

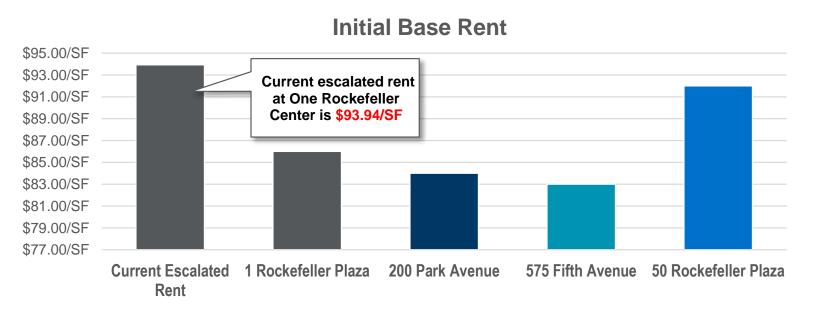


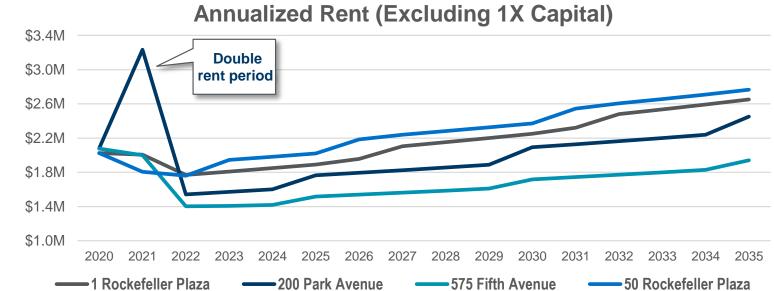
Executive Summary

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Scenario	Footprint Rent Commencement	Capital Costs to Build New Space	Initial Base Rent	Total Cash	NPV Cash	Annuity Cash
	Date*	Required Landlord Net Capital		2020-2039	2020-2039	2020-2039
A 1 Rockefeller Plaza Renewal	20,085 SF Nov-2021	\$6.8M -\$1.8M \$5.0M 337.68/SF -90.00/SF 247.68/SF	\$86.00/SF	\$51.2M	\$28.5M	\$2.6M
B 200 Park Avenue LL Offer - 10/28/2019	16,500 SF Jan-2021	\$5.4M -\$1.6M \$3.9M 329.93/SF -95.00/SF 234.93/SF	\$84.00/SF	\$46.5M	\$26.3M	\$2.4M
<b>C</b> 575 Fifth Avenue <i>LL Offer - 10/15/2019</i>	15,475 SF Nov-2021	\$5.1M -\$2.0M \$3.1M 329.93/SF -131.43/SF 198.50/SF	\$83.00/SF	\$38.1M	\$21.6M	\$2.0M
50 Rockefeller Plaza Pro Forma Relocation	18,601 SF Feb-2022	\$6.1M -\$2.0M \$4.1M 329.93/SF -110.00/SF 219.93/SF	\$92.00/SF	\$52.5M	\$28.6M	\$2.6M

\*This is inclusive of free rent.







