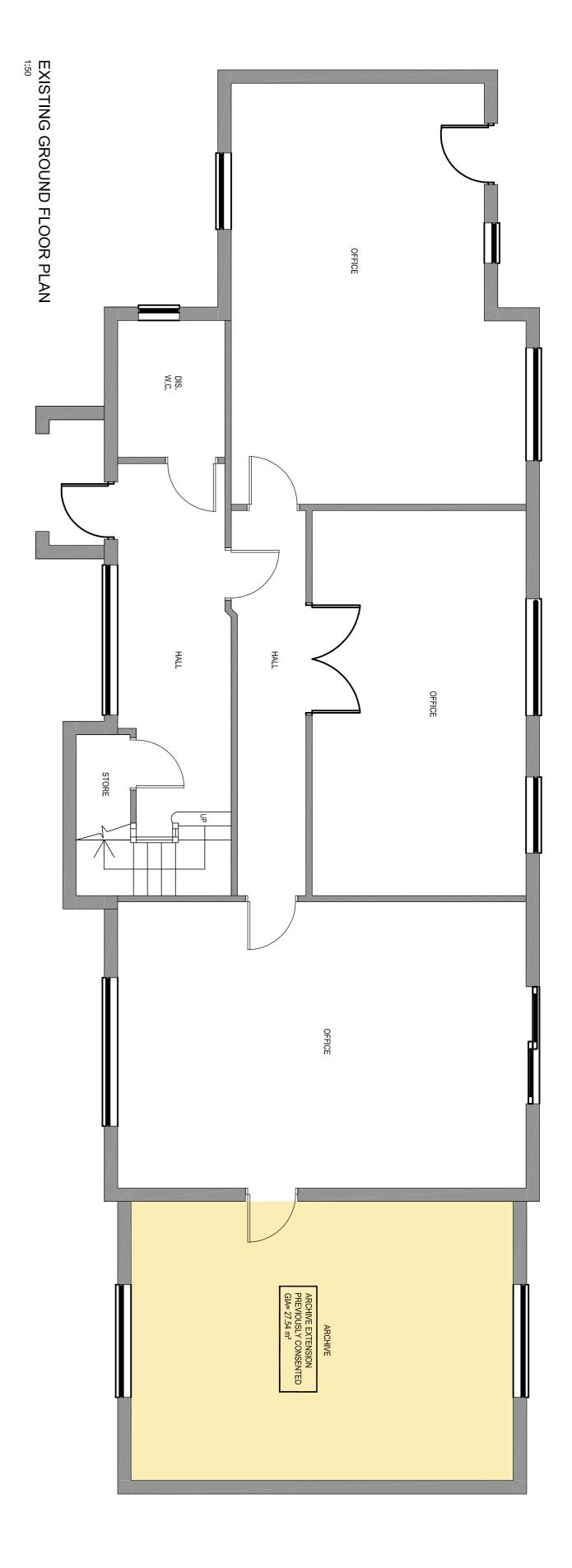


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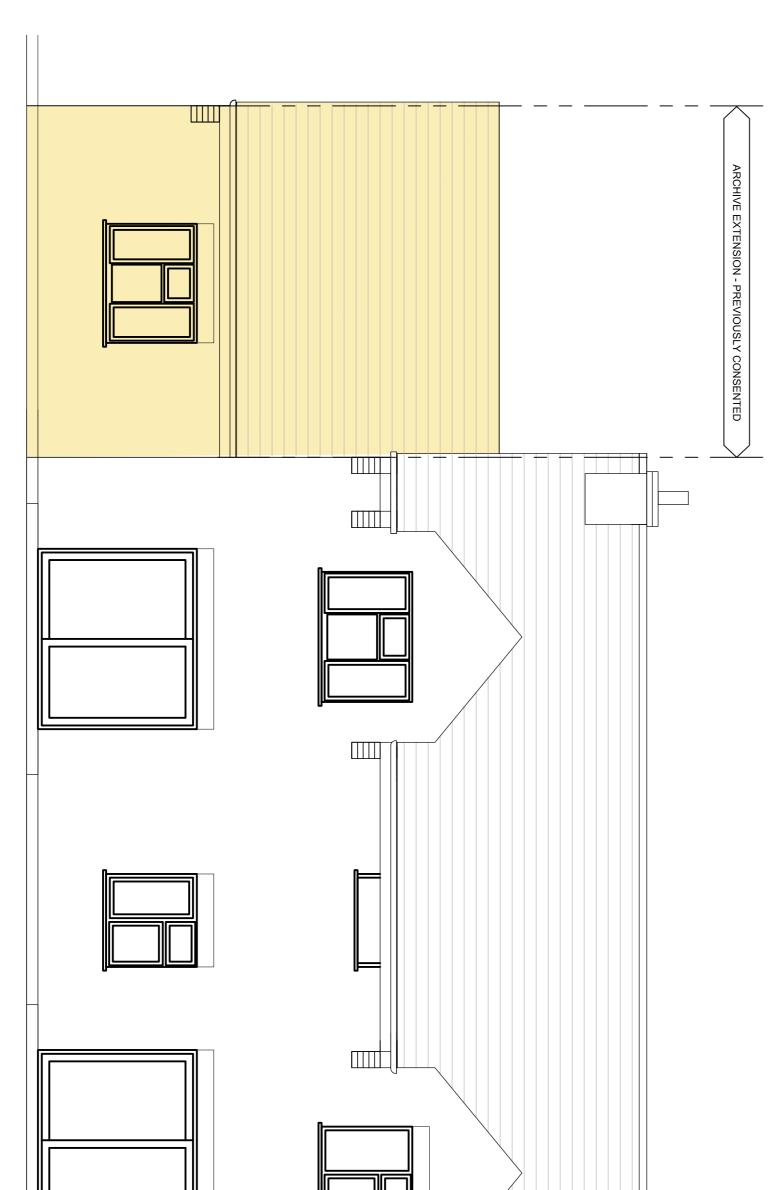


