



Staying Appraised

FLORIDA CHAPTER CLINCHES CHAPTER OF THE YEAR AND THE VIRGINIA CUP

Number twenty! We continue to hold the record for the most wins in this category! Receiving this award again this year demonstrates the strength in our members the Executive Board and Committees! It is the mission of our Chapter to provide education opportunities and professional development for our members.

In addition, we won the Virginia Cup, the coveted title for the most new designees in a calendar year. Keep up the good work! Our goal is to assist you in your journey to achieve an IAAO designation, whether it be the AAS, RES, PPS, CAE, CMS or the brand new designation, the MAS (Mass Appraisal Specialist.) Watch out for more educational opportunities and take advantage of them!



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2017-2018 FCIAAO

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PRESIDENT'S MESSAGE

Since our last newsletter, there have been a few events that are worth mentioning: the preliminary assessment rolls were completed, the notices of proposed property taxes (TRIMs)

were mailed, Hurricane Irma made an unwelcomed visit, and IAAO's Annual Conference was held in Las Vegas.

Most importantly, I hope that those impacted by Irma have regained some sense of normalcy.

The 83rd IAAO Annual International Conference on Assessment Administration was held September 24-27 at Bally's in Las Vegas, resulting in a record number of approximately 1,500 attendees. The conference was filled with informative presentations, fun events and vendors from all facets of property assessment demonstrating their products and services.

At the Awards Luncheon, I had the pleasure of receiving the Outstanding Chapter of the Year Award and the Virginia Cup on behalf of FCIAAO. I also had the honor of presenting the Class of 2017 IAAO Professional Designees and hosted a roundtable discussion, IAAO Designations And You.

Additional FCIAAO members received recognition for achievements and participated in conference events:

- The **Honorable Dorothy Jacks (Palm Beach)** was sworn in as the 2018 IAAO President and also participated in a panel presentation, Ladies Who Lead in the Assessment Industry.
- **Irene Sokoloff (Palm Beach)** and **Will Shepherd, Esq. (Hillsborough)** participated in a panel presentation, The Research and Findings of IAAO's Big Box Tax Force. Will also presented Don't Cut Me Off? Use of Post-Valuation Date Evidence.
- The **Honorable Ed Crapo (Alachua)** received the Professional Development Lifetime Achievement Award and also participated in a panel presentation, IAAO Compensation Survey: The Assessment Industry's Future.



Tracy S. Drake,
CAE, ASA, RES, AAS, CFE

- The **Honorable Rick Singh** and the **Orange County Property Appraiser's Office** received the Public Information Award.
- **Tim Wilmath (Palm Beach)** and **Gaylord "Jay" Wood, Jr., Esq.** served on a Special Committee on Intangibles and received the Bernard L. Barnard Outstanding Technical Essay Award for their collaborative article, Understanding Intangible Assets and Real Estate: A Guide for Real Property Valuation Professionals.
- The Certificate of Excellence in Assessment Administration (CEAA) was recertified by two counties: the **Honorable Mike Twitty and the Pinellas County Property Appraiser's Office**, and the **Honorable Roger Suggs and the Clay County Property Appraiser's Office**.
- **Pat Alesandrini (Hillsborough)** provided the instruction for the newly-developed IAAO Forum 991: Understanding and Using Comparable Transactions.

Congratulations to all!!!

Reminder: the IAAO elections will take place November 1 through November 30. Don't forget to vote.

Now our attention turns to the activities of the FCIAAO. The Executive Board and Steering Committees are diligently working to provide the following educational and networking opportunities (please visit the FCIAAO website for more information):

FCIAAO TPP Workshop and Seminar – Embassy Suites, Kissimmee:
 IAAO Workshop 553: Advanced TPP Auditing (Dec. 11-13)
 IAAO Workshop 852: AAS Case Study Review (Dec. 11-13)
 TPP Seminar (Dec. 13-15)

FCIAAO Annual Conference – Embassy Suites, Kissimmee:
 IAAO Workshop 151: National USPAP (April 16-18)
 Annual Conference (April 18-20)

Please don't delay in completing your registrations – spaces are limited. Also, if you have any suggestions for topics or presenters, please contact the respective FCIAAO Committee Chairs.

Good luck with your Value Adjustment Boards! If you have any comments or suggestions about the FCIAAO, please let me know.

Respectfully,

Tracy S. Drake, CAE, ASA, RES, AAS, CFE
 FCIAAO President, 2017-2018



As 90's R&B artist Montell Jordan famously sang, "This is How We Do It!"