**Analysis Summary** 

Fixed Rent

Net Capital

**Total** 

18,601 SF

**Escalations & Utilities** 

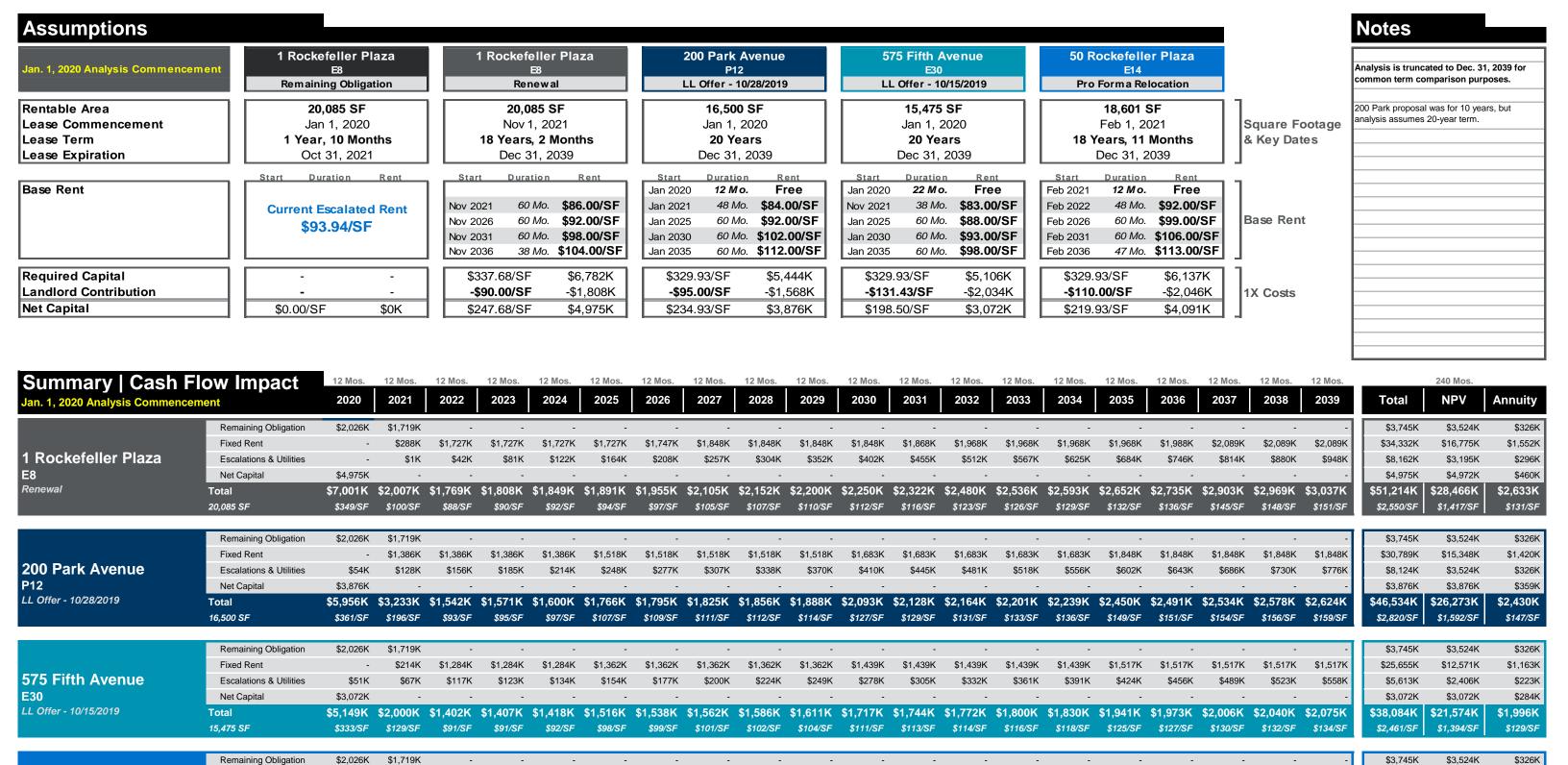
\$4.091K

50 Rockefeller Plaza

Pro Forma Relocation

E14

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\$1,841K

\$125/SF

\$6,117K \$1,806K \$1,760K \$1,944K \$1,982K \$2,021K \$2,185K \$2,238K \$2,282K \$2,326K \$2,373K \$2,545K \$2,605K \$2,657K \$2,710K \$2,765K \$2,946K \$3,016K \$3,077K \$3,140K

\$128/SF \$137/SF

\$1,972K

\$143/SF

\$146/SF

\$140/SF

\$1,972K

\$149/SF

Strategic Advisory Group

\$16,479K

\$4,457K

\$4,091K

\$28,552K

\$1,535/SF

\$2,102K

\$914K

\$2,102K

\$2,102K

\$34,144K

\$10,515K

\$4.091K

\$52,494K

\$2,822/SF

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\$1,711K

\$1,831K

\$120/SF

\$123/SF

\$1,569K

\$1,524K

\$412K

\$378K

\$2,641K

\$142/SF

# Scenario A: 1 Rockefeller Plaza







Pros:	Cons:
<ul> <li>UBA's home for the last 15 years, so a known address to customers</li> </ul>	<ul> <li>Space is much bigger than UBA requires</li> </ul>
<ul> <li>Rockefeller address is recognized worldwide</li> <li>UBA's employees commute is not</li> </ul>	<ul> <li>Current configuration does not support UBA's operations effectively</li> </ul>
affected	<ul> <li>Renovating UBA's offices while in occupancy will not be feasible</li> </ul>
	<ul><li>High operating expenses</li></ul>
	<ul> <li>Public foot traffic through the lobby is disruptive to employees</li> </ul>

### **Other Major Tenants:**

and clients

- ➤ Quontic Bank
- ➤ The Renco Group
- ➤ The Direct TV Group



1 Rockefeller Plaza - E8
Remaining Obligation

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Key Assun	nntior	16				
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Analysis Period	Jan. 1, 2020	- Oct. 31, 2021	Analysis Term	1 Yr, 10 Mos	Discount Rate	7.00%/Yr.
Lease Type		Direct	OpEx Base	0.280% Pro Rata	2007	\$18.32/SF
Total Rentable Area		20,085 SF	ReTax Base	0.280% Pro Rata	2007	\$9.80/SF
Lease Commenceme	nt	Jan. 1, 2020	Submetered E	lectric	5% Mark-Up	\$3.00/SF
Lease Term		1 Yr, 10 Mos	Fixed Annual	Increase		None
Lease Expiration		Oct. 31, 2021	Landlord Conf	tribution		None
Rent Schedule			Start	End	\$/SF/Year	\$/Year
Initial Free Rent:	None					
Tranche 1:	22 Mos.	(1 - 22)	Jan. 1, 2020	Oct. 31, 2021	\$75.00/SF	\$1,506K

Cash Flow   \$/SF	12 Mos	10 Mos
Casii Fiow   \$/3F	2020	2021
1 Base Rent	75.00	62.50
2 Free Rent	-	-
3 Operating Expense \$18.32/SF, 2007 Base	8.03	7.46
4 Real Estate Tax \$9.80/SF, 2007 Base	10.91	9.69
5 Miscellaneous 1	-	-
6 Gross Rent SubTotal	\$93.94	\$79.65
7 Commercial Rent Tax 3.90% of the Gross Rent	3.79	3.21
8 Submetered Electric 5% Mark-Up	3.15	2.72
9 Additional Cost SubTotal	\$6.94	\$5.93
10 Required Capital	-	-
11 Landlord Contribution	-	-
Net Capital	-	-
Total   \$/SF	\$100.87	\$85.58
Annualized Cost (Omitting 1X Costs)	\$100.87	\$102.70

		12 Mos	10 Mos
	Cash Flow   \$K		
	σασιτιστι   ψιτ	2020	2021
14	Base Rent	1,506K	1,255K
15	Free Rent	-	-
16	Operating Expense	161K	150K
17	Real Estate Tax	219K	195K
18	Miscellaneous 1	-	-
19	Gross Rent SubTotal	\$1,887K	\$1,600K
20	Commercial Rent Tax	76K	65K
21	Submetered Electric	63K	55K
22	Additional Cost SubTotal	\$139K	\$119K
23	Required Capital	-	-
24	Landlord Contribution	-	-
25	Net Capital	-	-
26	Total   \$K	\$2,026K	\$1,719K
	Annualized Cost (Omitting 1X Costs)	\$2,026K	\$2,063K

	22 Mos	
Total	NPV @ 7.0%	Annuity
137.50	129.44	75.00
-	-	-
15.49	14.56	8.43
20.60	19.37	11.23
-	-	-
\$173.59	\$163.37	\$94.66
7.00	6.59	3.82
5.87	5.52	3.20
\$12.87	\$12.11	\$7.01
-	-	-
-	-	-
-	-	-
\$186.46	\$175.48	\$101.67

0% Annuity 0K 1,506K - 2K 169K
-
-
2K 169K
9K 225K
-
IK \$1,901K
2K 77K
1K 64K
3K \$141K
-
-
-



1 Rockefeller Plaza - E8
Renewal

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Analysis Detail (Lessee Perspective)

Analysis Period	Jan. 1, 2020	- Dec. 31, 2039	Analysis Term	20 Yrs	Discount Rate	7.00%/Yr.
Lease Type		Direct	OpEx Base	0.280% Pro Rata	2020	\$26.35/SF
Total Rentable Area	1	20,085 SF	ReTax Base	0.280% Pro Rata	2020	\$20.71/SF
Lease Commencen	nent	Nov. 1, 2021	Submetered E	lectric	5% Mark-Up	\$3.00/SF
Lease Term		18 Yrs, 2 Mos	Fixed Annual	Increase		None
Lease Expiration		Dec. 31, 2039	Landlord Conf	tribution	\$1,808K	\$90.00/SF
Rent Schedule			Start	End	\$/SF/Year	\$/Year
Initial Free Rent:	None					
Tranche 1:	60 Mos.	(1 - 60)	Nov. 1, 2021	Oct. 31, 2026	\$86.00/SF	\$1,727K
Tranche 2:	60 Mos.	(61 - 120)	Nov. 1, 2026	Oct. 31, 2031	\$92.00/SF	\$1,848K
Tranche 3:	60 Mos.	(121 - 180)	Nov. 1, 2031	Oct. 31, 2036	\$98.00/SF	\$1,968K
Tranche 4:	38 Mos.	(181 - 218)	Nov. 1, 2036	Dec. 31, 2039	\$104.00/SF	\$2,089K