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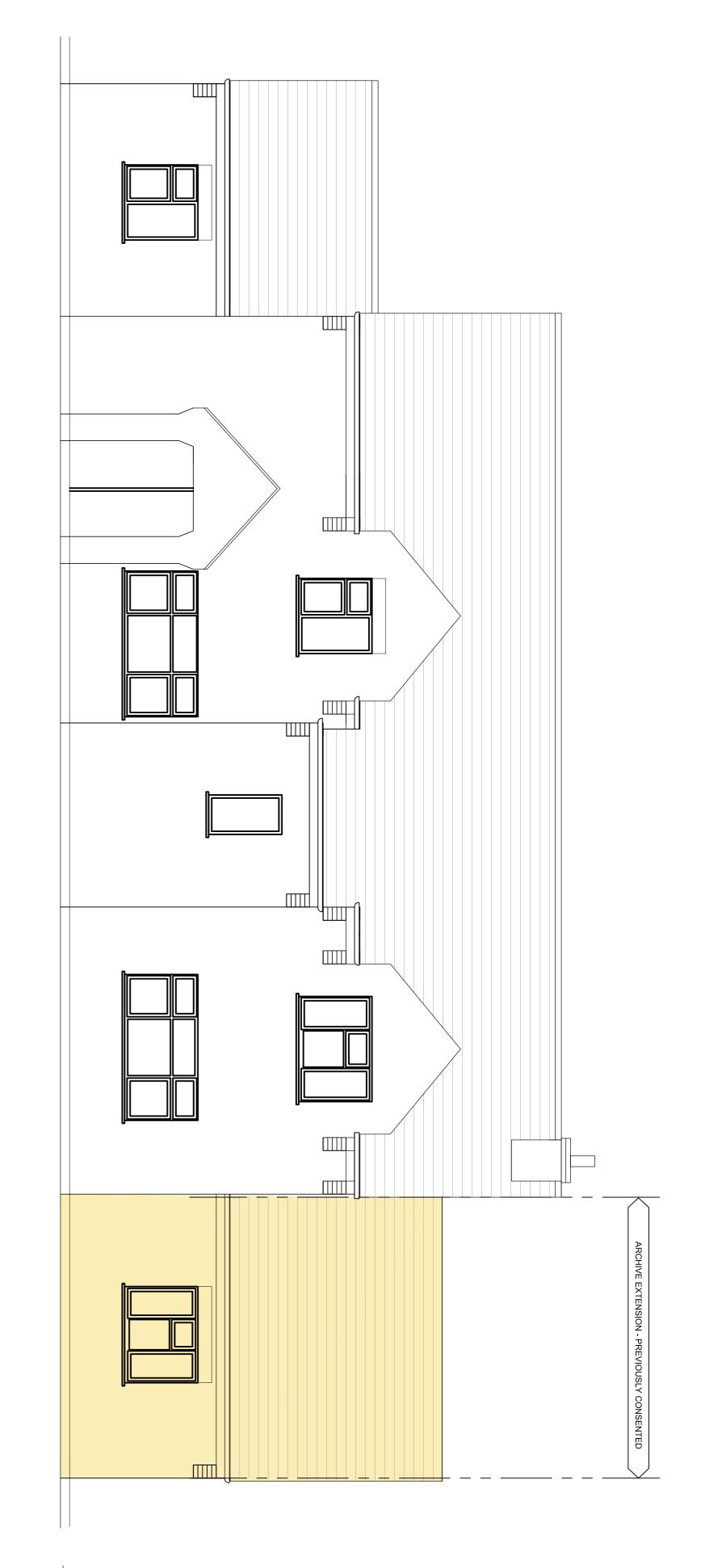
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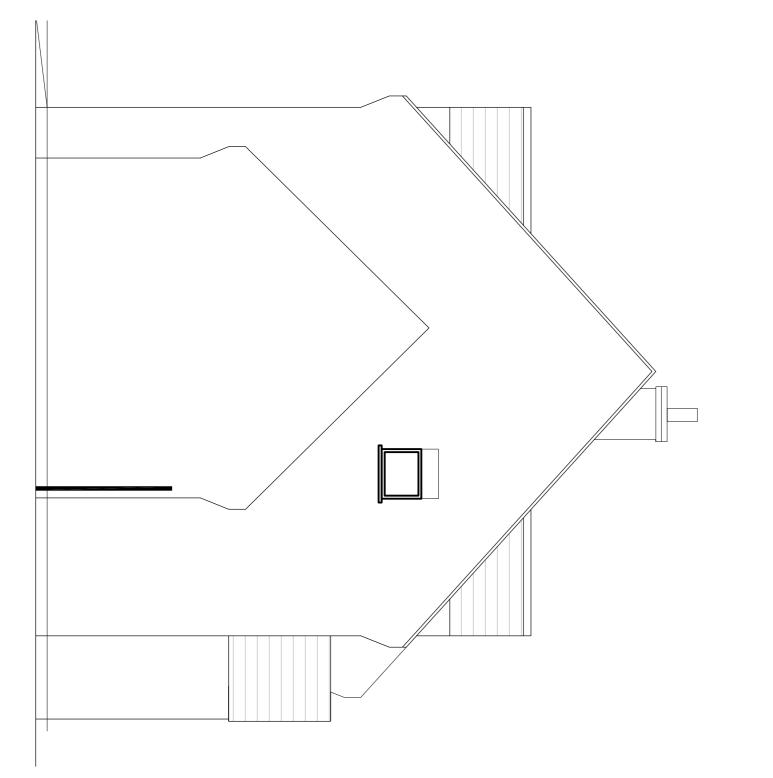
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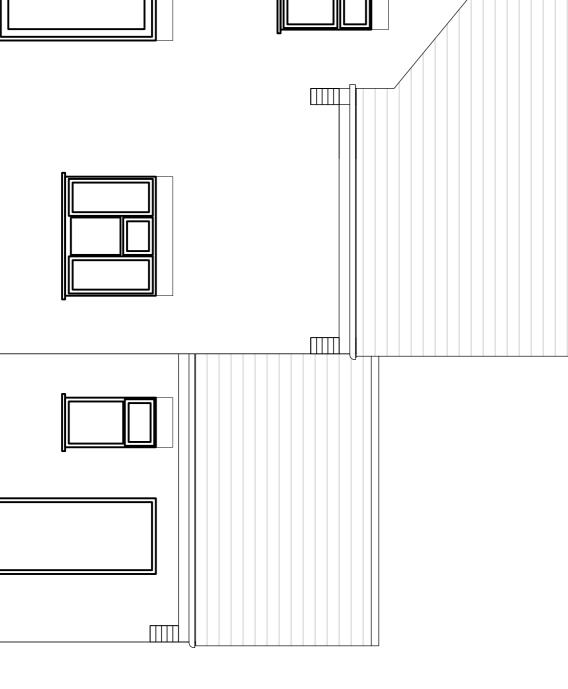