2017 FCIAAO TPP Workshop & Seminar



The TPP Seminar will be held at the Embassy Suites Lake Buena Vista South December 11th through the 15th. This year will be offering a two and a half day Workshop 553 along with sessions provided by our Tangible Personal Property Steering Committee. Topics will range from Special Magistrate Panel, Social Media and TPP, Updates from Wireless Industry, Online TPP, Drone usage and legal/VAB update. Complete Agenda to follow soon.

	TPP Workshop 553	FCIAAO –TPP Seminar
When:	December 11-13, 2017	December 13-15, 2017
Cost FCIAAO Member	\$300*	\$70
Cost Non-Member	\$330*	\$100
Deadline to Register:	November 19, 2017	November 19, 2017
Late Registration:	\$10 additional fee	\$10 additional fee

**Cost includes price of any materials for Workshop 553*

Hotel Info:

Embassy Suites –Orlando Lake Buena Vista South
 4955 Kyngs Heath Rd
 Orlando, Florida 32836
 (407) 597-4000

Please click link below for Reservations or call (407) 597-4000 and reference the "TPP" Group Code. Click here for reservations:

<https://aws.passkey.com/event/49370232/owner/10810031/home>

Hotel Room Rate:

\$129 Single/Double - includes breakfast

There are a limited number of rooms available at the discounted rate when reservations are made by November 19, 2017.

2018 FLORIDA CHAPTER ANNUAL MEETING – KISSIMMEE

Mark your calendars....the 2018 Florida Chapter IAAO Annual Conference is taking place on **April 18-20, 2018** at the Embassy Suites, Lake Buena Vista South in Kissimmee. Keep watching your e-mail for more info!



IAAO EDUCATIONAL CALENDAR

IAAO 332 Modeling Concepts ¹	West Palm Beach	October 30– November 3
IAAO 101 Fundamentals of Real Estate Appraisal ²	Lake Mary	December 4-8
IAAO 201 Appraisal of Land ²	Lake Mary	December 4-8
IAAO 500 Assessment of Personal Property ²	Lake Mary	December 4-8
IAAO 600 Principles and Techniques of Cadastral Mapping ²	Lake Mary	December 4-8
FACM 04 Basic Map Compilation ²	Lake Mary	December 4-8
IAAO Workshop 553 Basic Personal Property Auditing ³	Lake Mary	December 11-13
IAAO Workshop 852 AAS Case Study Review ³	Lake Mary	December 11-13

¹ For details contact [Mike Pratt](#) at Palm Beach County Property Appraiser (561) 355-4021

² For details contact Meghan Miller at DOR (727) 588-6856 or [Click here](#) for information flyer.

³ For details visit the Florida Chapter Website at www.fciaao.org.



MEMBER SPOTLIGHT: RAMON QUINTERO, CFE

Name: Ramon Quintero

County: Miami Dade

What do you do for the PA?

I work for the Office of the Property Appraiser in Miami-Dade County Florida as a Property Exemptions Evaluator 2 assigned to the Investigations Unit. My main responsibility is to investigate compliance of property tax exemptions and non-homestead assessment limitations. The majority of investigations are conducted on properties benefiting from Homestead Exemptions but also extend to Institutional Exemptions including, Religious, Charitable, Literary, Scientific, Hospital and Nursing homes. As part of my investigations I perform field inspections, interview property owners, neighbors, and collaborating witnesses. Within the last 3 years I investigated 3,350 leads resulting in 647 violations.



Ramon Quintero, CFE

How long have you been employed by the PA?

I have been employed by the Office of the Property Appraiser for three years.

What do you like most about your job?

I enjoy the complexity of my daily tasks and working with public.

What do you find challenging about your job?

What I find most challenging is working with a customer who is upset. I enjoy working with them until they are satisfied their issue was resolved and they were treated fairly.

Where were you born?

I am a native of Miami, Florida.

What was your first job?

My first job was a clerical position in a Real Estate Appraisal Office. I answered phones, pasted pictures for Appraisers, and packaged the appraisal reports for delivery.

What was your best vacation ever?

It's difficult to pick one, but I would have to say a cruise our family took for my Daughter's fifteenth birthday. We went to the Grand Cayman Islands and Jamaica. We had an amazing time in Ocho Rios.



MEMBER SPOTLIGHT (CONTINUED):

What are your hobbies?

My favorite hobby is fishing but I greatly enjoy doing anything out on the water.

Do you have any advice for new Property Appraiser employees?

Learn as much as you can and do not be afraid of being outside your comfort zone. When you are outside of your comfort zone you are learning something new.

What do you plan to do when you retire?