Required C	apital	
Hard Construction	\$227.25/SF	\$4,564K
Soft Costs	\$21.69/SF	\$436K
FF&E	\$51.72/SF	\$1,039K
Technology	\$2.14/SF	\$43K
Miscellaneous	\$2.69/SF	\$54K
Swing Space (WeWork	\$7.17/SF	\$144K
	-	-
Contingency (8.0%)	\$25.01/SF	\$502K
Total	\$337.68/SF	\$6,782K

**Note**: Cost of WeWork for 40 employees is assumed to be \$600/employee per month for 6 months.

No temporary space at 1 Rockefeller Plaza for UBA to occupy in the event of a renewal and rebuild.

12 months of free rent amortized at 7% over 20-year lease term.

P		_														
Cach Flow	¢/CE		2 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos
Cash Flow	<b>5/3</b> Г	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2035	2036	2039
Base Rent		_	14.33	86.00	86.00	86.00	86.00	87.00	92.00	92.00	92.00	92.00	93.00	98.00	99.00	104.00
Free Rent		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating Expense	\$26.35/SF, 2020 Base	-	0.15	1.88	2.86	3.89	4.95	6.04	7.17	8.35	9.56	10.82	12.12	17.80	19.34	24.31
Real Estate Tax	\$20.71/SF, 2020 Base	-	0.12	1.47	2.25	3.05	3.89	4.75	5.64	6.56	7.52	8.50	9.53	13.99	15.20	19.10
Amortized Free Rent	12 Months	-	(1.33)	(7.95)	(7.95)	(7.95)	(7.95)	(7.95)	(7.95)	(7.95)	(7.95)	(7.95)	(7.95)	(7.95)	(7.95)	(7.95)
Gross Rent SubTotal		-	\$13.28	\$81.40	\$83.16	\$84.99	\$86.88	\$89.83	\$96.86	\$98.95	\$101.12	\$103.37	\$106.69	\$121.83	\$125.59	\$139.46
Commercial Rent Tax	3.90% of the Gross Rent	-	0.54	3.31	3.38	3.46	3.53	3.65	3.93	4.02	4.11	4.20	4.34	4.96	5.11	5.68
Submetered Electric	5% Mark-Up	-	0.54	3.37	3.49	3.61	3.74	3.87	4.01	4.15	4.29	4.44	4.60	5.28	5.46	6.06
Additional Cost SubTot	tal	-	\$1.08	\$6.68	\$6.87	\$7.07	\$7.28	\$7.53	\$7.94	\$8.17	\$8.40	\$8.65	\$8.94	\$10.23	\$10.57	\$11.73
Required Capital		337.68	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Landlord Contribution		(90.00)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Capital		\$247.68	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total   \$/SF		\$247.68	\$14.36	\$88.08	\$90.03	\$92.06	\$94.15	\$97.36	\$104.80	\$107.12	\$109.53	\$112.02	\$115.63	\$132.06	\$136.16	\$151.19
Annualized Cost (Omitti	ing 1X Costs)	-	\$86.19	\$88.08	\$90.03	\$92.06	\$94.15	\$97.36	\$104.80	\$107.12	\$109.53	\$112.02	\$115.63	\$132.06	\$136.16	\$151.19

	218 Mos	
Total	NPV @ 7.0%	Annuity
1,709.33	835.18	91.93
-	-	-
217.41	86.80	9.55
170.85	68.22	7.51
(144.51)	(72.27)	(7.95)
\$1,953.09	\$917.93	\$101.03
79.42	37.32	4.11
83.21	39.00	4.29
\$162.63	\$76.32	\$8.40
337.68	337.57	37.15
(90.00)	(90.00)	(9.91)
\$247.68	\$247.57	\$27.25
\$2,363.40	\$1,241.81	\$136.68

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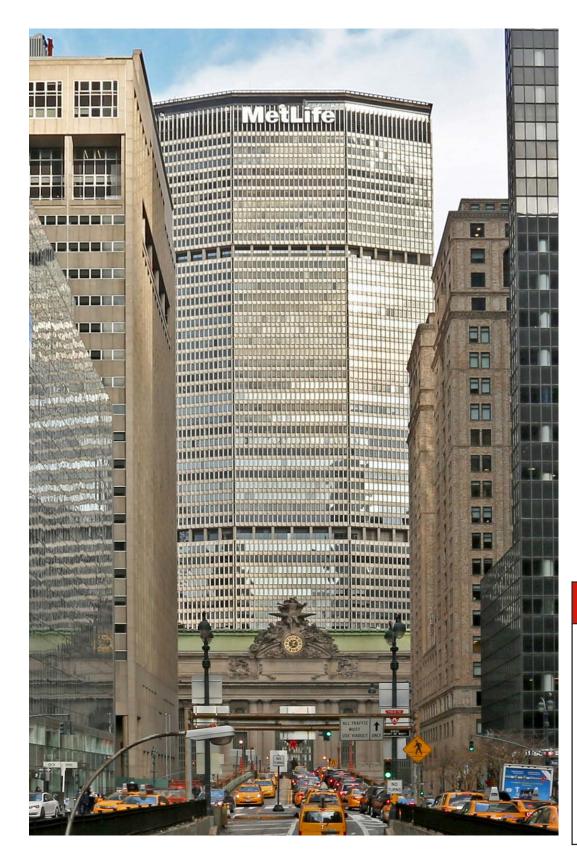
Cach Flow   \$K		2 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos
Cash Flow   \$K	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2035	2036	2039
Base Rent	-	288K	1,727K	1,727K	1,727K	1,727K	1,747K	1,848K	1,848K	1,848K	1,848K	1,868K	1,968K	1,988K	2,089K
5 Free Rent	-	-	-	-	-	-	· -	-	-	-		-		-	-
6 Operating Expense	-	3K	38K	58K	78K	99K	121K	144K	168K	192K	217K	243K	357K	388K	488K
7 Real Estate Tax	-	2K	30K	45K	61K	78K	95K	113K	132K	151K	171K	191K	281K	305K	384K
8 Amortized Free Rent	-	(27K)	(160K)												
9 Gross Rent SubTotal	-	\$267K	\$1,635K	\$1,670K	\$1,707K	\$1,745K	\$1,804K	\$1,945K	\$1,987K	\$2,031K	\$2,076K	\$2,143K	\$2,447K	\$2,522K	\$2,801K
Commercial Rent Tax	-	11K	66K	68K	69K	71K	73K	79K	81K	83K	84K	87K	100K	103K	114K
Submetered Electric	-	11K	68K	70K	73K	75K	78K	80K	83K	86K	89K	92K	106K	110K	122K
Additional Cost SubTotal	-	\$22K	\$134K	\$138K	\$142K	\$146K	\$151K	\$160K	\$164K	\$169K	\$174K	\$180K	\$206K	\$212K	\$236K
Required Capital	6,782K	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4 Landlord Contribution	(1,808K)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Capital	\$4,975K	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total   \$K	\$4,975K	\$289K	\$1,769K	\$1,808K	\$1,849K	\$1,891K	\$1,955K	\$2,105K	\$2,152K	\$2,200K	\$2,250K	\$2,322K	\$2,652K	\$2,735K	\$3,037K
Annualized Cost (Omitting 1X Costs)	-	\$1,731K	\$1,769K	\$1,808K	\$1,849K	\$1,891K	\$1,955K	\$2,105K	\$2,152K	\$2,200K	\$2,250K	\$2,322K	\$2,652K	\$2,735K	\$3,037K