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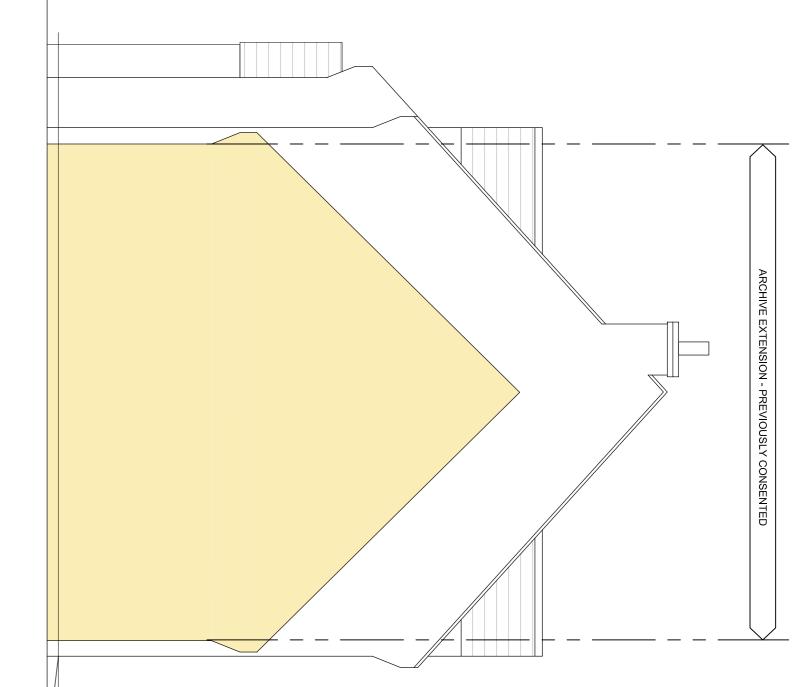












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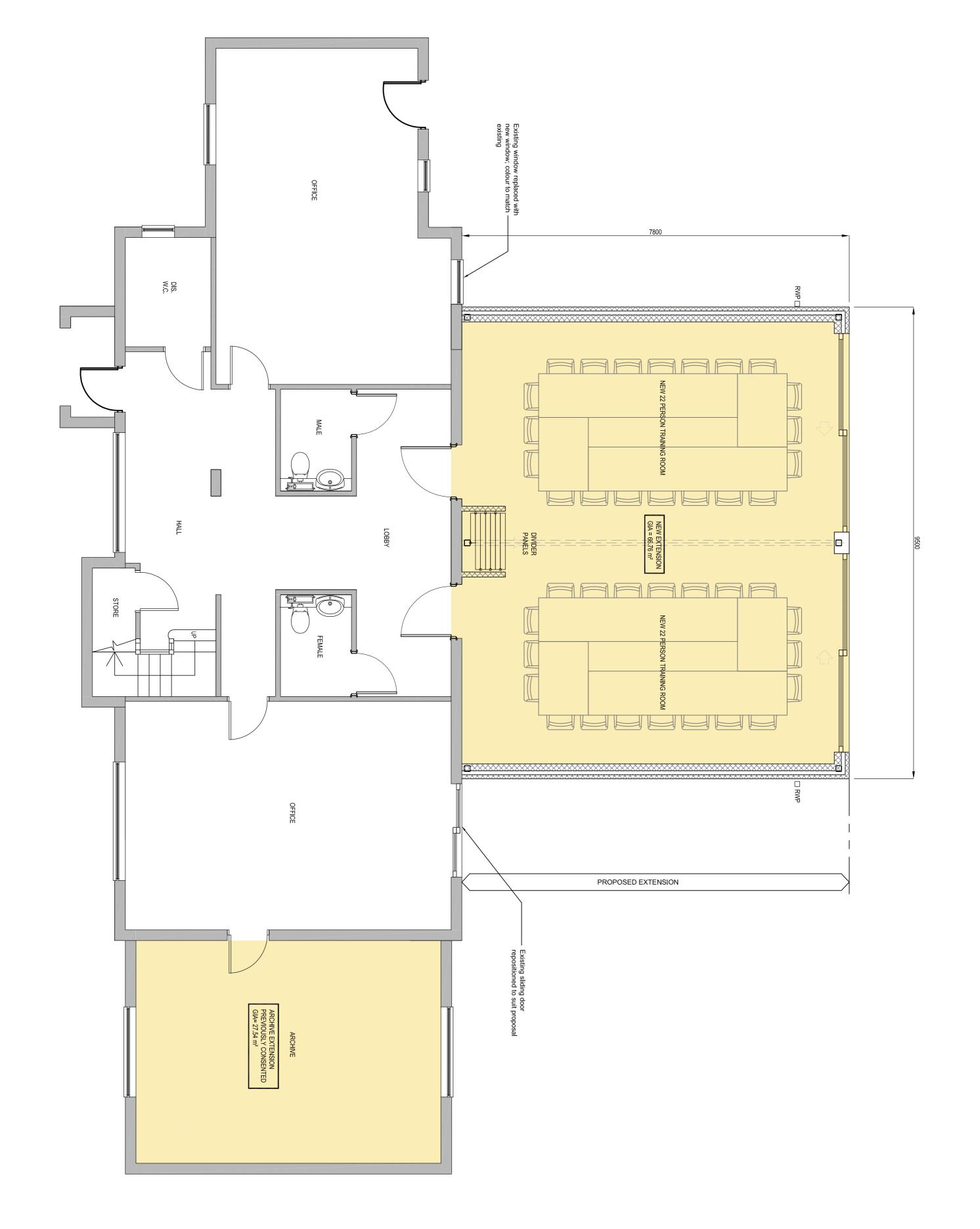


