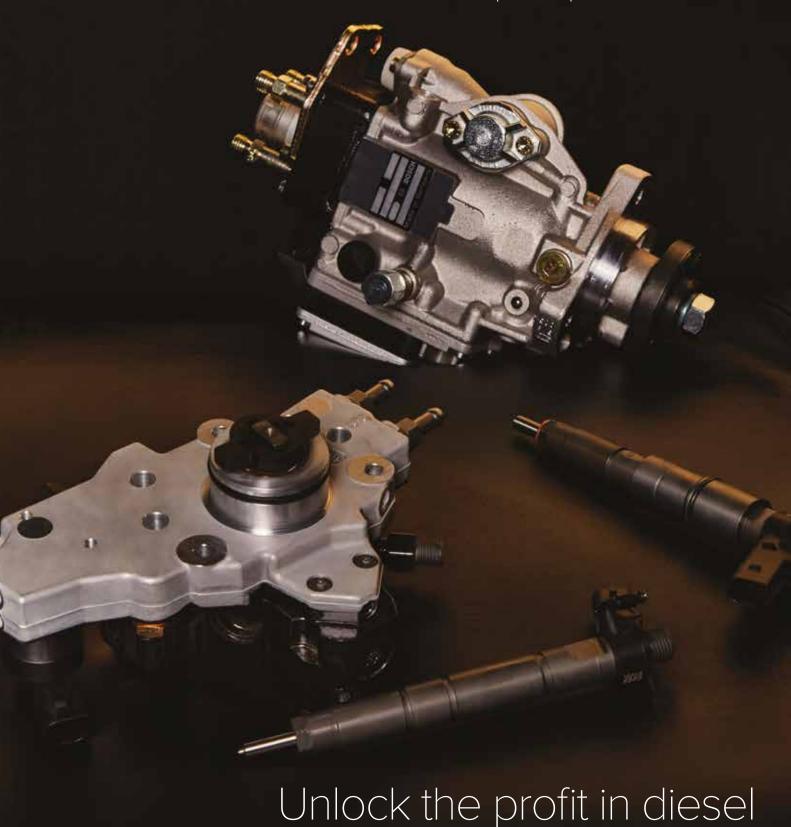
Workshop Solutions One call for complete peace of mind









Unlock the profit in diesel

The independent aftermarket has traditionally struggled to benefit proportionately from the increasing diesel vehicle parc, until now.

If you already do diesel, Workshop Solutions can help to significantly boost your profits. If you don't, we can help to get you started... there's simply never been a better time.

The SMMT says 48.7% of the 2.6 million new cars registered in 2015 will be diesels, rising to 49% in 2016, plus all the LCVs.

Given that diesel represents about half the market, independent garages unwilling or unable to repair common rail pressure faults are turning their backs on a massive profit opportunity.

If you're not involved in diesel, as a business you risk losing out on about 50% of the market straight away. We estimate that only 15-20% of garages repair diesel properly, with the correct diagnosis tools and the appropriate training.

As a division of the UK's leading diesel parts supplier, Workshop Solutions offers everything you need to successfully expand your customer base and increase your profits.



Diesel training: preferential rates on world-class courses

To help you get the most from your new diesel equipment, Workshop Solutions offers a wide range of high quality training.

With the increasing complexity of diesel systems, there has never been a greater need for garages to invest.

The repair by substitution approach to fault-finding is incredibly inefficient.

Fortunately, with the right training, modern repair techniques are well within the skill range of the independent sector.

By booking through Workshop Solutions, our customers can benefit from preferential rates on industry-leading courses, including the full range of Bosch Diagnostic Technician and Master Technician courses.

Often held at the flagship Service Training Centre in Uxbridge, Middlesex, courses are available around the country, with dates throughout the year.

Available to all technicians, irrespective of the parts and kit they use, many courses may be taken stand-alone, but some require completion of a prior course.

Diagnostic Technician courses include:

- Essential Test Procedures (2 days)
- Oscilloscope Operation & Signal Test Methods (2 days)
- Engine Management: Spark Ignition
 & Diagnosis (2 days)
- Engine Management: Diagnosis of Universal Components (2 days)
- Electronic Diesel Control Systems (2 days)
- Distributor Pumps System Diagnosis (1 day)
- Common-Rail System Diagnosis (2 days)
- Unit Injector System Diagnosis (2 days)

Master Technician courses include:

- Advanced Diesel System Controls
 & Emissions (3 days)
- Automotive Electronics, Vehicle Sensors
 & Components (3 days)

To discuss recommended training plans, please contact your local Euro Car Parts Branch.



Tools & Equipment

Garages keen to take up the diesel challenge need to make sure they have the right tools, equipment and systems in place – a sealed rail diagnostic kit, fault code reader and compression tester are essential.

Euro Car Parts' Workshop Solutions division provides tools, equipment and maintenance services for diesel specialists across the UK, including:

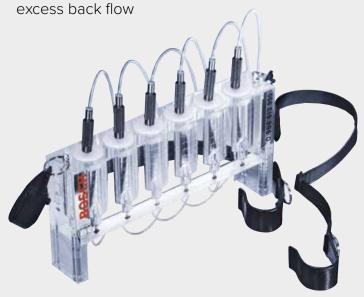
Bosch EPS 118

The EPS 118 represents an entry-level opportunity for common rail injector testing (Solenoid and Piezo type injectors). The machine is easy to operate even without any previous experience, and you'll be able to keep the business in the workshop without out sourcing any work. The EPS 118 has fast identification of defective injectors and is able to printout a report which makes it easier to convince customers. This kit comes complete with standard adapters suitable for most vehicles; optional kits are also available for specialist applications.



Bosch injector back flow measurement device

For quick diagnosis of issues like engine cranking but not starting, this back flow device measures the amount of fuel being returned and visually indicates a faulty injector with



Bosch Control Unit Diagnosis

This powerful tool provides essential diesel repair functions, including: fault memory read out and erase, actual values, actuator test, engine test, speed comparison, quantity comparison, compression test, adaptation idle speed, start quantity adaptation and injector quantity testing.



Tools & Equipment

Bosch Diesel Set 1

For low pressure measurement in the fuel supply system and back flow pipes, this kit includes a complete range of hose connections and two pressure guages to give you 100% coverage of the car parc.





Rapidly and reliably bleeds fuel systems by the use of a double-acting hand pump, a suction pipe and fuel return pipe, it also contains a set with adapters to connect to a number of different bleeding connections.



Bosch Diesel Set 3.1

For testing of the high pressure fuel system, including tests of the rail pressure sensor and actual system pressures throughout the complete range of engine load conditions.

Parts

Our 200+ branches stock parts from all four main OE diesel part manufacturers, Bosch, Denso, Delphi and VDO Siemens, and the Diesel Tech premium aftermarket brand.

From wet parts, such as injectors and pumps, to diesel particulate filters (DPFs) and exhaust gas recirculation (EGR) valves, to fuel pressurisers and regulators, hoses and seals, we offer the best quality, prices and availability.

For more cost-sensitive repairs, Euro Car Parts offers remanufactured products such as the Bosch eXchange range. Kinder to the environment, these injectors and pumps are tested to exactly the same specification as brand new parts.

The Diesel Tech premium aftermarket range also covers many of the most popular applications at a more affordable price point.