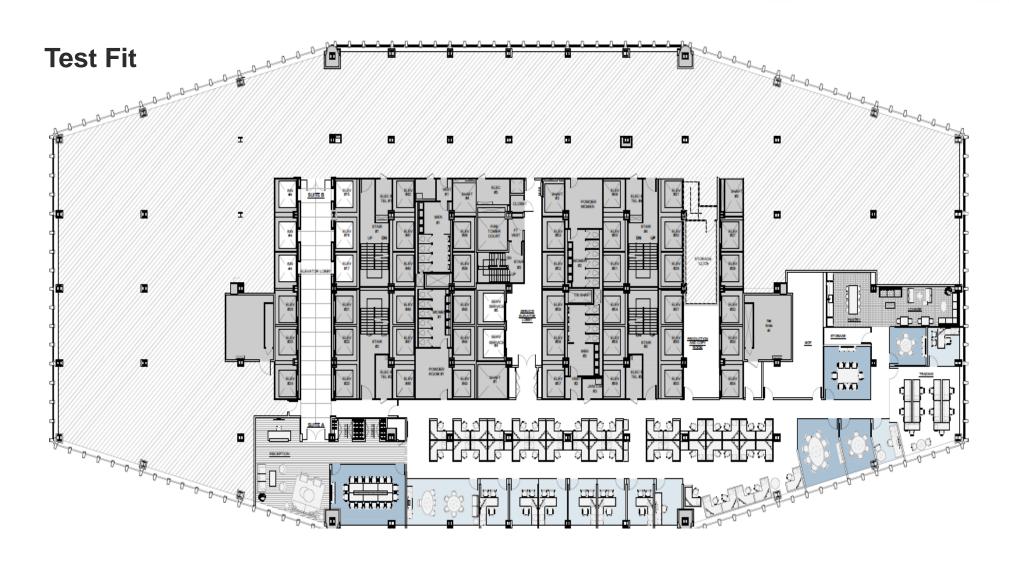
	218 Mos	
Total	NPV @ 7.0%	Annuity
0.4.00017	40.7751/	4.04016
34,332K	16,775K	1,846K
-	-	-
4,367K	1,743K	192K
3,432K	1,370K	151K
(2,902K)	(1,452K)	(160K)
\$39,228K	\$18,437K	\$2,029K
1,595K	750K	83K
1,671K	783K	86K
\$3,266K	\$1,533K	\$169K
6,782K	6,780K	746K
(1,808K)	(1,808K)	(199K)
\$4,975K	\$4,972K	\$547K
\$47,469K	\$24,942K	\$2,745K

## Scenario B: 200 Park Avenue









#### **Pros:**

- The building's proximity to transportation is unmatched.
- 200 Park Avenue is a known and respected address.
- Ownership is completing a major capital program.
- On top of the largest commuter hub in New York City.

#### Cons:

- UBA will share the floor with another Tenant.
- Offers have been submitted for the floor, so ownership's ability to perform is uncertain.

### **Major Tenants:**

- ➤ MetLife
- > Winston & Strawn LLP
- Gibson, Dunn & Crutcher LLP
- > Mitsui & Co.
- > BNP Paribas



200 Park Avenue - P12 LL Offer - 10/28/2019

Note: RSF to be determined.

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Analysis Datail	(Lessee Perspective)
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Analysis Period	Jan. 1, 2020	) - Dec. 31, 2039	Analysis Term	20 Yrs	Discount Rate	7.00%/Yr.
Lease Type		Direct	OpEx Base	0.525% Pro Rata	2020	\$18.62/SF
<b>Total Rentable Area</b>		16,500 SF	ReTax Base	0.525% Pro Rata	2020/21	\$19.38/SF
Lease Commencem	ent	Jan. 1, 2020	Submetered E	lectric	5% Mark-Up	\$3.00/SF
Lease Term		20 Yrs	Fixed Annual	Increase		None
Lease Expiration		Dec. 31, 2039	Landlord Con	tribution	\$1,568K	\$95.00/SF
Rent Schedule			Start	End	\$/SF/Year	\$/Year
Initial Free Rent:	12 Mos.	(1 - 12)	Jan. 1, 2020	Dec. 31, 2020	Free	Free
Tranche 1:	48 Mos.	(13 - 60)	Jan. 1, 2021	Dec. 31, 2024	\$84.00/SF	\$1,386K
	60 Mos.	(61 - 120)	Jan. 1, 2025	Dec. 31, 2029	\$92.00/SF	\$1,518K
Tranche 2:	00 1003.					04.00017
Tranche 2: Tranche 3:	60 Mos.	(121 - 180)	Jan. 1, 2030	Dec. 31, 2034	\$102.00/SF	\$1,683K
		(121 - 180) (181 - 240)	Jan. 1, 2030 Jan. 1, 2035	Dec. 31, 2034 Dec. 31, 2039	•	\$1,683K \$1,848K
Tranche 3:	60 Mos.	,	_		•	
Tranche 3:	60 Mos.	,	_		•	