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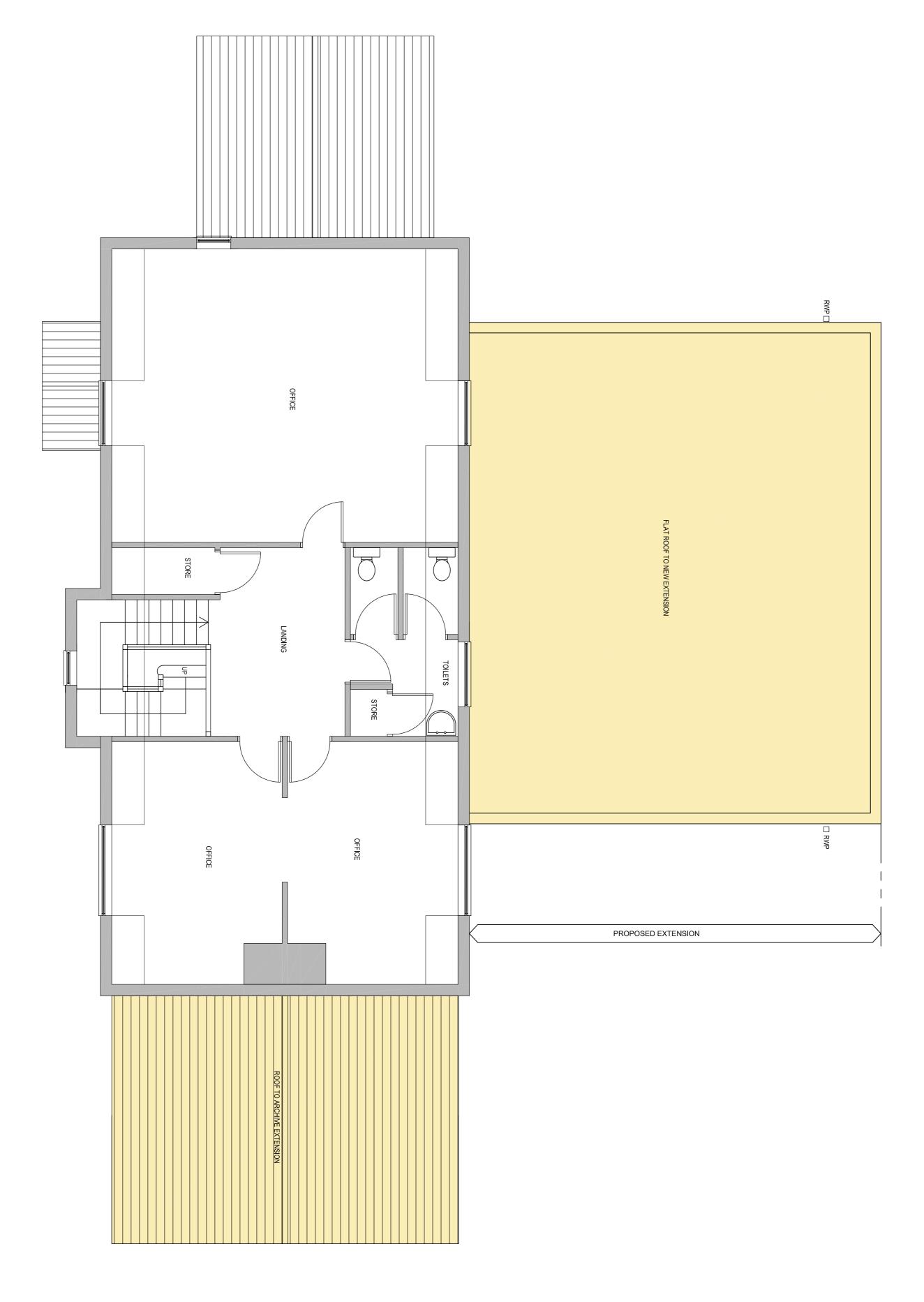
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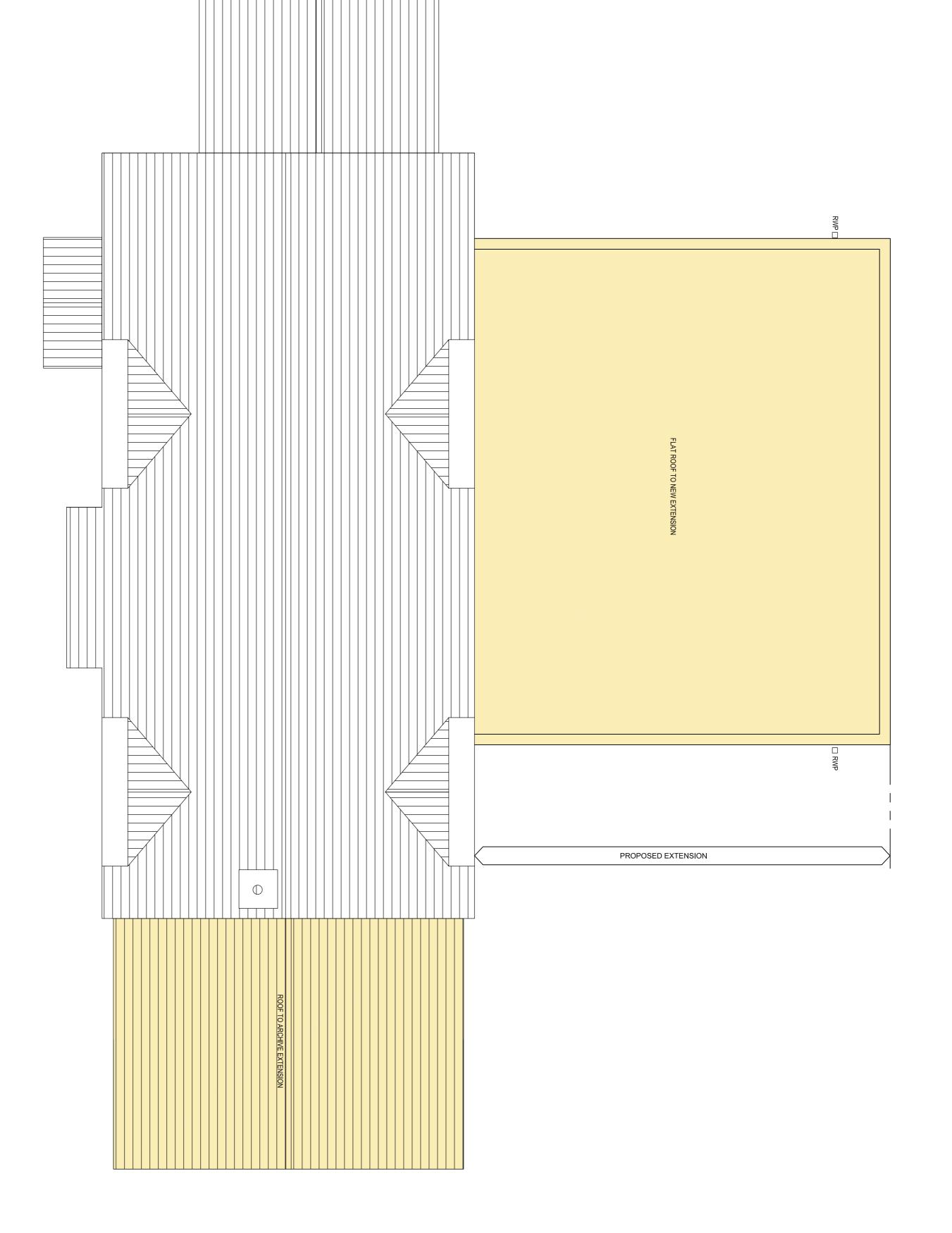
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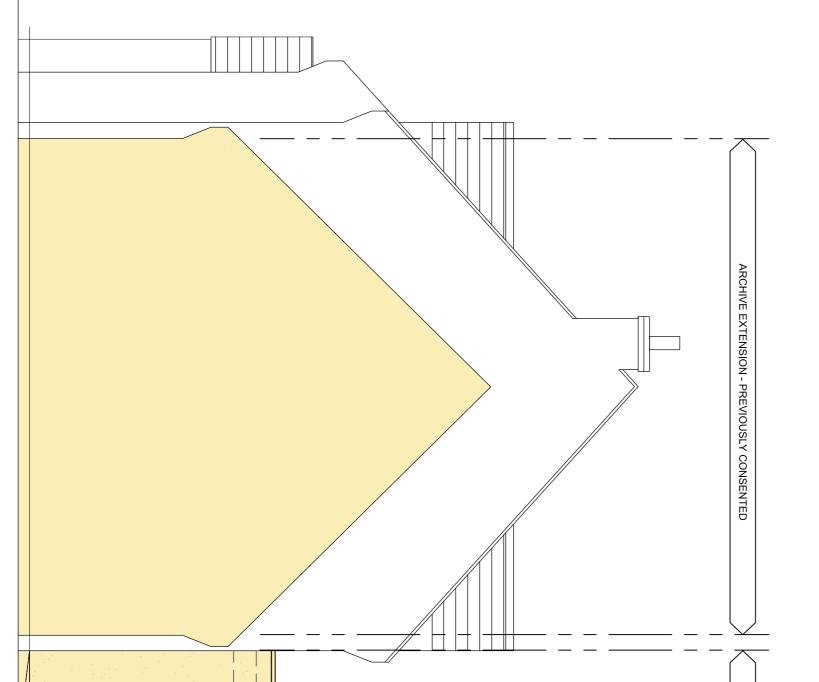