I would like to travel and fish the different Oceans and Rivers of the World. I especially would like to make it to Costa Rica to fish for Marlin and Roosterfish.



APPRAISAL TERMINOLOGY 101

EFFECTIVE AGE— The typical age of a structure equivalent to the one in question with respect to its utility and condition, as of the appraisal date. Knowing the effective age of an old, rehabilitated structure or building with substantial deferred maintenance is generally more important in establishing value than knowing the chronological age.

Source: Glossary for Property Appraisal and Assessment.

THANK YOU!

Hendry County and Indian River County for being the early adopters and "Live" Harris Govern customers on PACS™.



IAAO CONFERENCE: LAS VEGAS 2017



Honorable Rick Singh and Tatsiana Sokalava (Orange County) accept the Public Information Award at the 2017 IAAO Conference.



Tracy Drake (Clay County) presents the 2017 designation recipients during the Awards Luncheon.



Honorable Dorothy Jacks (Palm Beach) speaking during the panel presentation "Ladies Who Lead in the Assessment Industry".



PROCEDURAL RULES—NEW ADDITIONS

The Executive Board decided it was time to officially and publicly acknowledge those members who are (and have been) contributing to the Chapter in an extraordinary manner. To that end, the FCIAAO Procedural Rules have been amended, as follows:

President's Award

The award may be conferred by the FCIAAO President and presented to a FCIAAO Regular, Subscribing or Associate member (in good standing) who has made a significant contribution to the Chapter in the previous year through active participation in its activities and who has made an outstanding contribution to the realization of the FCIAAO mission in his or her career. The recipient shall receive complimentary registrations (non-transferrable) to the TPP Seminar and FCIAAO Annual Conference immediately succeeding the conferring of the award.

Member of the Year Award

With a majority vote, the award may be conferred by the FCIAAO Executive Board and presented to a FCIAAO Regular, Subscribing or Associate Member (in good standing) who has made a significant contribution to the Chapter in the previous year through active participation in its activities and who has made an outstanding contribution to the realization of the FCIAAO mission in his or her career. Nominations are encouraged from FCIAAO members and must be submitted to the FCIAAO Vice President at least 90 days prior to the FCIAAO Annual Conference. The recipient shall receive complimentary registrations (non-transferrable) to the TPP Seminar and FCIAAO Annual Conference immediately succeeding the conferring of the award.

Lifetime Achievement Award

With a majority vote, the award may be conferred by the FCIAAO Executive Board and presented to a Regular, Subscribing or Associate member (in good standing with at least 15 years of FCIAAO membership) who has made significant contributions to the Chapter through active participation in its activities and who has made an outstanding contribution to the realization of the FCIAAO mission in his or her career. Nominations are encouraged and must be submitted to the FCIAAO Vice President at least 90 days prior to the FCIAAO Annual Conference. The recipient shall receive complimentary life FCIAAO membership and registrations (non-transferrable) to the TPP Seminar and FCIAAO Annual Conference immediately succeeding the conferring of the award.

FCIAAO Endorsements

With a majority vote, the FCIAAO Executive Board may endorse FCIAAO members (in good standing for at least 12 months) who are seeking elected positions in associations specializing in ad valorem property appraisal, administration or tax policy. The endorsements of any individuals (including FCIAAO members) seeking political positions are prohibited.



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MARK YOUR CALENDARS!

**IAAO CONFERENCE
in MINNEAPOLIS, MN
SEPTEMBER 23-26, 2018**

SPECIAL THANK YOU

To the Florida Chapter of the IAAO,

I wanted to give my sincerest gratitude for the opportunity awarded me. The scholarship to attend the IAAO 83rd annual conference allowed me to experience first-hand what the IAAO is about. The seminars were informative and engaging. I brought back much knowledge and insight to my jurisdiction. I truly enjoyed meeting new colleagues from around the country AND the world! The food at the banquets and luncheons were also quite delicious! The city of Las Vegas and Clark County were great hosts. My wife and I had a great time enjoying the sights and endless entertainment. I hope to attend future IAAO conferences and further my knowledge of our field! Thank you again for everyone that made this happen!

Also, everyone please keep your thoughts and prayers with the people and visitors of Las Vegas after the events that unfolded a few short days after our conference.