Required (	Capital	
Hard Construction	\$227.25/SF	\$3,750K
Soft Costs	\$21.69/SF	\$358K
FF&E	\$51.72/SF	\$853K
Technology	\$2.14/SF	\$35K
Miscellaneous	\$2.69/SF	\$44K
	-	-
	-	-
Contingency (8.0%)	\$24.44/SF	\$403K
Total	\$329.93/SF	\$5,444K

Cach Flow   ¢	/SE	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos
Cash Flow   \$	/3F	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2035	2036	2039
Base Rent		84.00	84.00	84.00	84.00	84.00	92.00	92.00	92.00	92.00	92.00	102.00	102.00	112.00	112.00	112.00
Free Rent	12 Months	(84.00)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating Expense	\$18.62/SF, 2020 Base	-	0.65	1.33	2.02	2.75	3.50	4.27	5.07	5.90	6.76	7.65	8.57	12.58	13.67	17.18
Real Estate Tax	\$19.38/SF, 2020/21 Base	-	0.40	1.22	2.12	2.98	3.75	4.55	5.37	6.22	7.10	8.01	8.96	13.08	14.20	17.80
Miscellaneous 1		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Rent SubTotal		-	\$85.05	\$86.55	\$88.15	\$89.73	\$99.25	\$100.81	\$102.44	\$104.12	\$105.86	\$117.66	\$119.52	\$137.65	\$139.87	\$146.98
Commercial Rent Tax	3.90% of the Gross Rent	0.12	3.44	3.51	3.57	3.64	4.02	4.08	4.15	4.22	4.30	4.76	4.84	5.57	5.67	5.97
Submetered Electric	5% Mark-Up	3.15	3.26	3.37	3.49	3.61	3.74	3.87	4.01	4.15	4.29	4.44	4.60	5.28	5.46	6.06
Additional Cost SubTotal		\$3.27	\$6.70	\$6.88	\$7.07	\$7.26	\$7.76	\$7.95	\$8.16	\$8.37	\$8.59	\$9.21	\$9.44	\$10.85	\$11.13	\$12.02
Required Capital		329.93	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Landlord Contribution		(95.00)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Capital		\$234.93	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total   \$/SF		\$238.21	\$91.76	\$93.43	\$95.21	\$96.98	\$107.00	\$108.77	\$110.60	\$112.49	\$114.45	\$126.87	\$128.96	\$148.51	\$151.00	\$159.01
Annualized Cost (Omitting	1X Costs)	\$90.55	\$91.76	\$93.43	\$95.21	\$96.98	\$107.00	\$108.77	\$110.60	\$112.49	\$114.45	\$126.87	\$128.96	\$148.51	\$151.00	\$159.01

	240 Mos	
Total	NPV @ 7.0%	Annuity
4.050.00	4 044 55	00.50
1,950.00	1,011.55	93.56
(84.00)	(81.37)	(7.53)
154.19	61.84	5.72
160.55	64.27	5.94
-	-	-
\$2,180.74	\$1,056.29	\$97.70
88.52	42.93	3.97
89.08	44.52	4.12
\$177.60	\$87.45	\$8.09
329.93	329.93	30.52
(95.00)	(95.00)	(8.79)
\$234.93	\$234.93	\$21.73
\$2,593.28	\$1,378.67	\$127.52
	•	

	Cash Flow   \$K	12 Mos														
	Casii Fiow   \$K	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2035	2036	2039
14	Base Rent	1,386K	1,386K	1,386K	1,386K	1,386K	1,518K	1,518K	1,518K	1,518K	1,518K	1,683K	1,683K	1,848K	1,848K	1,848K
15	Free Rent	(1,386K)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
16	Operating Expense	-	11K	22K	33K	45K	58K	70K	84K	97K	112K	126K	141K	208K	226K	283K
17	Real Estate Tax	-	7K	20K	35K	49K	62K	75K	89K	103K	117K	132K	148K	216K	234K	294K
	Miscellaneous 1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19	Gross Rent SubTotal	-	\$1,403K	\$1,428K	\$1,454K	\$1,481K	\$1,638K	\$1,663K	\$1,690K	\$1,718K	\$1,747K	\$1,941K	\$1,972K	\$2,271K	\$2,308K	\$2,425K
20	Commercial Rent Tax	2K	57K	58K	59K	60K	66K	67K	68K	70K	71K	79K	80K	92K	94K	98K
21	Submetered Electric	52K	54K	56K	58K	60K	62K	64K	66K	68K	71K	73K	76K	87K	90K	100K
22	Additional Cost SubTotal	\$54K	\$111K	\$114K	\$117K	\$120K	\$128K	\$131K	\$135K	\$138K	\$142K	\$152K	\$156K	\$179K	\$184K	\$198K
23	Required Capital	5,444K	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	Landlord Contribution	(1,568K)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
25	Net Capital	\$3,876K	-	-	-	-	-	-	-	-	-	-	-	-	-	-
26	Total   \$K	\$3,930K	\$1,514K	\$1,542K	\$1,571K	\$1,600K	\$1,766K	\$1,795K	\$1,825K	\$1,856K	\$1,888K	\$2,093K	\$2,128K	\$2,450K	\$2,491K	\$2,624K
	Annualized Cost (Omitting 1X Costs)	\$1,494K	\$1,514K	\$1,542K	\$1,571K	\$1,600K	\$1,766K	\$1,795K	\$1,825K	\$1,856K	\$1,888K	\$2,093K	\$2,128K	\$2,450K	\$2,491K	\$2,624K

	240 IVIUS	
Total	NPV @ 7.0%	Annuity
00.4==16	40.00414	4 = 4414
32,175K	16,691K	1,544K
(1,386K)	(1,343K)	(124K)
2,544K	1,020K	94K
2,649K	1,060K	98K
-	-	-
\$35,982K	\$17,429K	\$1,612K
1,461K	708K	66K
1,470K	735K	68K
\$2,930K	\$1,443K	\$133K
5,444K	5,444K	504K
(1,568K)	(1,568K)	(145K)
\$3,876K	\$3,876K	\$359K
\$42,789K	\$22,748K	\$2,104K

240 Mos

## Scenario C: 575 Fifth Avenue







#### **Test Fit**



#### **Pros:**

- Landlord is facing market uncertainty and has been competitive with rents
- Very efficient floor plate
- Expansion options provided on contiguous floors
- 2,000 sf of inexpensive storage space can be made available
- Landlord to design and build to UBA's exact needs

#### Cons:

- UBA's future growth may require the expansion onto another floor.
- Not part of Rockefeller Center