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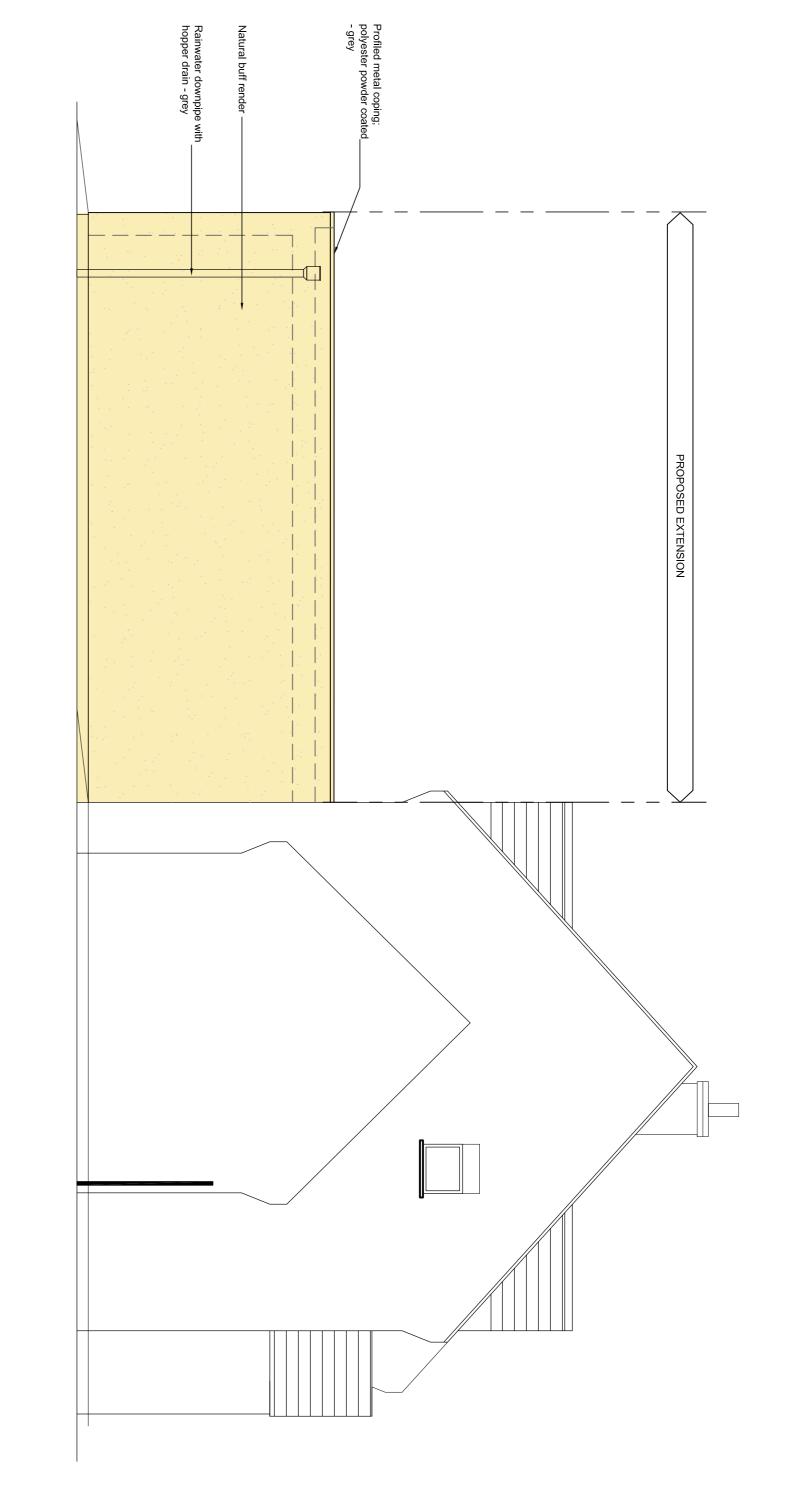
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Workers' Play Time