Sincerely,

Joseph Carbonell , CFE
Staff Appraiser
Charlotte County Property Appraiser



COUNTY SPOTLIGHT: HENDRY COUNTY

Hendry County, the 63rd of Florida's 67 counties, was established by the Florida Legislature in May 1923, was named in honor of Captain Francis Asbury Hendry a renowned cattleman, politician and an Army Officer. In the 1850's he set up headquarters for a cattle ranch at the old abandoned Fort Thompson that earned him the title of Cattle King of the South. Shortly after that pioneers began carving a new settlement on the banks of the Caloosahatchee. This settlement, first known as Belle or Belle City, became LaBelle when Hendry platted it and named it after two of his six daughters. During the early years of the 20th century, when the Everglades Drainage and reclamation became a reality, Clewiston was established on the shores of Lake Okeechobee. Clewiston would thrive from the operations of the Clewiston Sugar House when Southern Sugar opened it in 1929.



*Honorable
Phillip L. Pelletier*

Comprised of 1,190 square miles of land Hendry County is home to 39,140 residents, consisting of 753,280 acres.

LaBelle is host to the Swamp Cabbage Festival an annual event to honor the official state tree. This event brings over 30,000 people over the weekend.

Clewiston, also known as America's Sweetest Town, hosts the Clewiston Sugar Festival, celebrating the end of harvest season.

Big Cypress Seminole Indian Reservation sits on 42,400 acres which 2,200 acres are of untamed Florida Everglades, located in the Big Cypress National Preserve. It's a place you can experience the natural wonders of Florida. On the Reservation they have a calendar filled with Tribal Fairs, Cattle Drive & Rodeos. The tribe owns two tourist attractions here; Billie Swamp Safari and Big Cypress Entertainment Complex.

Lake Okeechobee is the largest fresh water lake in the state of Florida, second largest natural freshwater lake within the contiguous 48 states. Although we share it with four other counties, we indulge in the best fresh water fishing in the US. Lake O is home to some of the best Bass Fishing tournaments in the state of Florida.



To sum it up, Hendry County is full of eco-friendly activities; fishing, boating, kayaking, and bike trails along the Caloosahatchee River and Lake Okeechobee. Also experience swamp buggy and airboat rides in the glades, or, simply enjoy a bird watching trip sponsored by the Audubon Society.

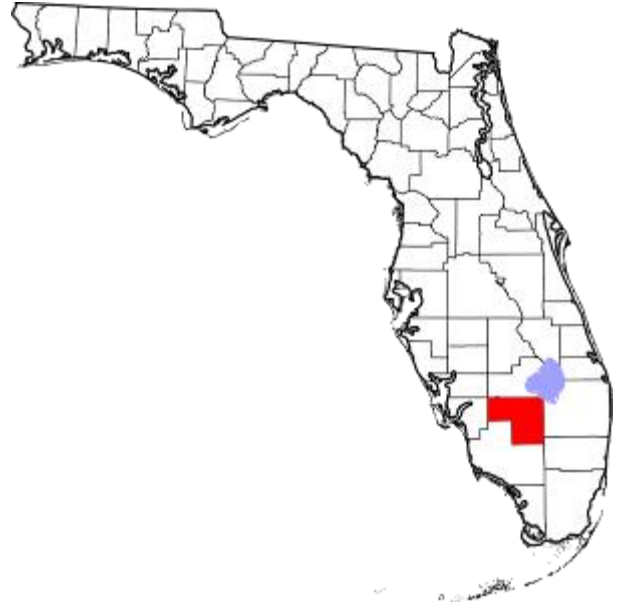
Hon. Phillip L. Pelletier | First elected in 2008 | Web: <http://www.hendryprop.com>

COUNTY SPOTLIGHT: HENDRY COUNTY

Our county has an abundance of agricultural activity, with approximately 510,000 acres. Citrus, sugar cane and pasture are at the top of list. A big part of our economy is US Sugar, one of the country's most successful agribusinesses.

Hendry County is excited to be a part of the 2017-2018 Universal Solar Projects, with construction of the **FPL Hammock Solar Energy Center**. The center will be built on 957 acres and include 330,000 solar panels, construction is expected to be completed by December 31, 2017.

2017 Preliminary Tax Roll At-A Glance	
Real Property Parcels	35,550
Tangible Accounts	1,661
Just (Market) Value	\$5,578,411,698
Taxable Value	\$1,910,717,829
Employees:	16



EMPLOYMENT OPPORTUNITIES

Field Appraiser I, II, III	Flagler County
Appraiser II	Hillsborough County
GIS Technician	Martin County
Various	Orange County
Appraiser II	Pinellas County
GIS Cadastralist	Pinellas County
Property Tax Analyst	The Collier Companies

PROFESSIONAL DESIGNATION SPOTLIGHT

Gregg M. Goldberg, RES, CFE

Senior Appraiser, Condominium Department

Palm Beach County



Gregg M. Goldberg

Briefly describe your appraisal/assessment experience.