### **Major Tenants:**

- > ICICI Bank
- ➤ Westpac Banking Corporation
- > WeWork
- Barneys



575 Fifth Avenue - E30 LL Offer - 10/15/2019

Printed: Nov 7, 2019 at 3:13 PM

Analysis Detail (Lessee Perspective)

Key Assu	mptio	าร		_	_	_	
Analysis Period	Jan. 1, 2020	- Dec. 31, 2039	Analysis Term	20 Yrs	Discount Rate	7.00%/Yr.	
Lease Type		Direct	OpEx Base	3.349% Pro Rata	2020/21	\$11.53/SF	
Total Rentable Area	1	15,475 SF	ReTax Base	3.349% Pro Rata	2020/21	\$20.93/SF	1
Lease Commencem	ent	Jan. 1, 2020	Submetered E	lectric	5% Mark-Up	\$3.00/SF	1
Lease Term		20 Yrs	Fixed Annual	Increase		None	1
Lease Expiration		Dec. 31, 2039	Landlord Con	tribution	\$2,034K	\$131.43/SF	
Rent Schedule			Start	End	\$/SF/Year	\$/Year	
Initial Free Rent:	22 Mos.	(1 - 22)	Jan. 1, 2020	Oct. 31, 2021	Free	Free	
Tranche 1:	38 Mos.	(23 - 60)	Nov. 1, 2021	Dec. 31, 2024	\$83.00/SF	\$1,284K	
Tranche 2:	60 Mos.	(61 - 120)	Jan. 1, 2025	Dec. 31, 2029	\$88.00/SF	\$1,362K	+6
Tranche 3:	60 Mos.	(121 - 180)	Jan. 1, 2030	Dec. 31, 2034	\$93.00/SF	\$1,439K	+5
Tranche 4:	60 Mos.	(181 - 240)	Jan. 1, 2035	Dec. 31, 2039	\$98.00/SF	\$1,517K	+5
							_

Required (	Capital	_
Hard Construction	\$227.25/SF	\$3,517K
Soft Costs	\$21.69/SF	\$336K
FF&E	\$51.72/SF	\$800K
Technology	\$2.14/SF	\$33K
Miscellaneous	\$2.69/SF	\$42K
	-	-
	-	-
Contingency (8.0%)	\$24.44/SF	\$378K
Total	\$329.93/SF	\$5,106K

Assumes value of LL Turnkey is \$100/SF and includes soft costs.

Cach Flow   ¢	ISE	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos
Cash Flow   \$	/3F	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2035	2036	2039
Base Rent		83.00	83.00	83.00	83.00	83.00	88.00	88.00	88.00	88.00	88.00	93.00	93.00	98.00	98.00	98.00
Free Rent	22 Months	(83.00)	(69.17)	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating Expense	\$11.53/SF, 2020/21 Base	-	0.20	0.61	1.03	1.47	1.93	2.40	2.89	3.39	3.92	4.46	5.02	7.46	8.12	10.26
Real Estate Tax	\$20.93/SF, 2020/21 Base	-	0.19	0.19	-	0.10	0.60	1.40	2.23	3.09	3.97	4.89	5.84	9.99	11.11	14.74
Miscellaneous 1		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Rent SubTotal		-	\$14.22	\$83.79	\$84.03	\$84.58	\$90.53	\$91.80	\$93.12	\$94.48	\$95.89	\$102.35	\$103.86	\$115.44	\$117.24	\$123.00
Commercial Rent Tax	3.90% of the Gross Rent	0.12	0.68	3.40	3.41	3.44	3.68	3.73	3.79	3.85	3.91	4.16	4.23	4.71	4.79	5.03
Submetered Electric	5% Mark-Up	3.15	3.26	3.37	3.49	3.61	3.74	3.87	4.01	4.15	4.29	4.44	4.60	5.28	5.46	6.06
Additional Cost SubTotal		\$3.27	\$3.94	\$6.77	\$6.91	\$7.05	\$7.42	\$7.60	\$7.80	\$7.99	\$8.20	\$8.61	\$8.83	\$9.99	\$10.25	\$11.09
Required Capital		329.93	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Landlord Contribution		(131.43)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Capital		\$198.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total   \$/SF		\$201.78	\$18.16	\$90.57	\$90.94	\$91.63	\$97.95	\$99.41	\$100.91	\$102.47	\$104.09	\$110.96	\$112.69	\$125.43	\$127.48	\$134.09
Annualized Cost (Omitting	1X Costs)	\$89.51	\$90.02	\$90.57	\$90.94	\$91.63	\$97.95	\$99.41	\$100.91	\$102.47	\$104.09	\$110.96	\$112.69	\$125.43	\$127.48	\$134.09

240 Mos										
Total	NPV @ 7.0%	Annuity								
1,810.00	955.61	88.39								
(152.17)	(143.25)	(13.25)								
90.09	35.69	3.30								
107.68	38.96	3.60								
-	-	-								
\$1,855.60	\$887.01	\$82.05								
75.84	36.33	3.36								
89.08	44.52	4.12								
\$164.92	\$80.84	\$7.48								
329.93	329.93	30.52								
(131.43)	(131.43)	(12.16)								
\$198.50	\$198.50	\$18.36								
\$2,219.03	\$1,166.36	\$107.88								