Seven Scripts from Seven Struggles Edited by Doug Nicholls

There is a rich tradition of theatre dealing with workers' and trade union struggles through the centuries that can go unacknowledged by the literary mainstream. Often, such plays are staged in alternative venues and too often their scripts are not gathered in any archive and are in danger of being lost.

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Out! on the Costa del Trico, by Women's Theatre Group The Trico women's strike of 1976

The Chambermaids, by Kathleen McCreery Inspired by the Grosvenor House Hotel strike in the 1980s

Doug Nicholls is General Secretary of the General Federation of Trade Unions (GFTU). Doug has written very widely on trade unionism, history, literature and youth work.



October 2017 Paperback 312 pages 216mm x 135mm | 8.5" x 5.5" UK: £9.99 US: \$16.95 978-1-78026-427-1 ebook 978-1-78026-428-8

Trade Union Education

Transforming the World Edited by Mike Seal

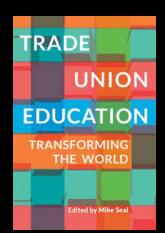
Trade union education has been in the doldrums for years – it generally lacks modern teaching methods, has outdated content and avoids key areas of history, economics and politics. This book aims to change all that – to mark out new ground that will bring trade union education back to life.

The collections features 16 insightful essays from 20 individual practitioners, each with long experience of popular-education techniques. Their contributions offer a wide range of perspectives, divided into four sections:

- Key concepts and historical development
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- Learning from the world

The reform and modernization of trade union education is long overdue – but the revolution starts here.

Dr Mike Seal is Head of Criminology and Youth and Community Work and Reader in Critical Pedagogy at Newman University, Birmingham. He has worked in the youth work, community development, homelessness and drugs sectors for 25 years. He has written six previous books.



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> Lugalbanda Lover of the seed

It brings to the attention of modern readers a poem written 5,000 years ago but still with incredible relevance to us today.

The imprisoned political leader Abdullah Ocalan draws attention to the first Sumerian civilisation built between the Tigris and Euphrates, in the troubled lands today covered by Iraq and Syria.