I have been a Residential Real Estate Appraiser for approximately thirty-three years. The majority of my appraisal career was focused on private practice; the last six years of my career have been with the Palm Beach County Property Appraiser's Office. My experience, as you can imagine, is vast. I have appraised various types and magnitudes of residential properties in New York and Southeast Florida.

Why did you pursue the RES designation?

My pursuit of the RES designation was one of self-fulfillment. It is not only recognition to myself of the knowledge I hold in mass appraisal, but it also displays knowledge to the public I serve and to my peers.



Do you participate in any type of mentoring or advisory programs?

This past spring, I was appointed to the FCIAAO Professional Designation Committee by Chapter President, Tracy Drake, CAE, ASA, RES, AAS, CFE. It was an honor to be selected. I have received several calls from people who want to pursue an RES designation. I am happy to assist and advise them in obtaining their goal.

What advice would you give to someone considering an IAAO designation?

My advice to those that are considering an IAAO designation is to pursue it! It can be trying at times, but strive for your goal. IAAO is a leader in the field of Mass Appraisal Education. The courses that are offered through the organization are informative and gives the student an insight to assessments and our world of mass appraisal. The IAAO offers a lot more than just study material. Having recently attended the 2017 IAAO Annual Conference, I was pleasantly surprised to see the different task forces, panels and committees. Members of the panels have an outstanding field of expertise and have come together to work on issues that we face in our daily tasks.

An IAAO designation, which requires long hours of studying and dedication to course work, is without question a rewarding experience. There is nothing like hearing your name read aloud in front of your peers by the committee Chair and shaking hands with the President of IAAO.

If anyone is interested in pursuing a designation, I would suggest contacting the IAAO or FCIAAO Professional Designation Committees. The members/advisors are there to help you advance to meet your goal.

PROFESSIONAL DESIGNATION COMMITTEE NEWS

Let me cut to the chase ... We did it again! The Florida Chapter won the Virginia Cup for the record-breaking 7th time! Woo-hoo!

For those that don't know, the Virginia Cup (they should re-think the name) commenced in 1990 is awarded to the state or province with the most IAAO designees during the award period (July 1, 2016 – June 30, 2017). The top 3 finalists were: Florida (18 designees), Arizona (17), Tennessee (15).

As I mentioned in my President's Message, I received the Virginia Cup at the IAAO Annual Conference on behalf of the FCIAAO. Although I am unapologetically proud, everyone should know that the credit goes to the new designees (and supporting Property Appraisers) who demonstrated a commitment to excellence and professionalism. Great job!



*Tracy S. Drake,
CAE, ASA, RES, AAS, CFE*

Congratulations 2017 IAAO Professional Designees!

As Chair of IAAO's Professional Designation Subcommittee, I was asked to present the 2017 Class of IAAO Professional Designees. In the past year, 92 IAAO professional designations were conferred; 67 were in attendance and publicly recognized. Both of these numbers set new records. I'd like to think that some of the recently amended IAAO Procedural Rules are attracting and encouraging new IAAO members and designees.

Update: Applications for the newly created Mass Appraisal Specialist (MAS) designation are now being accepted. Be the first to earn the MAS!

I will keep you apprised of any additional changes to the program. Please contact me at tdrake@ccpao.com with any questions or comments.

The Tony Hodge Award is granted to FCIAAO members who earn their IAAO designations. At the FCIAAO Annual Conference, the Executive Board shall recognize the new designees and may present them with a \$500 check. To be eligible, new designees must be a FCIAAO member in good standing for 12 months prior to being awarded their IAAO designation. New designees should email a copy of IAAO's letter conferring the designation to me at tdrake@ccpao.com.



REQUIREMENTS FOR DESIGNATIONS

Ever wondered which courses are required to earn an IAAO designation?

Courses Required for Designations

	Course 101	Course 102	Course 112	Course 201*	Course 300	Course 311	Course 312	Course 331	Course 332	Course 333	Course 400	Course 402	Course 500	Course 600	Course 601	Workshop 151**	Workshop 171
CAE	x	x	x			A	A				x					x	x
RES	x	x		x	x	x										x	x
AAS	x	x			B	B	B				x	x				x	x
CMS	x													x	x	x	x
PPS	x	x											x			x	x
MAS	x	x			x			x	x	x						x	x

Notes:
 For CAE, only one of the "A" courses is required. For AAS, only one of the "B" courses is required. Not all required education may be listed. Project and exam requirements apply. Inquire for details. *Only required if a case study exam is chosen over the demonstration report option. ** Can substitute IAF 15 Hr National USPAP from any approved provider.

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