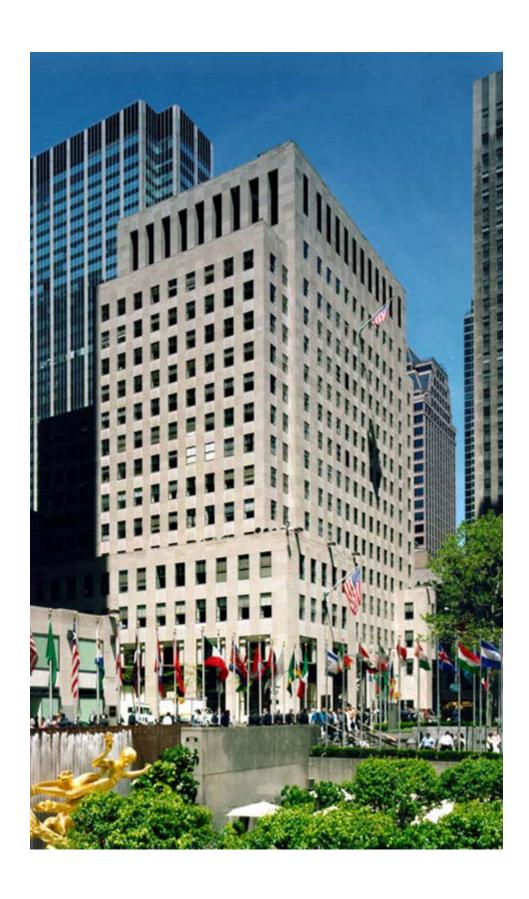
	Cach Flow I CK	12 Mos														
	Cash Flow   \$K	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2035	2036	2039
14	Base Rent	1,284K	1,284K	1,284K	1,284K	1,284K	1,362K	1,362K	1,362K	1,362K	1,362K	1,439K	1,439K	1,517K	1,517K	1,517K
15	Free Rent	(1,284K)	(1,070K)	-	· -	-	-	-		-	-	-	-	-	-	-
16	Operating Expense	-	3K	9K	16K	23K	30K	37K	45K	53K	61K	69K	78K	115K	126K	159K
17	Real Estate Tax	-	3K	3K	-	2K	9K	22K	35K	48K	61K	76K	90K	155K	172K	228K
	Miscellaneous 1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19	Gross Rent SubTotal	-	\$220K	\$1,297K	\$1,300K	\$1,309K	\$1,401K	\$1,421K	\$1,441K	\$1,462K	\$1,484K	\$1,584K	\$1,607K	\$1,786K	\$1,814K	\$1,903K
20	Commercial Rent Tax	2K	11K	53K	53K	53K	57K	58K	59K	60K	60K	64K	65K	73K	74K	78K
21	Submetered Electric	49K	50K	52K	54K	56K	58K	60K	62K	64K	66K	69K	71K	82K	85K	94K
22	Additional Cost SubTotal	\$51K	\$61K	\$105K	\$107K	\$109K	\$115K	\$118K	\$121K	\$124K	\$127K	\$133K	\$137K	\$155K	\$159K	\$172K
23	Required Capital	5,106K	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	Landlord Contribution	(2,034K)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
25	Net Capital	\$3,072K	-	-	-	-	-	-	-	-	-	-	-	-	-	-
26	Total   \$K	\$3,122K	\$281K	\$1,402K	\$1,407K	\$1,418K	\$1,516K	\$1,538K	\$1,562K	\$1,586K	\$1,611K	\$1,717K	\$1,744K	\$1,941K	\$1,973K	\$2,075K
	Annualized Cost (Omitting 1X Costs)	\$1,385K	\$1,393K	\$1,402K	\$1,407K	\$1,418K	\$1,516K	\$1,538K	\$1,562K	\$1,586K	\$1,611K	\$1,717K	\$1,744K	\$1,941K	\$1,973K	\$2,075K

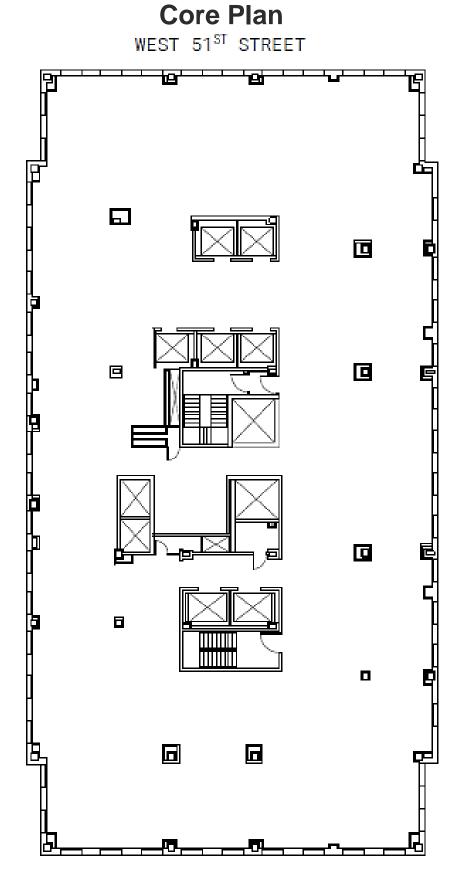
	240 Mos	
Total	NPV @ 7.0%	Annuity
28,010K	14,788K	1,368K
(2,355K)	(2,217K)	(205K)
1,394K	552K	51K
1,666K	603K	56K
-	-	-
\$28,715K	\$13,726K	\$1,270K
1,174K	562K	52K
1,379K	689K	64K
\$2,552K	\$1,251K	\$116K
5,106K	5,106K	472K
(2,034K)	(2,034K)	(188K)
\$3,072K	\$3,072K	\$284K
\$34,339K	\$18,049K	\$1,670K

## Scenario D: 50 Rockefeller Plaza









#### **Pros:**

- Possession is February 2021, enabling UBA to avoid a double rent scenario
- The floorplate (approx. 18k sf) is an ideal size
- Customers and employees' commutes will be unchanged

#### Cons:

- Delays UBA improving workplace strategy/environment until 2021
- Rockefeller Center is busy with tourists
- UBA's per square foot rent will not materially decrease
- High operating expenses

### Major Tenants:

- > Citrin Cooperman
- > Katten Muchin Rosenman LLP
- > Bank of America (vacating in 2021)
- > W.P. Carey



50 Rockefeller Plaza - E14

Pro Forma Relocation

Printed: Nov 7, 2019 at 3:13 PM

Key Assu	mptio	18				
Analysis Period	Jan. 1, 2020	) - Dec. 31, 2039	Analysis Term	20 Yrs	Discount Rate	7.00%/Yr.
Lease Type		Direct	OpEx Base	0.259% Pro Rata	2020	\$26.35/SF
<b>Total Rentable Area</b>		18,601 SF	ReTax Base	0.259% Pro Rata	2020	\$20.71/SF
Lease Commencem	ent	Feb. 1, 2021	Submetered E	lectric	5% Mark-Up	\$3.00/SF
Lease Term		18 Yrs, 11 Mos	Fixed Annual	Increase		None
Lease Expiration		Dec. 31, 2039	Landlord Con	tribution	\$2,046K	\$110.00/SF
Rent Schedule			Start	End	\$/SF/Year	\$/Year
Initial Free Rent:	12 Mos.	(1 - 12)	Feb. 1, 2021	Jan. 31, 2022	Free	Free
Tranche 1:	48 Mos.	(13 - 60)	Feb. 1, 2022	Jan. 31, 2026	\$92.00/SF	\$1,711K
Tranche 2:	60 Mos.	(61 - 120)	Feb. 1, 2026	Jan. 31, 2031	\$99.00/SF	\$1,841K
Tranche 3:	60 Mos.	(121 - 180)	Feb. 1, 2031	Jan. 31, 2036	\$106.00/SF	\$1,972K
Tranche 4:	47 Mos.	(181 - 227)	Feb. 1, 2036	Dec. 31, 2039	\$113.00/SF	\$2,102K
		· ,				