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Our History, Our Future

Radical History Day Schools at Quorn Grange Hotel, Leicestershire 2017-18

Welcome

History from below is history at its best. Too often our Island's story is framed by the tales of Kings and Queens, the rich, the powerful and the greedy. As a result, there is a tendency to believe that radicalism, daring change and innovation have no place within the fabric of British society and in the shaping of the course of its rich, troubled and creative history.

Yet, nothing could be further from the truth.

There is another undercurrent that speaks of the power of ordinary – yet extraordinary – women and men to shape and re-shape their worlds, their language, communities and their own lives. From Wat Tyler and the Peasants Revolt to the English Revolution of the Seventeenth Century; and from the Chartists through to the forging of the Labour and Women's Movements, British radicals forged their own 'hidden histories' that spoke of courage, dignity, action, collective struggle – and, always, of hope.

These GFTU Day Schools aim to make these times live again through talks, songs, stories and films. Each day school is led by experts in their field and is aimed at all those who would like to know something of the birth and growth of the Socialism and trade unionism that we know today in Britain. No previous knowledge is required as this programme aims to inspire as well as to educate us all.

The Day-Schools are free but participants need to register in advance so we can plan ahead, participants also have the options of a tasty Sunday Lunch in our restaurant for a subsidised fee and a discounted overnight stay at Quorn Grange Hotel (quote reference day school 2018 when booking).

Be part of GFTU's radical history programme and write your own chapter of a living, growing, history!

Book a place now and make the most of these fantastic learning opportunities, call 01509 410970 and speak with our Education Administrator or e-mail gftueducation@gftu.org.uk and leave the rest to us!!

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Tel: 01509 412167 www.quorngrangehotel.co.uk All courses start at 11am. There is a break for a lunch hour at 12.30; and the sessions conclude at 2.40pm.

Gerard Winstanley & the Diggers

Quorn Grange, Sunday 24th September 2017

Against the background of the English Civil War, a spontaneous movement known as the 'Diggers' attempted to refashion the land as 'a common treasury' to be shared, and enjoyed by all: and to be owned by none.

The sheer vision and idealism of the Diggers, through their attempts to create a truly egalitarian community and seizure of uncultivated land, stand as the well-spring of both the modern Socialist and ecological movements.

This day-school, led by Dr. John Callow of the GFTU, explores the impact and legacy of that movement, and of the life and work of its leader, Gerard Winstanley, through contemporary documents, song and film.

The Peasant Revolts of 1549

Quorn Grange, Sunday 29th October 2017

When we think of the Tudor period, we tend to think of Kings, Queens and court politics. The people have only 'walk-on parts'.

But, here they are centre stage as Doug Nicolls of the GFTU brings to life the revolts of 1549, which swept through Devon and Cornwall, targeting the gentry and new enclosures of common land, and threatened to topple Edward VI from his throne.

Led by Roger Kett, the rebellion created a bridge between the Peasants' Revolt of 1381 and the later agitation of the Levellers and Diggers. In its own terms, it represented some of the first demands for a more egalitarian and democratic society. "England is not a free people, till the poor that have no land have free allowance to dig and labour the commons..."



Great Women Trade Unionists

Quorn Grange, Sunday 18th November 2017

Women have always been at the forefront of the trade union movement. From the London Match Women, and the Derby Chain Makers to the Ford workers of Dagenham, they have blazed a trail for equal rights and equal wages that helped to transform society.

This day-school will introduce the life stories of such brave and highly organised women, such as Mary MacArthur, Eleanor Marx and Jayaben Desai, and signal the importance of their lasting legacy and, perhaps, some of the unfinished business of today.

This is the story of the demand for both Bread and Roses – given life by the impact of these pioneers upon popular culture, gender politics, and literature.



The Chartists

Quorn Grange, Sunday 14th January 2018

The Chartists were the first working class political movement anywhere in the world. They began the struggle for universal suffrage – votes for all – that took more than 130 years to finally achieve. This struggle for democracy shook the Victorian world to its foundations; saw industrial workers step on to the political stage, was opposed by the authorities at every turn, and saw the beginnings of mass, modern-style, campaigning.

Rallies, street corner meetings, political journalism and theatre were all honed by the Chartists. At O' Connorville they attempted to build a utopian, rural, society – at Newport they were met with soldiers and a hail of lead shot.

In this day-school, the words, the deeds and the songs of the Chartists help illustrate a story of struggle and sacrifice that one of us should ever forget. Dr Mike Sanders, of Manchester University, who has published widely on the subject, will lead-off a lively discussion.

The Modern Trade Union Movement

Quorn Grange, Sunday 4th March 2018

Unions talk a lot about the Labour Movement. But where did we come from? What have we achieved? What have we contributed to society, and what more can we do to make things better?

It's an old truth that you don't know where you are going unless you know where you have been.

Reflecting upon the developments in the Trade Union and Labour Movements from the 1960s onwards, Professor Keith Gildart of Wolverhampton University (and formerly the NUM) will reflect upon our past and guide a discussion about the way forward for a better, and more just, future for us all.

Captain Swing & the Luddites

Quorn Grange, Sunday 6th May 2018

Machine wrecking, rick-burning, and seemingly random violence: the Luddites and the rural followers of 'Captain Swing' have had a terrible press from the establishment. Indeed, their motivations, exploits, triumphs and bitter sacrifices have been almost eclipsed and forgotten.

Come and find out the truth about them at this GFTU day-school that seeks to recover their own words and deeds, setting them back within their own historical context and exploring a truly 'hidden history'.

> In the process, the difficulties and dangers of organising for radical political change with few of the civil liberties or campaigning resources available to us today will be explored; and the heroic idealism of these often misunderstood and overlooked forerunners of the Labour Movement will be revealed.

Our Songs Made History

Quorn Grange, Sunday 3rd June 2018

The Devil doesn't always have the best songs! Songs have traditionally brought us together, created a basis for solidarity, spread the news and communicated the politics of the Labour Movement.

The GFTU has produced a double CD of songs called Voice and Vision: Songs of Resistance, Democracy and Peace. Using this as a starting point and engaging some of the great contemporary singers of these songs this day-school will provide a fascinating, and fun, insight into our musical heritage of song and the chance to hear great music, kick back your heels, and dance.

100 Years in 100 Minutes

Quorn Grange, Sunday 10th June 2018

History doesn't have to be long-winded or dry.

This day-school is intended as a whistle stop tour through a century of our history – of strikes, victories, the creation of the modern Labour Movement and the establishment of the Welfare State – told in a riveting, often humorous, and always moving medley of songs, stories and quotations.

Our Poetry

Quorn Grange, Sunday 17th June 2018

Sidney, Milton, Marvell, Shelley, Blake and Auden: the Left has always had the best poets.

This day-school is to re-connect with those voices, to re-assert the radical edge of their words, and to discover new names, and forms, drawn from across the globe that are at the forefront of today's poetics.

Prepare to be challenged, inspired and entertained!

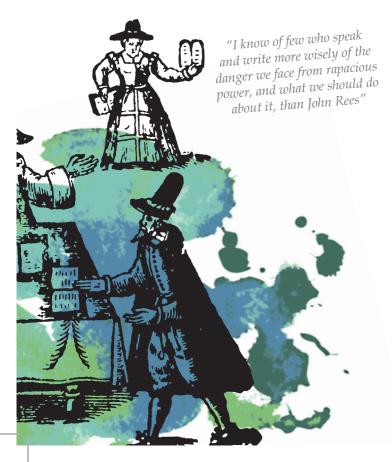
The Levellers

Quorn Grange, Sunday 24th June 2018

The Levellers were at the heart of the radical movement that forged the English Revolution and created a Republic.

Dr. John Rees, the author of the best-selling book The English Revolution takes us on a trip back in time that captures the spirits of the raucous streets of seventeenth century London and the fiery debates at Putney Church where Leveller, rank-and-file soldiers of the New Model Army, argued with their officers over the future course of democracy.

This day-school reasserts the revolutionary nature of the events of 1642-51; examines how – and why – they organised; and the role played by ordinary people in this pivotal moment of history.



Book a place now

Make the most of these fantastic learning opportunities, call 01509 410970 and speak with our Education Administrator or e-mail gftueducation@gftu.org.uk and leave the rest to us!!

Quorn Grange Hotel 88 Wood Lane Quorn Loughborough Leicesterhire LE12 8DB

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Tel: 01509 412167 www.quorngrangehotel.co.uk



How to find us

| Quorn Grange Hotel |
|--------------------|
| 88 Wood Lane |
| Quorn |
| Loughborough |
| Leicesterhire |
| LE12 8DB |
| |

Tel: 01509 412167 www.quorngrangehotel.co.uk

Train station:

Loughborough (3.8 miles) Barrow upon Soar (1.9 miles walking)

Bus service: 127, 126

Car and cycle parking:

There is ample free parking on-site.

Via car:

| 15 minutes (6 miles) from M1, Junction 23 | 3 |
|--|--------|
| At Junction 23 roundabout, head east onto Ashby Rd / A512 | 1.2 mi |
| At the roundabout, take the 1st exit onto Ashby Rd / A512. | 1.0 mi |
| At Ashby Rd Roundabout, take the 3rd exit onto Epinal Way/A6004. Go through 2 roundabouts | 1.2 mi |
| At the roundabout, take the 2nd exit onto Ling Rd / A6004 | 0.5 mi |
| At the roundabout, take the 2nd exit onto Terry Yardley Way / A6004 | 0.6 mi |
| At the roundabout, take the 4th exit onto Loughborough Rd. Go through 1 roundabout | 0.8 mi |
| Continue onto High St | 0.1 mi |
| At the roundabout, take the 1st exit onto Leicester Rd | 0.3 mi |
| At the roundabout, take the 2nd exit onto Wood Ln. Quorn Grange Hotel will be on the left | 0.3 mi |



Payments will be made upon submission of receipts

Meeting Attended:_____

Name: _____ Date: _____

| EXPENSES | AMOUNTS(£.p) |
|---|--------------|
| Overnight Accommodation | |
| (max £130.00) | |
| Rail Fare (Members are encouraged to book in | |
| advance. No first class travel can be authorised) | |
| Other Expenses (please give details) | |
| Mileage (personal car usage at 45p per mile) | |
| Total Miles | |
| From To | |
| ToFrom | |
| Fixed Expense Allowances (for attendance at | £35 |
| the EC for its duration) | |
| TOTAL CLAIM | |

| Claimant Signature: | Date: |
|---------------------|-------|
| - | |

General Secretary's Authorisation: Date:

Please complete and submit to the General Secretary with all receipts during the meeting attended or post to the GFTU, 84 Wood Lane, Leicestershire, LE12 8DB

Claims must be submitted with the financial year (January - December) of the meeting attended and ideally within 30 days of the meeting. Doug Nicholls, General Secretary.

For first time claimant please provide bank details for bac payment or address for cheque.

| For Bank transfer and Bac payment | For Cheque payment |
|-----------------------------------|-------------------------|
| Account holder name: | Cheque made payable to: |
| Account number: | Address: |
| | |
| Sort code: | Contact email: |
| | |

*Payment will be processed in the next end of the month payment run as soon as it is authorised.