Analysis Detail (Lessee Perspective)

Required C	Capital	
Hard Construction	\$227.25/SF	\$4,227K
Soft Costs	\$21.69/SF	\$404K
FF&E	\$51.72/SF	\$962K
Technology	\$2.14/SF	\$40K
Miscellaneous	\$2.69/SF	\$50K
	-	-
	-	-
Contingency (8.0%)	\$24.44/SF	\$455K
Total	\$329.93/SF	\$6,137K

Cook Flow I &	/CE		11 Mos	12 Mos												
Cash Flow   \$/	<b>Э</b> Г	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2035	2036	2039
Base Rent		-	84.33	92.00	92.00	92.00	92.00	98.42	99.00	99.00	99.00	99.00	105.42	106.00	112.42	113.00
Free Rent	12 Months	-	(84.33)	(7.67)	-	-	-	-	-	-	-	-	-	-	-	-
Operating Expense	\$26.35/SF, 2020 Base	-	0.85	1.88	2.86	3.89	4.95	6.04	7.17	8.35	9.56	10.82	12.12	17.80	19.34	24.31
Real Estate Tax	\$20.71/SF, 2020 Base	-	0.66	1.47	2.25	3.05	3.89	4.75	5.64	6.56	7.52	8.50	9.53	13.99	15.20	19.10
Miscellaneous 1		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Rent SubTotal		-	\$1.51	\$87.69	\$97.12	\$98.94	\$100.83	\$109.21	\$111.81	\$113.91	\$116.08	\$118.32	\$127.06	\$137.78	\$146.96	\$156.41
Commercial Rent Tax	3.90% of the Gross Rent	-	0.18	3.55	3.92	4.00	4.08	4.41	4.52	4.60	4.69	4.79	5.13	5.58	5.94	6.34
Submetered Electric	5% Mark-Up	-	2.99	3.37	3.49	3.61	3.74	3.87	4.01	4.15	4.29	4.44	4.60	5.28	5.46	6.06
Additional Cost SubTotal		-	\$3.16	\$6.93	\$7.42	\$7.61	\$7.82	\$8.28	\$8.52	\$8.75	\$8.99	\$9.23	\$9.73	\$10.86	\$11.41	\$12.39
Required Capital		329.93	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Landlord Contribution		(110.00)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Capital		\$219.93	-	-	-	-	-	•	-	-	-	-	-	-	-	-
Total   \$/SF		\$219.93	\$4.67	\$94.61	\$104.53	\$106.56	\$108.65	\$117.49	\$120.34	\$122.66	\$125.07	\$127.55	\$136.80	\$148.64	\$158.36	\$168.80
Annualized Cost (Omitting 1	IX Costs)	-	\$100.69	\$102.58	\$104.53	\$106.56	\$108.65	\$117.49	\$120.34	\$122.66	\$125.07	\$127.55	\$136.80	\$148.64	\$158.36	\$168.80

227 Mos										
Total	NPV @ 7.0%	Annuity								
1,927.58	968.57	99.19								
(92.00)	(82.63)	(8.46)								
218.11	87.43	8.95								
171.40	68.71	7.04								
-	-	-								
\$2,225.09	\$1,042.08	\$106.72								
90.12	42.25	4.33								
85.66	41.21	4.22								
\$175.78	\$83.46	\$8.55								
329.93	329.93	33.79								
(110.00)	(110.00)	(11.26)								
\$219.93	\$219.93	\$22.52								
\$2,620.80	\$1,345.47	\$137.79								

	Cach Flow I &K		11 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos	12 Mos
	Cash Flow   \$K	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2035	2036	2039
	Base Rent		1 FCOV	4 7441/	4 7441/	4 7441/	4 7441/	4 0041/	4 0 4 4 12	1 0 11 1/	1 0 1117	1 0 111/	1.0011/	4.0701/	2.0041/	2.4021/
14		-	1,569K	1,711K	1,711K	1,711K	1,711K	1,831K	1,841K	1,841K	1,841K	1,841K	1,961K	1,972K	2,091K	2,102K
15	Free Rent	-	(1,569K)	(143K)	-	-	-	-	-	-	-	-	-	-	-	-
16	Operating Expense	-	16K	35K	53K	72K	92K	112K	133K	155K	178K	201K	225K	331K	360K	452K
17	Real Estate Tax	-	12K	27K	42K	57K	72K	88K	105K	122K	140K	158K	177K	260K	283K	355K
18	Miscellaneous 1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19	Gross Rent SubTotal	-	\$28K	\$1,631K	\$1,806K	\$1,840K	\$1,876K	\$2,031K	\$2,080K	\$2,119K	\$2,159K	\$2,201K	\$2,363K	\$2,563K	\$2,734K	\$2,909K
20	Commercial Rent Tax	-	3K	66K	73K	74K	76K	82K	84K	86K	87K	89K	96K	104K	111K	118K
21	Submetered Electric	-	56K	63K	65K	67K	70K	72K	75K	77K	80K	83K	86K	98K	102K	113K
22	Additional Cost SubTotal	-	\$59K	\$129K	\$138K	\$142K	\$145K	\$154K	\$159K	\$163K	\$167K	\$172K	\$181K	\$202K	\$212K	\$231K
23	Required Capital	6,137K							_	_		_			_	-
	Required Capital	0,137K	-	-	•	-	-	_	-	=						
24	Landlord Contribution	(2,046K)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	'	,		- -	-	-	-	-	-	-	-	-	-	-	-	-
24 25	Landlord Contribution	(2,046K)	-	\$1,760K	- - \$1,944K	- \$1,982K	\$2,021K	\$2,185K	\$2,238K	\$2,282K	- \$2,326K	\$2,373K	- \$2,545K	- \$2,765K	- \$2,946K	-

	227 Mos	
Total	NPV @ 7.0%	Annuity
35,855K	18,016K	1,845K
(1,711K)	(1,537K)	(157K)
4,057K	1,626K	167K
3,188K	1,278K	131K
-	-	-
\$41,389K	\$19,384K	\$1,985K
1,676K	786K	80K
1,593K	767K	79K
\$3,270K	\$1,552K	\$159K
6,137K	6,137K	628K
(2,046K)	(2,046K)	(210K)
\$4,091K	\$4,091K	\$419K
\$48,749K	\$25,027K	\$2,563K
	<u> </u>	